



+ferreycorp

Earnings Presentation
Second Quarter 2026



Today's speakers



Mariela García Figari de Fabbri
CEO



Patricia Gastelumendi
CFO



Milagros Benavides
Head of Investor Relations



Agenda – Conference Call 2Q'26

- **Overview 2Q'26: Financial Results**
- **Q&A session**

Please note that this call may include certain forward-looking statements. These statements relate to expectations, beliefs, projections and other matters that are not historical facts and are, therefore, subject to risks and uncertainties that might affect future results.

+ HIGHLIGHTS

Dividend payment and stock price

- Successful dividend payment of **S/ 88.3 million** on May 8th
- Total 2025 dividends reached **S/ 288.3 million**, fully delivering on our policy's upper limit of **60%** of annual net income.
- Stock price appreciation from S/ 3.90 on last December to **S/ 4.19** by the end of June.



KEY TAKEAWAYS

Second Quarter 2026

Consolidated Sales

**US\$ 592
MM**

S/ 2.04 B

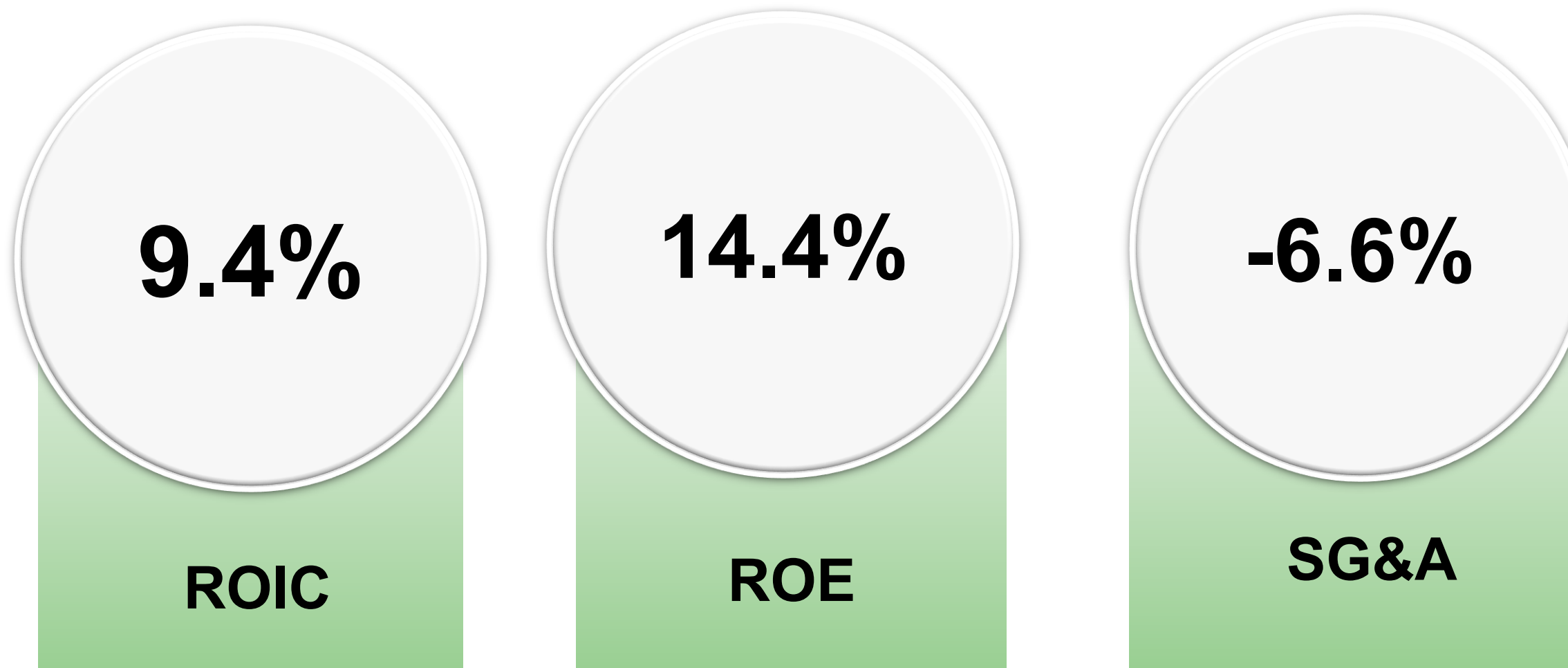


- Revenues grew by **18%** in **US\$**, and **11%** in **nuevos soles**.
- Sales were primarily fueled by the sale of **Caterpillar machinery** on mining, construction, and infrastructure industries.



KEY TAKEAWAYS

Second Quarter 2026



- **Solid financial performance:** strong results
- Disciplined focus on operational efficiency, **led to a 6.6% reduction in SG&A expenses** compared to the same period last year.



Perú: Macroeconomic overview

Reduced Electoral Uncertainty

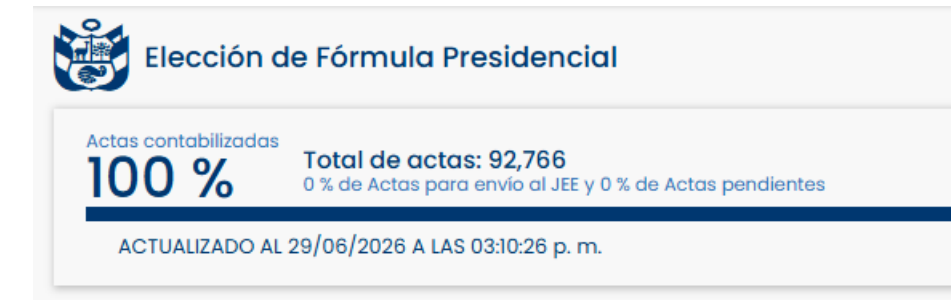
- The conclusion of presidential run-off has reduced electoral uncertainty and providing clearer visibility.
- Official inauguration: July 28th.
- Members of the cabinet to be defined soon.

Ferreycorp's Strategy

- Highly positive focus on **private investment** and **macroeconomic stability**.

Positive Impact

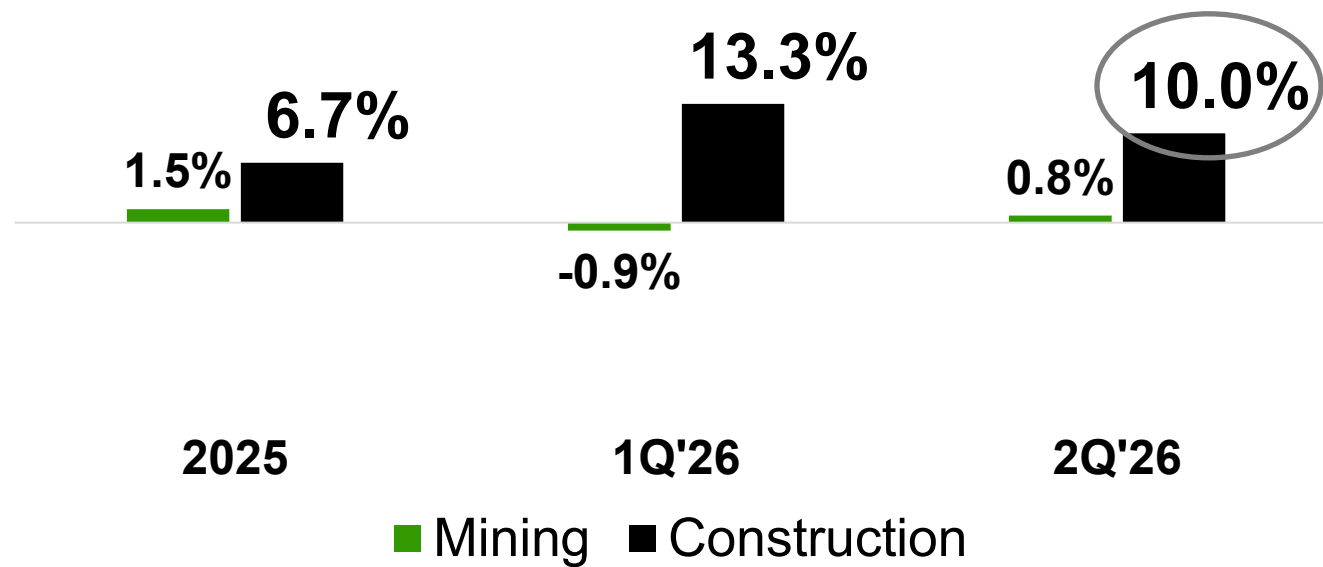
- Tangible benefits are already being observed across core markets.
- Marked improvement in **business confidence** among key clients.



