Ferreycorp

Investor Presentation

Information as of 2Q'26

104 years creating development

80+ year strategic alliance with CATERPILLAR.

60+ year track record of transparency on the Lima Stock Exchange (BVL).

Official Caterpillar Dealer representative for **Central America** (Guatemala, El Salvador, and Belize) **since 2010.**

Continuous participation in the **Dow Jones Sustainability Index (DJSI)** since **2017**, with year-over-year performance improvements.

2025: Inclusion in the new **MSCI Nuam Index** (covering Peru, Chile, and Colombia).

We are a Holding with **+104** existence years

History of the Corporation and its participation in the capital markets

1922
Ferreycorp Foundation (formerly Ferreyros S.A.A.)

1942
Caterpillar

1962
Listing on the Lima Stock Exchange

1994
1st Bond Issuance

1997
Re-IPO: US$22mm

2010
Internationalization: Caterpillar dealers in Guatemala, El Salvador, and Belize

2012
Corporate Reorganization" "IPO – Capital Increase US$ 72M

2013
International Market Bonds US$ 300M

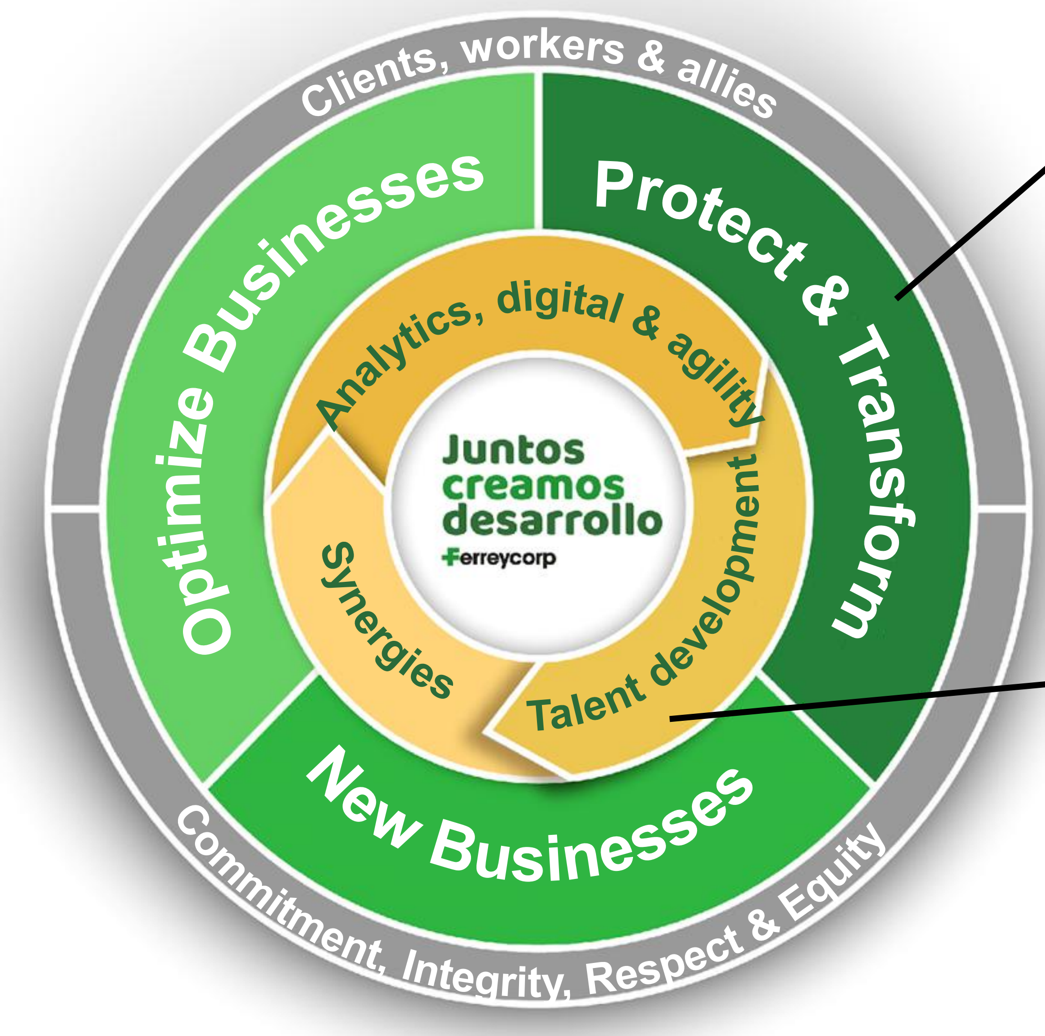
2017
First time - DJSI

2020
Private Placement Bond" "Prudential" "US$ 90M

2025
DJSI Índex GC NUAM

1920 1930 1940 1950 1960 1970 1980 1990 2000 2010 2020 2025 2026

Strategic clarity and coherence, driven by our purpose



BUSINESS PILARS

Optimize Business	It seeks to add efficiencies in the business model, the organization, the use of assets, the composition of the portfolio of products and services.
Protect and Transform	Ensure business sustainability; expand your value offer; and provide comprehensive solutions to customers, with the support of technology and best practices in operations.
New Businesses	Development of new lines or businesses that have an adequate strategic fit with the current portfolio of brands and that present the opportunity to obtain significant synergies with it (market, capabilities, economies of scale).

ENABLERS

Analytics, digital and agility	Development of capacities for data management and analytical models, transversal to the organization.
Synergies	Maintain and continue to develop commercial synergies. Add value without losing segmentation and specialization. Shared services between companies.
Talent Development	Permanent training and development to reinforce skills Have digital, analytics and agility capabilities Ensure performance aligned with the strategy

Vision & Mission

VISION

To be recognized as a **leading economic group in Peru**, with a presence in the **Latin American region** and an excellent provider of capital goods, spare parts and related services, which contributes to increasing productivity and profitability in the economic sectors in which we participate to promote the development of countries and their various stakeholders.

To be recognized as **the preferred corporation to adopt new businesses and representations** in the fields of its activities, due to its operational and financial capabilities.

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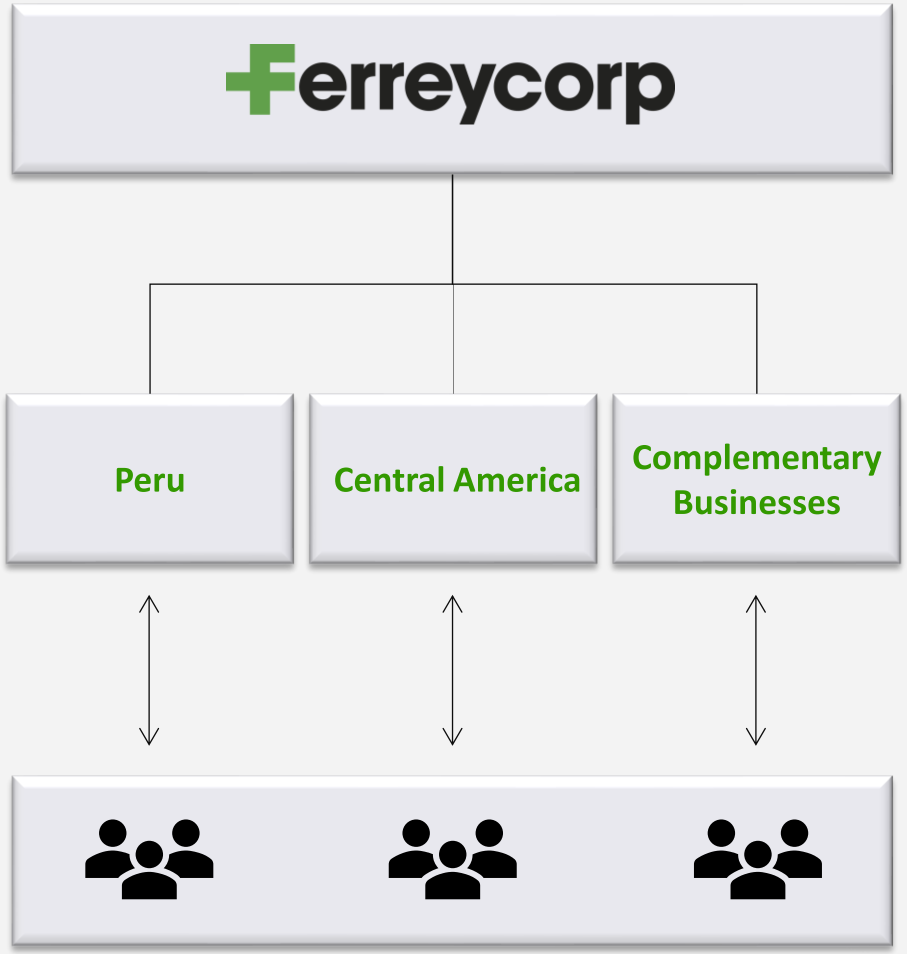
MISSION

We operate, through our subsidiaries with a focus and high degree of specialization, businesses that **distribute capital goods and spare parts, as well as services and support** for prestigious global brands with high standards, efficiency, and profitability. In doing so, we achieve the development of our employees and become a benchmark for modern and responsible companies.

Operational Model of the Company

Parent Company



Operational Companies

Shared Services Center

Strategic Coherence

- Business Vision
- Strategic Planning and Definition of Engaged Businesses
- Positioning and Brands
- Financial Resources
- Control and Supervision

Operational Autonomy

- Customer Proximity and Market Coverage
- Business Execution with Operational Excellence
- Profitability and Financial Health
- Business Innovation and Value Proposition
- Best Practices and Seeking Synergies

Standardization and Efficiencies

- Process Standardization
- Synergies and Efficiencies
- Non-core Processes, Back Office: Legal, Audit, Human Resources, Finance, Systems
- Critical Mass for Improved Supplier Conditions

