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Earnings Presentation
Third Quarter 2026



Today's speakers



Mariela García Figari de Fabbri
CEO



Patricia Gastelumendi
CFO



Milagros Benavides
Head of Investor Relations



Agenda – Conference Call 3Q'26

- **Overview 3Q'26: Financial Results**
- **Q&A session**

Please note that this call may include certain forward-looking statements. These statements relate to expectations, beliefs, projections and other matters that are not historical facts and are, therefore, subject to risks and uncertainties that might affect future results.



HIGHLIGHTS

Dividend payment and stock price

ADVANCE CASH DIVIDEND

S/ 110M

DIVIDEND PER SHARE (DPS)

S/ 0.1181

SHARE PRICE (END-SEP)

S/ 4.50



Cash Dividend Distribution

Execution aligns with established corporate **payout guidelines.**

Payment executed effective today, **October 29th.**



Equity Market Performance

Share price expanded from **S/ 3.90 (FY25 close)** to **S/ 4.50 by end of September.**

Equity trajectory reflects operational resilience and commercial momentum.



KEY TAKEAWAYS

Third Quarter 2026

Consolidated Sales

SALES IN USD

US\$ 616M

SALES IN PEN

S/ 2.09 B

Commercial Drivers

- Revenues grew **+7.3%** in US\$ and **+2.6%** in Soles, demonstrating resilient volume demand.
- Revenue growth was primarily fueled by new fleet deliveries **in large-scale mining and diversified commercial sectors.**



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KEY TAKEAWAYS

Third Quarter 2026

RETURN ON INVESTED CAPITAL

10.3%

RETURN ON EQUITY

14.2%

OPERATING EXPENSES (SG&A)

-1.6%

Operating Leverage & Cost Control

- Operating expenses **contracted by 1.6%** YoY through rigorous process efficiency and overhead control.
- Lean cost structure allows revenue expansion to translate directly into operating gains.



Peru: Macroeconomic overview

Peru GDP Growth

+3.5% YTD Momentum

Construction Output

+5.0% Infra & Private

Mining & Hydrocarbons

+3.5% Sustained Output

Monetary Horizon

5-Yr Policy Visibility

Macro & Institutional Visibility

Political Horizon: Completed electoral transition establishes a clear 5-year economic policy framework.

Capital Allocation: Enhanced institutional stability fosters long-term planning across mining and infrastructure.

Monetary Policy: September inflation at 4.0%–4.5%; BCRP proactively guiding convergence toward target range.

End Market Demand & Aftermarket

Commodity Tailwinds: Strong copper and gold prices sustain elevated terms of trade.

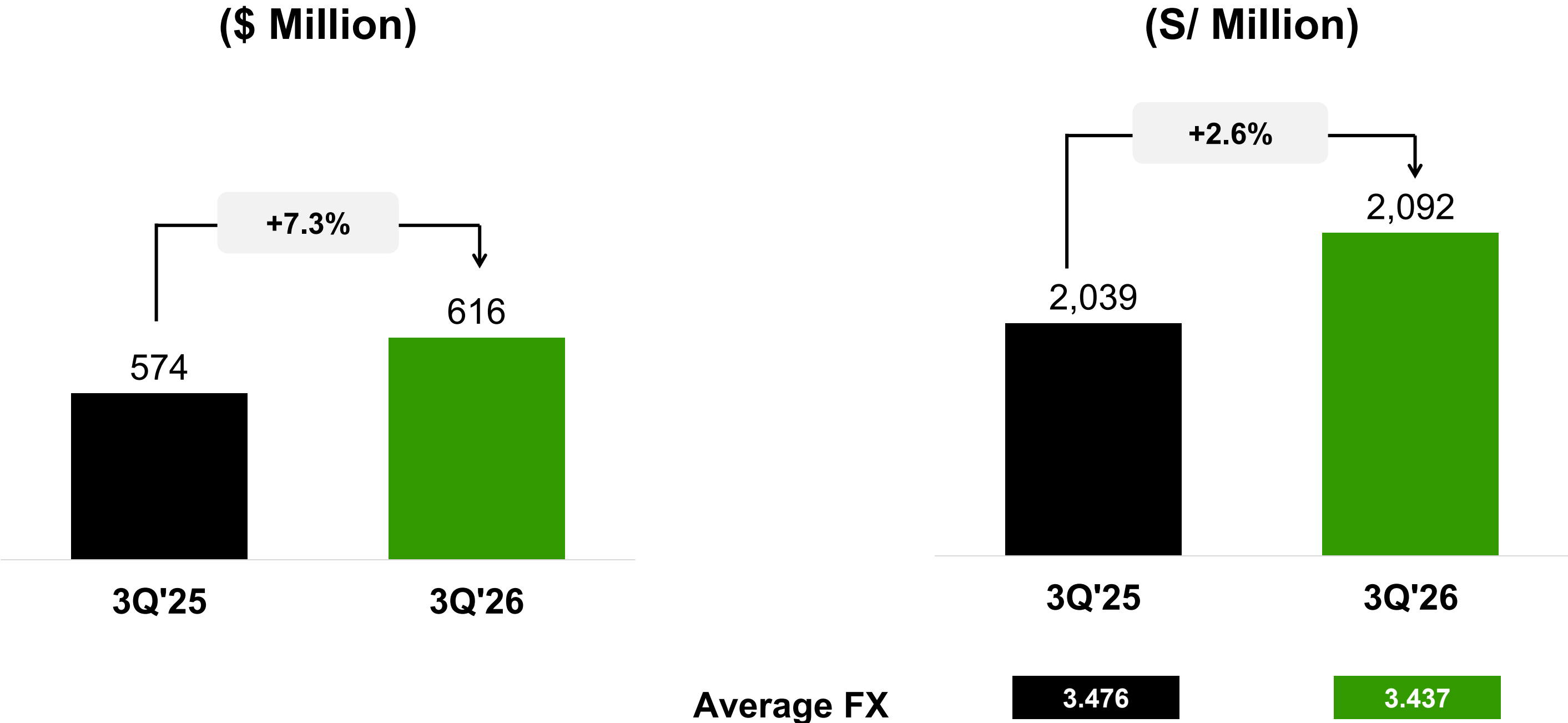
High Fleet Utilization: Steady open-pit and underground production runs machinery at maximum capacity.

Aftermarket Demand: Relentless equipment hours drive solid maintenance, overhauls, and parts sales.



