



Ferreycorp

Investor Presentation – 4Q '25



103 years creating development



80+ year strategic alliance with CATERPILLAR.

60+ year track record of transparency on the Lima Stock Exchange (BVL).

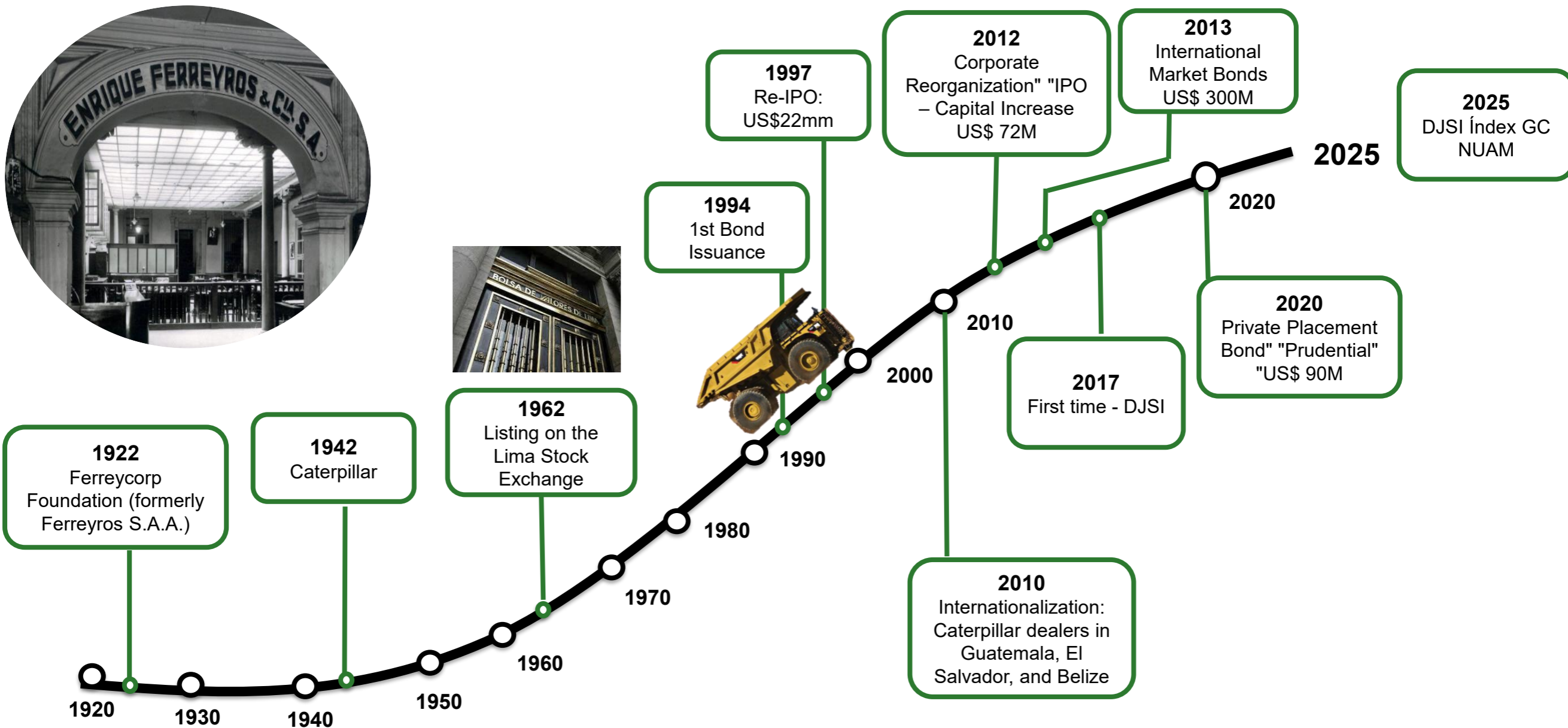
Official Caterpillar Dealer representative for **Central America** (Guatemala, El Salvador, and Belize) **since 2010**.

Continuous participation in the **Dow Jones Sustainability Index (DJSI)** since **2017**, with year-over-year performance improvements.

2025: Inclusion in the new **MSCI Nuam Index** (covering Peru, Chile, and Colombia).

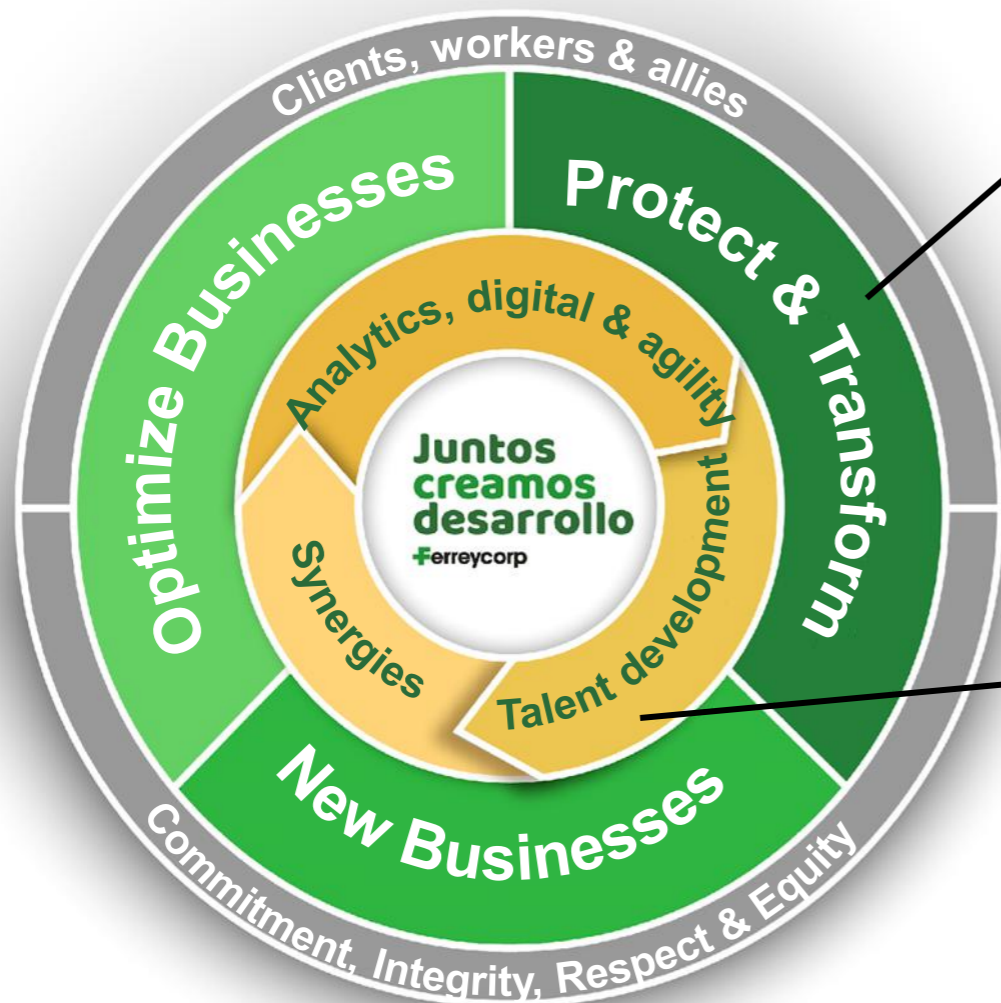


History of the Corporation and its participation in the capital markets





Strategic clarity and coherence, driven by our purpose



BUSINESS PILARS

Optimize Business	It seeks to add efficiencies in the business model, the organization, the use of assets, the composition of the portfolio of products and services.
Protect and Transform	Ensure business sustainability; expand your value offer; and provide comprehensive solutions to customers, with the support of technology and best practices in operations.
New Businesses	Development of new lines or businesses that have an adequate strategic fit with the current portfolio of brands and that present the opportunity to obtain significant synergies with it (market, capabilities, economies of scale).

ENABLERS

Analytics, digital and agility	Development of capacities for data management and analytical models, transversal to the organization.
Synergies	Maintain and continue to develop commercial synergies. Add value without losing segmentation and specialization. Shared services between companies.
Talent Development	Permanent training and development to reinforce skills Have digital, analytics and agility capabilities Ensure performance aligned with the strategy



Vision & Mission

VISION

To be recognized as a **leading economic group in Peru**, with a presence in the **Latin American region** and an excellent provider of capital goods, spare parts and related services, which contributes to increasing productivity and profitability in the economic sectors in which we participate to promote the development of countries and their various stakeholders.