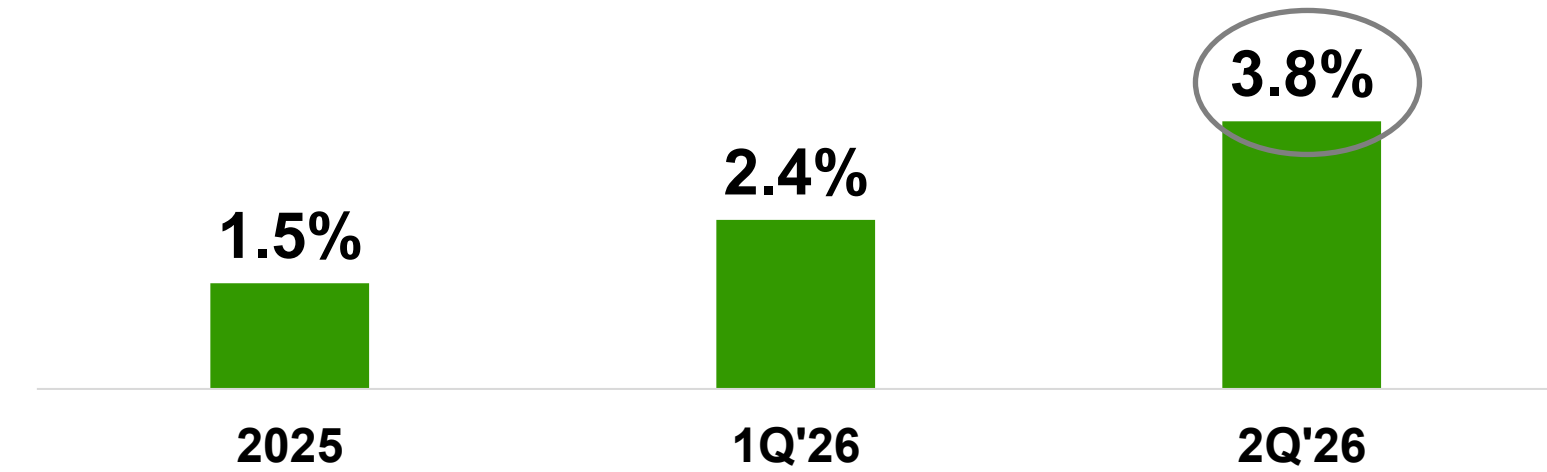


Perú: Macroeconomic overview

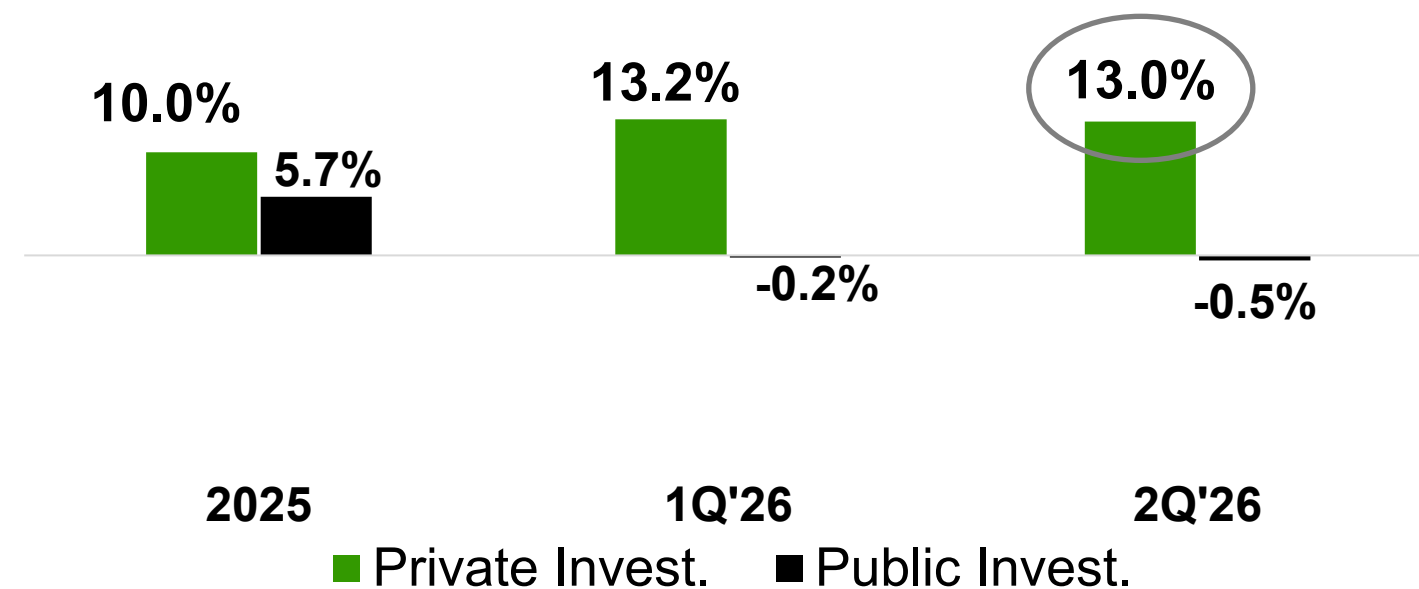
Mining and Construction GDP evolution
(% change)



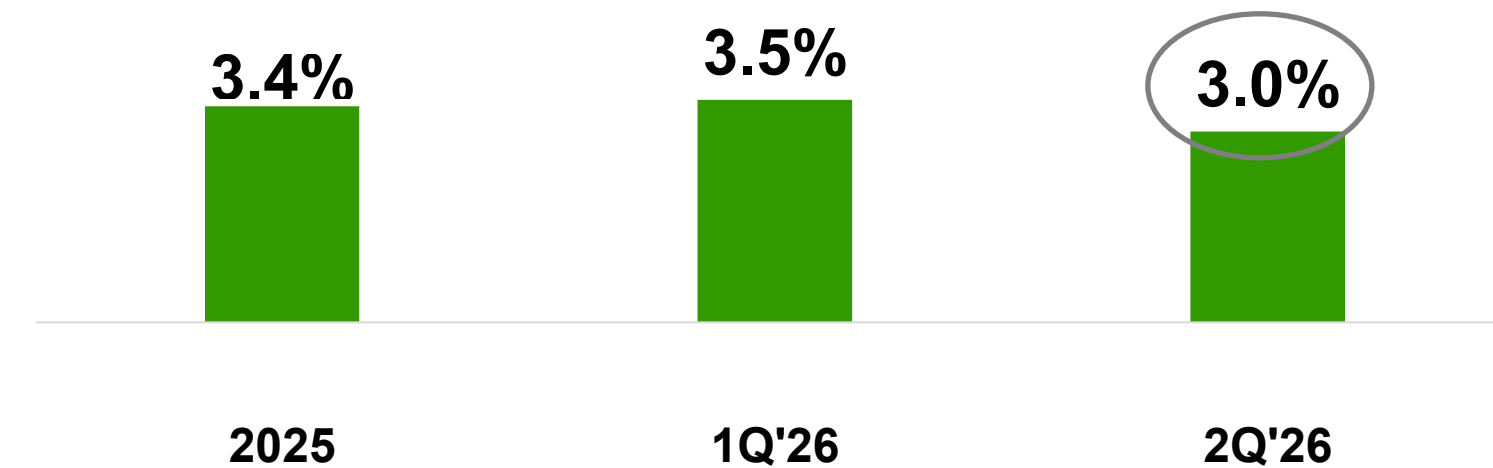
Inflation rate
(% change)



Public & Private Investment
(% change)



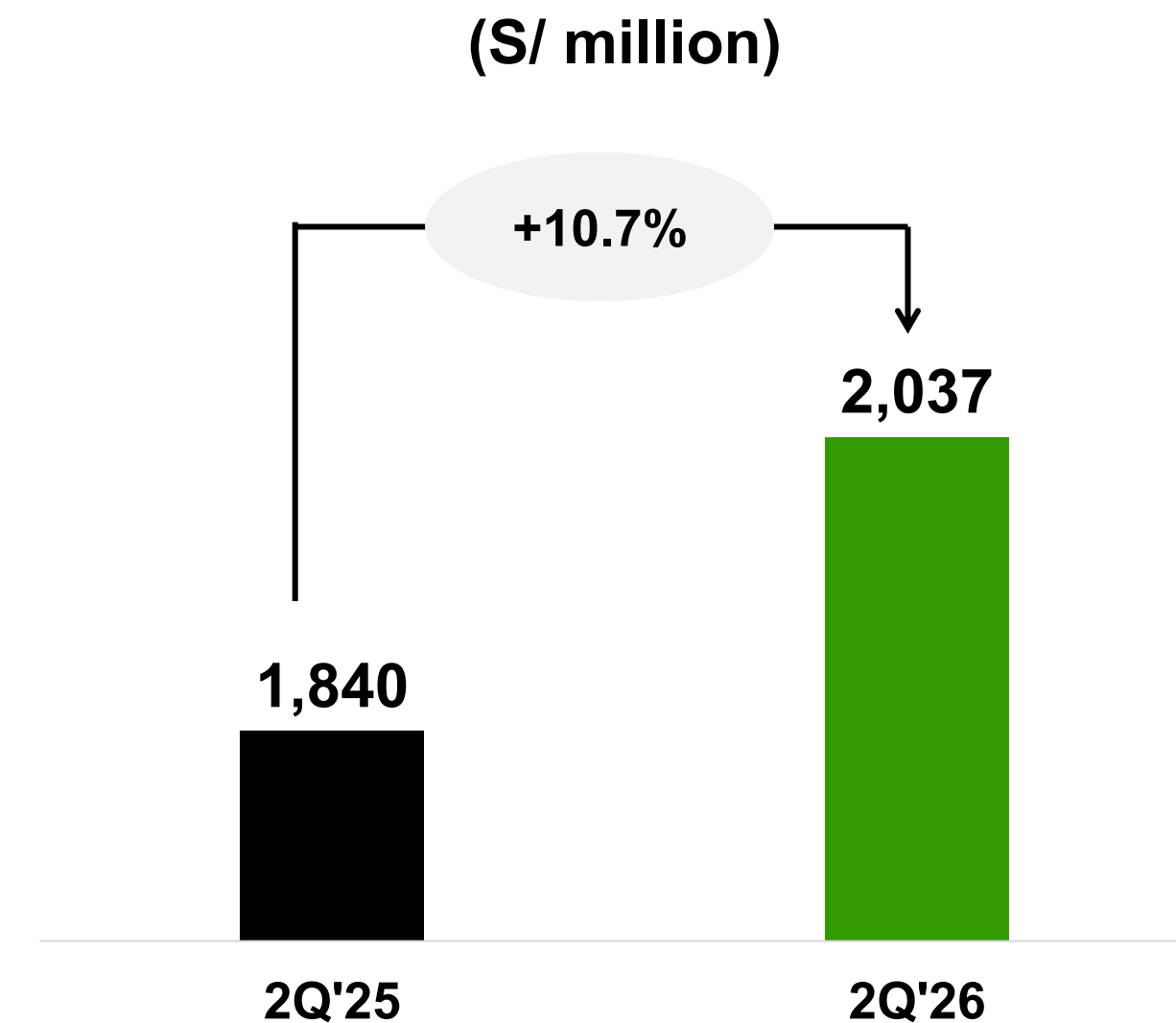
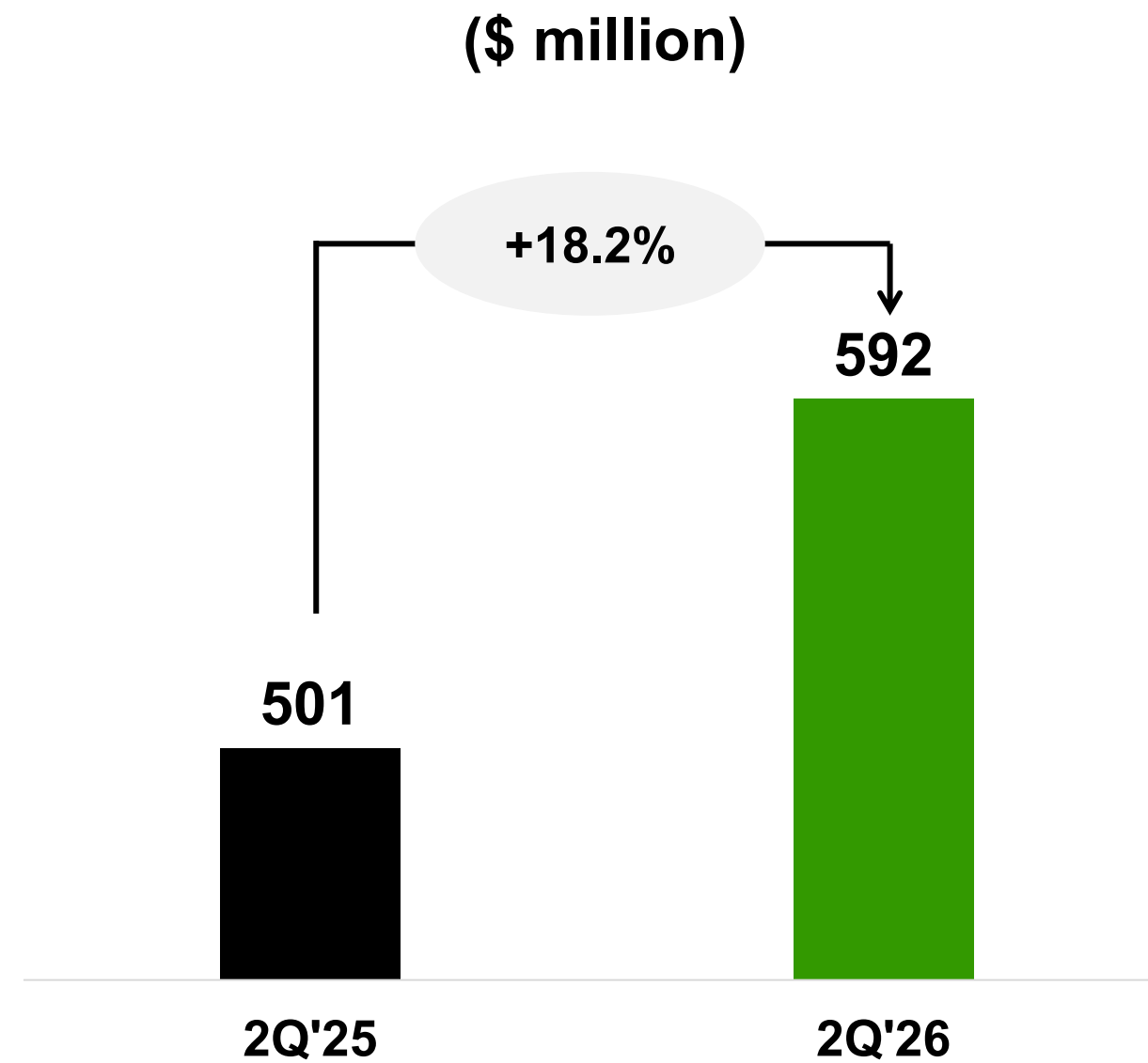
GDP
(% change)