About the company: Financial Highlights

Sales

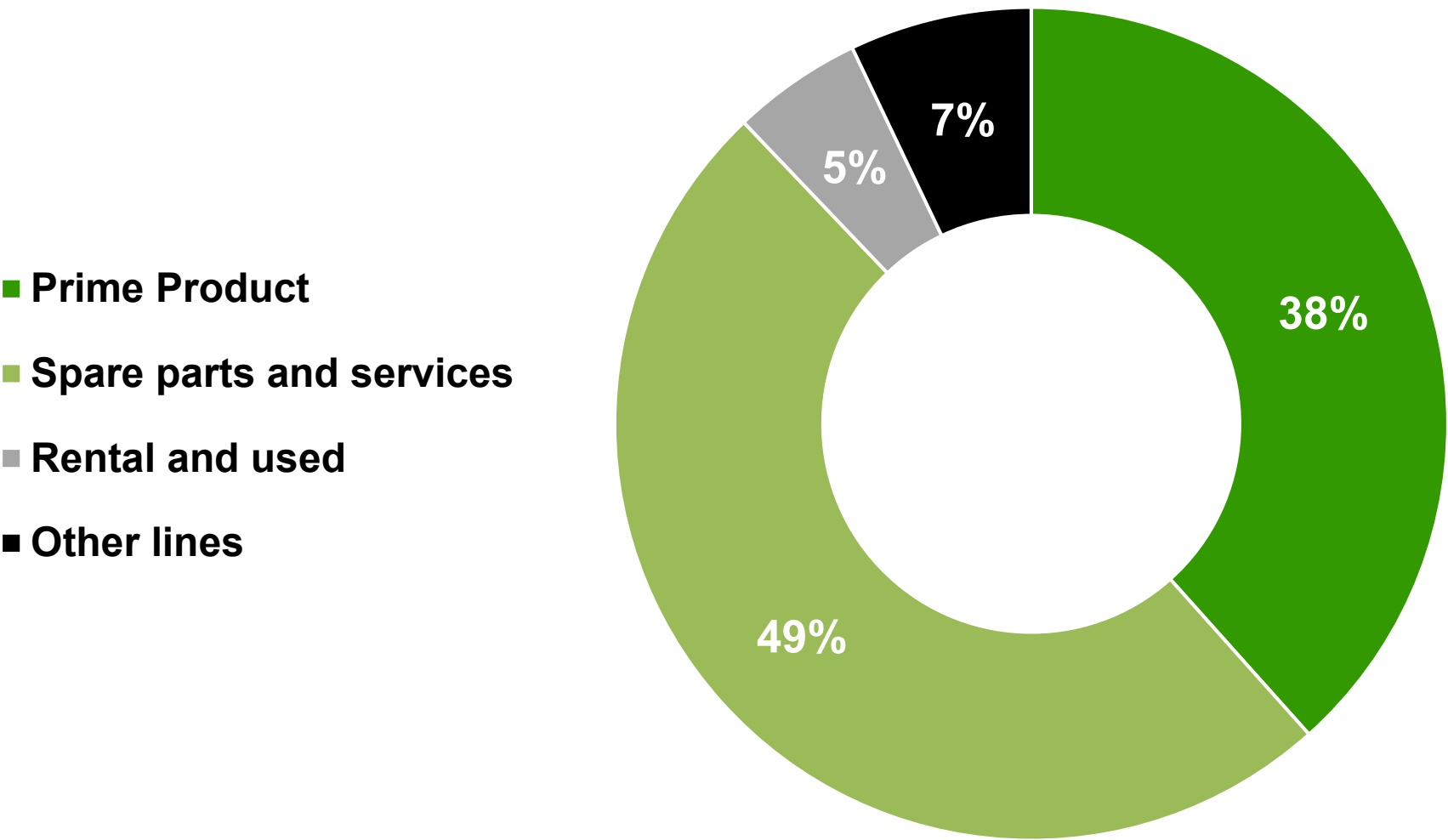




About the company: Financial Highlights

Revenue Breakdown by Business Line

Share by line of business - 3Q'26
(% change)



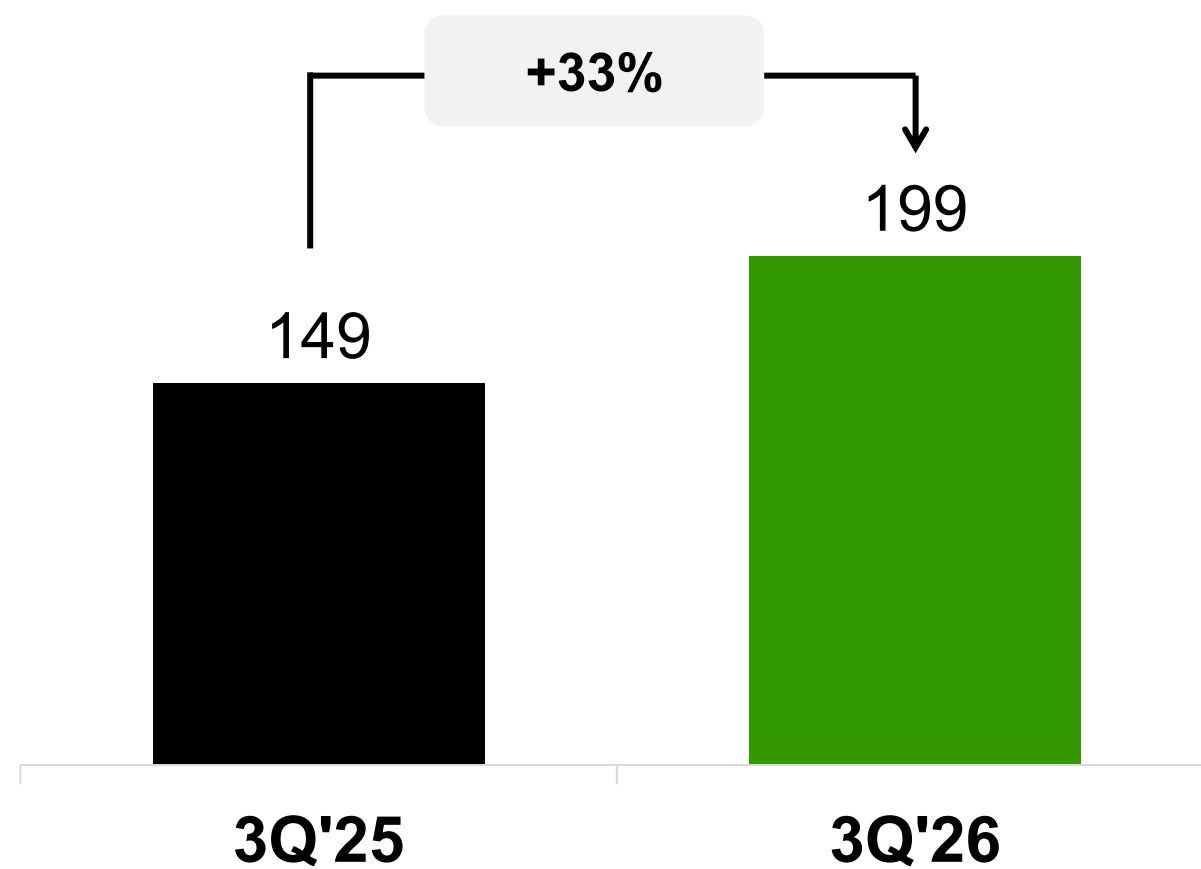
Line Performance (US\$ Millions)

Business Line	3Q'25	%	3Q'26	%
CAT Mining Trucks & Machines	38	7%	49	8%
CAT Machines & Engines (Other)	118	21%	140	23%
Allied Equipment	49	9%	48	8%
Rental and Used	32	6%	33	5%
Spare Parts and Services	299	52%	304	49%
Other Lines	38	7%	43	7%
TOTAL SALES	574	100%	617	100%