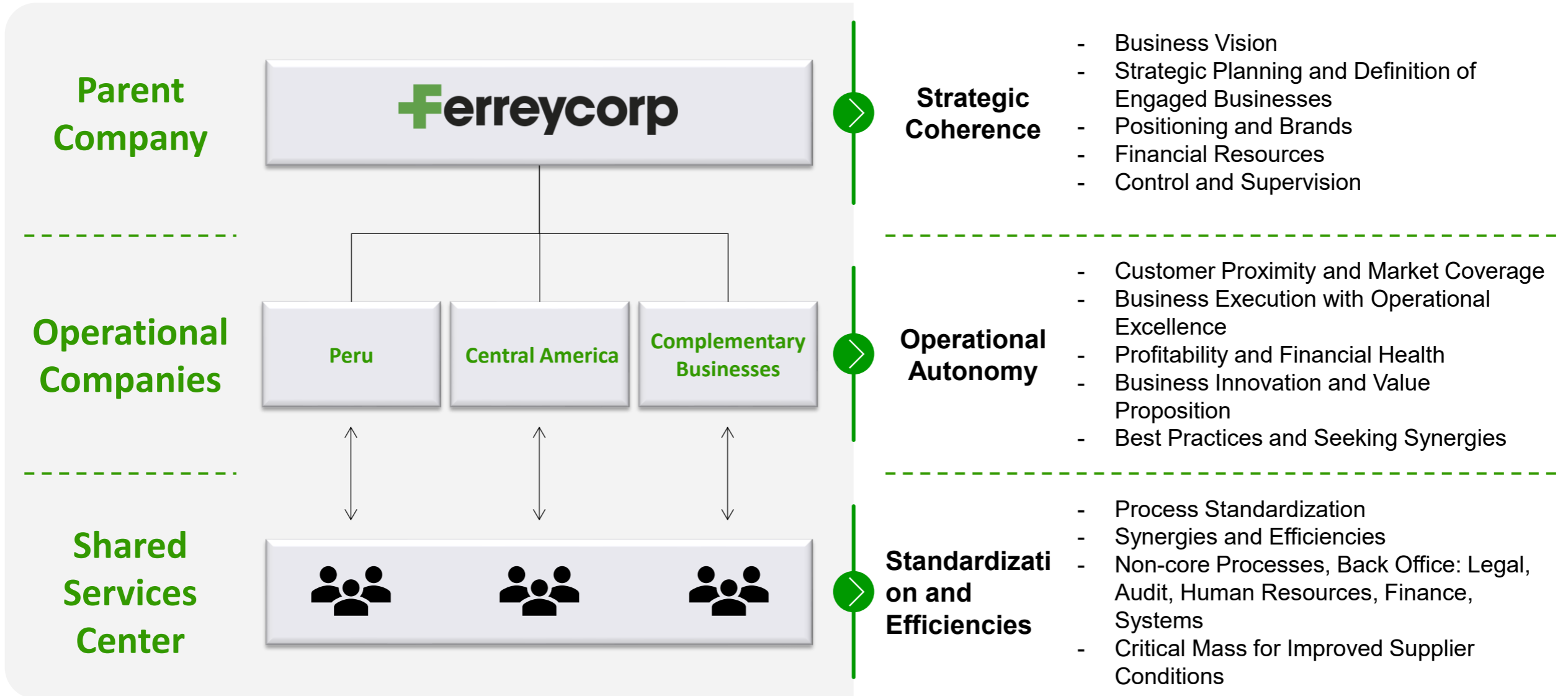
To be recognized as **the preferred corporation to adopt new businesses and representations** in the fields of its activities, due to its operational and financial capabilities.

MISSION

We operate, through our subsidiaries with a focus and high degree of specialization, businesses that **distribute capital goods and spare parts, as well as services and support** for prestigious global brands with high standards, efficiency, and profitability. In doing so, we achieve the development of our employees and become a benchmark for modern and responsible companies.



Operational Model of the Company





A Leadership Ecosystem: Our Footprint

Parent
Company

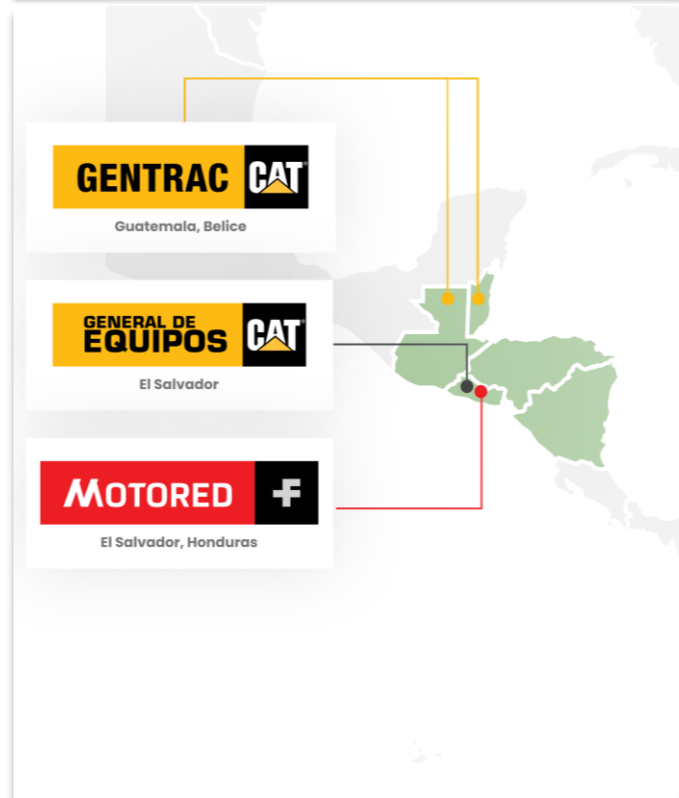


Caterpillar Dealers and Allied
Brands in **Peru**

Caterpillar Dealers and Allied
Brands in **Central America**

Complementary Businesses in
Peru and Abroad

Operational
Companies



82%

8%

9%



Distribution of results by business group – 4Q'25

	Caterpillar Dealers and Allied Brands in Peru	Caterpillar Dealers and Allied Brands in Central America	Complementary Businesses in Peru and abroad	Total
Sales (S/. mm)	1,566	163	217	1,946
<i>% total</i>	80.5%	8.4%	11.1%	100.0%
EBITDA (S/. mm)	206	13	-1	213
<i>% total</i>	96.7%	5.9%	-0.6%	100.0%
EBITDA margin	13.1%	7.7%	-0.6%	10.9%
Workers (#)	5,876	798	1,015	7,871*
<i>% total</i>	74.7%	10.1%	12.9%	100.0%

**Includes 182 Ferreycorp employees as of December 2025*



Distribution of results by business group – FY 2025

	Caterpillar Dealers and Allied Brands in Peru	Caterpillar Dealers and Allied Brands in Central America	Complementary Businesses in Peru and abroad	Total
Sales (S/. mm)	6,370	681	748	7,798
<i>% total</i>	81.7%	8.7%	9.6%	100.0%
EBITDA (S/. mm)	850	84	24	958
<i>% total</i>	88.7%	8.7%	2.5%	100.0%
EBITDA margin	13.3%	12.3%	3.2%	12.3%
Workers (#)	5,876	798	1,015	7,871*
<i>% total</i>	74.7%	10.1%	12.9%	100.0%

**Includes 182 Ferreycorp employees as of December 2025*



Capabilities that set us apart



After-Sales Service: Expert Technicians and Operational Excellence

Logistics: Unrivaled supply chain and logistical capabilities.

Leadership: Strategic alliances and comprehensive market coverage.

CAT Excellence Program: (Digital, Financial, Logistics, and Services).

Financial Strength: Robust balance sheet and diverse funding sources.

Innovation & Technology: Growth opportunities and process optimization.

Ethics, Corporate Governance, and Sustainability



Partnership with global brands





Nationwide Presence and Coverage

F SUBSIDIARIES AND FERREYROS OFFICES

- 5 headquarters in Lima
- 17 subsidiaries and offices within the country

U SUBSIDIARIES AND UNIMAQ OFFICES

- 2 headquarters in Lima
- 14 subsidiaries and offices within the country

O SUBSIDIARIES AND ORVISA OFFICES

- 6 subsidiaries and offices in the Amazonia

S SUBSIDIARIES AND SOLTRAK OFFICES

- 1 headquarter in Lima
- 4 subsidiaries and offices within the country

FO FORBIS OFFICES

- 2 headquarters in Lima

FA FARGOLINE OFFICES

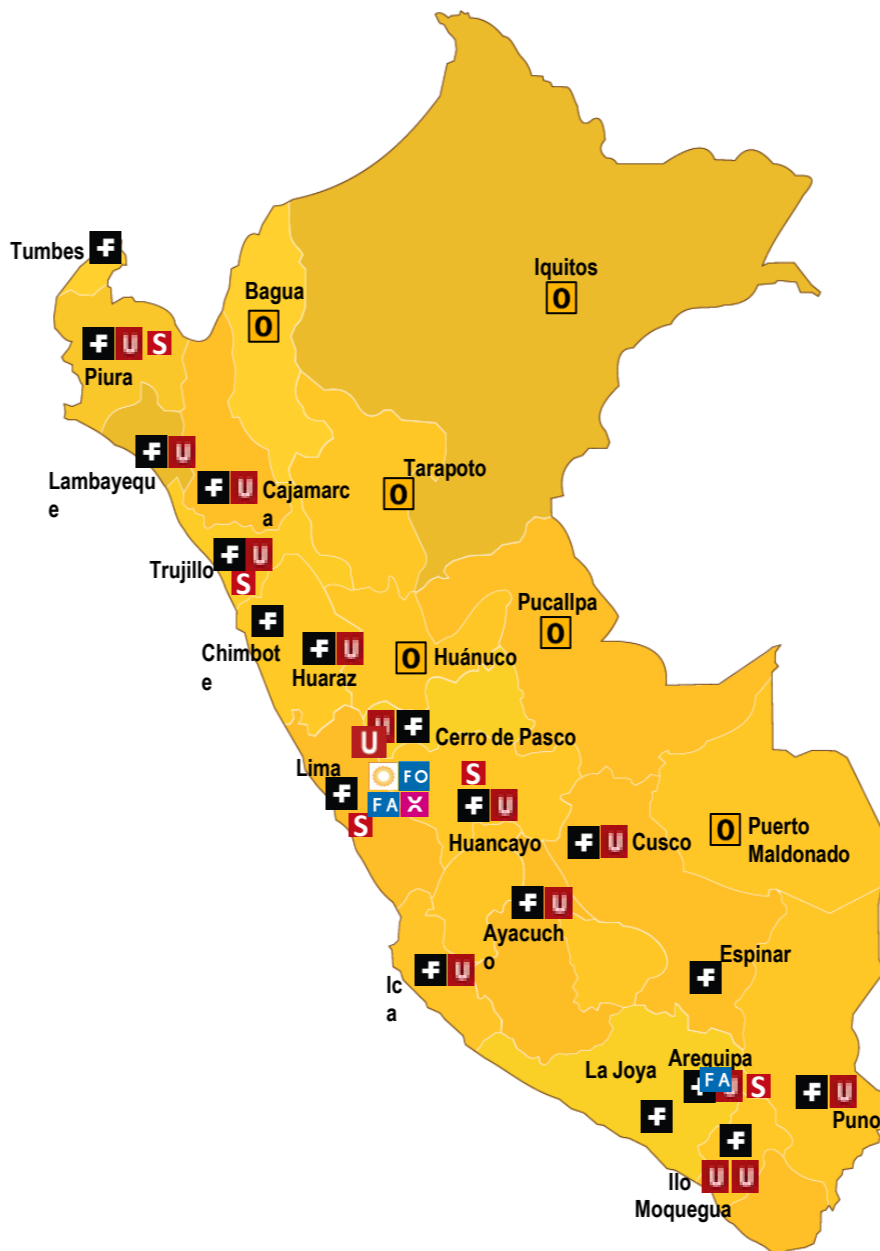
- 1 headquarter in Lima
- 1 headquarter in Arequipa