About the company: Financial Highlights

Sales



Average FX

3.620

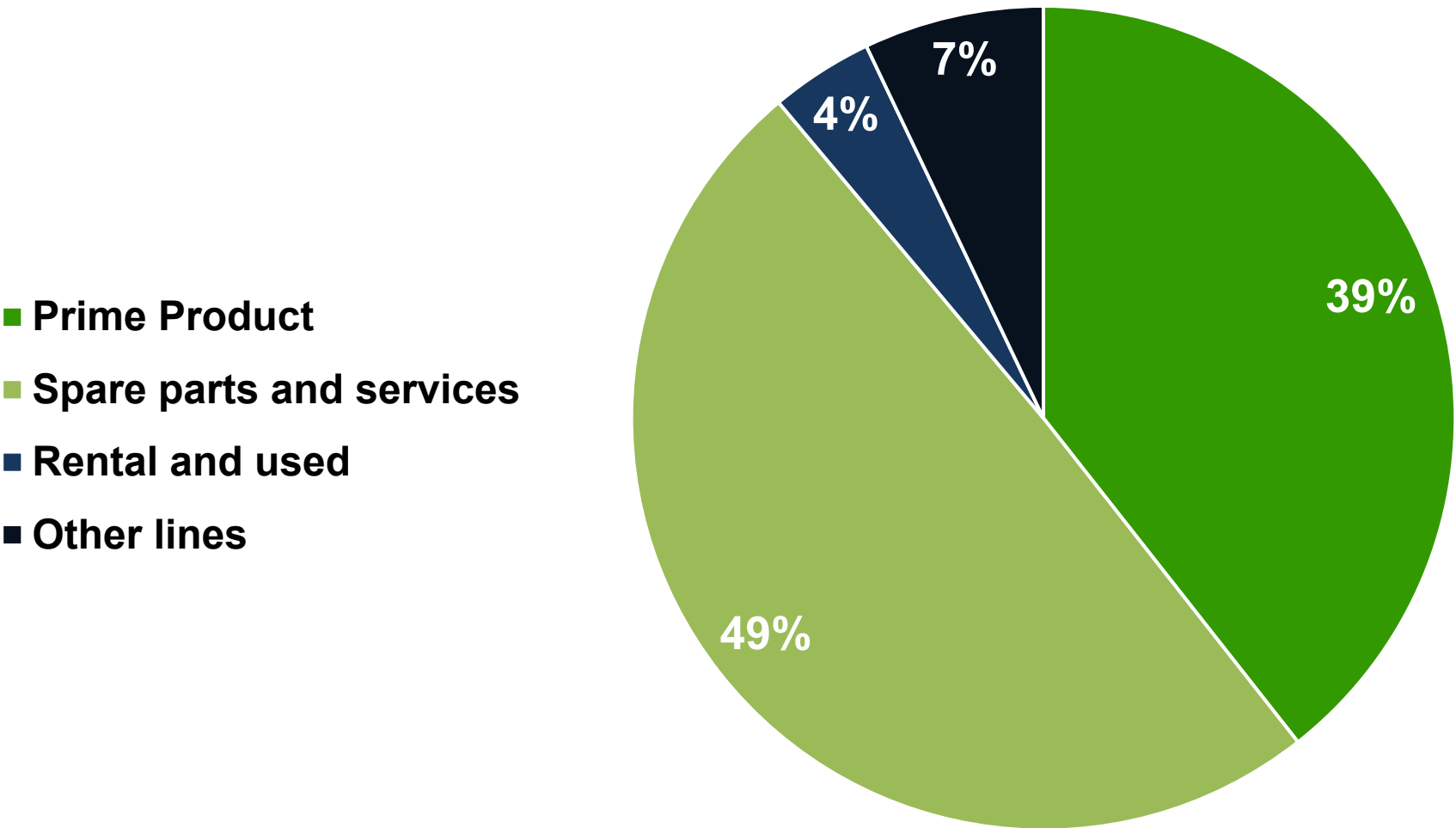
3.451



About the company: Financial Highlights

Sales by business line

Share by line of business - 2Q'26
(% change)

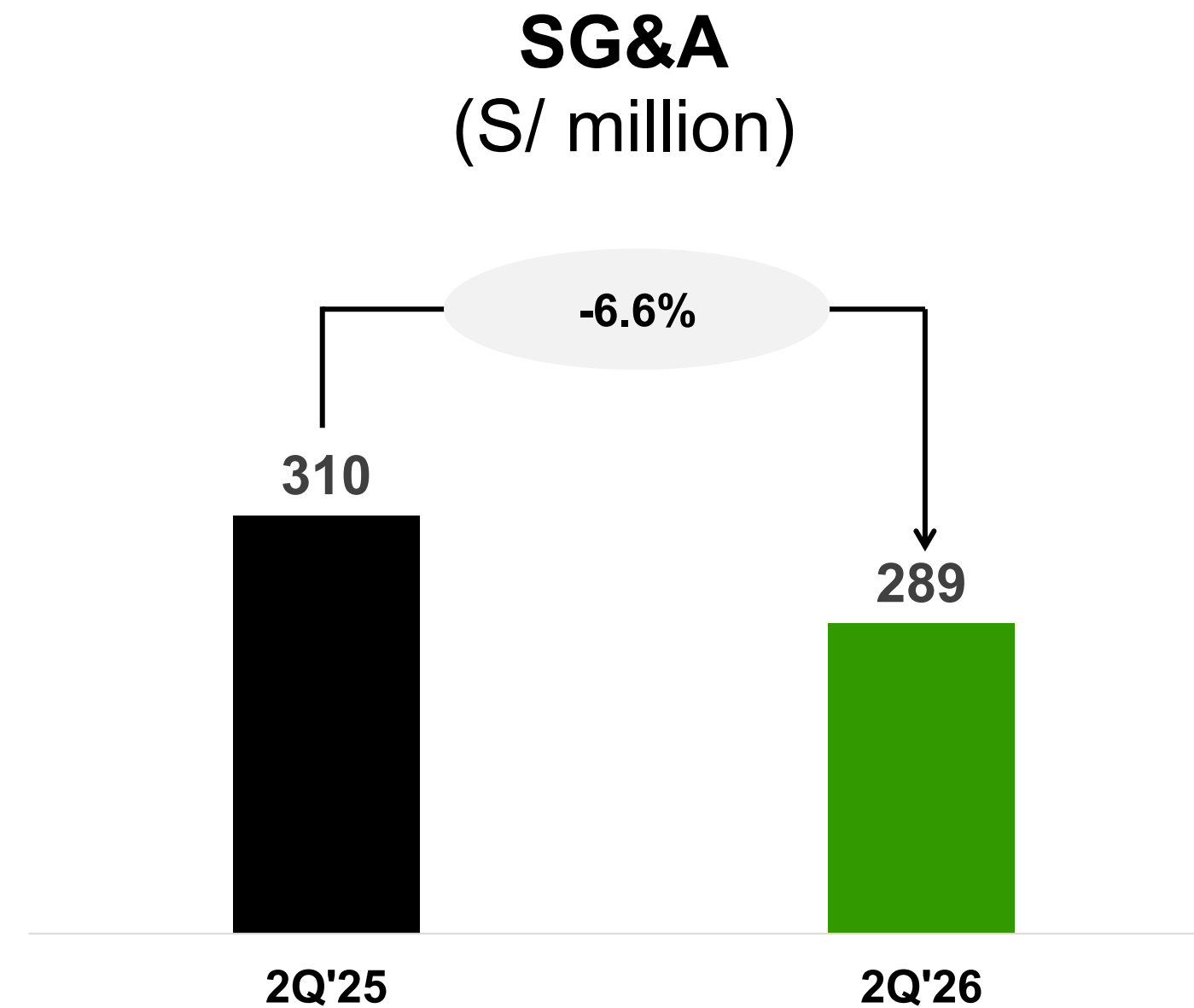


(US\$ millions)

	2Q 2026	%	2Q 2025	%
CAT Mining Trucks and Machines	38	6	10	2
CAT Machines & Engines for other sectors	140	24	101	20
Allied Equipment	47	8	39	8
Rental and used	26	4	36	7
Spare parts and servces	292	49	278	56
Other lines	50	8	35	7
TOTAL	592	100	501	100