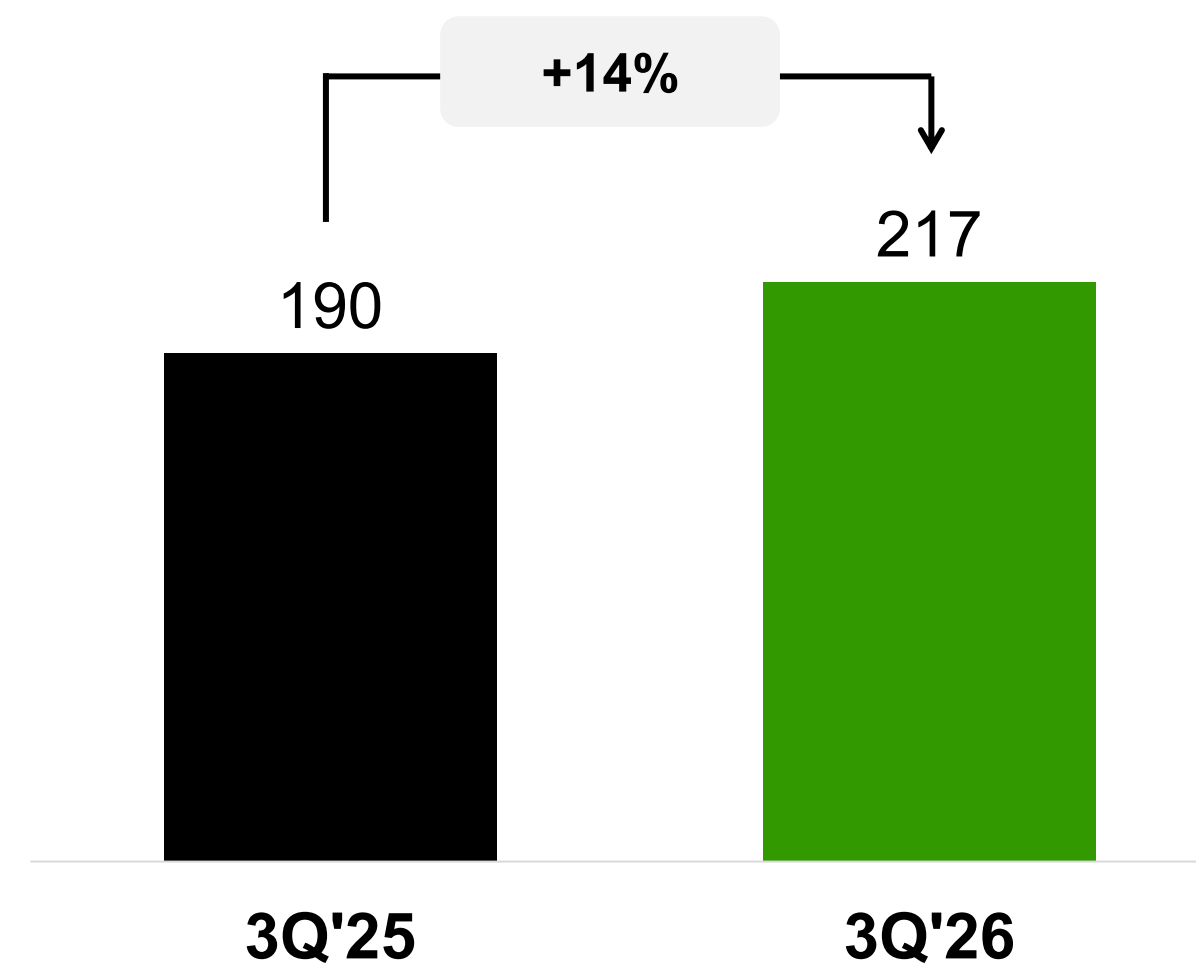


About the company: Financial Highlights

**Operating Profit
(S/ million)**



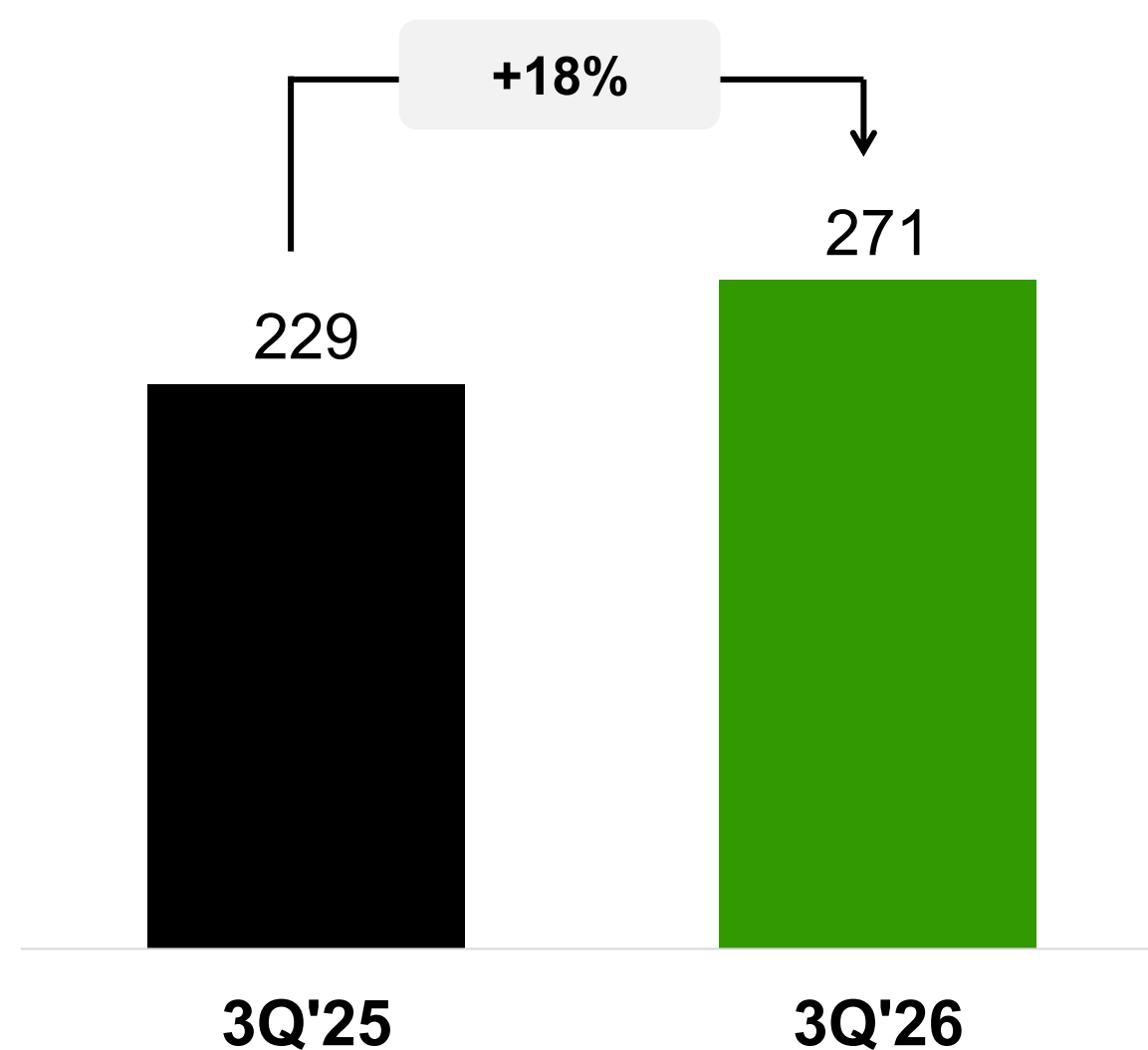
**Adjusted Operating Profit
(S/ million)**



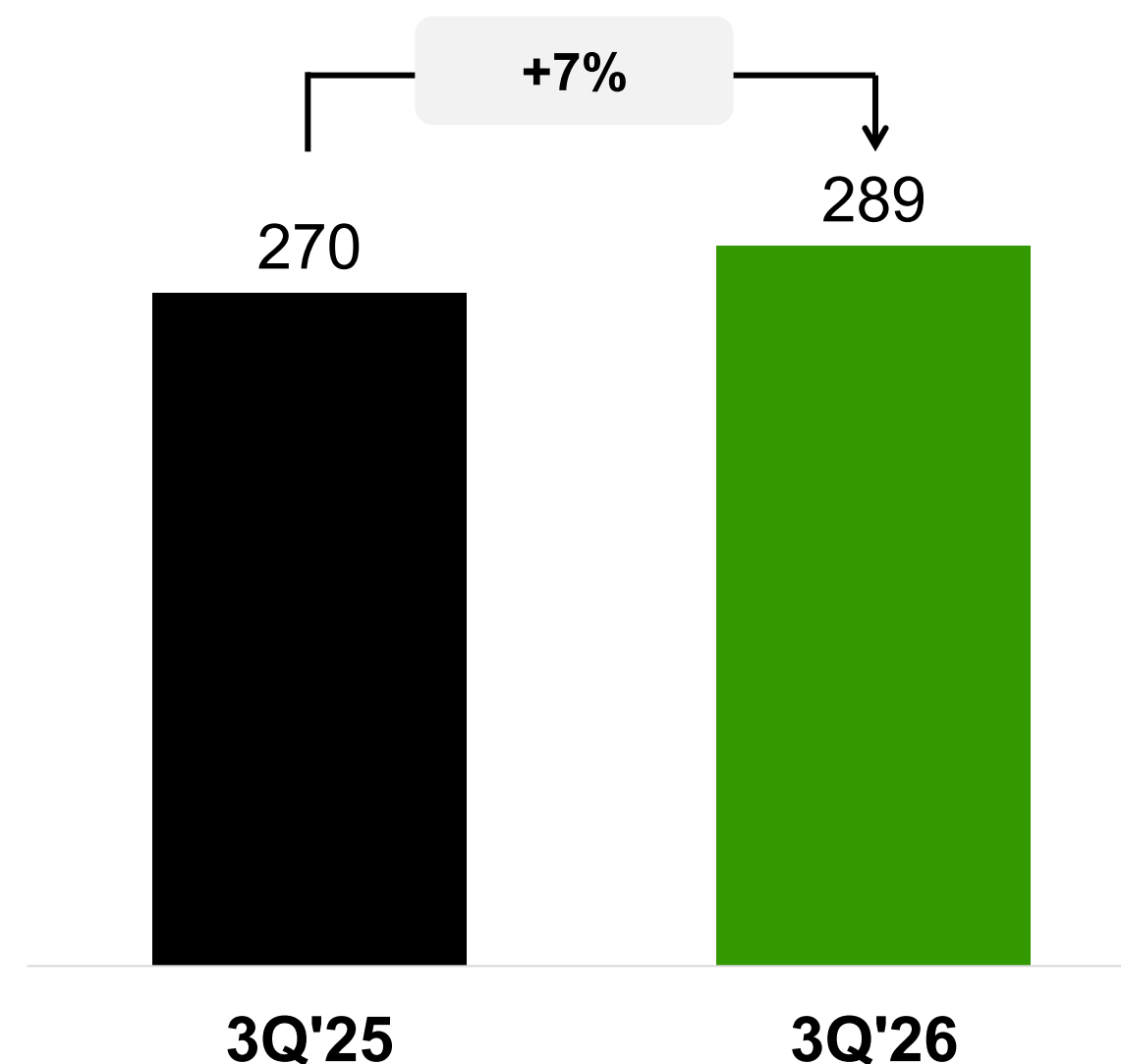


About the company: Financial Highlights

EBITDA
(S/ million)