X VIXORA OFFICE

- 1 headquarter in Lima

☀ FERRENERGY OFFICE

- 1 headquarter in Lima



UNA EMPRESA FERREYCORP



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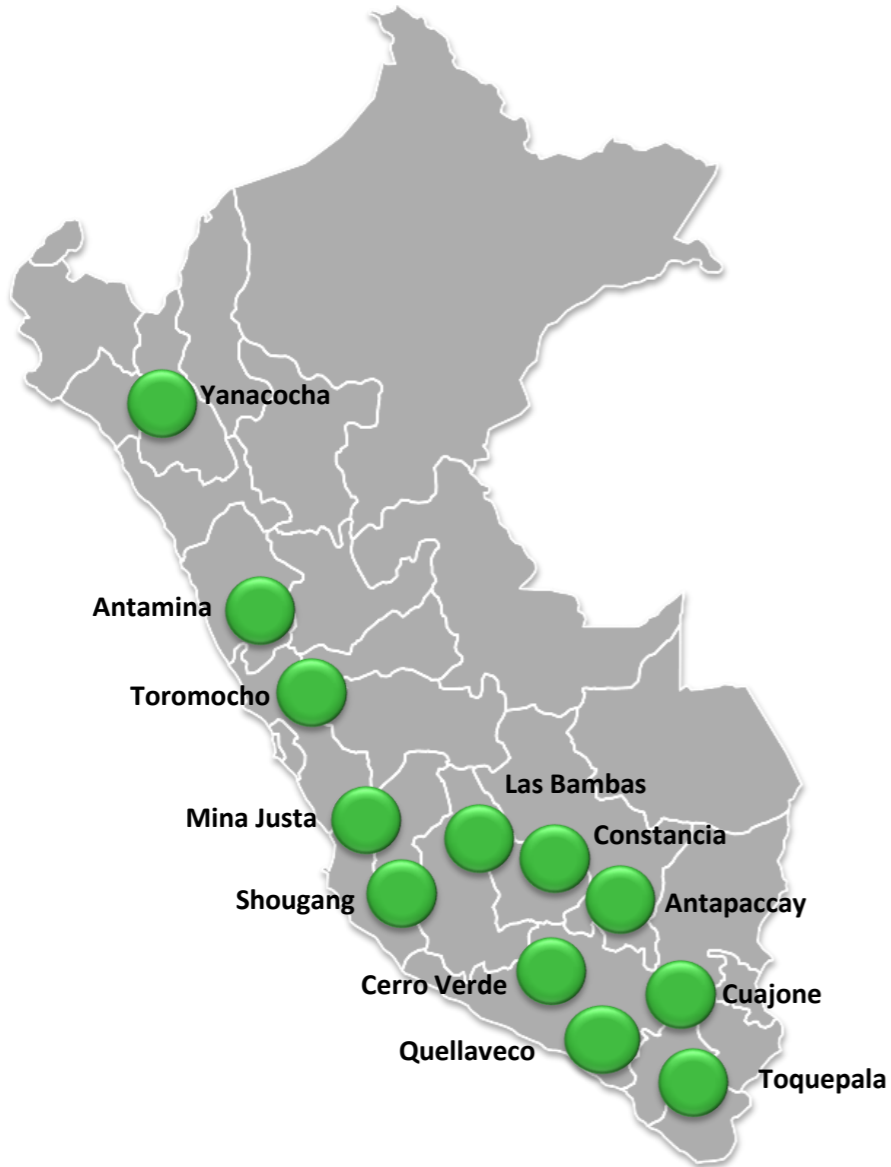
UNA EMPRESA FERREYCORP





Committed to long-term client retention and value creation

Large Open Pit Mining



Medium-Size and Underground Mining

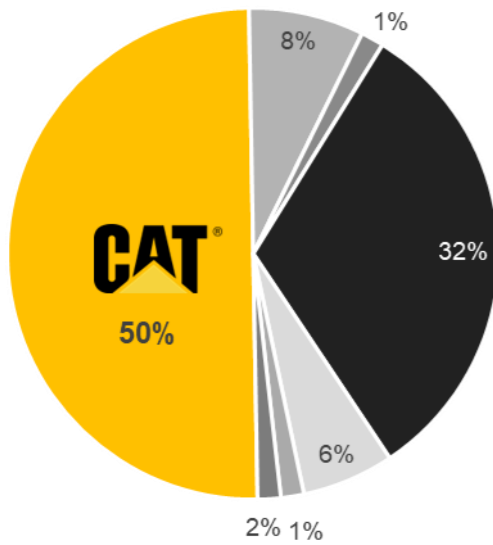




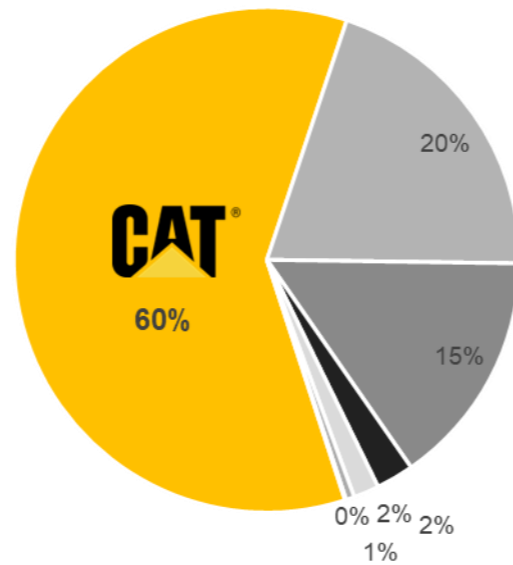
Caterpillar: Dominant Market Leadership in Peru

Market Share in Peru*

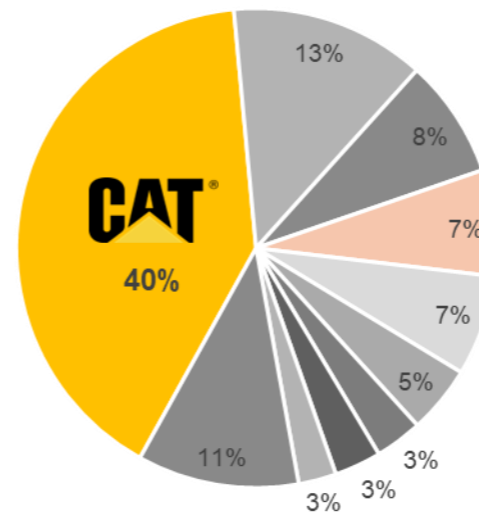
Open-pit mining
(% units)



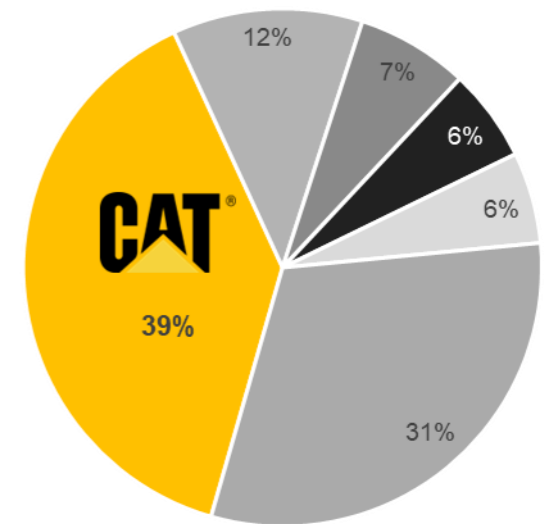
Underground mining
(% \$ FOB)



Heavy construction
(% \$ FOB)



Light construction
(% units)

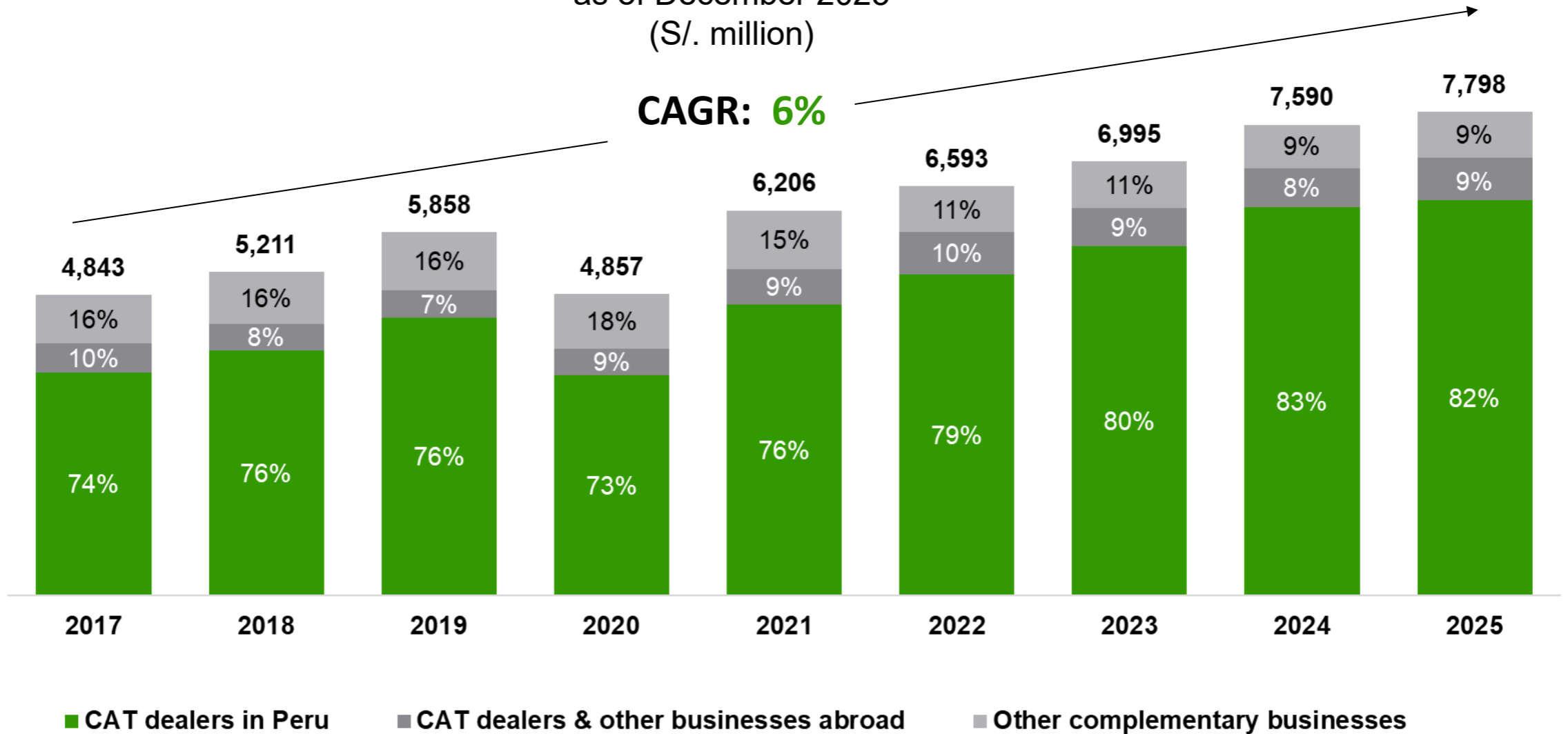


*Note: Rolling 12 months



Resilient Operating Model (1/2)