A Leadership Ecosystem: Our Footprint

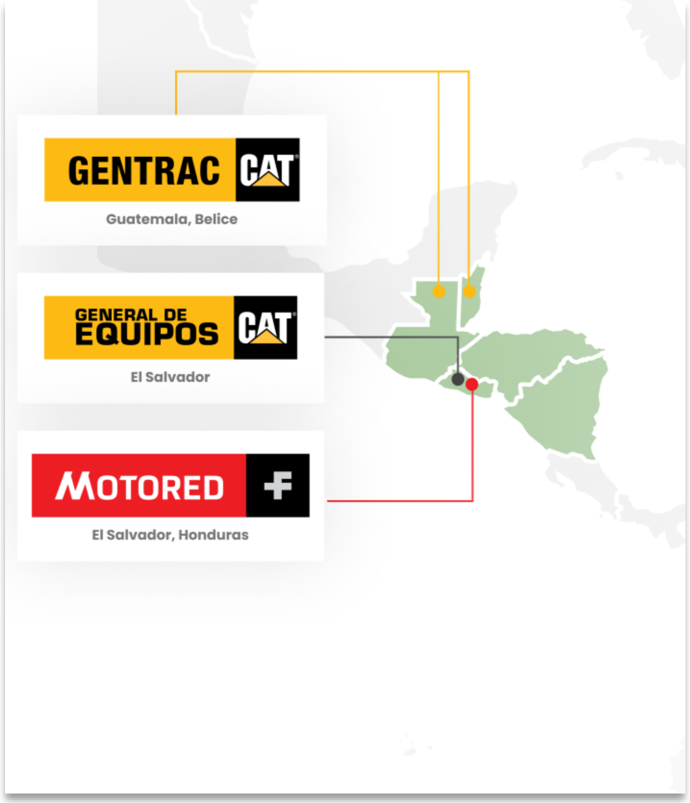
Parent Company

Ferreycorp

Operational Companies

Caterpillar Dealears and Allied Brands in Peru

Caterpillar Dealers and Allied Brands in Central America



Complementary Businesses in Peru and Abroad

Distribution of results by business group – 2Q’26

	Caterpillar Dealers and Allied Brands in **Peru**	Caterpillar Dealers and Allied Brands in **Central America**	**Complementary Businesses** in Peru and abroad	**Total**
Sales (S/. mm)	1,696	187	154	**2,037**
% total	*83.3%*	*9.2%*	*7.6%*	*100.0%*
EBITDA (S/. mm)	236	22	42	**300**
% total	*78.7%*	*7.3%*	*14.0%*	*100.0%*
EBITDA margin	13.9%	11.7%	27.2%	**14.7%**
Workers (#)	5,822	815	996	**7,824***
% total	*74.4%*	*10.4%*	*12.7%*	*100.0%*

**Includes 191 Ferreycorp employees as of June 2026*

Distribution of results by business group – 1S’26

	Caterpillar Dealers and Allied Brands in **Peru**	Caterpillar Dealers and Allied Brands in **Central America**	**Complementary Businesses** in Peru and abroad	**Total**
Sales (S/. mm)	3,309	380	327	**4,017**
% total	*82.4%*	*9.5%*	*8.2%*	*100.0%*
EBITDA (S/. mm)	451	54	48	**553**
% total	*81.6%*	*9.8%*	*8.6%*	*100.0%*
EBITDA margin	13.6%	14.2%	14.6%	**13.8%**
Workers (#)	5,822	815	996	**7,824***
% total	*74.4%*	*10.4%*	*12.7%*	*100.0%*

**Includes 191 Ferreycorp employees as of June 2026*

Key Takeaways – 2Q’26

Consolidated Sales

$592MM

S/ 2.0 B

- Revenues grew by **18%** in **US$** dollars ($ 501m).
- Sales were was primarily fueled by the sale of **Caterpillar machinery** on mining, construction, and infrastructure industries

Key Takeaways – 2Q'26

9.4%	14.4%	-6.6%
ROIC	ROE	SG&A

- **Solid financial performance:** strong results
- Disciplined focus on operational efficiency, **led to a 6.6% reduction in SG&A expenses (S/ 20.5 MM)** compared to the same period last year.
- Results were **influenced by fluctuations in the exchange rate.**

Capabilities that set us apart

After-Sales Service: Expert Technicians and Operational Excellence

Logistics: Unrivaled supply chain and logistical capabilities

Leadership: Strategic alliances and comprehensive market coverage

CAT Excellence Program: (Digital, Financial, Logistics, and Services)

Financial Strength: Robust balance sheet and diverse funding sources

Innovation & Technology: Growth opportunities and process optimization

Ethics, Corporate Governance, and Sustainability

Partnership with global brands

TADANO
3M
MASSEY FERGUSON
VALTRA
Chevron
DEMAG
CAT
Metso
WACKER NEUSON
CARMIX
4x4 mixers & dumpers
LINCOLN ELECTRIC
SEM
A Caterpillar Brand
BLEND
CIFA
GOODYEAR
SHACMAN
Trimble
BRIGADE

Nationwide Presence and Coverage

SUBSIDIARIES AND FERREYROS OFFICES
- 5 headquarters in Lima
- 17 subsidiaries and offices within the country

SUBSIDIARIES AND UNIMAQ OFFICES
- 2 headquarters in Lima
- 14 subsidiaries and offices within the country

SUBSIDIARIES AND ORVISA OFFICES
- 6 subsidiaries and offices in the Amazonia

SUBSIDIARIES AND SOLTRAK OFFICES
- 1 headquarter in Lima
- 4 subsidiaries and offices within the country

FORBIS OFFICES
- 2 headquarters in Lima

FARGOLINE OFFICES
- 1 headquarter in Lima
- 1 headquarter in Arequipa

VIXORA OFFICE
- 1 headquarter in Lima

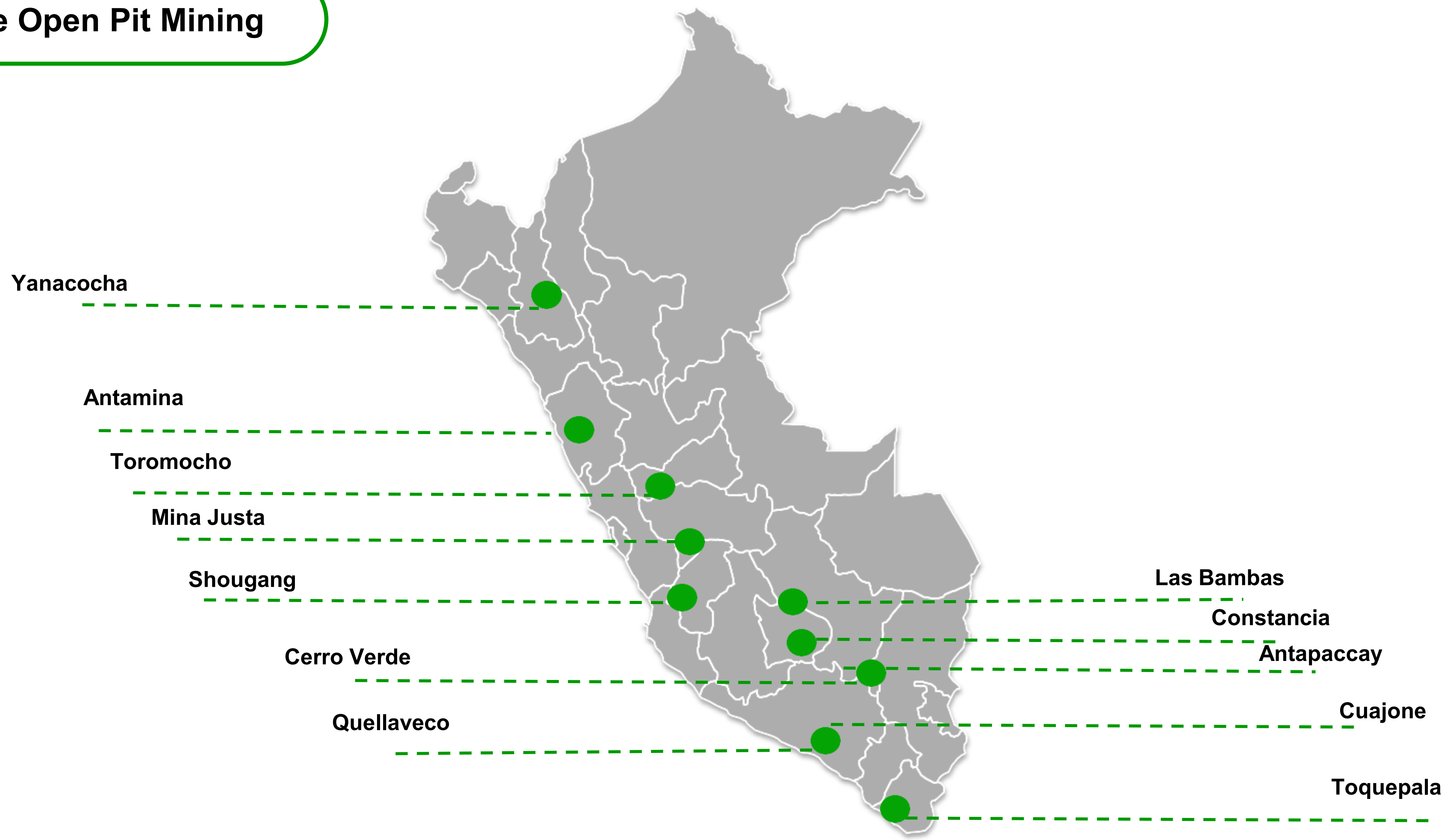
FERRENERGY OFFICE
- 1 headquarter in Lima

UNA EMPRESA FERREYCORP

TOGETHER WE CREATE **DEVELOPMENT**

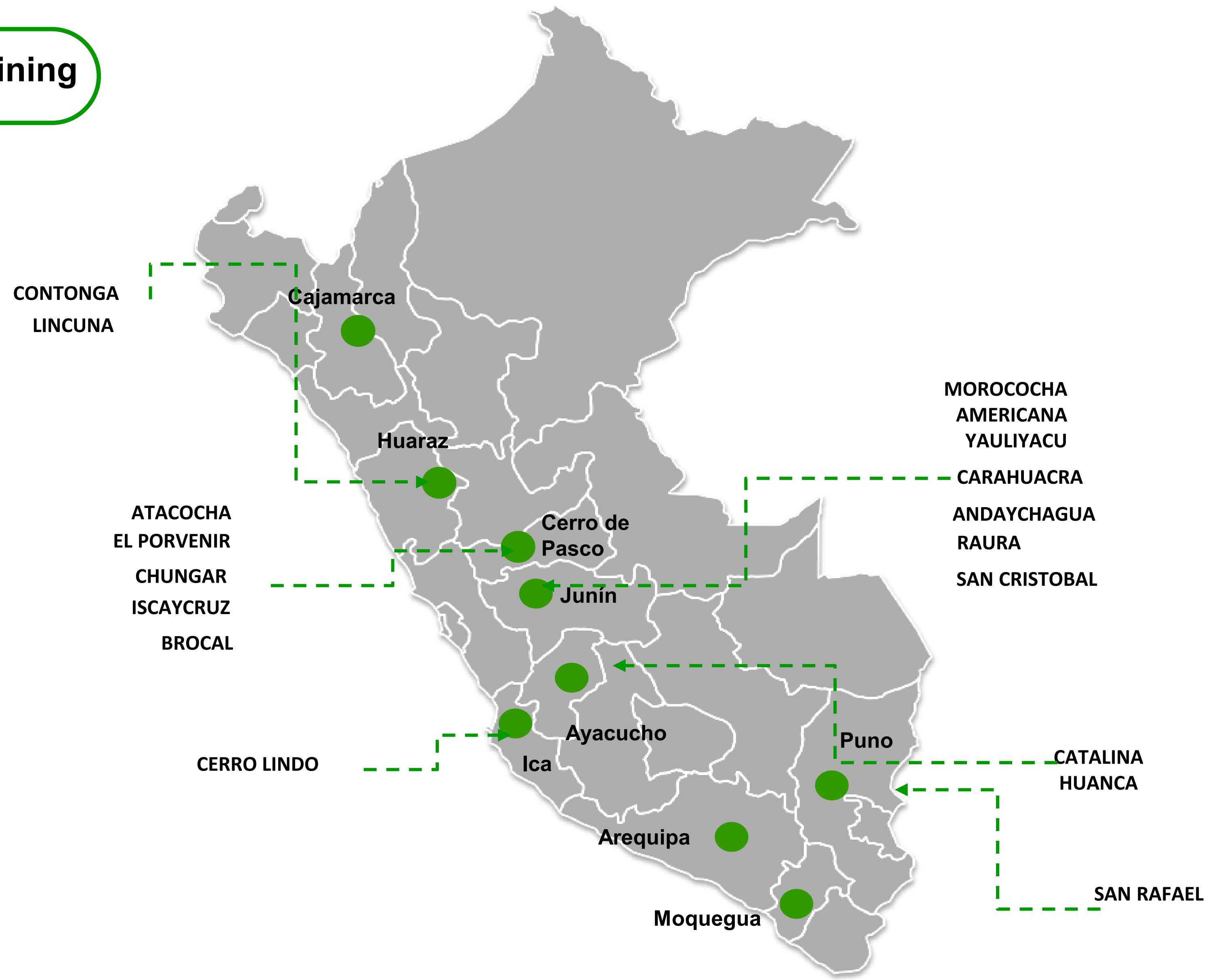
Committed to long-term client retention and value creation