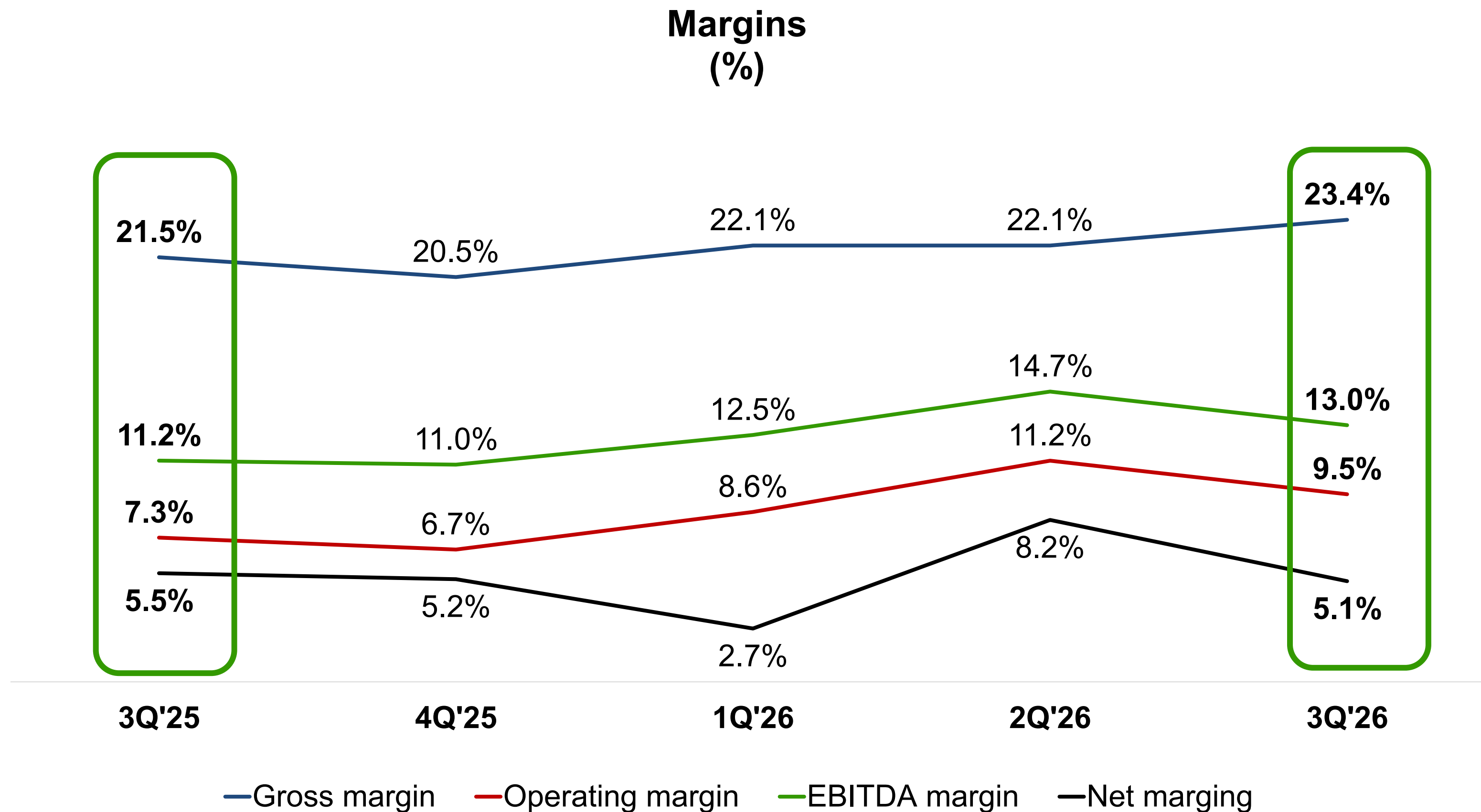


Adj. EBITDA
(S/ million)