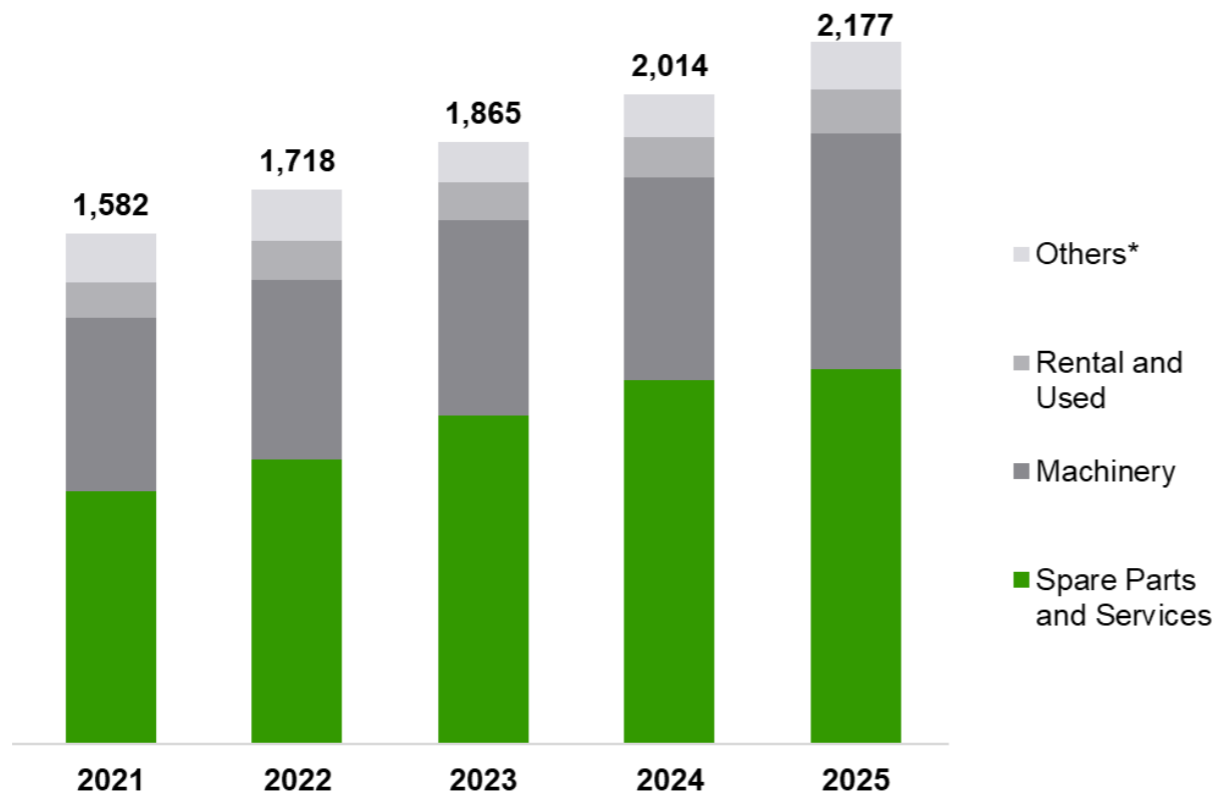
Sales by business groups
as of December 2025
(S/. million)





Resilient Operating Model (2/2)

Sales by business line
(\$ million)



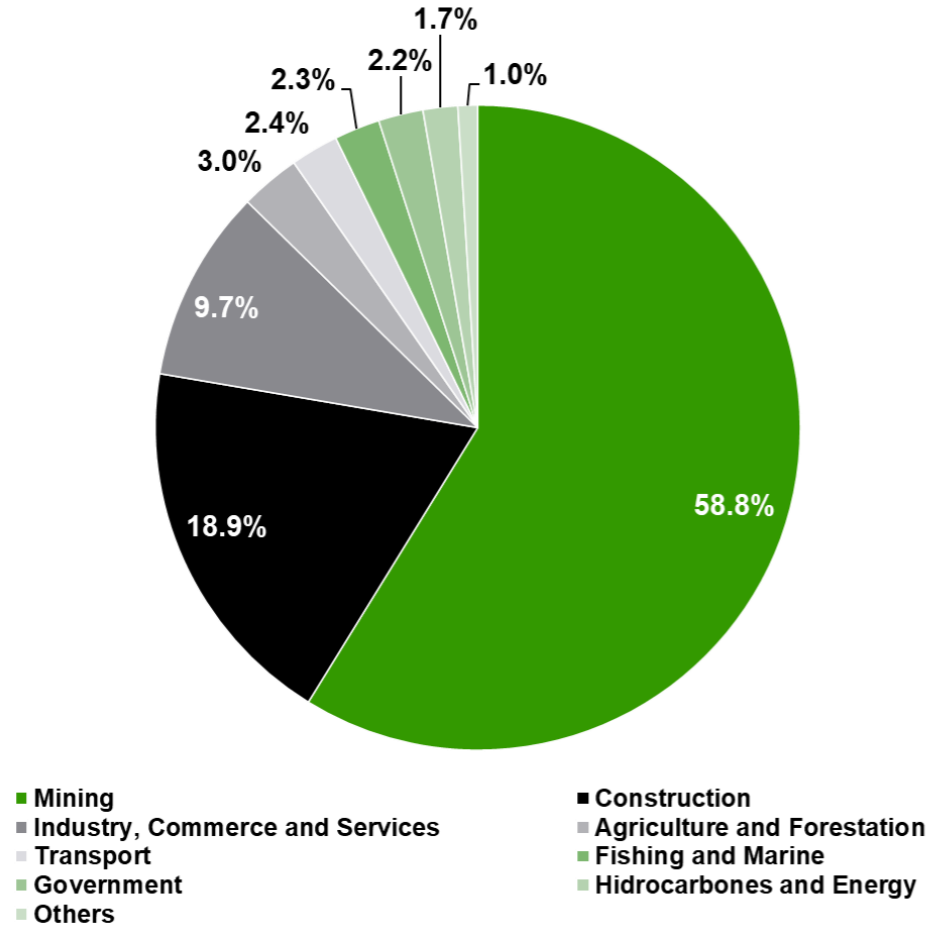
(*) Others include logistic businesses, lubricants and consumables

- **Spare Parts & Services** support the business.
- **Diversification strategy through business lines**, presence in **different economic sectors**, different **countries**, various **represented brands** and diversified **portfolio of products** related to capital goods.

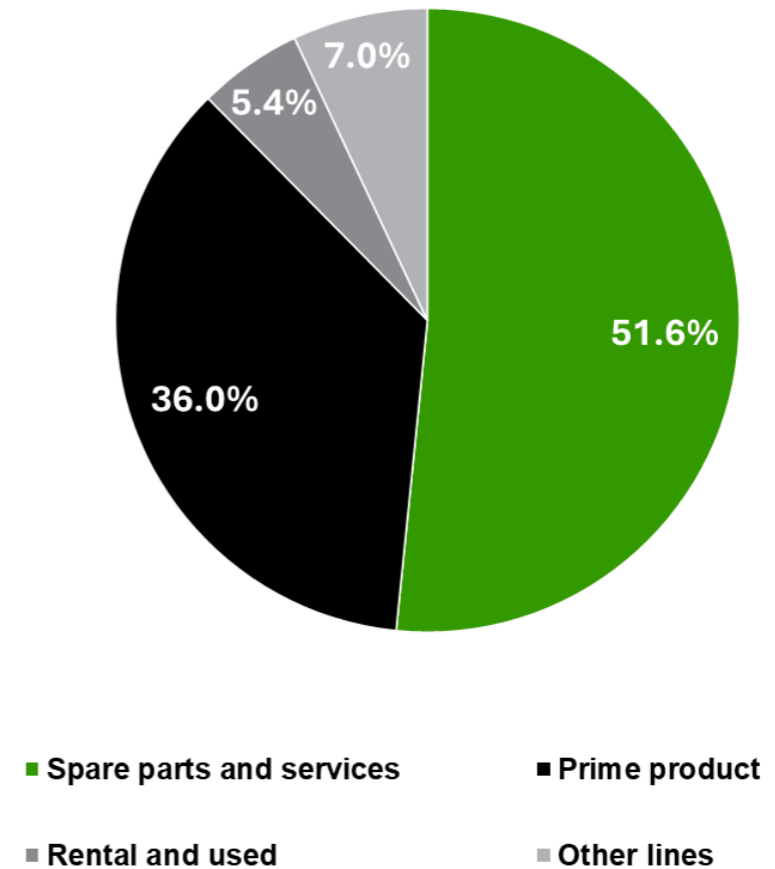


Our Operational Mix

Sales by economic sector (%)