Large Open Pit Mining



Committed to long-term client retention and value creation

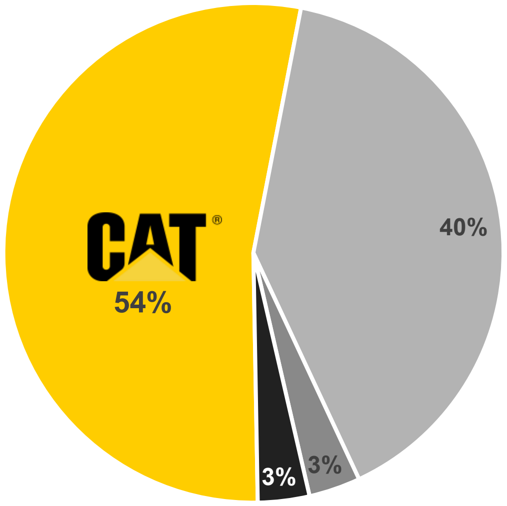
Medium-Size and Underground Mining



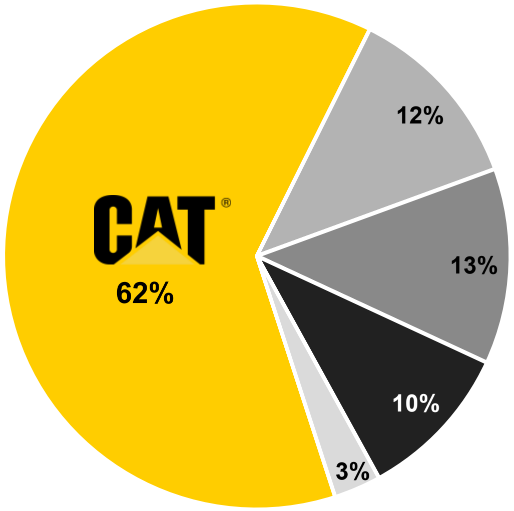
Caterpillar: Dominant Market Leadership in Peru

Market Share in Peru*

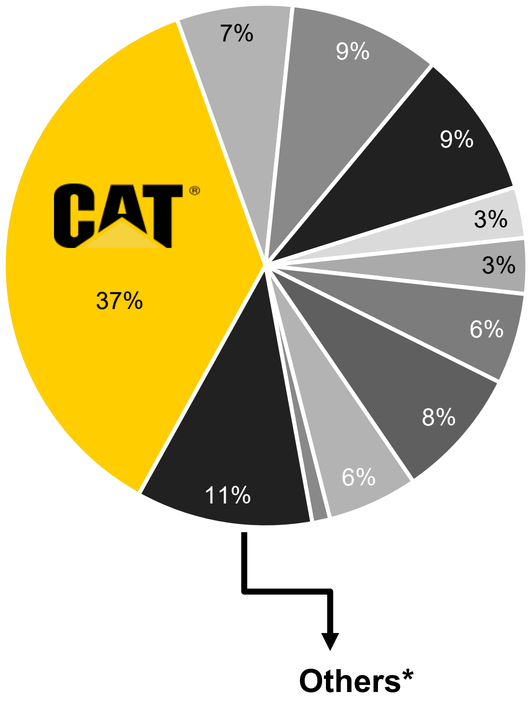
Open-pit mining
(% units)



Underground mining
(% $ FOB)

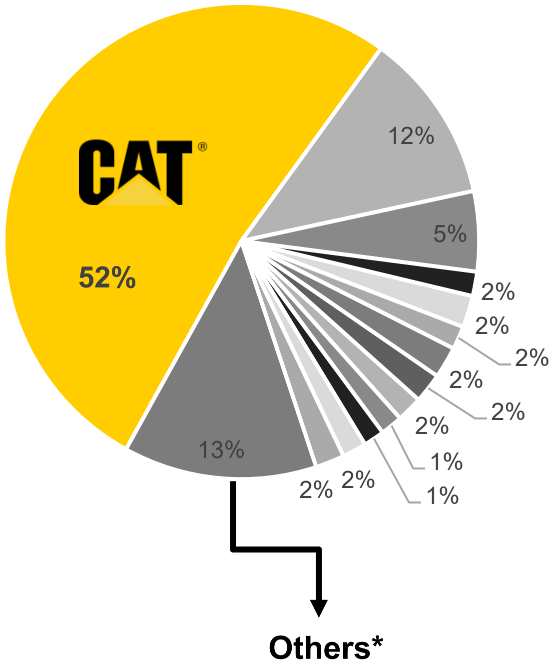


Heavy construction
(% $ FOB)



* Includes by 10 brands

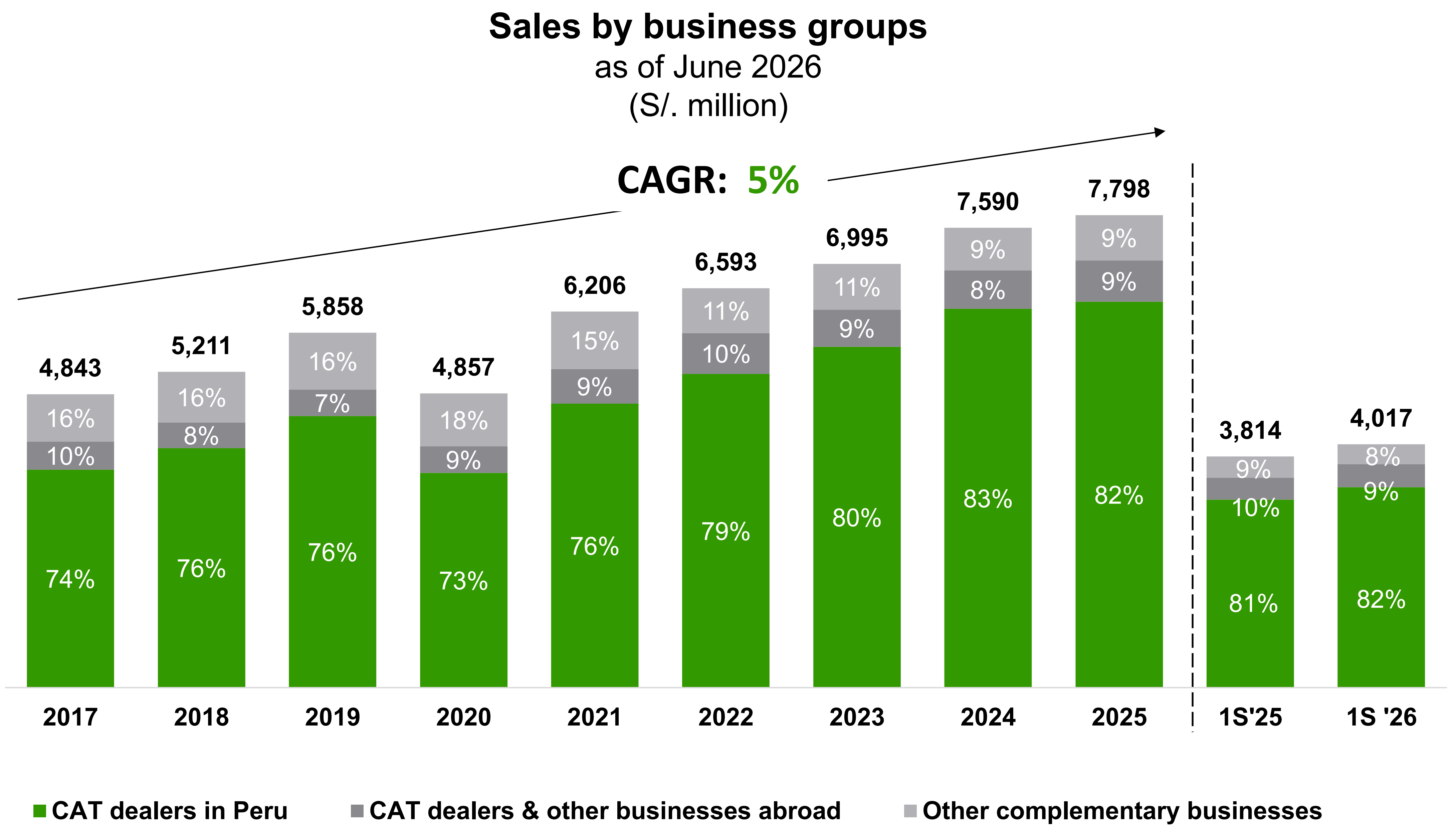
Light construction
(% units)