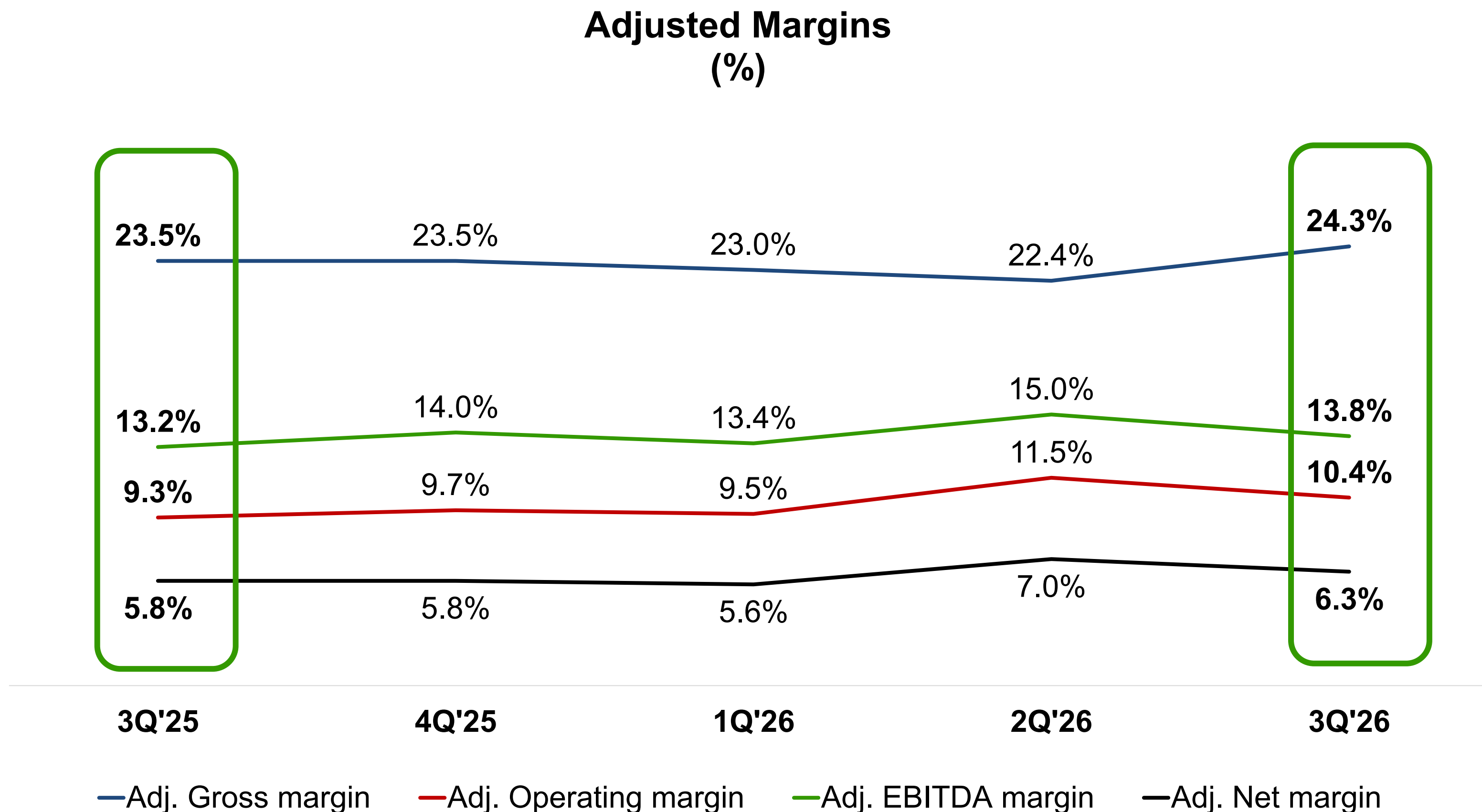


About the company: Financial Highlights





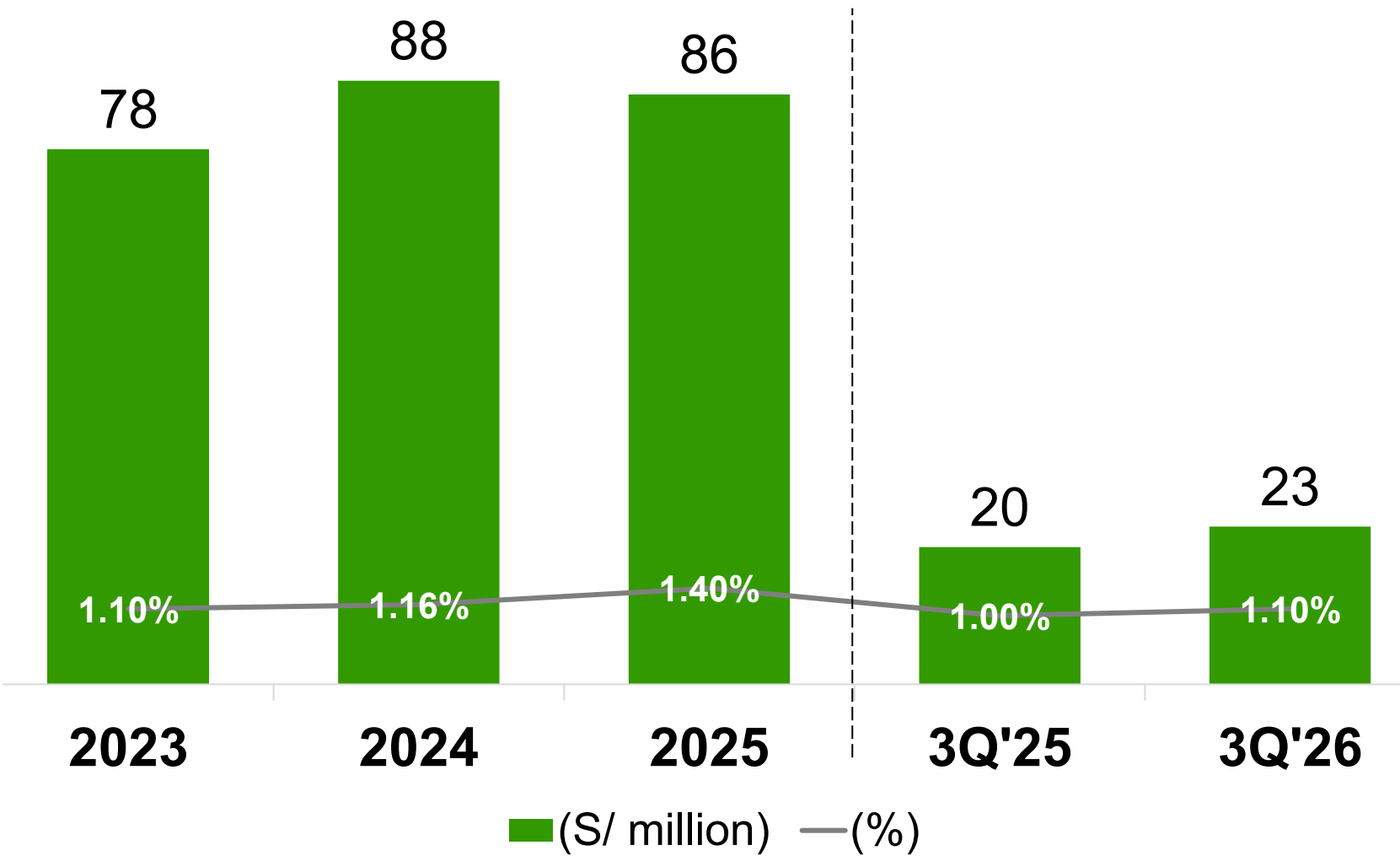
About the company: Financial Highlights



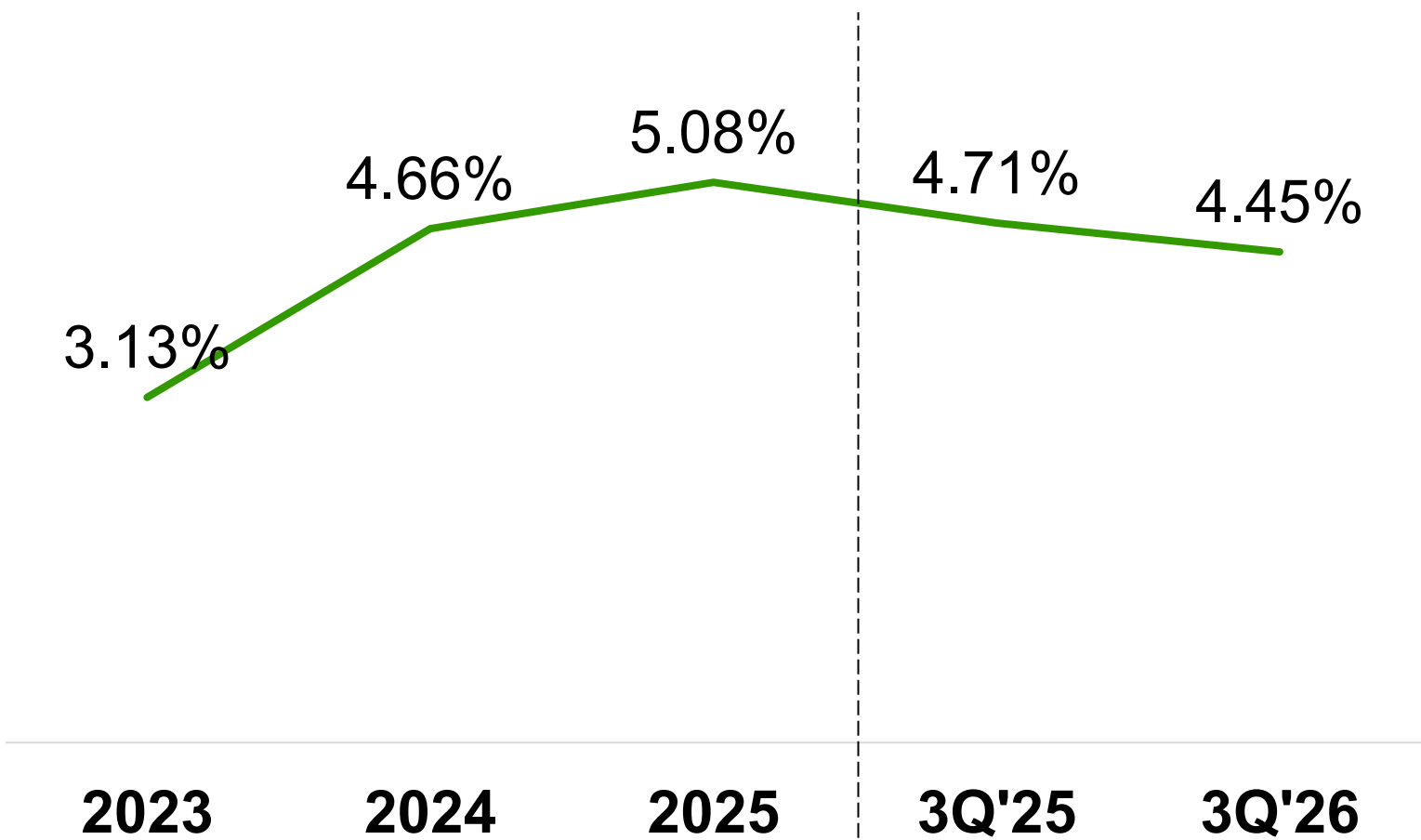


Financial Expenses

Financial Expenses
(S/ million and %)



Average debt expenditure
(%)

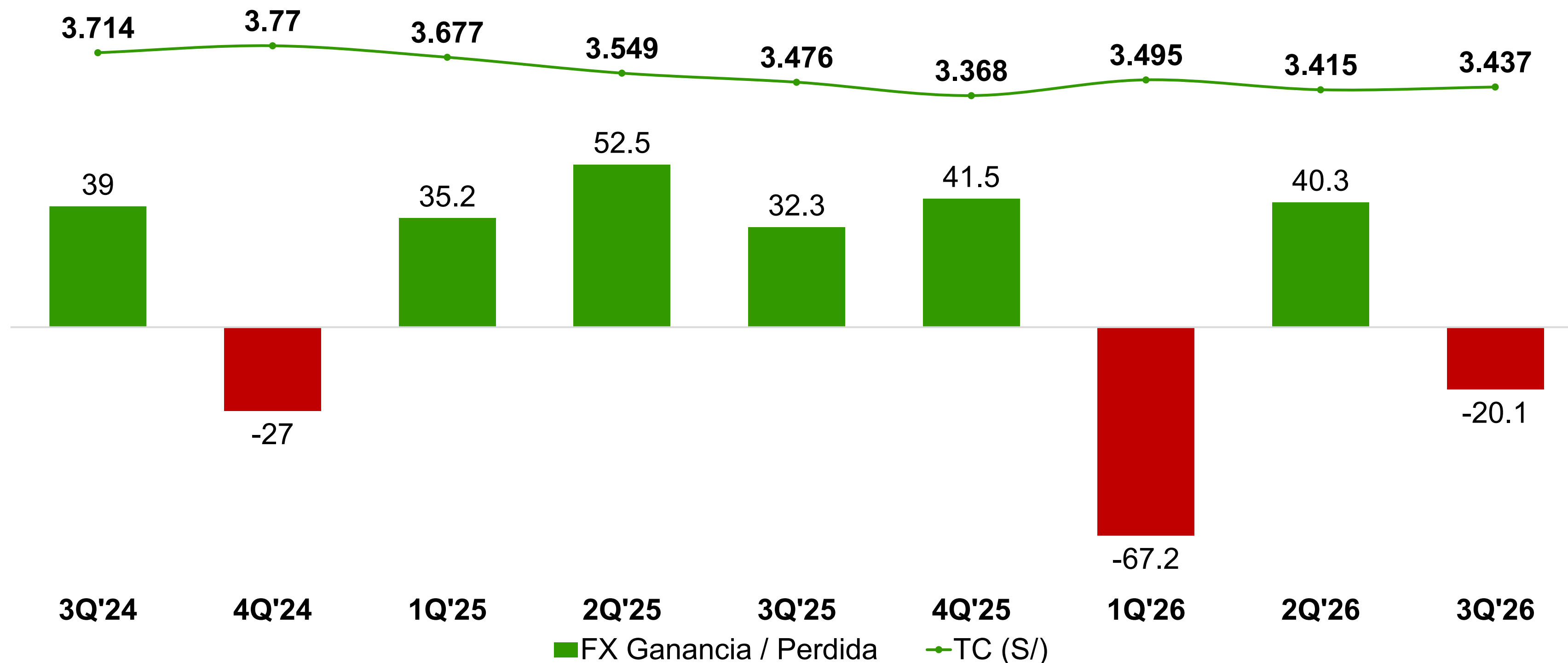


	3Q'25	3Q'26
Average Short-term interest rate	4.53%	3.86%
Average Medium-term interest rate	4.88%	5.07%