About the company: Financial Highlights

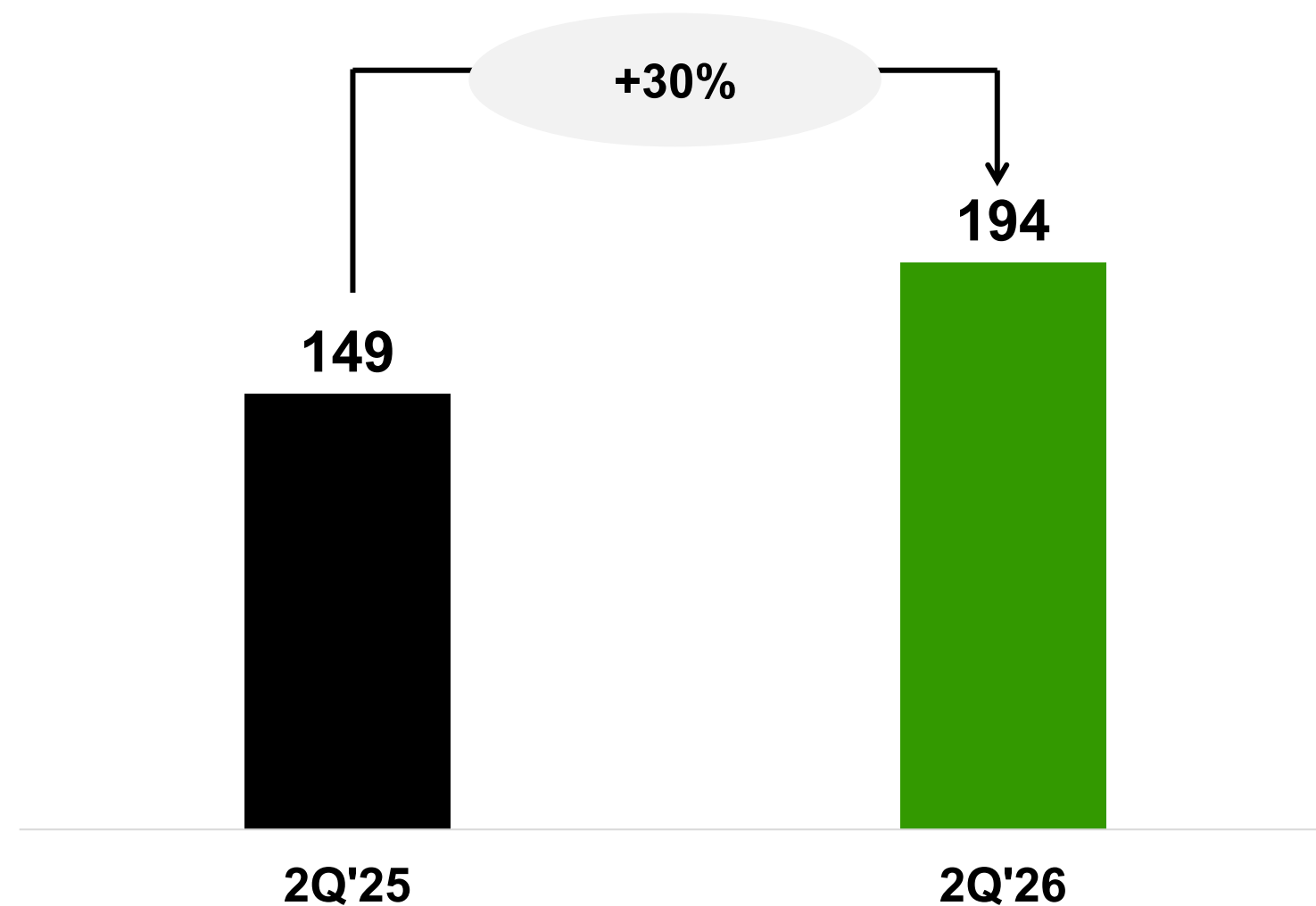


- **SG&A represented 14.2% of sales**, reflecting an important improvement **compared to last year's 16.8%**.

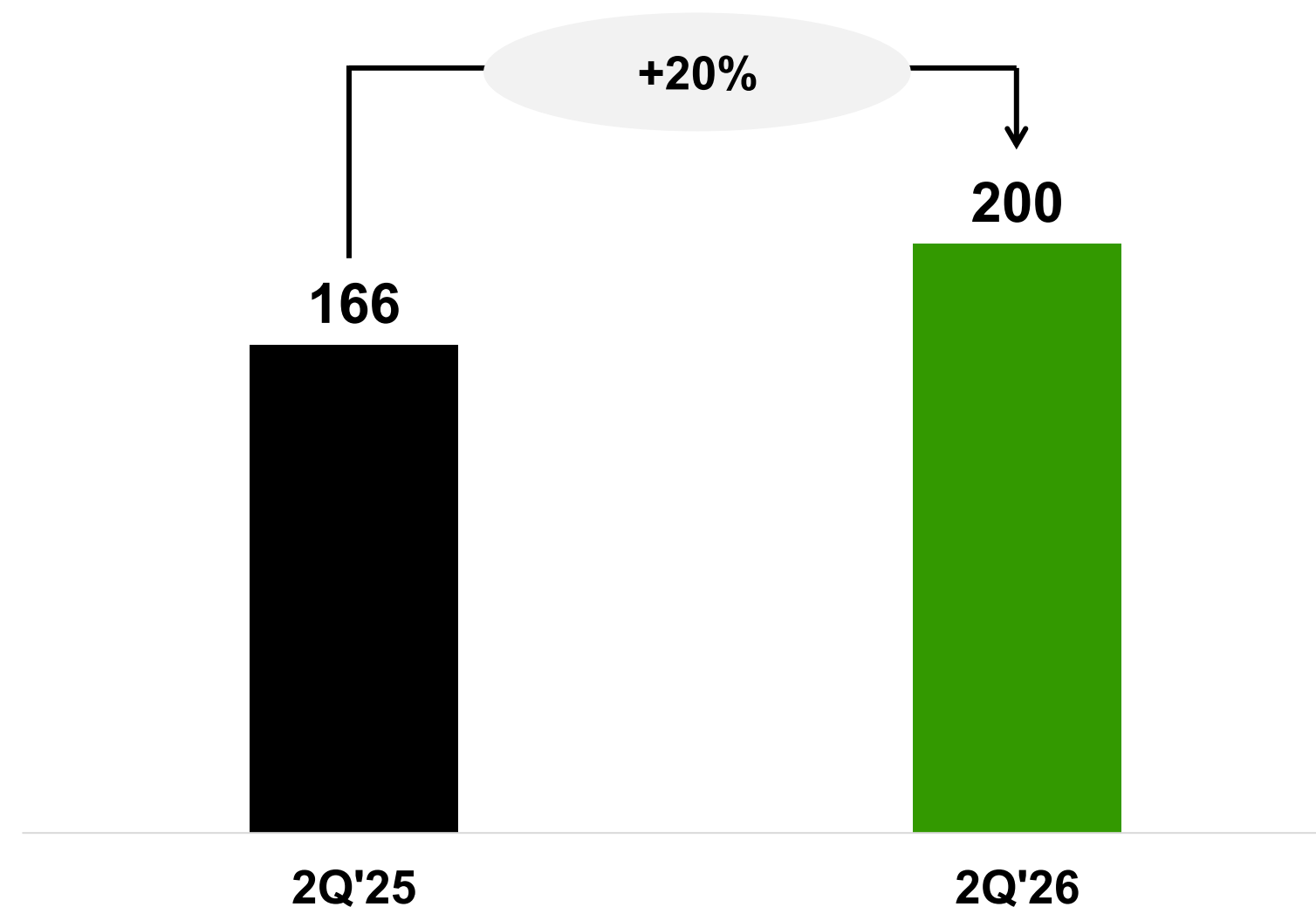


About the company: Financial Highlights

Operating Profit
(S/ million)



Adjusted Operating Profit
(S/ million)

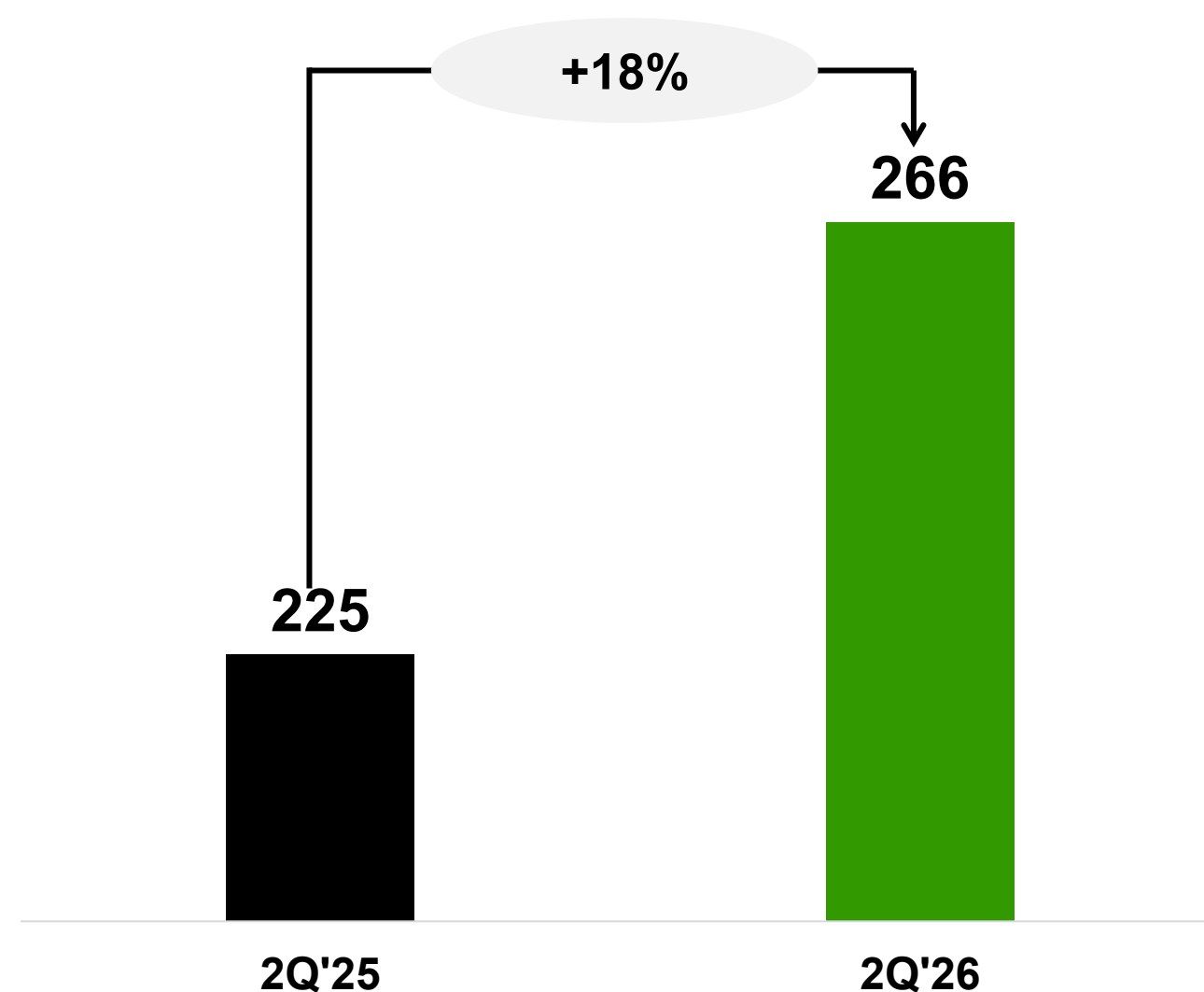


(*) These results exclude the non-recurring event at one of our foreign subsidiaries, directly reflecting the underlying performance of our core operations