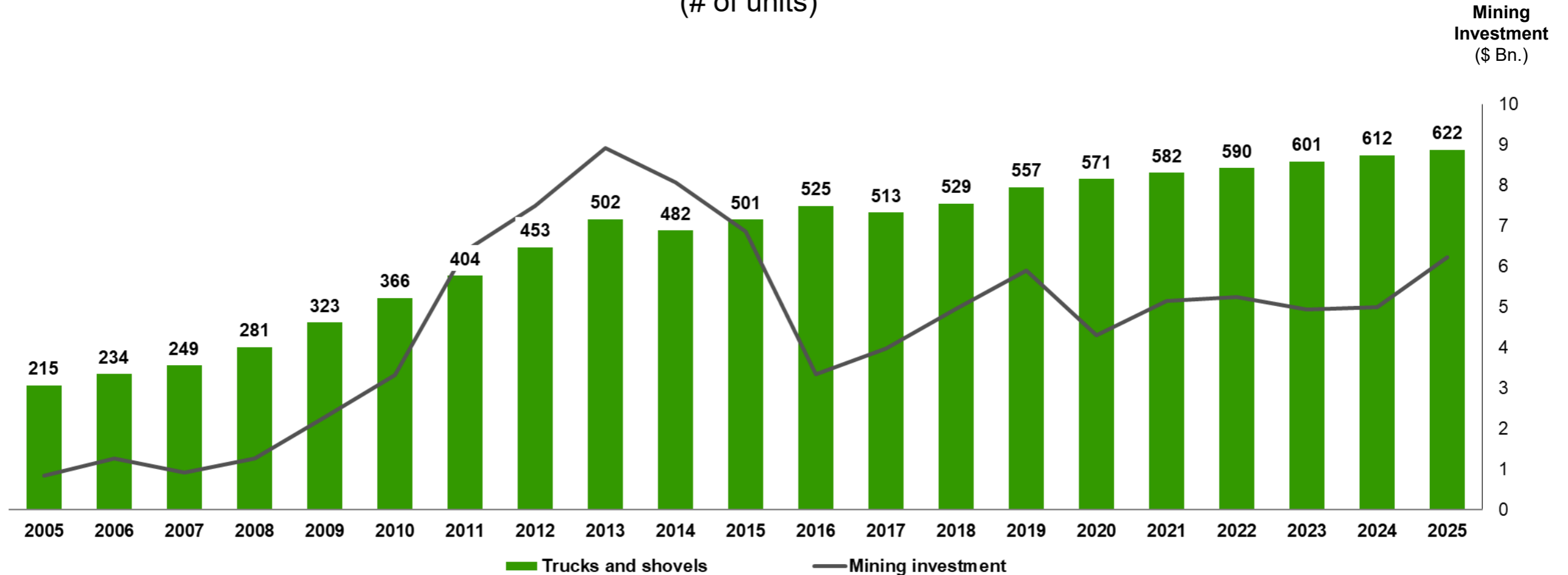
Sales by business line (%)





Caterpillar open-pit mining trucks and shovels population over the years

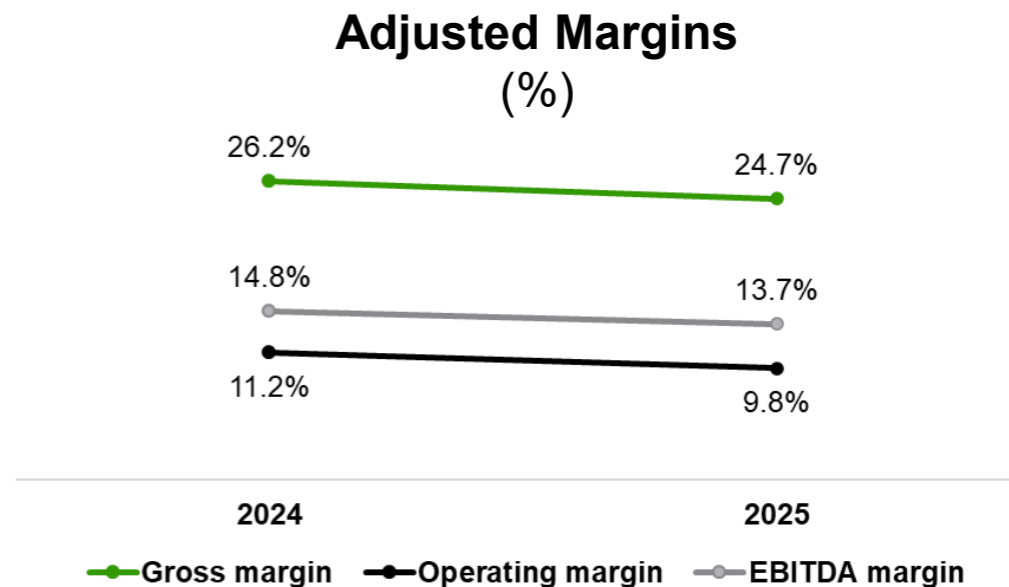
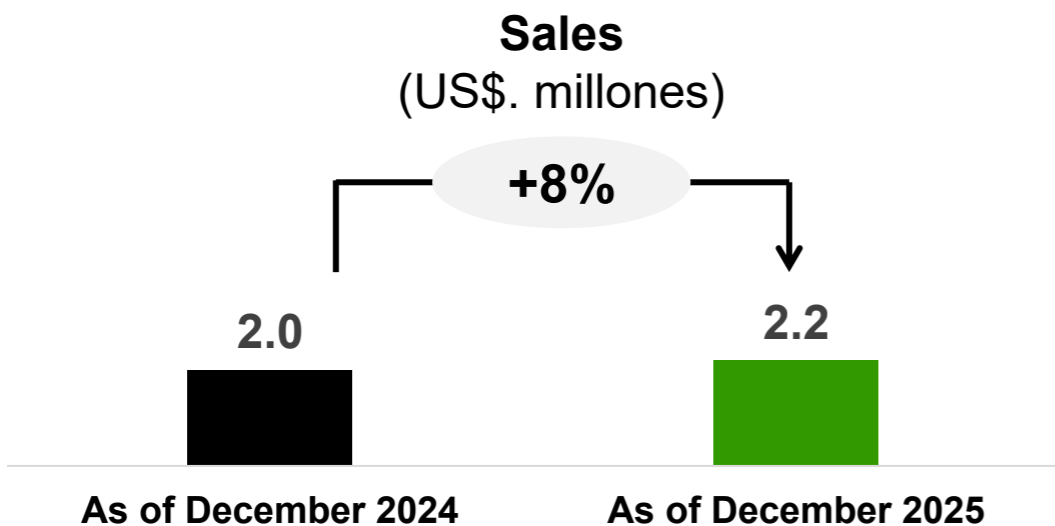
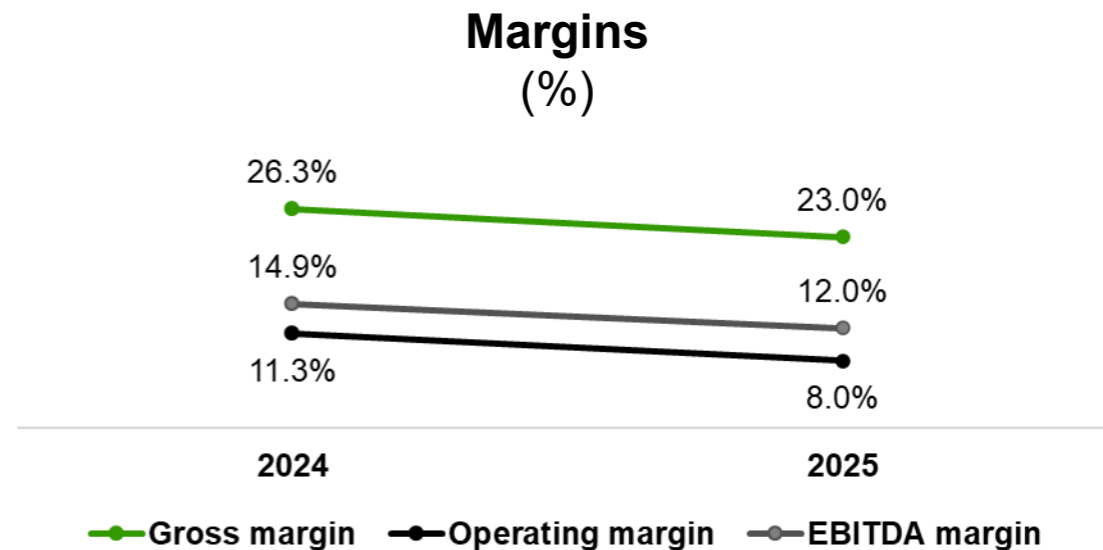
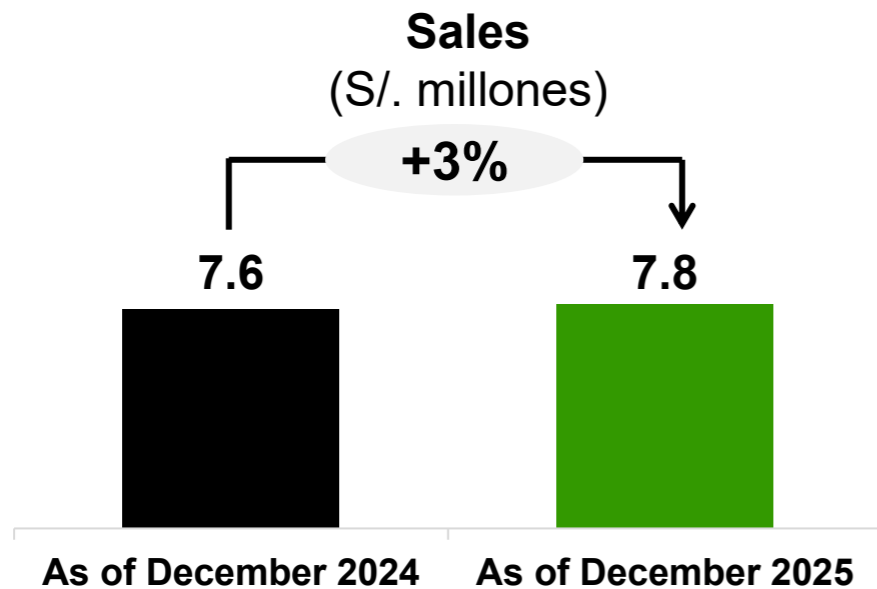
Active Caterpillar mining trucks and shovels (# of units)