Evolution of exchange rates

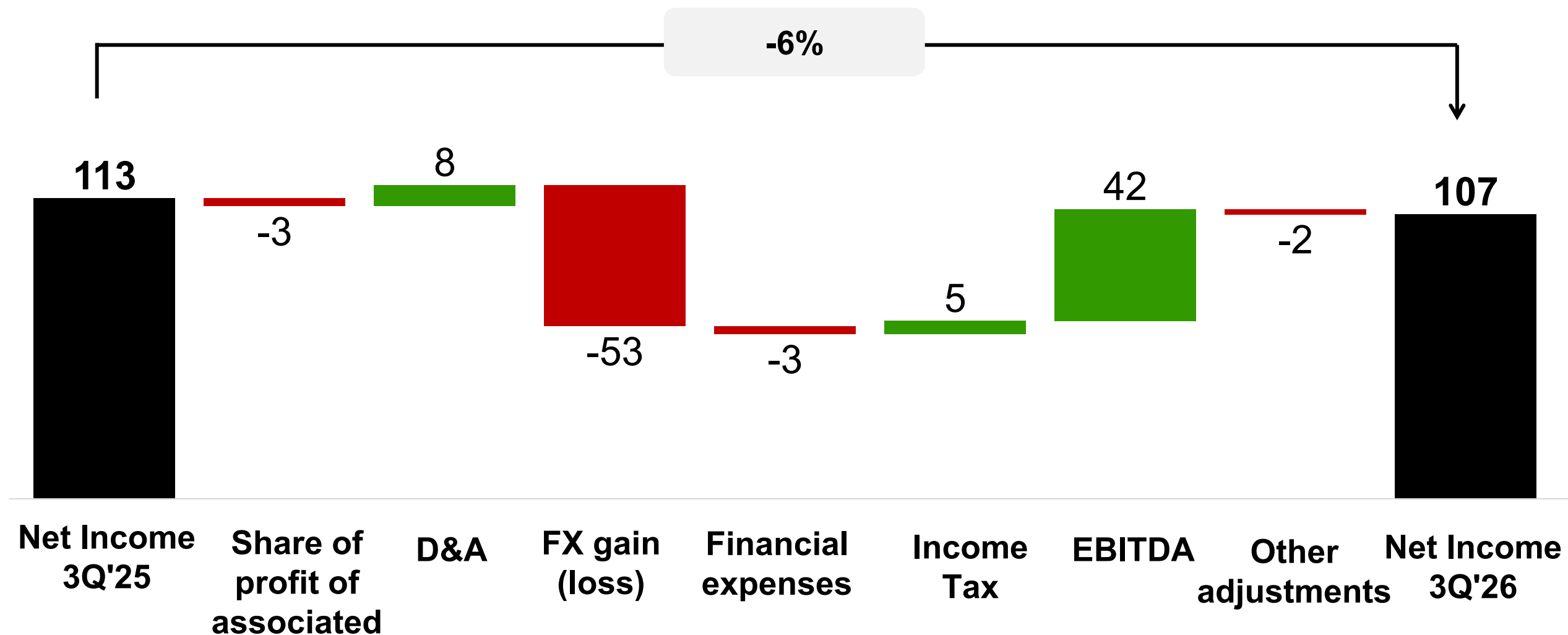
FX Rates and FX Impact (S/ and S/ million)



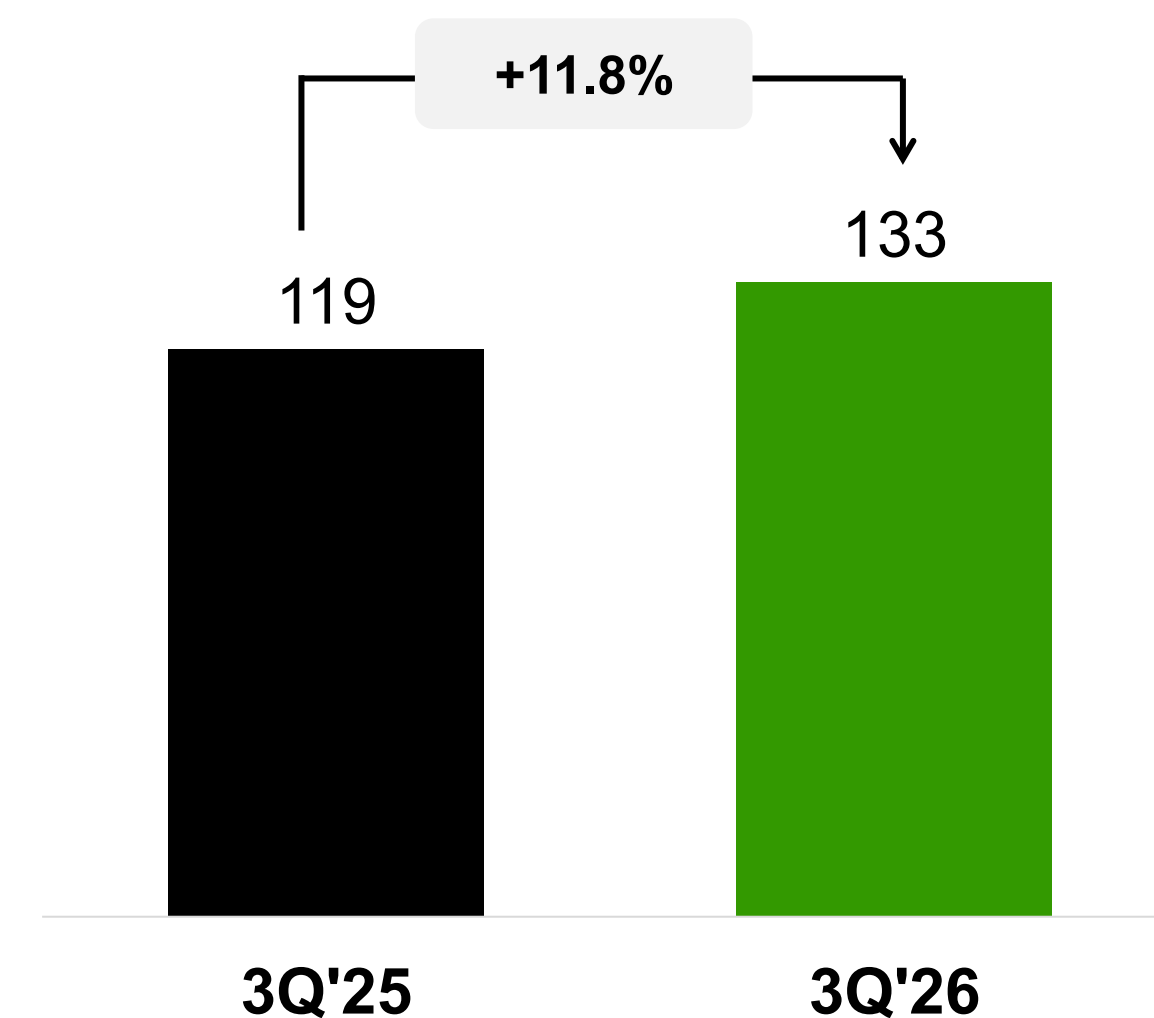


Net profit

Net Profit (S/ million)



Adjusted Net Profit (S/ million)