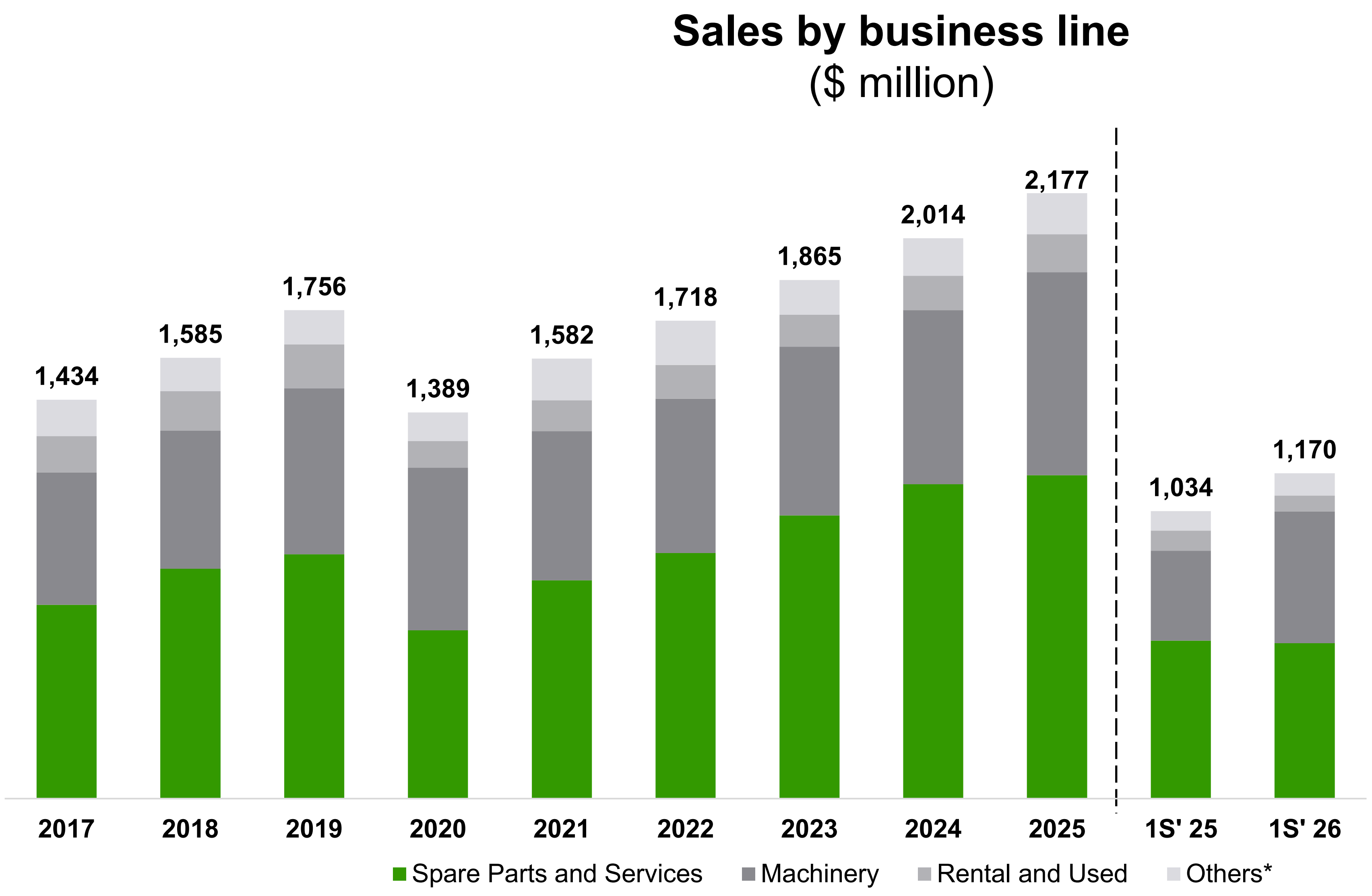
* Includes by 44 brands

Source: Aduanas*

Resilient Operating Model (1/2)



Resilient Operating Model (2/2)

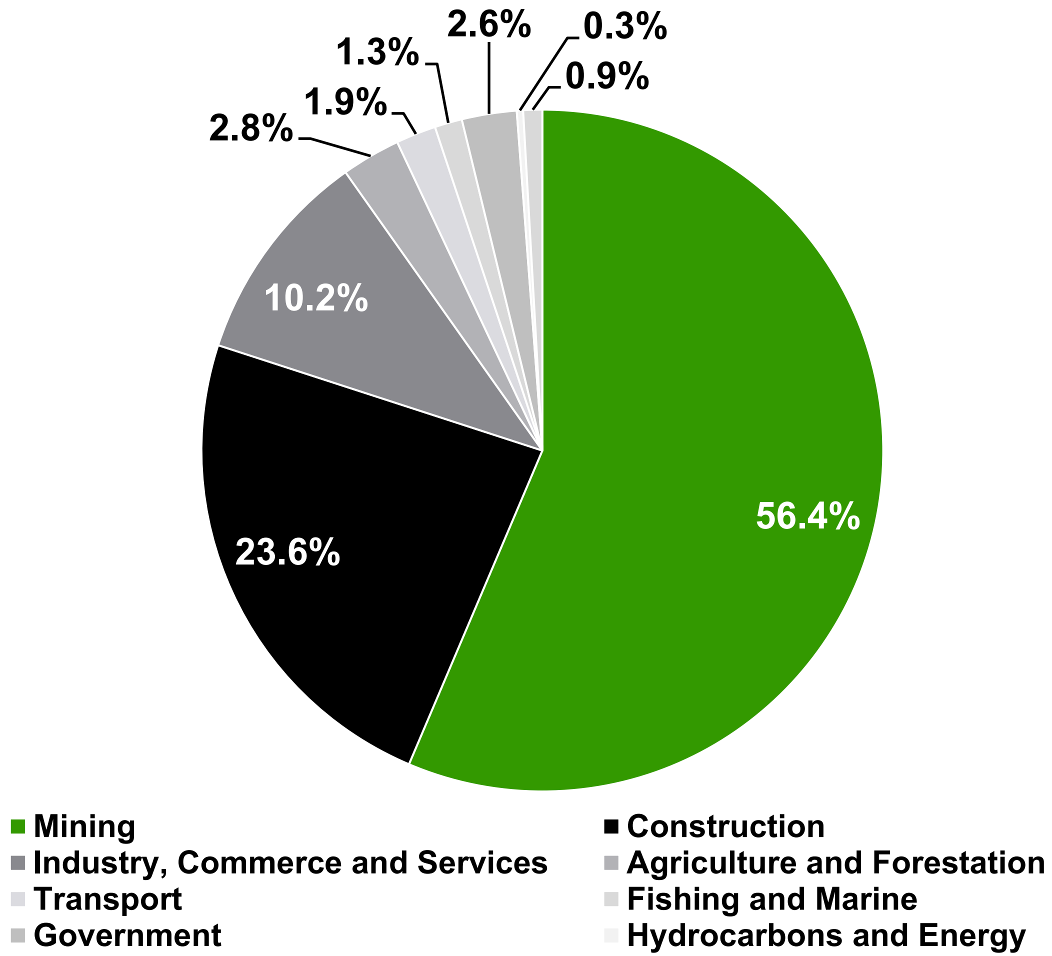


- **Spare Parts & Services** support the business.
- **Diversification strategy through business lines**, presence in **different economic sectors**, different **countries**, various **represented brands** and diversified **portfolio of products** related to capital goods.

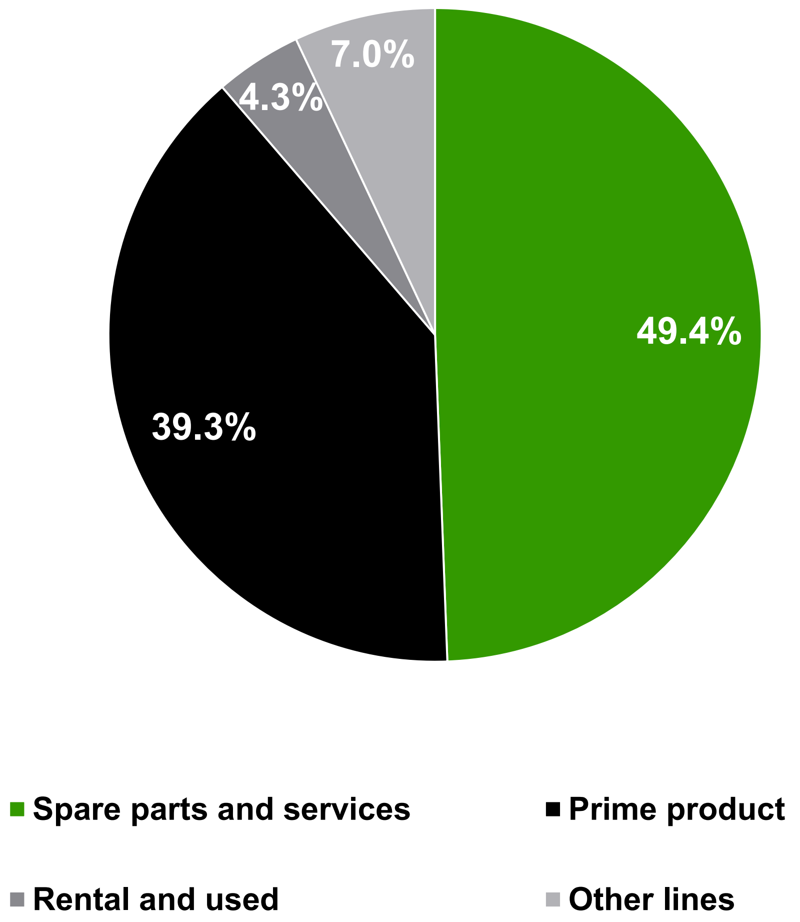
(*) Others include logistic businesses, lubricants and consumables

Our Operational Mix

Sales by economic sector
(%)

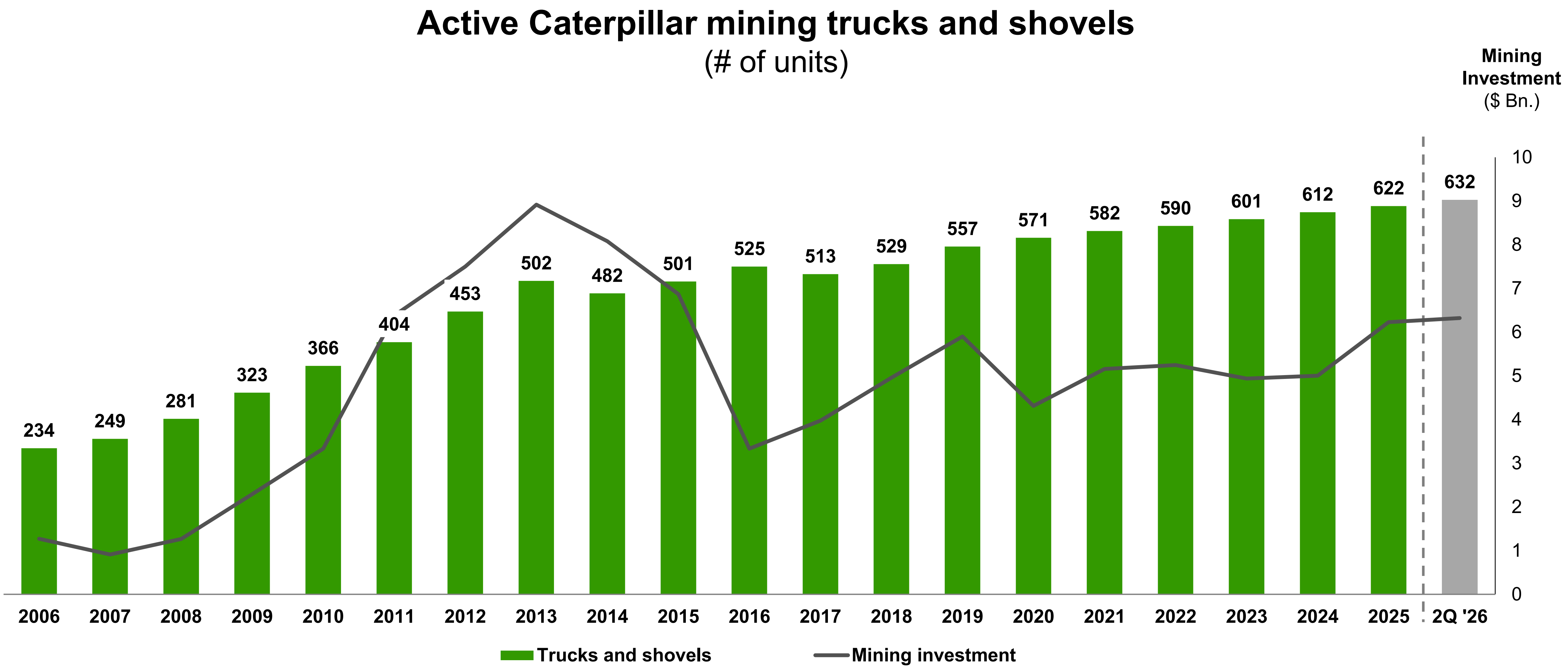


Sales by business line
(%)



(*) "Other lines" includes logistics, lubricants and consumables businesses.