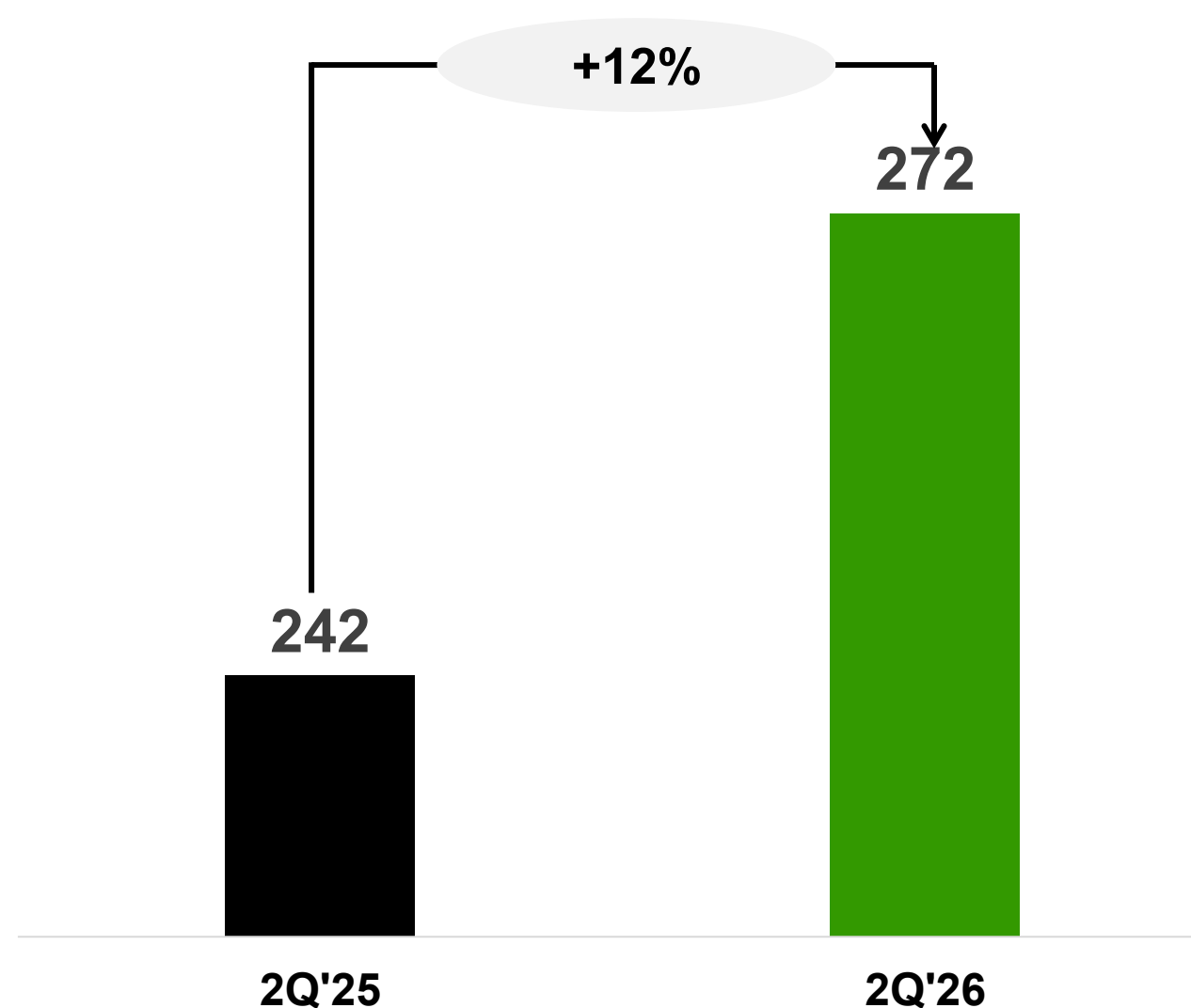


About the company: Financial Highlights

EBITDA
(S/ million)



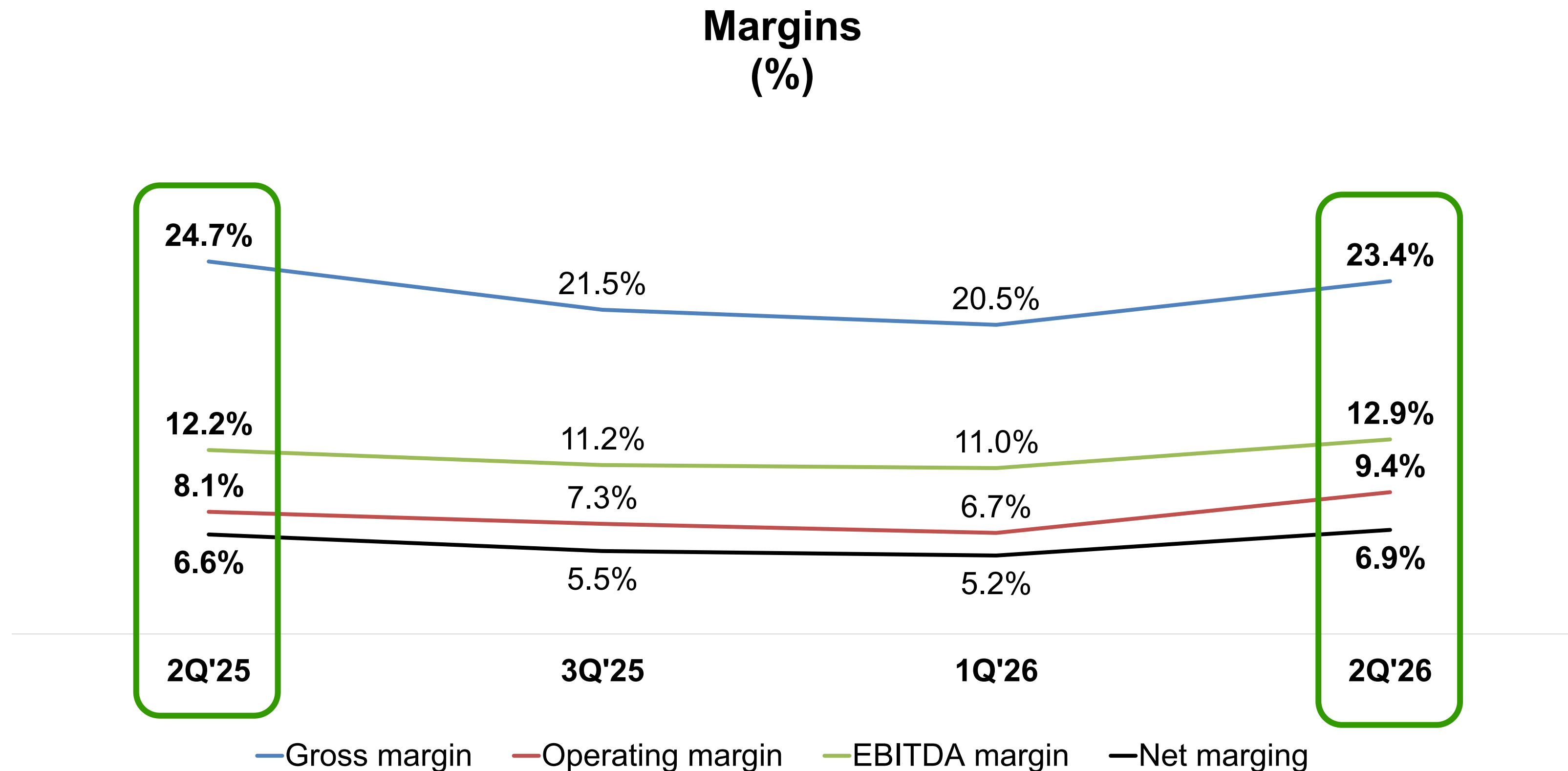
Adj. EBITDA
(S/ million)



(*) These results exclude the non-recurring event at one of our foreign subsidiaries, directly reflecting the underlying performance of our core operations



About the company: Financial Highlights

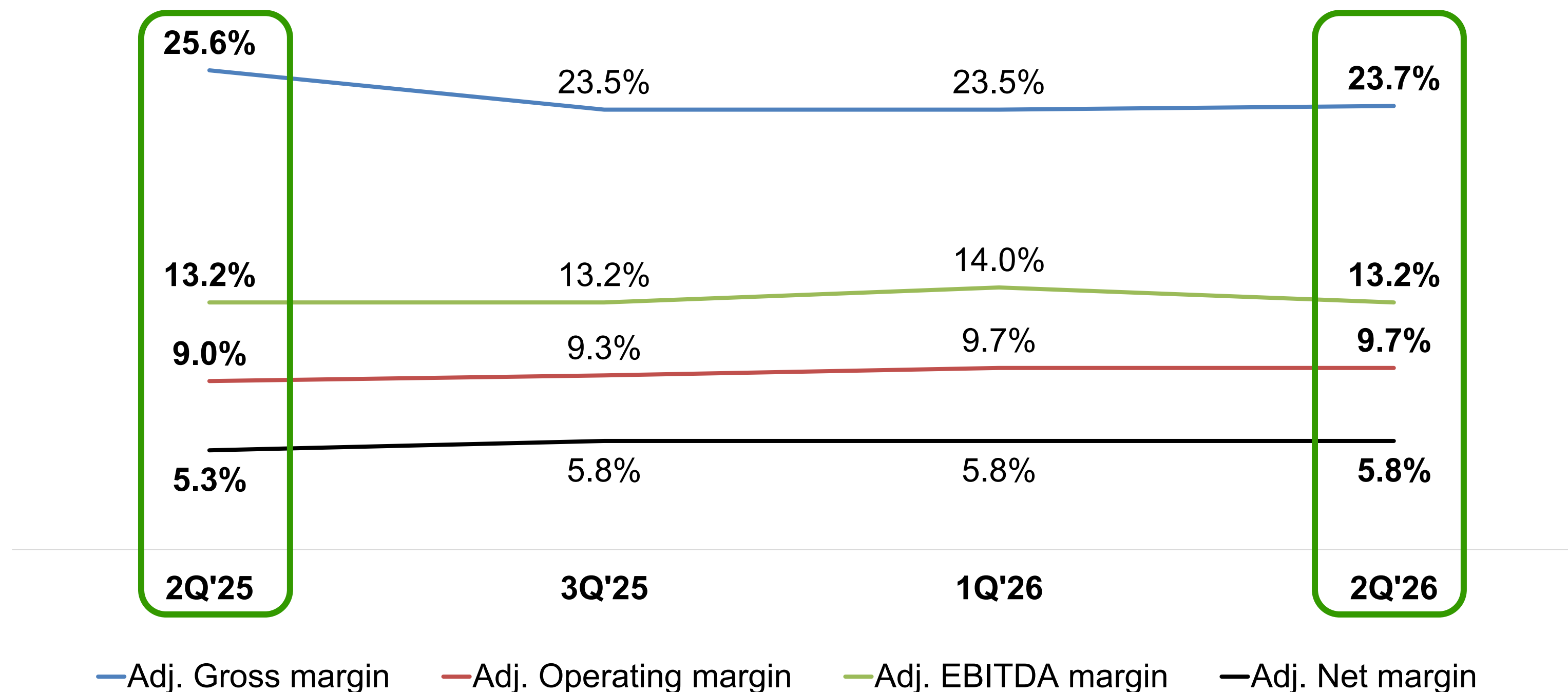


(*) These results exclude the non-recurring event at one of our foreign subsidiaries, directly reflecting the underlying performance of our core operations



About the company: Financial Highlights

Adjusted Margins (%)