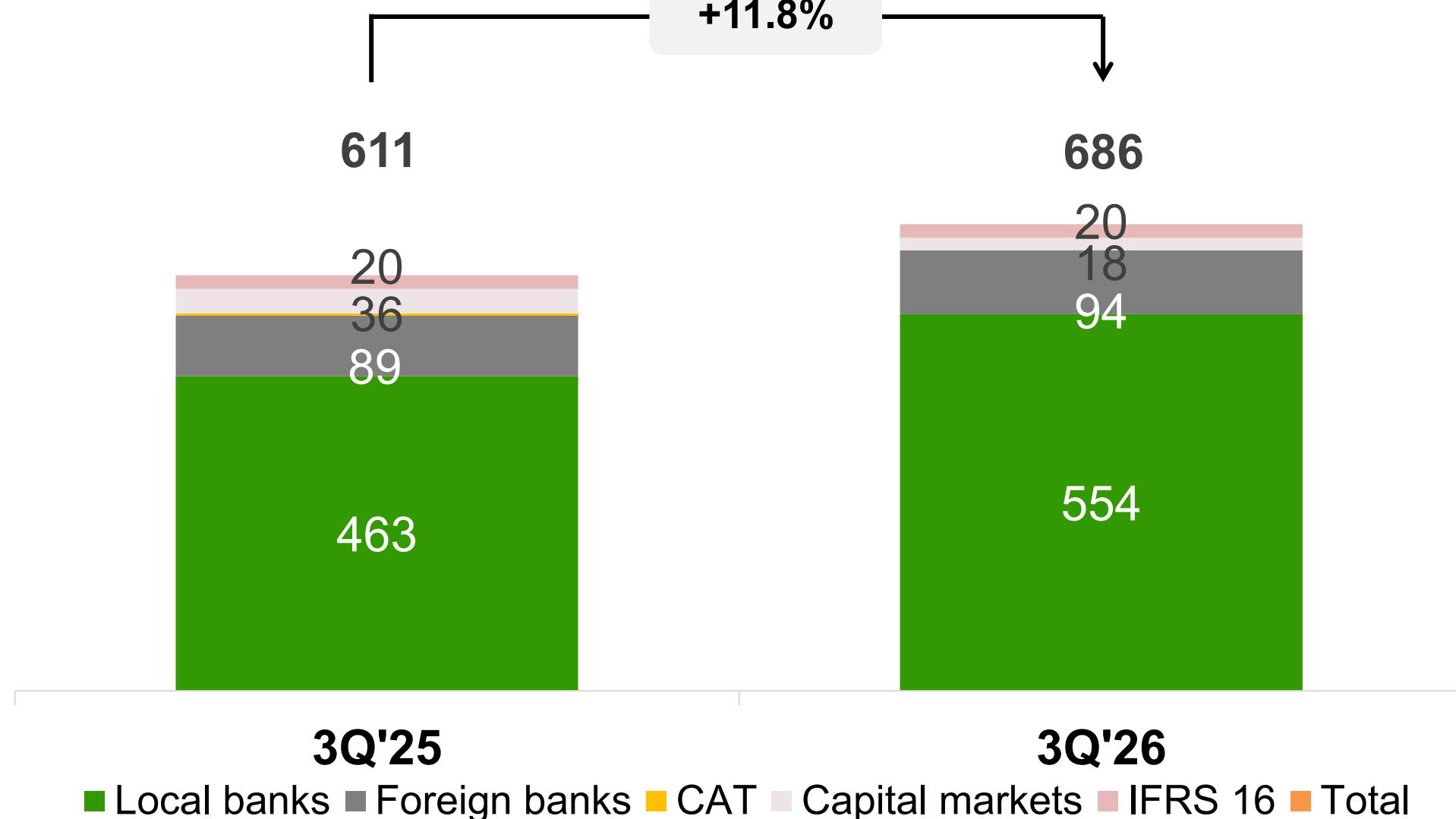




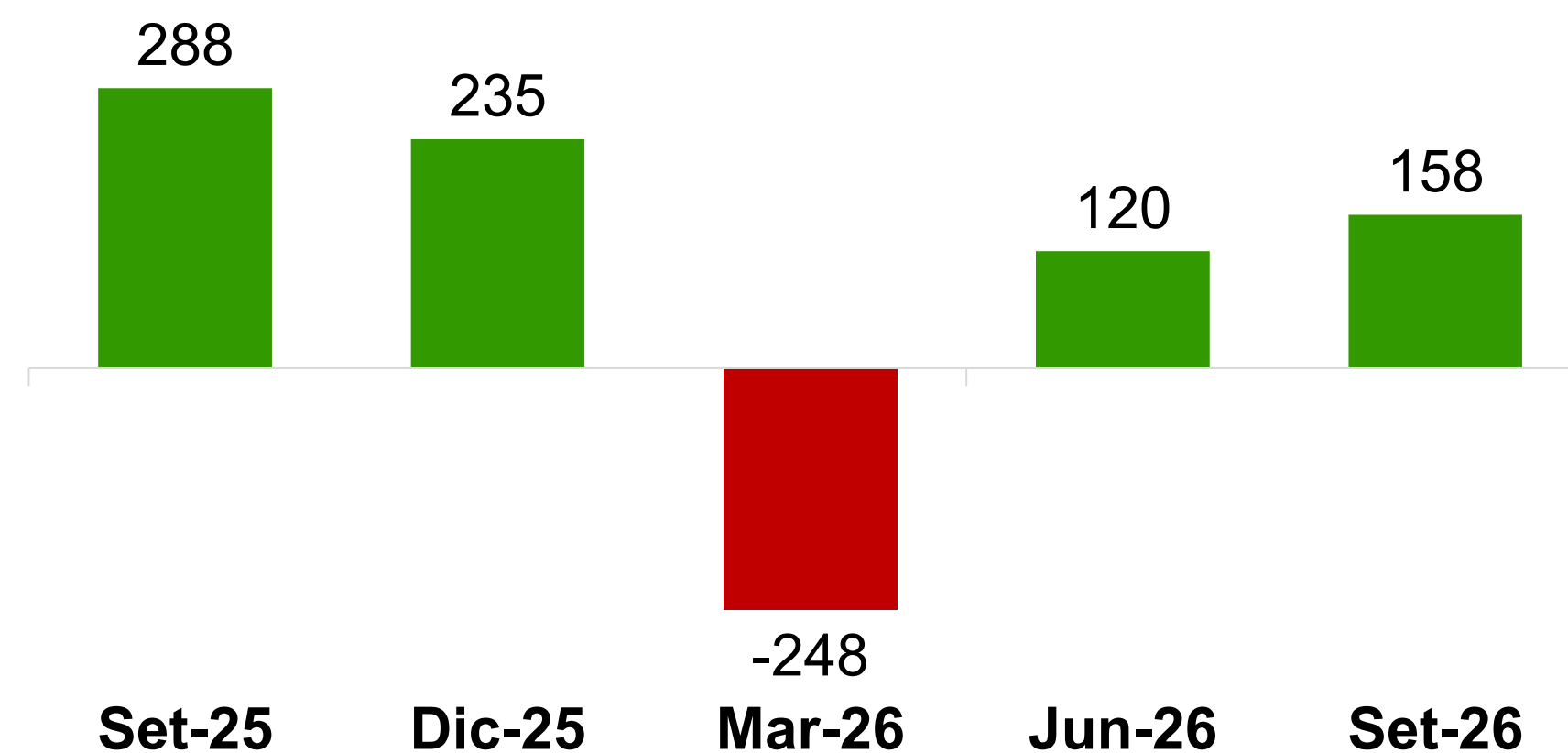
Cash generation & liability management

Debt composition
(\$ million)

+11.8%



Free Cash Flow
(S/. million)