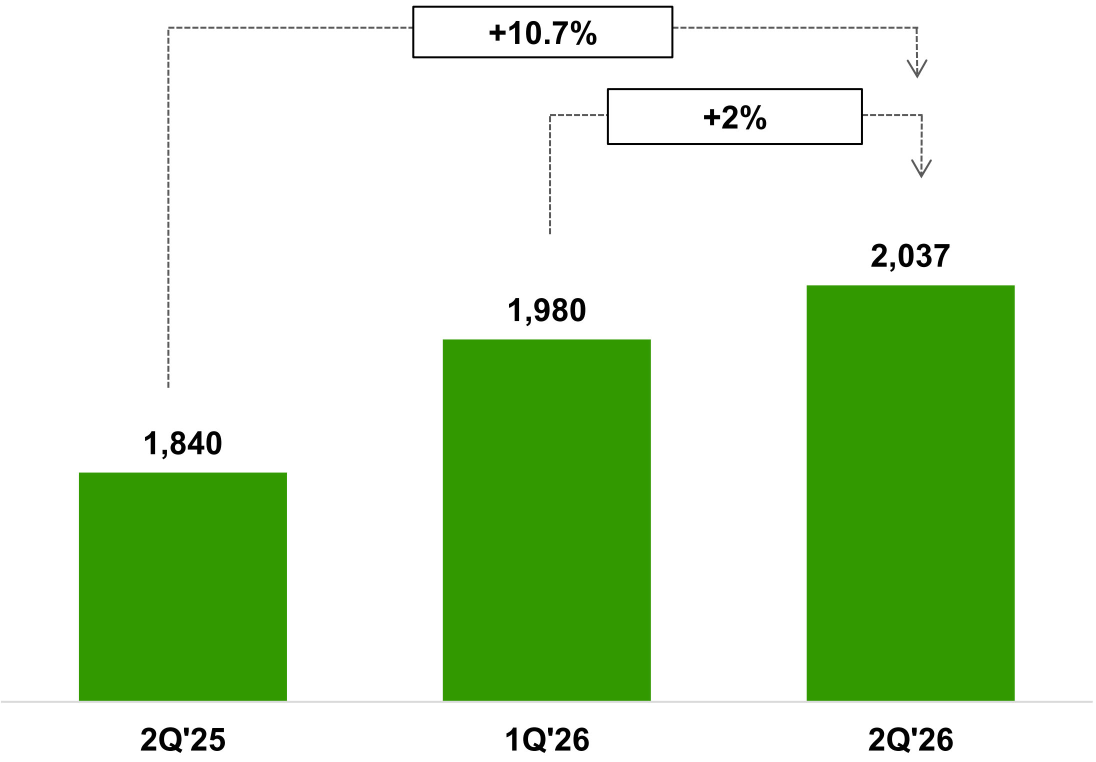
Caterpillar open-pit mining trucks and shovels population over the years



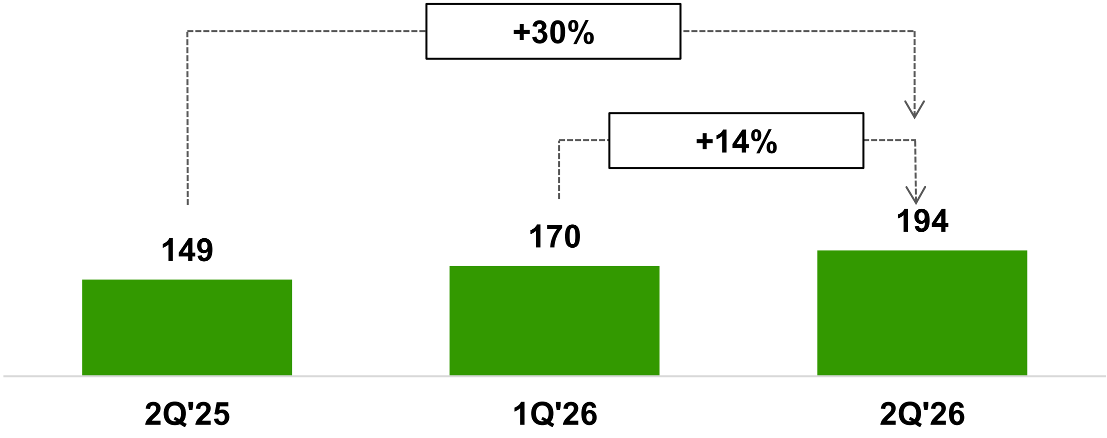
Source: MINEM and Ferreyros

Strong financial results

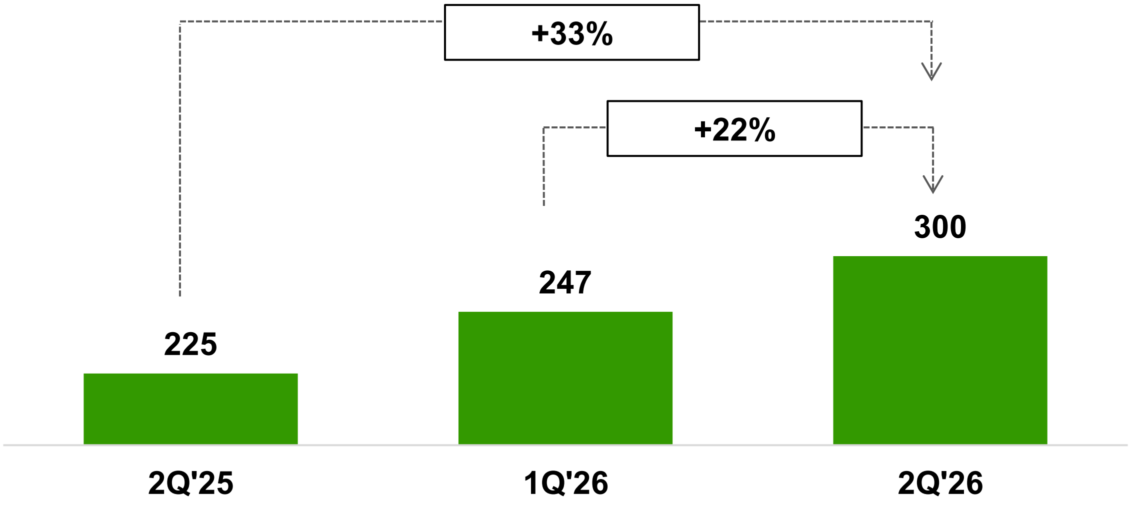
Sales
(S/. millions)



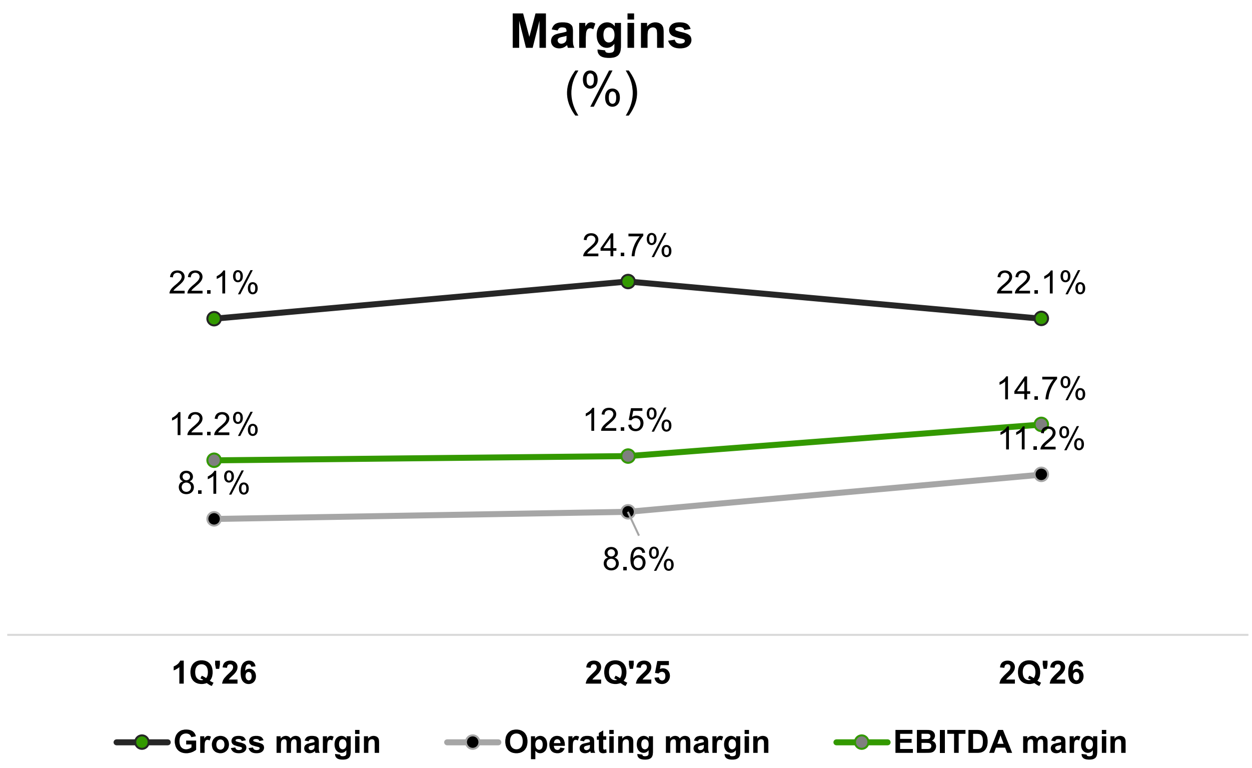
Operating Profit
(S/ millions)