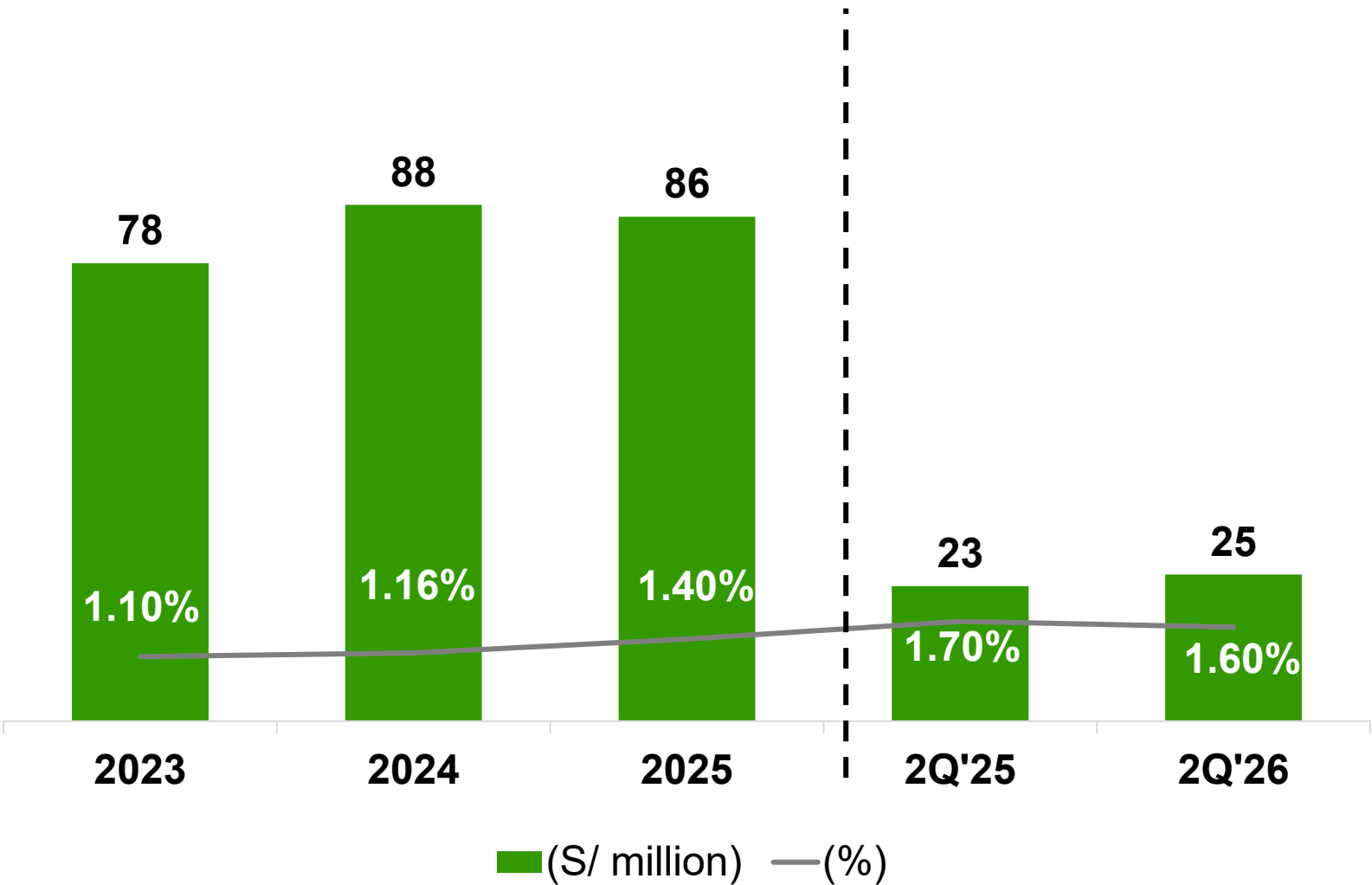


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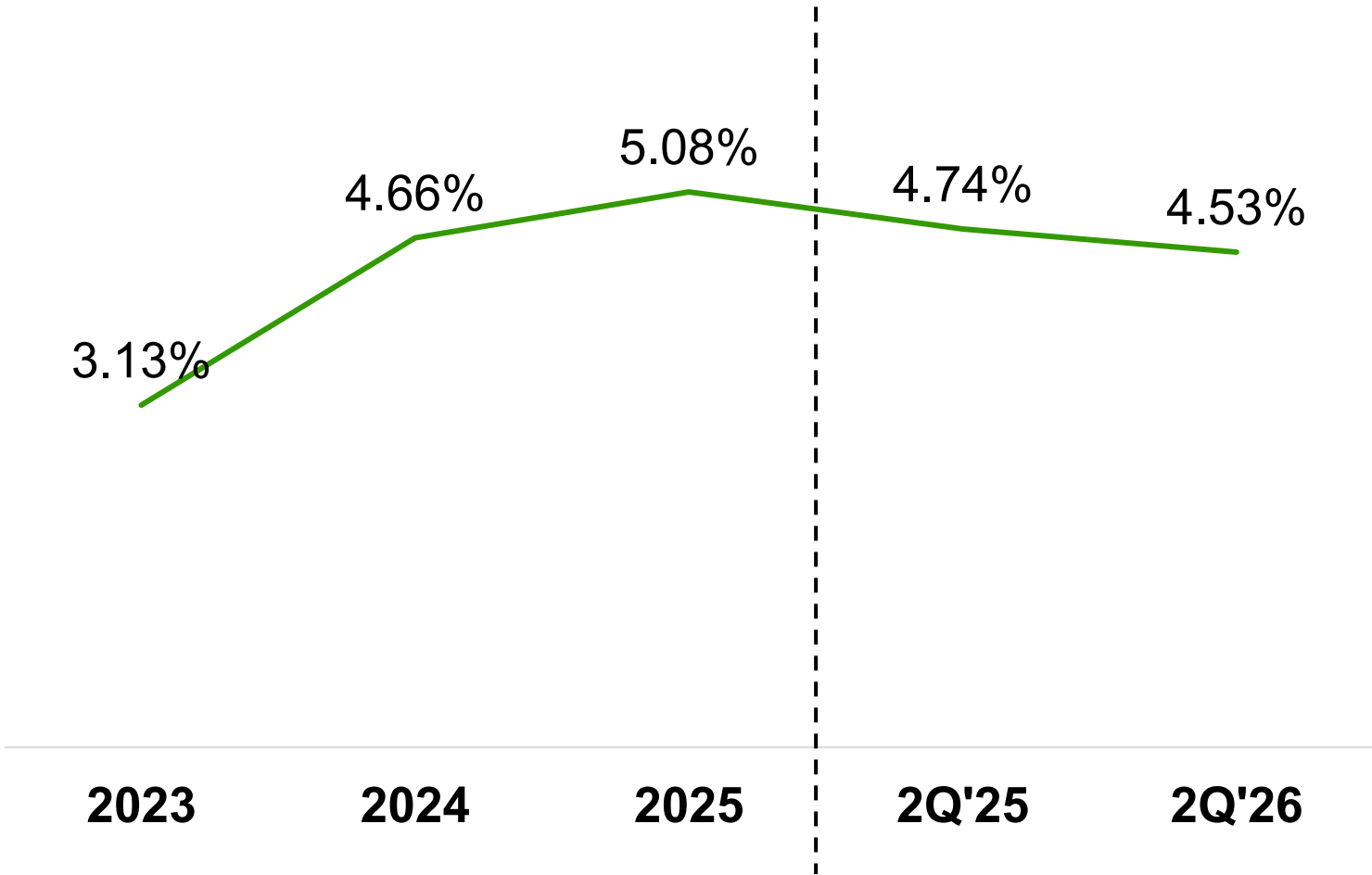


Financial Expenses

Financial Expenses
(S/ million and %)



Average debt expenditure
(%)

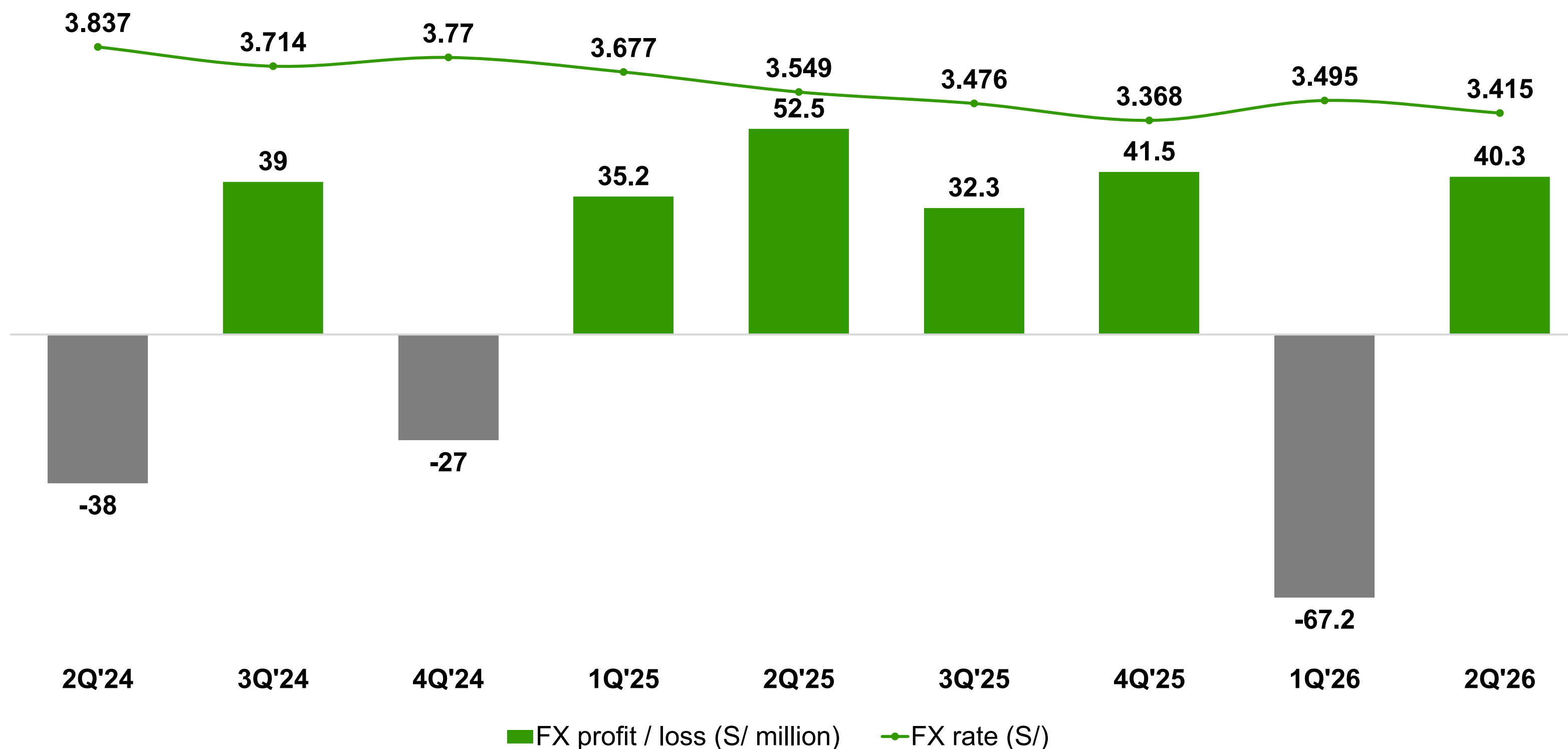


	2Q'25	2Q'26
Average Short-term interest rate	4.64%	4.02
Average Medium-term interest rate	5.00%	4.84%