Source: MINEM and Ferreyros



Strong financial results

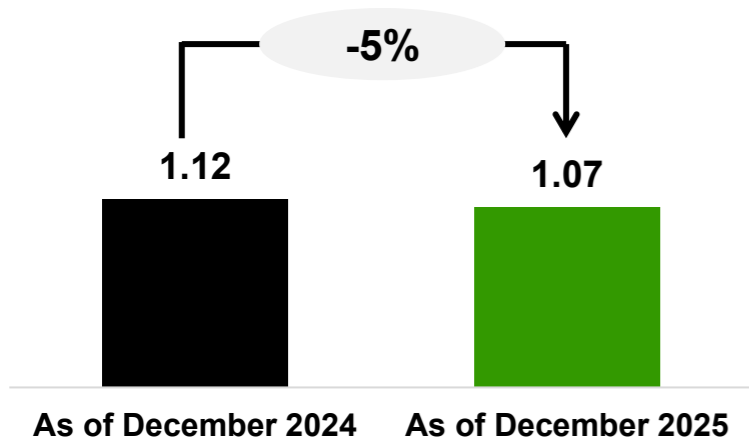




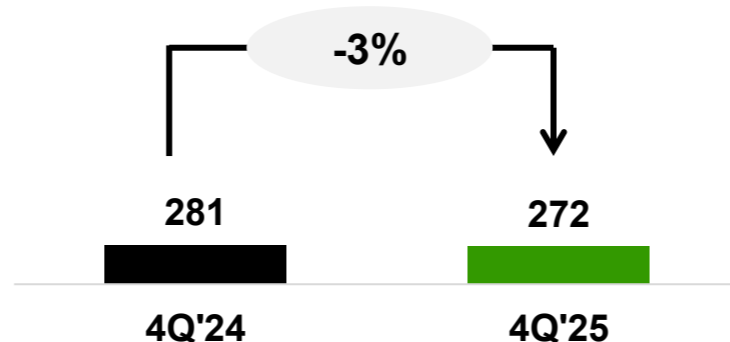
About the company: Financial Highlights

Adjusted EBITDA

(S/ billion)

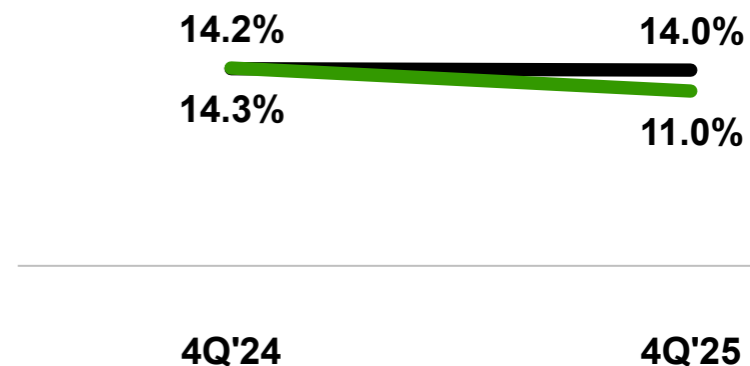


(S/ million)



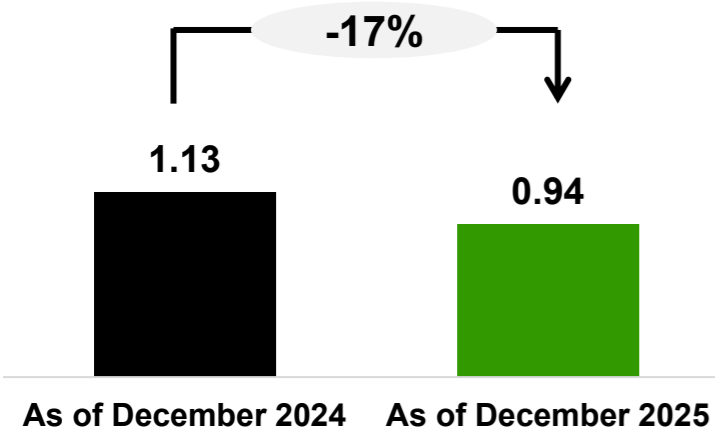
EBITDA Margin

(%)

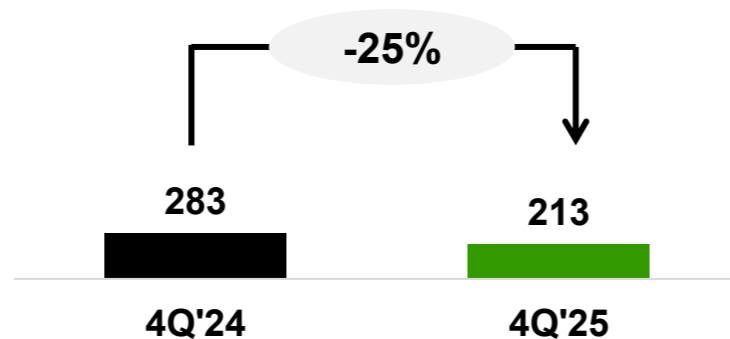


EBITDA

(S/ billion)



(S/ million)



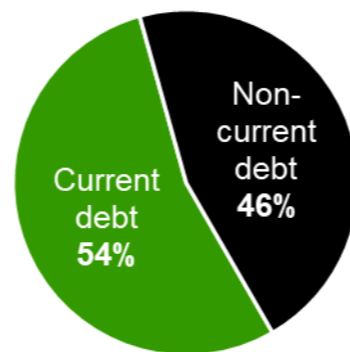
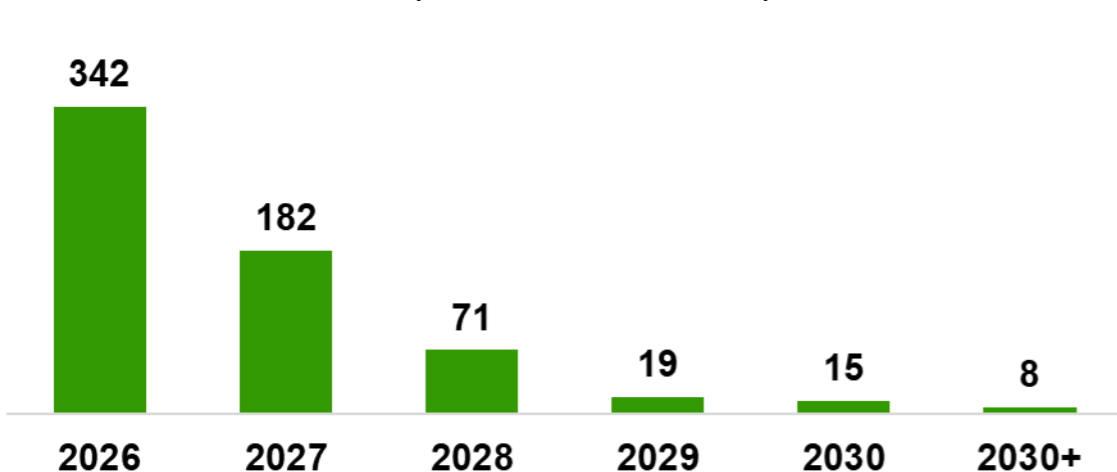
As of December 2024 As of December 2025

— Adj. EBITDA margin — EBITDA margin



Cash generation and liabilities management

Debt maturity and profile (\$ million and %)



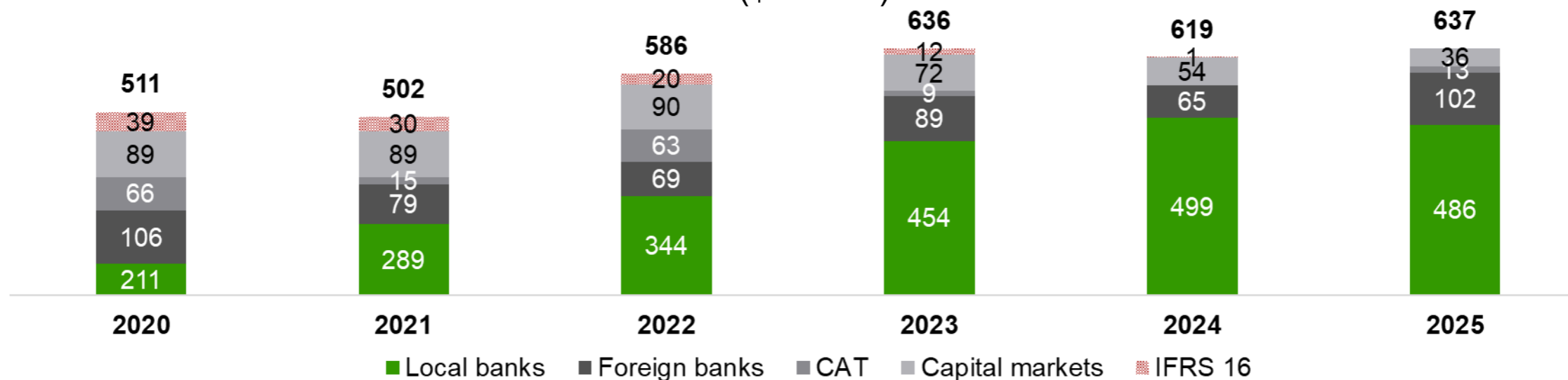
1.28

Total Debt-to-Equity Ratio (D/E)

1.59

Adjusted Financial Leverage
(Debt / EBITDA)