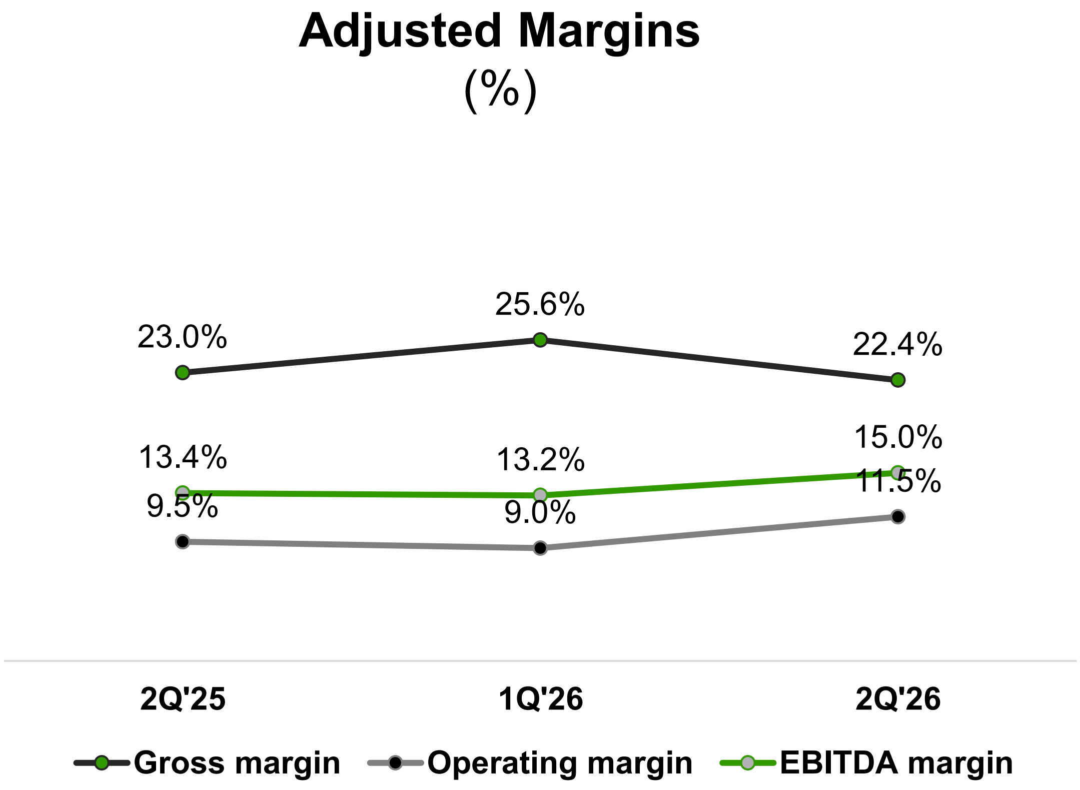


EBITDA
(S/ millions)

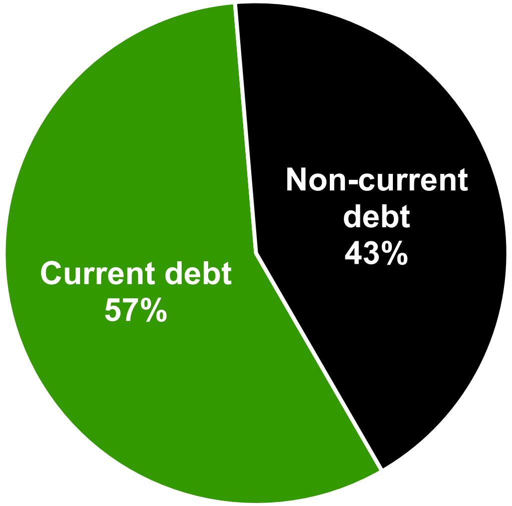


About the company: Financial Highlights



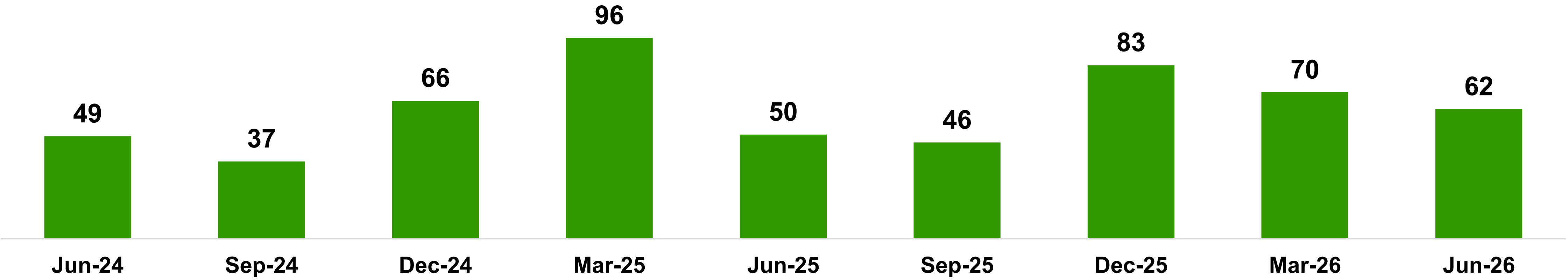


Cash generation and liabilities management



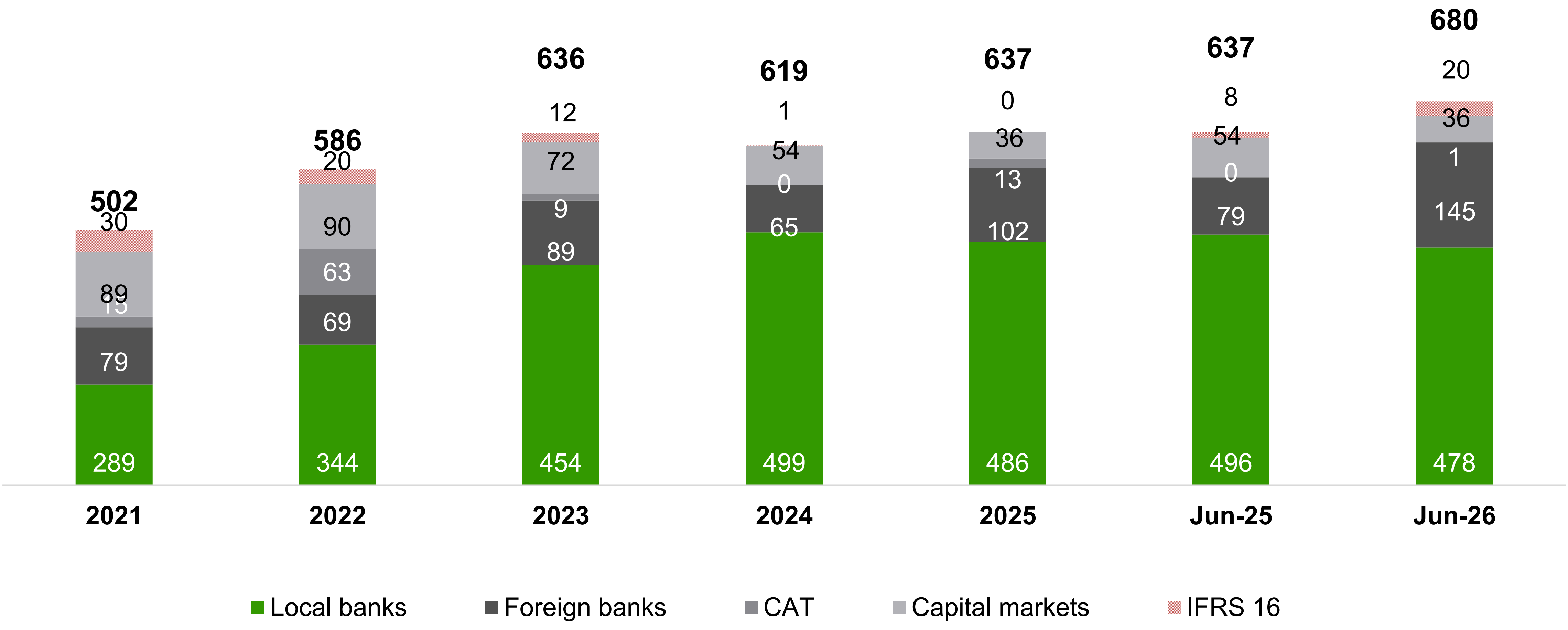
1.33	Total Debt-to-Equity Ratio (D/E)
2.13	Adjusted Financial Leverage (Debt / EBITDA)

Debt maturity
($ millions)



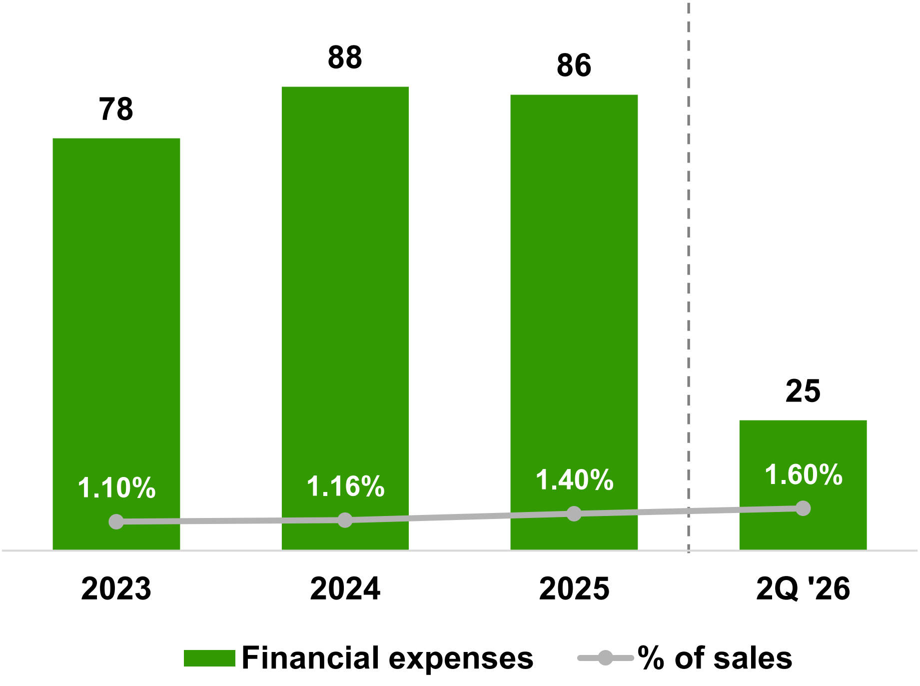
Cash generation and liabilities management

Debt Evolution
($ million)

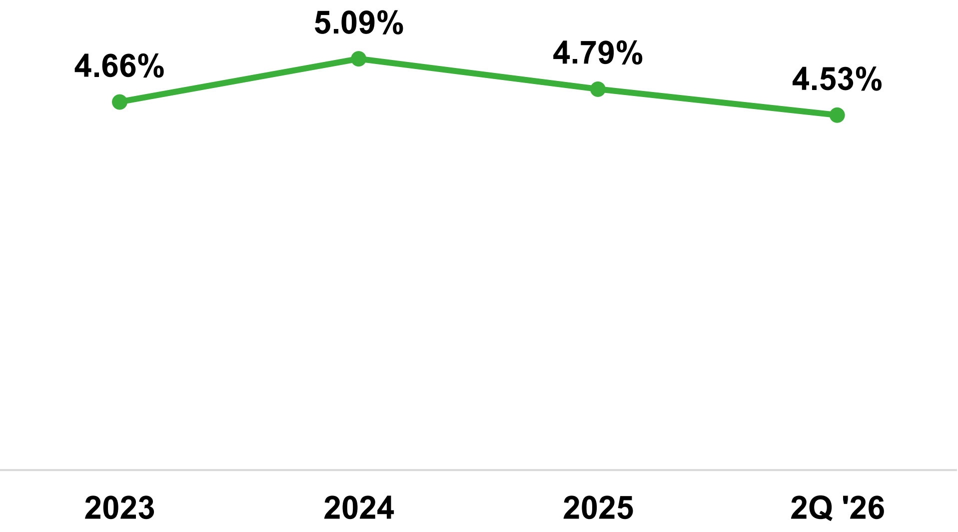


Financial expenses and average debt expenditure

Financial expenses
(S/. million and %)