Evolution of exchange rates

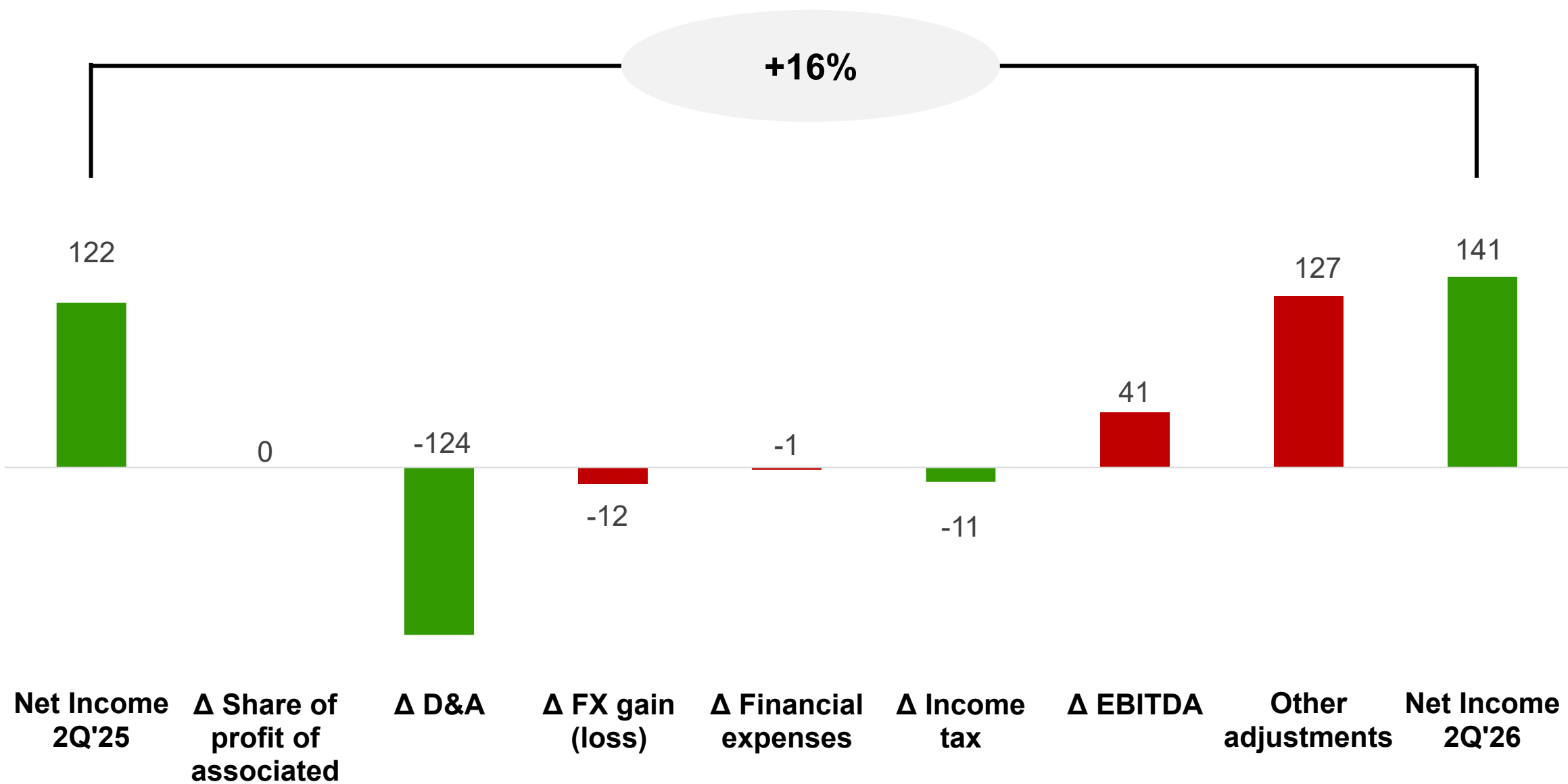
FX Rates and FX Impact (S/ and S/ million)



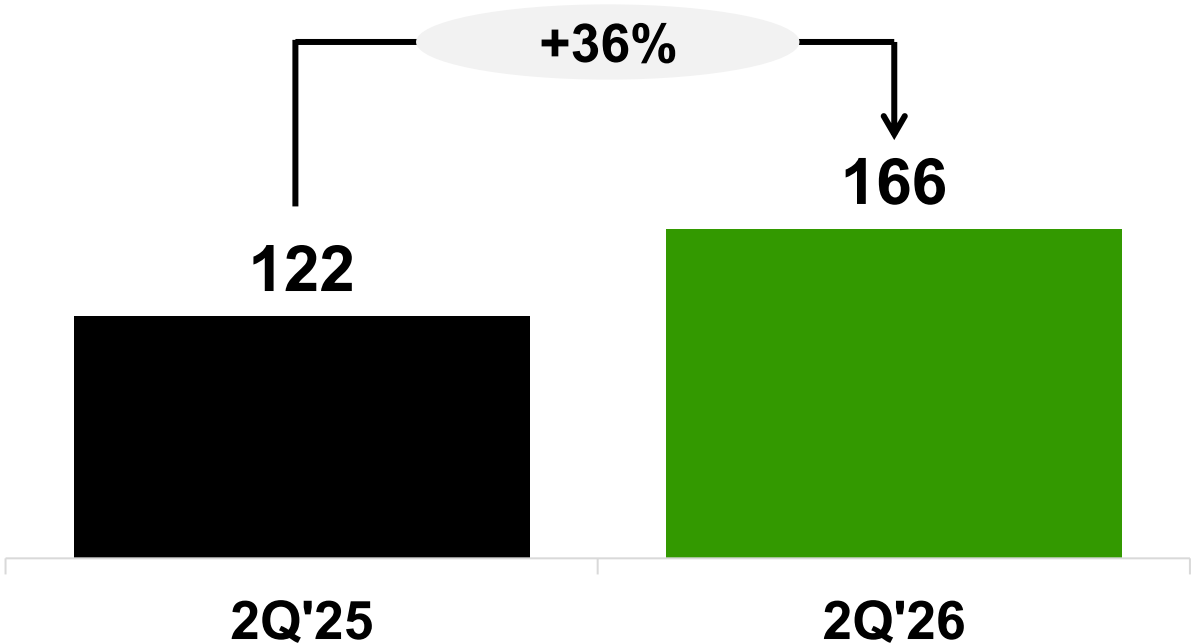


Net profit

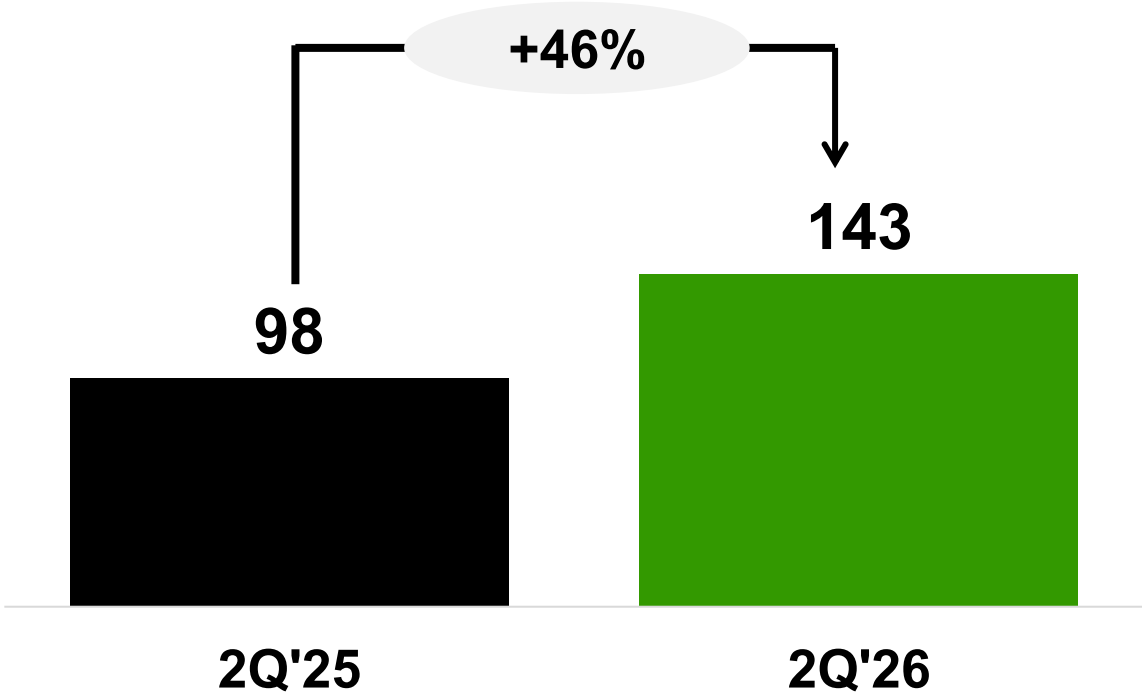
Net Profit (S/ million)



Net Profit (S/ million)



Adjusted Net Profit (S/ million)





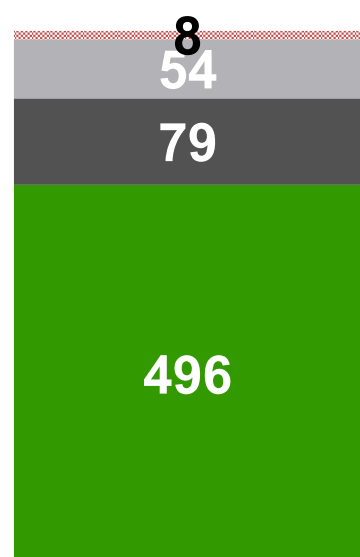
Cash generation & liability management

Debt composition

(\$ million)

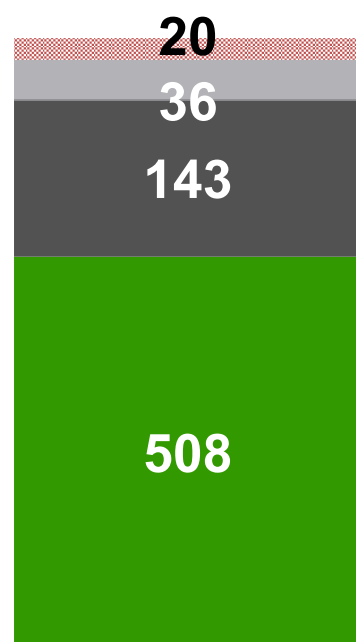
+6%

637



2Q'25

708



2Q'26

■ Local banks ■ Foreign banks ■ CAT ■ Capital markets ■ IFRS 16

Free Cash Flow

(S/. million)