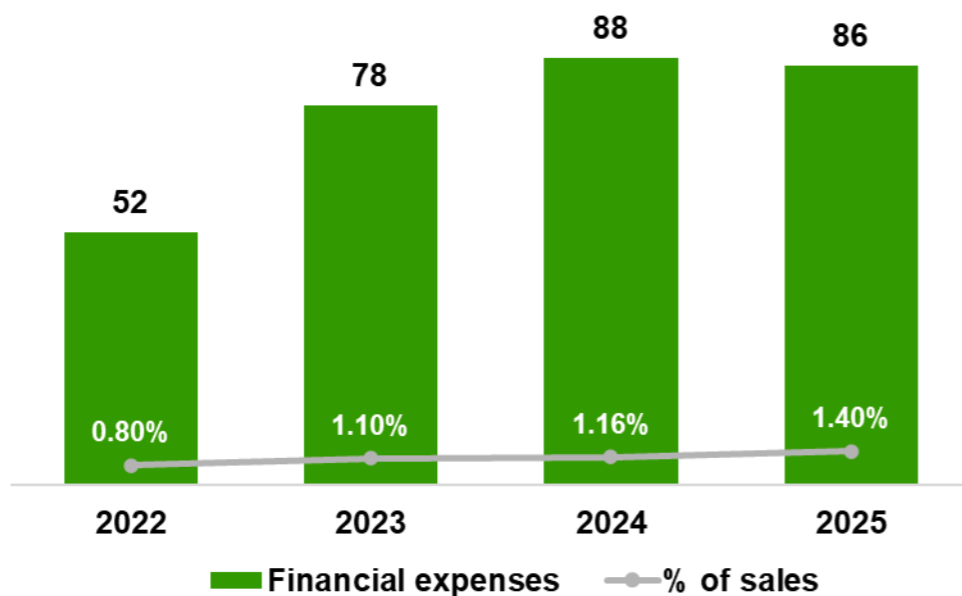
Debt Evolution (\$ million)



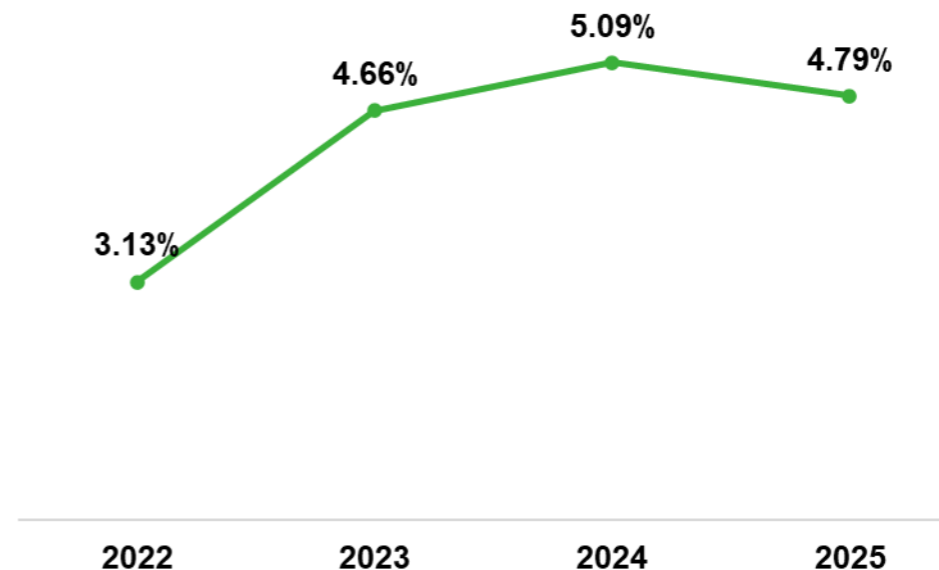


Financial expenses and average debt expenditure

Financial expenses (S/. million and %)

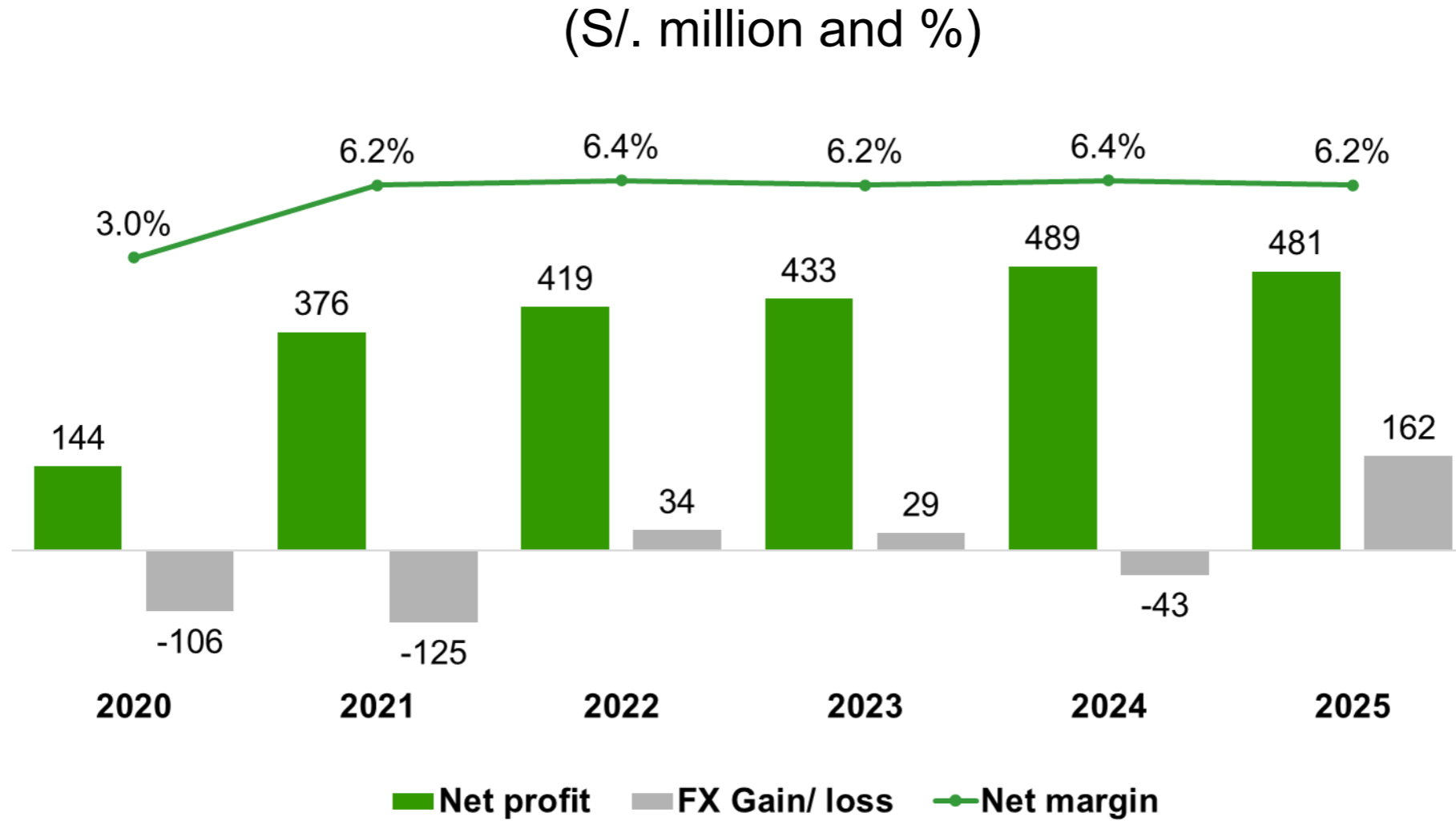


Average debt expenditure (%)