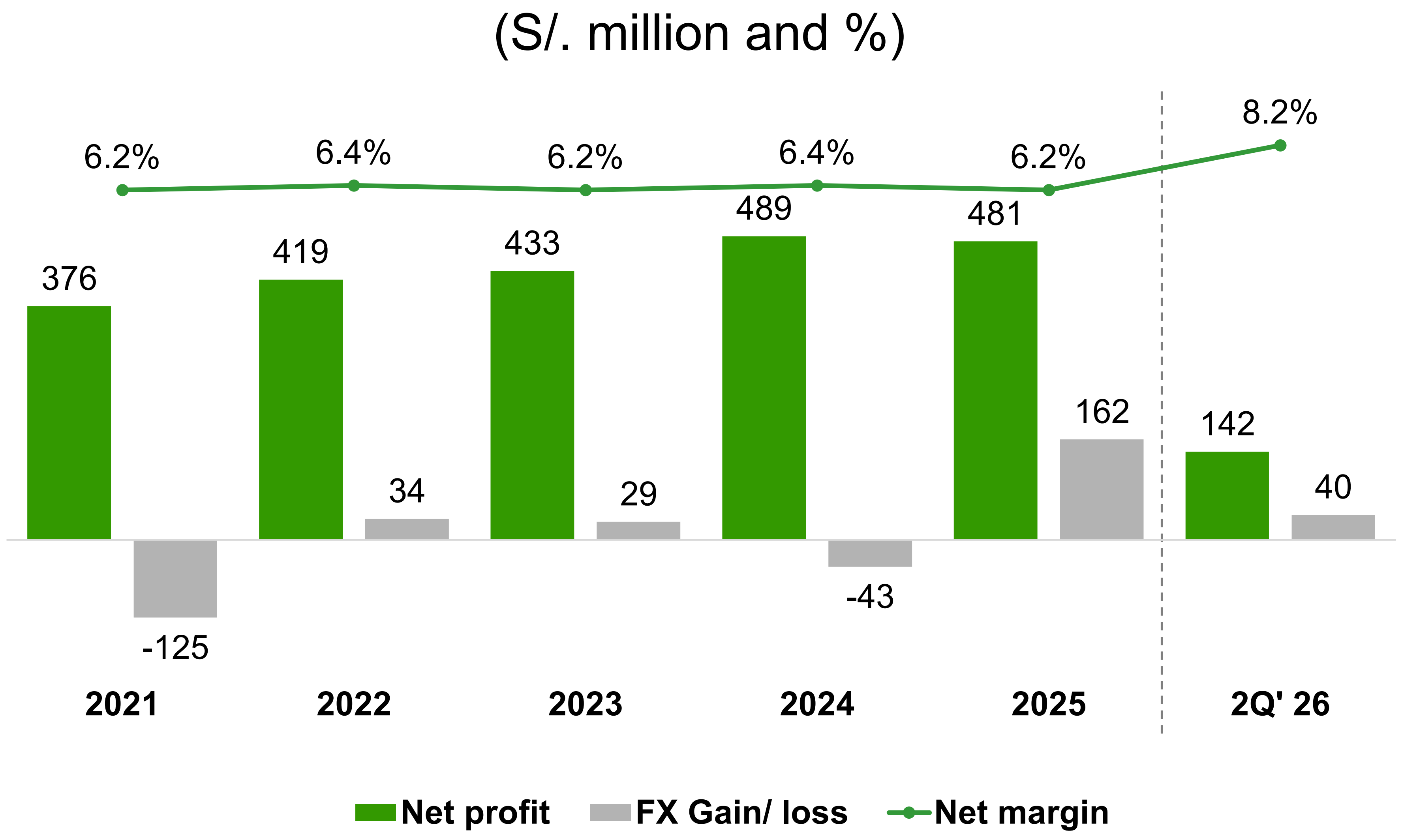


Average debt expenditure
(%)



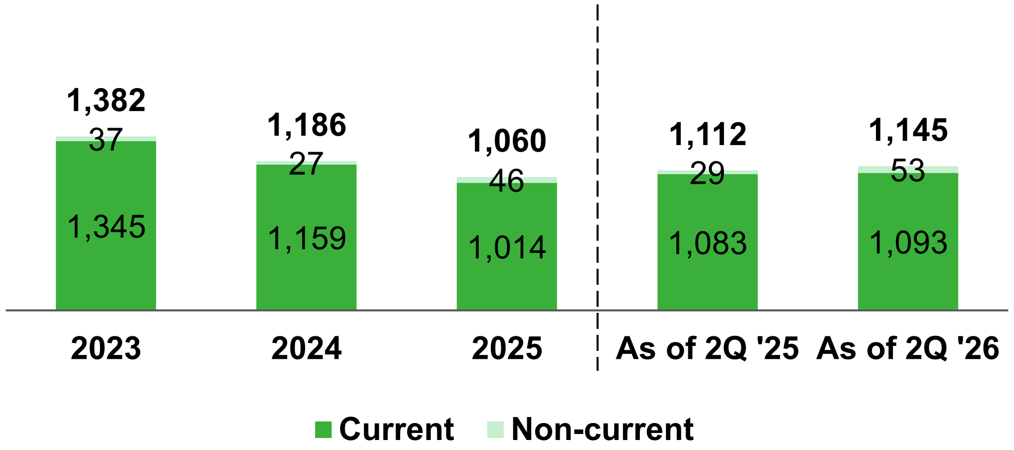
	2Q´25	2Q´26
Short Term Interest Rate Average	4.64%	4.02%
Medium Term Interest Rate Average	5.00%	4.84%

Net Profit impacted by FX Gain/Loss

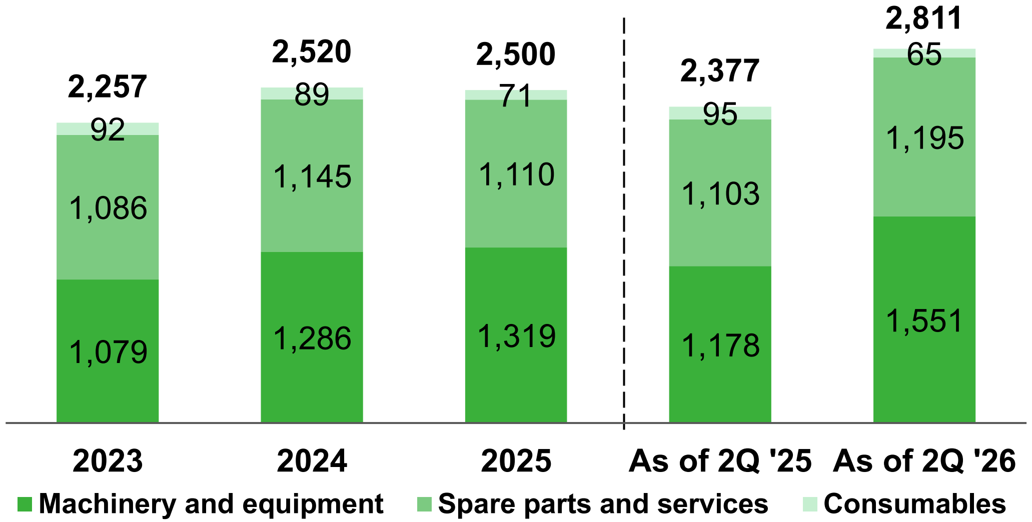


Assets and cash conversion cycle

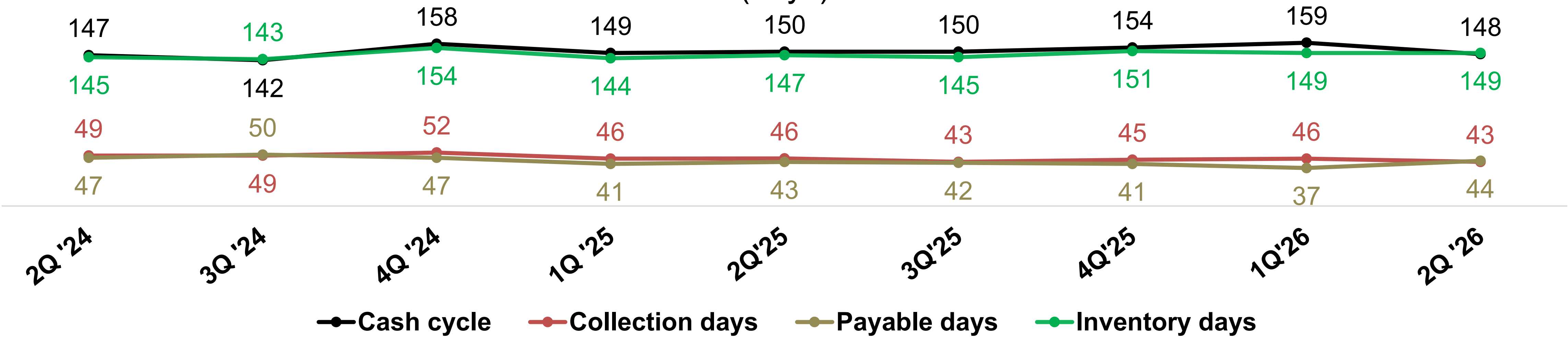
Accounts receivables
(S/. million)