74

Jun-25

287

Sep-25

235

Dec-25

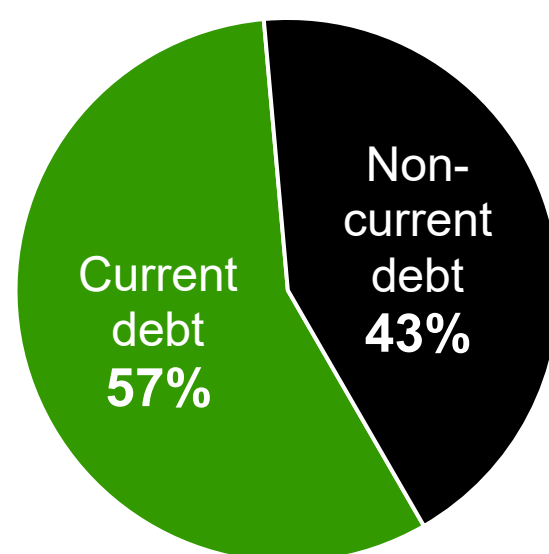
120

Jun-26

-248

Mar-26

1Q'2026



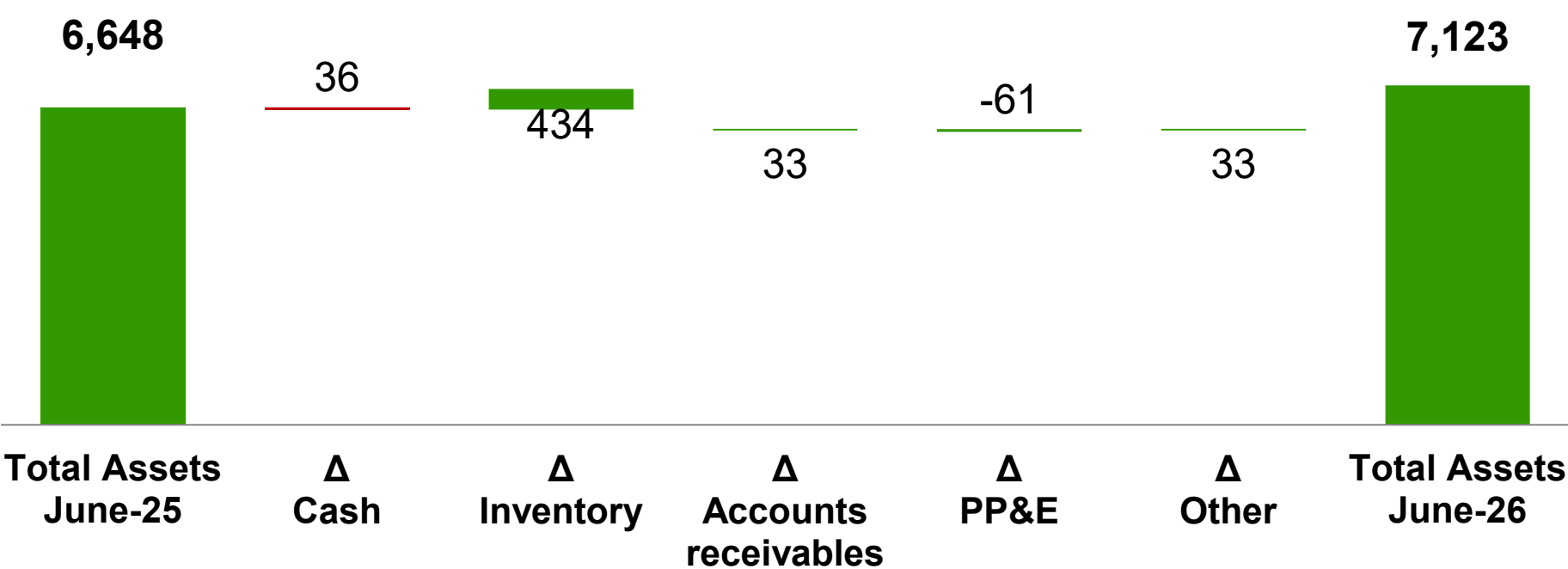
2.12

Leverage ratio (Net debt / EBITDA)



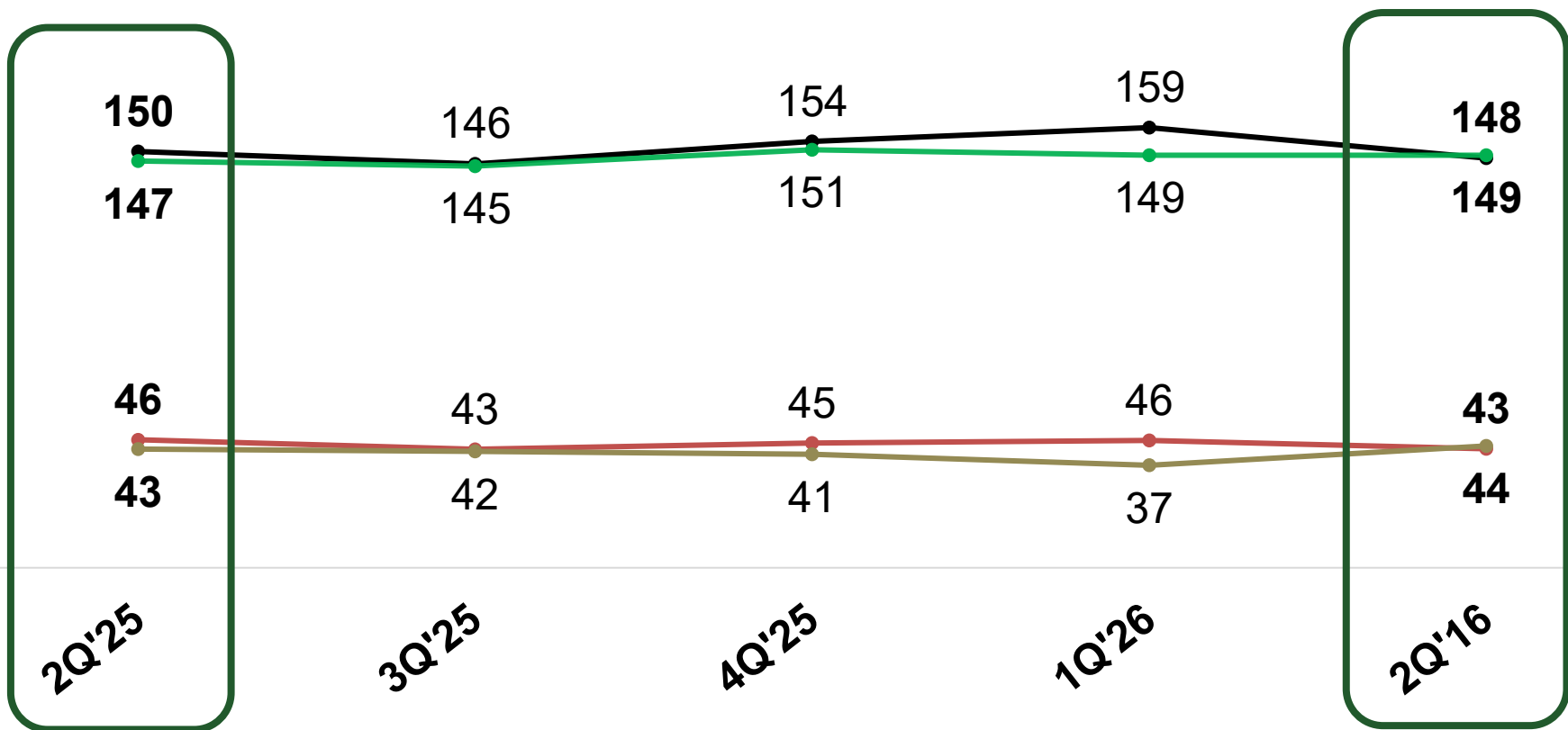
Total assets and cash cycle

STATE OF FINANCIAL POSITION (S/ million)



Positive variation
Negative variation

CASH CONVERSION CYCLE (Days)



—●— Cash cycle —●— Collection days —●— Payable days —●— Inventory days

1.16

Asset turnover ratio

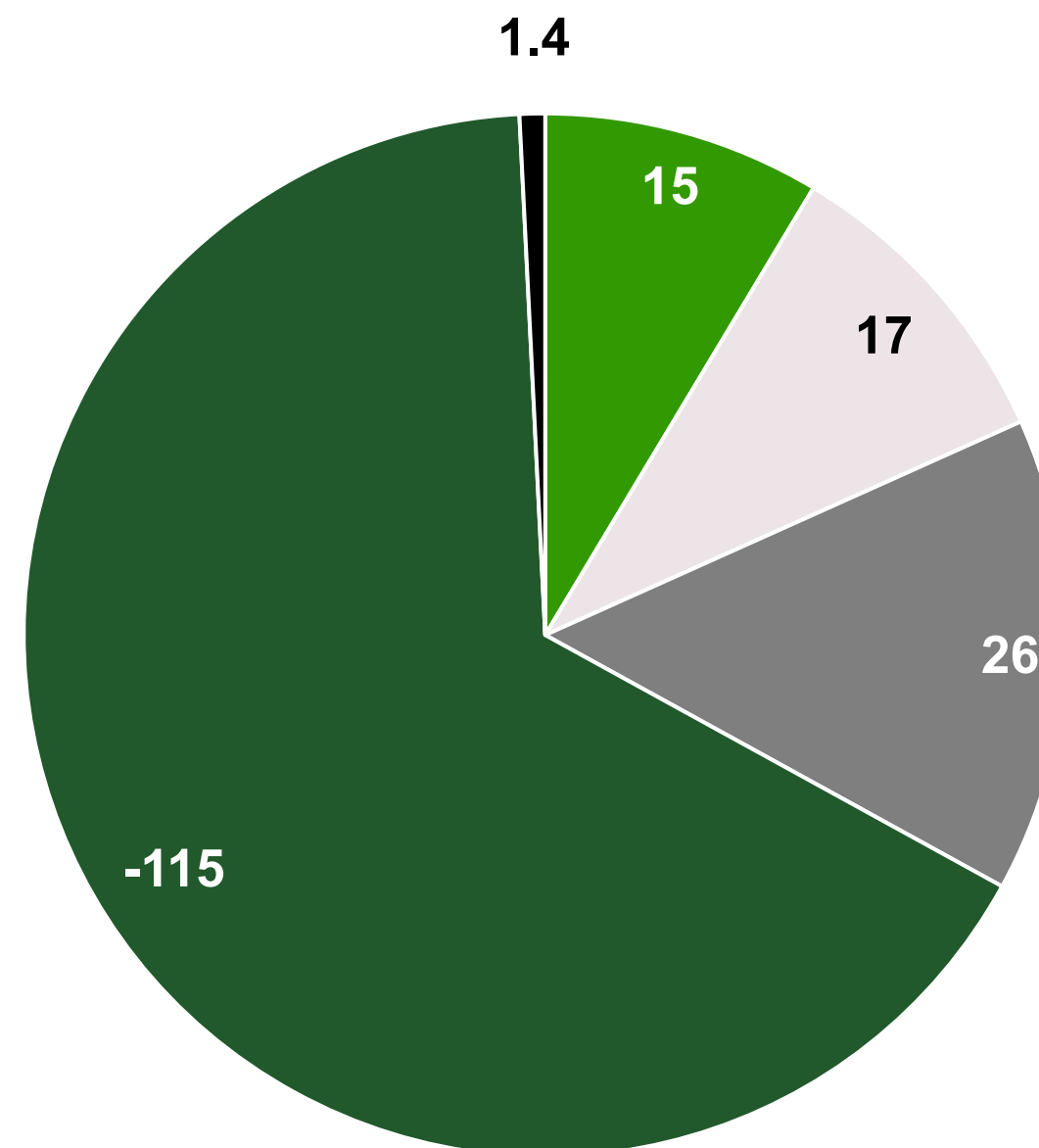


CAPEX

CAPEX (\$ million)

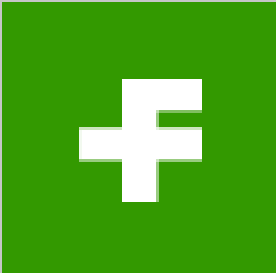
1S'26

- Infrastructure, Furniture & Equipment
- Machinery and Equipment
- Rental Fleet
- Sales of Fixed Assets
- Intangibles



- 56 MM

- Investment in intangible assets reached **\$1.4 million dollars as of June 2026**
- Capital Expenditures on Infrastructure include the effect originated by the application of the NIIF16



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