Debt Maturity Profile
77% Current / 23% Non-Current

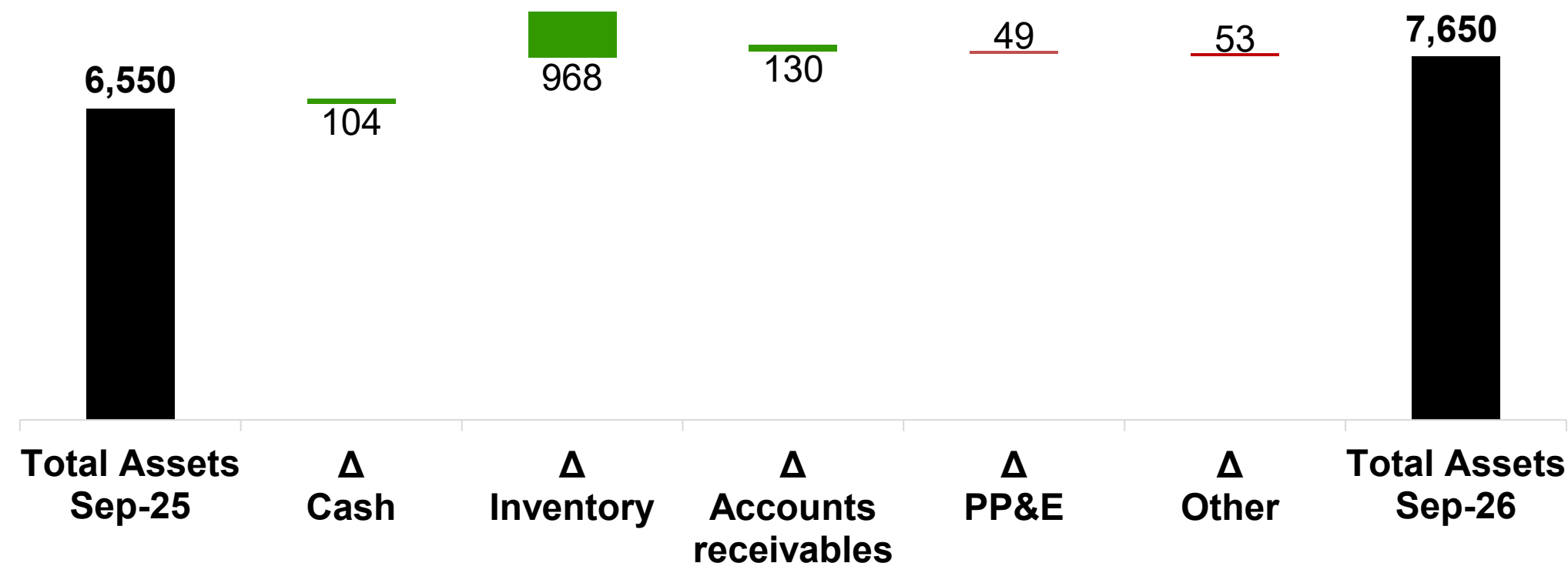
2.03x

Leverage Ratio
(Net Debt / EBITDA)

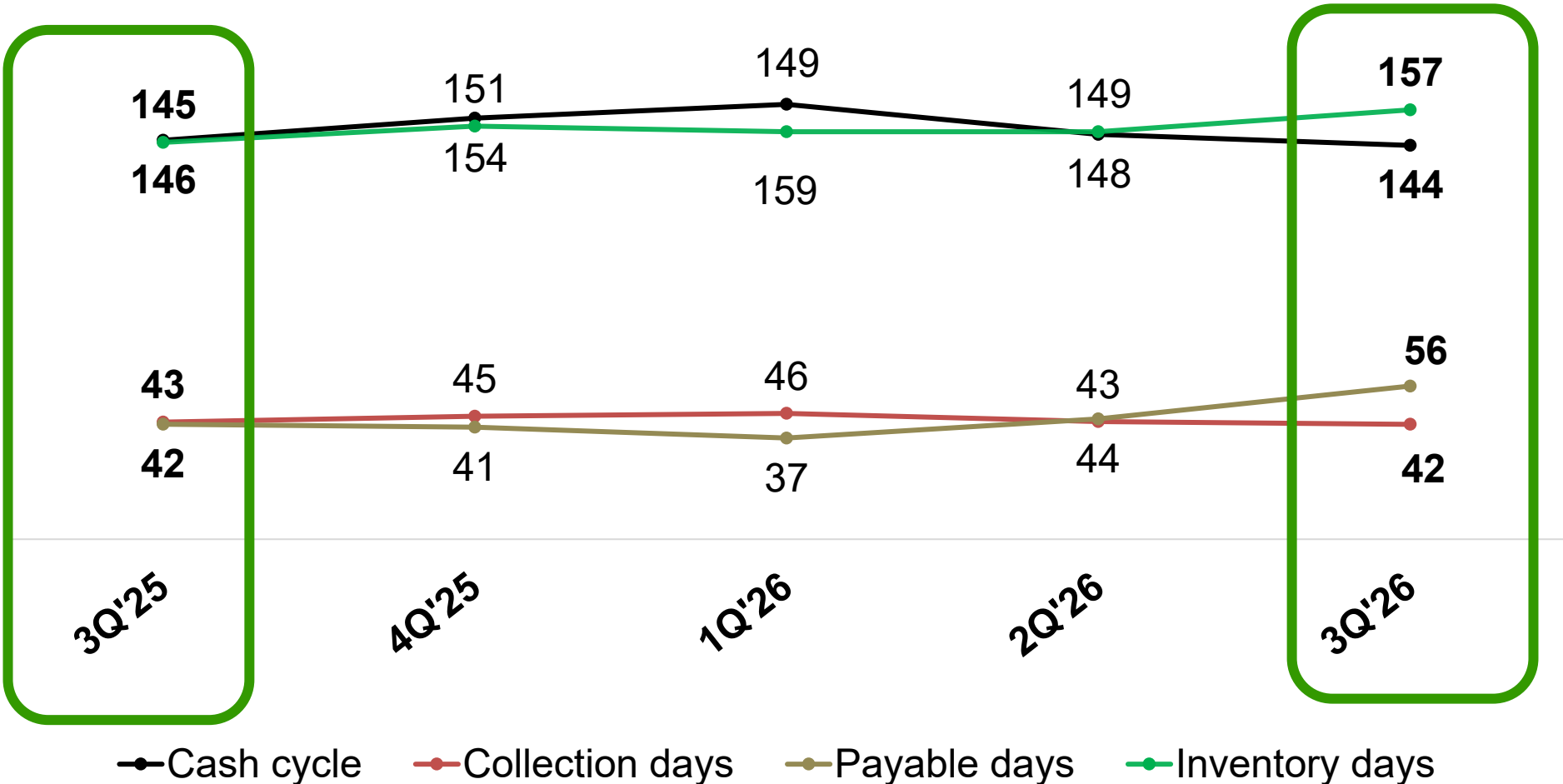


Total assets and cash cycle

STATE OF FINANCIAL POSITION
(S/ million)



CASH CONVERSION CYCLE
(Days)



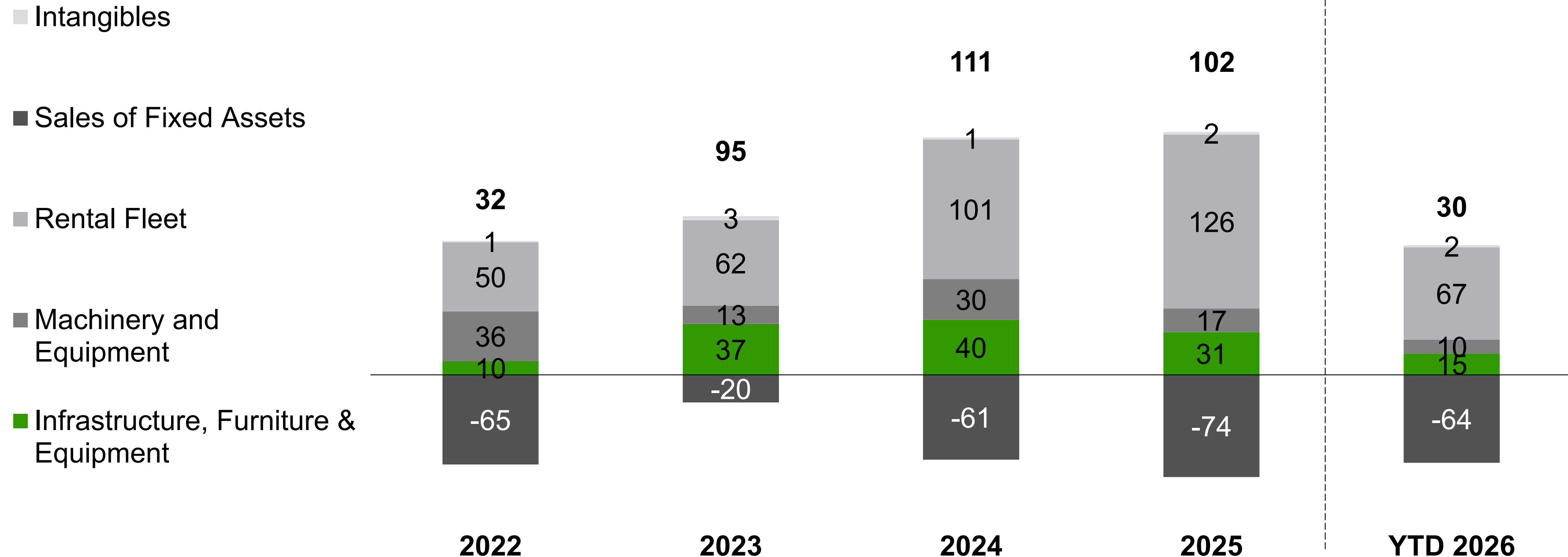
1.13

Asset turnover ratio

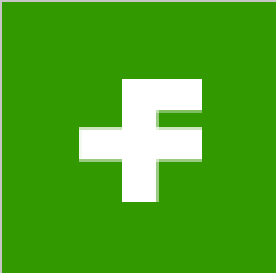


CAPEX

CAPEX (\$ million)



- Investment in intangible assets reached **\$1.5 million dollars as of September 2026**
- Capital Expenditures on Infrastructure include the effect originated by the application of the NIIF16



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DESARROLLO



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