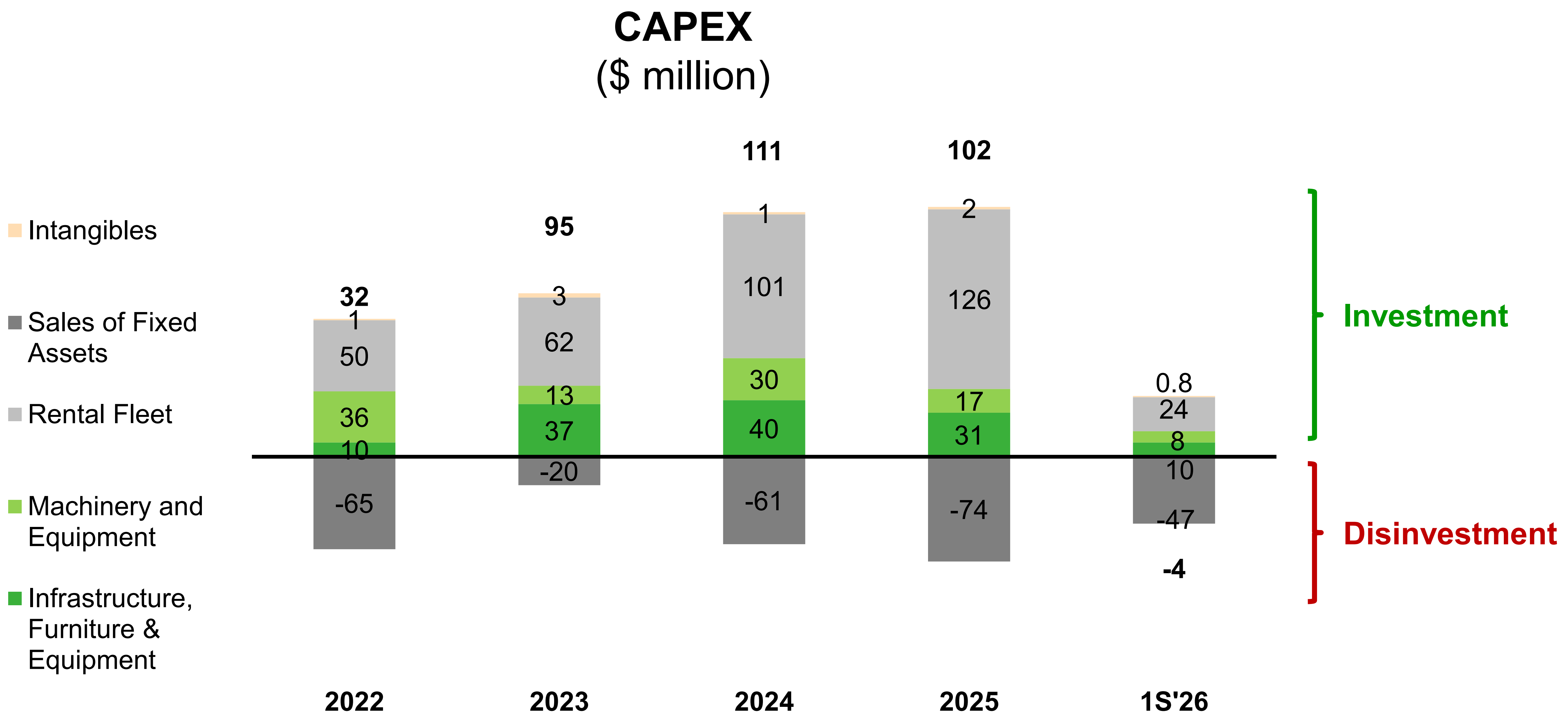
Inventory
(S/. million)



Cash conversion cycle
(days)



Continuous and Purpose-Driven Investment



- Investment in intangible assets reached **US$ 0.8 million dollars as of June 2026**
- **Disclaimer:** Capital Expenditures on Infrastructure include the effect originated by the application of the IFRS 16

Stock Performance – FERREYC1

In 2025, we got:

- **7.95%** Dividend Yield
- **+33%** Stock Price growth
- **46.8%** Total Shareholders Return

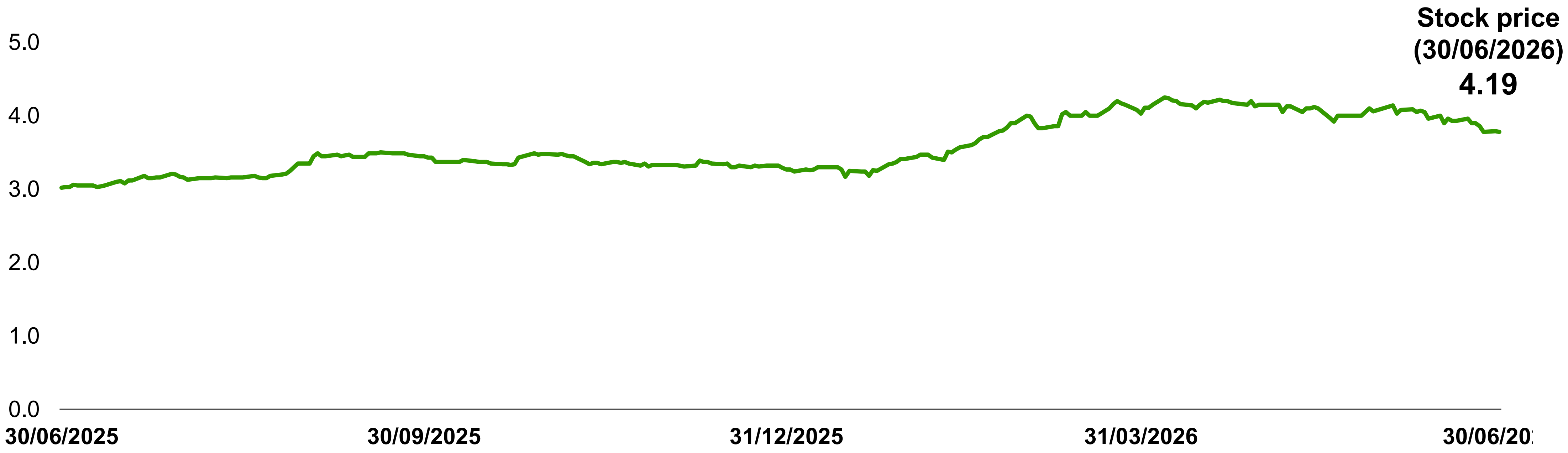
Buy back Stock Program:

- The objective of the share buyback program is to utilize surplus cash not required for growth projects or debt reduction, for enhancing shareholder returns.

Dividend Policy:

- We have a clear dividend policy, distributing the upper limit **(60% of the annual net distributable profit)**

Ferreycorp stock price
30/06/2025 – 30/06/2026



Ferreycorp's Sustainability Program

Ferreycorp

JUNTOS CREAMOS
DESARROLLO

Ferreycorp's Sustainable Management seeks to positively impact its stakeholders and is aligned with the United Nations Sustainable Development Goals

Ferreycorp

Community

- Ferreycorp Association
- Ferreyros Heavy Equipment Operators Club
- Works for Taxes
- Corporate Volunteering

6 CLEAN WATER AND SANITATION
4 QUALITY EDUCATION

Shareholders

- Respect for Shareholders' Rights
- Transparent and Timely Presentation of Information
- Board Policies and Control Environment

16 PEACE, JUSTICE AND STRONG INSTITUTIONS

Clients

- Mutually Beneficial and Long-Term Business Relationships
- High-Quality Products and Services, Specialized Attention by Sectors
- NLS

8 DECENT WORK AND ECONOMIC GROWTH

Employees

- Equity and Inclusion
- Health Care, Safety, and Working Conditions
- Training and Professional Development
- Performance Evaluation
- Work Environment

1 NO POVERTY
5 GENDER EQUALITY

Government

- Global Pact Progress Report
- Works for Taxes
- Socially Responsible Company Distinction

16 PEACE, JUSTICE AND STRONG INSTITUTIONS

Environment

- Environmental Management System Based on ISO 1400 Standard
- Environmental Management Programs
- Carbon Footprint Measurement and Energy Measurement

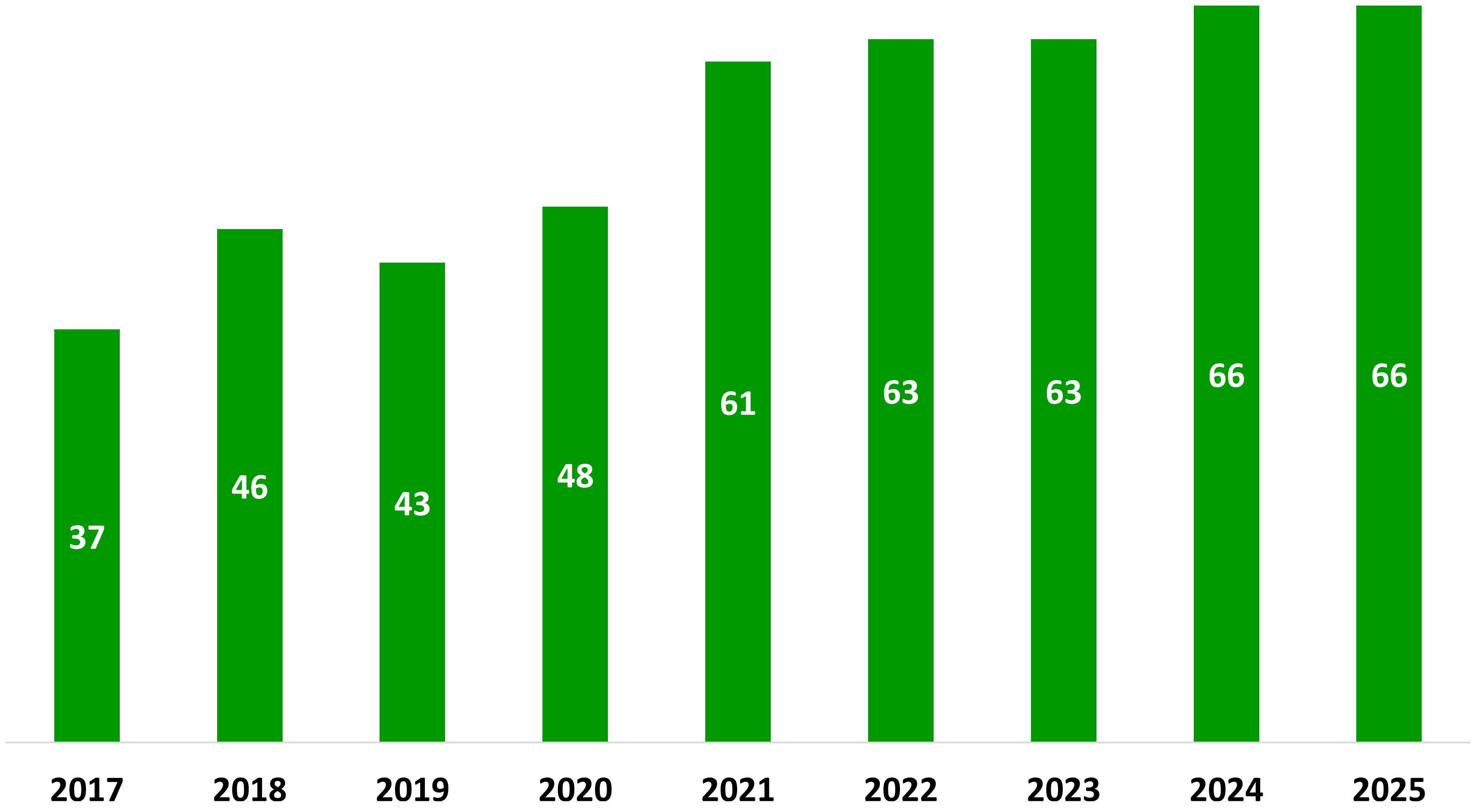
11 SUSTAINABLE CITIES AND COMMUNITIES
12 RESPONSIBLE CONSUMPTION AND PRODUCTION
13 CLIMATE ACTION

Providers

- Code of Ethics
- MSE (Micro and Small Enterprises) Treatment
- Preference for Suppliers Based on: Product or Service Quality, Price, Delivery Terms, Treatment of Personnel

1 NO POVERTY
10 REDUCED INEQUALITIES

Results of Ferreycorp's commitment to the Dow Jones Sustainability Index ESG criteria



Ferreycorp

Ferreyros CAT

UNIMAQ CAT The Rental Store

Orvisa CAT

GENTRAC CAT

GENERAL DE EQUIPOS CAT

SOLTRAK

TREX

MOTORED

FORBIS LOGISTICS

FARGO LINE

VIXORA

Ferrenergy