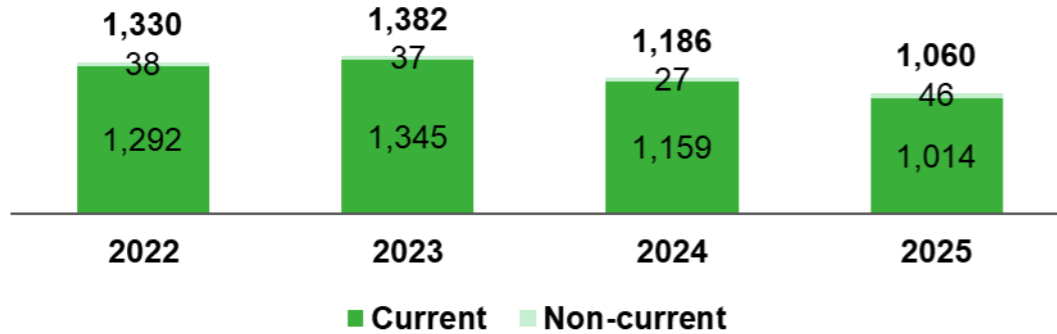
Net Profit impacted by FX Gain/Loss



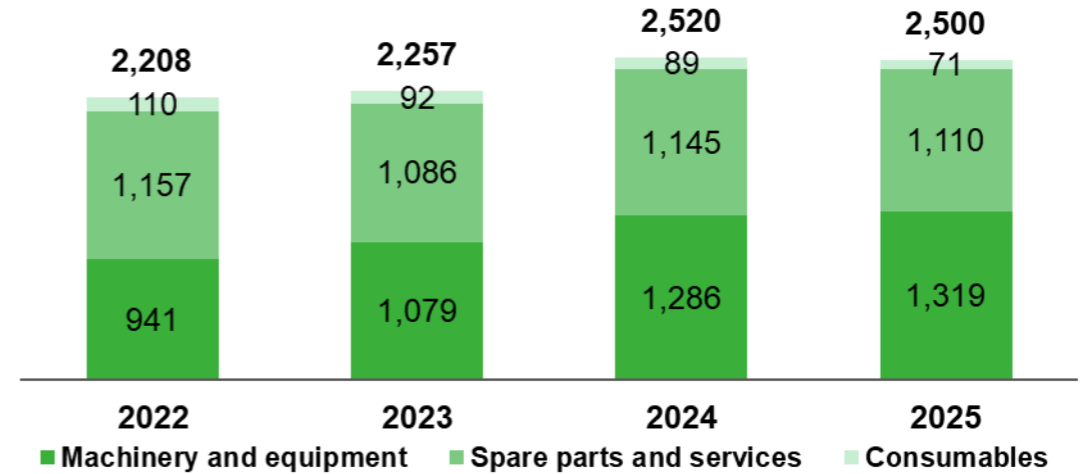


Assets and cash conversion cycle

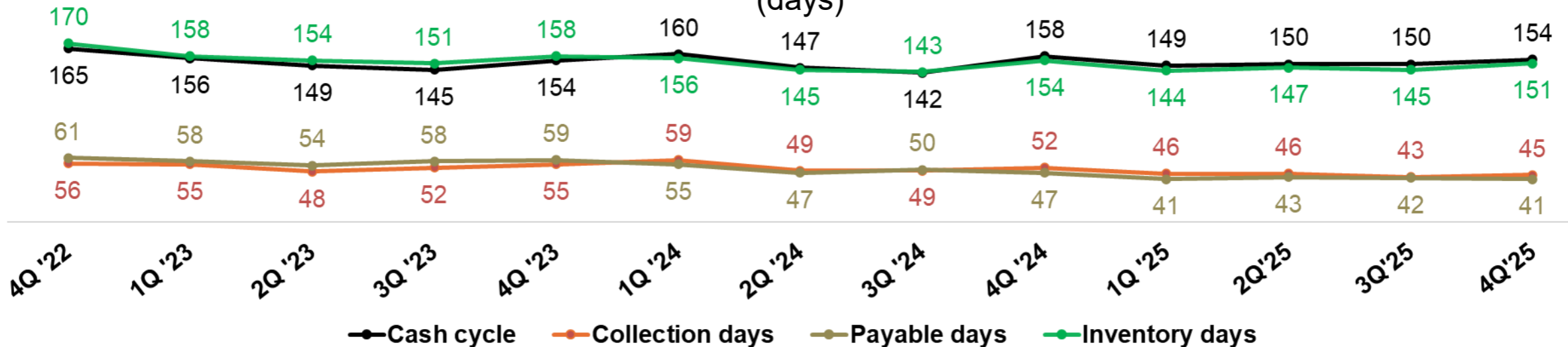
Accounts receivables (S/. million)



Inventory (S/. million)



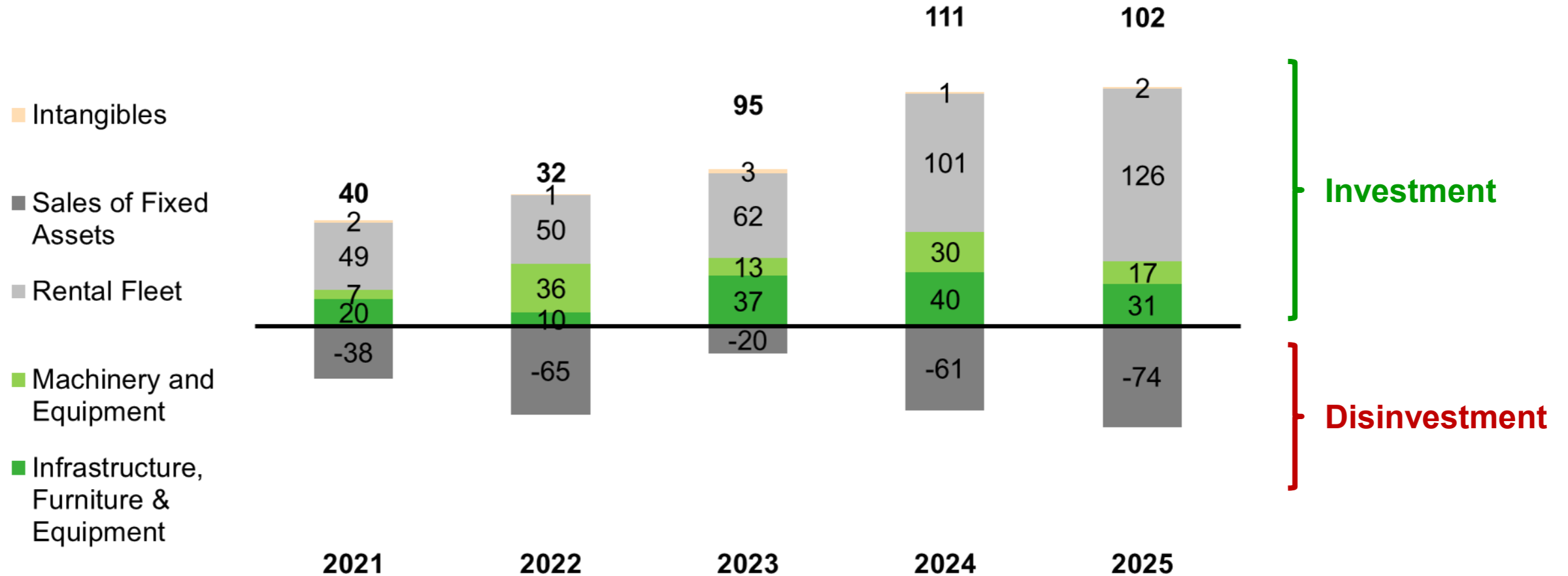
Cash conversion cycle (days)





Continuous and Purpose-Driven Investment

CAPEX (\$ million)



- Investment in intangible assets reached **US\$ 1.7 million dollars as of December 2025**
- **Disclaimer:** Capital Expenditures on Infrastructure include the effect originated by the application of the IFRS 16



2025 stock price performance

+ 33%

Stock price growth

7.95%

Dividend yield

46.8%

Total shareholder return
(2025)

We have a clear dividend policy, distributing the upper limit (60% of the annual net distributable profit)

Ferreycorp stock price

02/01/2025 – 02/01/2026





Dividends and Buyback program

Dividend Policy

- The dividend to be distributed in cash will be equivalent to 5% of the par value of the shares issued at the time the meeting is called, and the amount to be distributed may reach up to 60% of the unrestricted profits for the year.
- Extraordinary dividends may be distributed in excess of the established limit if the company has exceptional income or excess liquidity.
- The Board of Directors may approve the delivery of interim dividends based on the existence of distributable profits in the financial statements.
- The distribution of these dividends should occur only if there are no alternative uses for the funds (such as repayment of debt or new investments) and without affecting the company's financial obligations.

Year	Social Capital (S/ millions)	Net Income (S/ millones)	Cash dividends (S/ millones)	Dividends (% Net Income)	Dividend per share (S/.)
Advance Div. 2021	975		100	60%	0.106
2021	959	376	126		0.133
Advance Div. 2022	946		120	60%	0.127
2022	946	419	131		0.139
Advance Div. 2023	946		100	60%	0.107
2023	946	434	160		0.171
Advance Div. 2024	946		100	60%	0.106
2024	946	489	193		0.204
Advance Div. 2025	946		100	60%	0.105
Advance Div. 2025	946		100		0.105
2025	946	481	89		0.094

Buyback program

- We currently have an active buyback program of up to **94 million shares, equivalent to 10% of our social capital.**

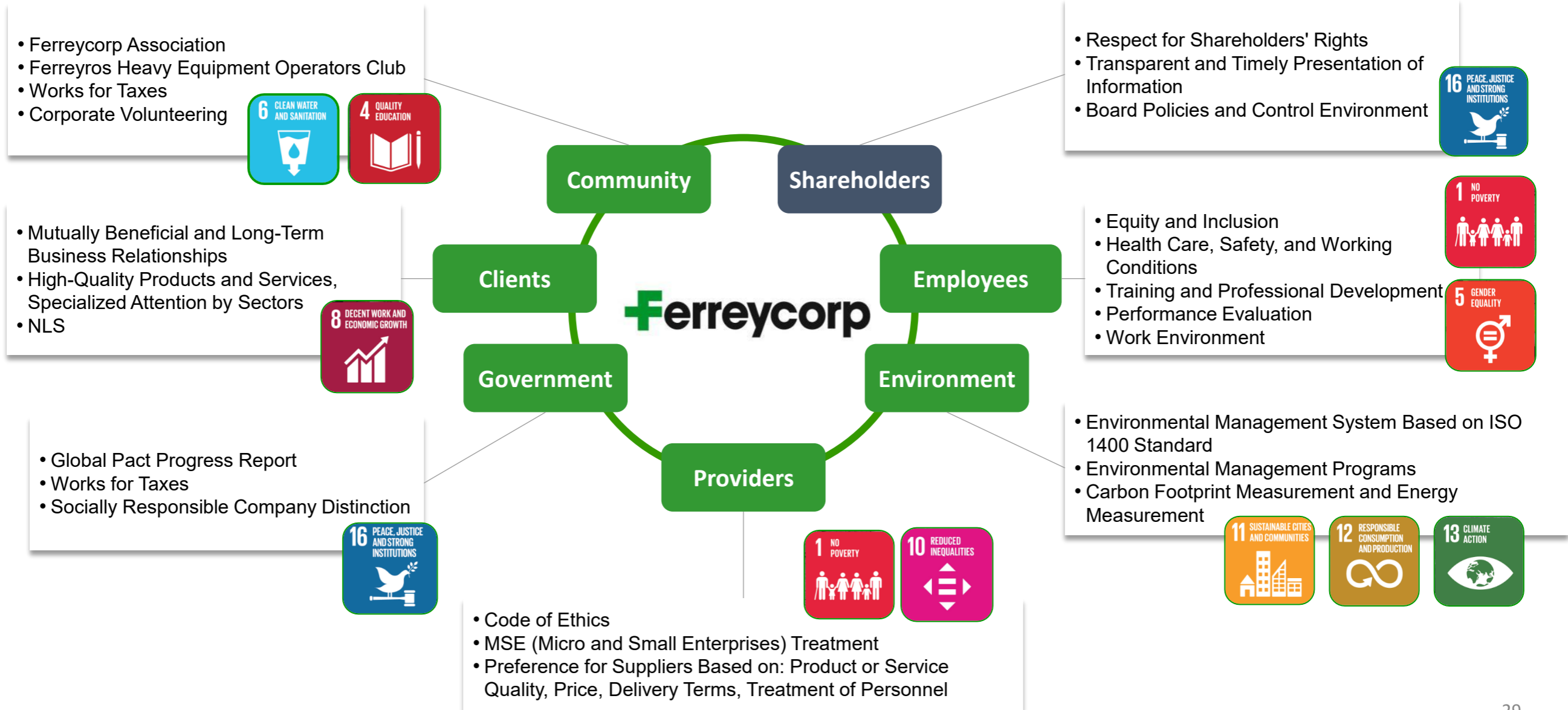
Ferreycorp's Sustainability Program

 Ferreycorp



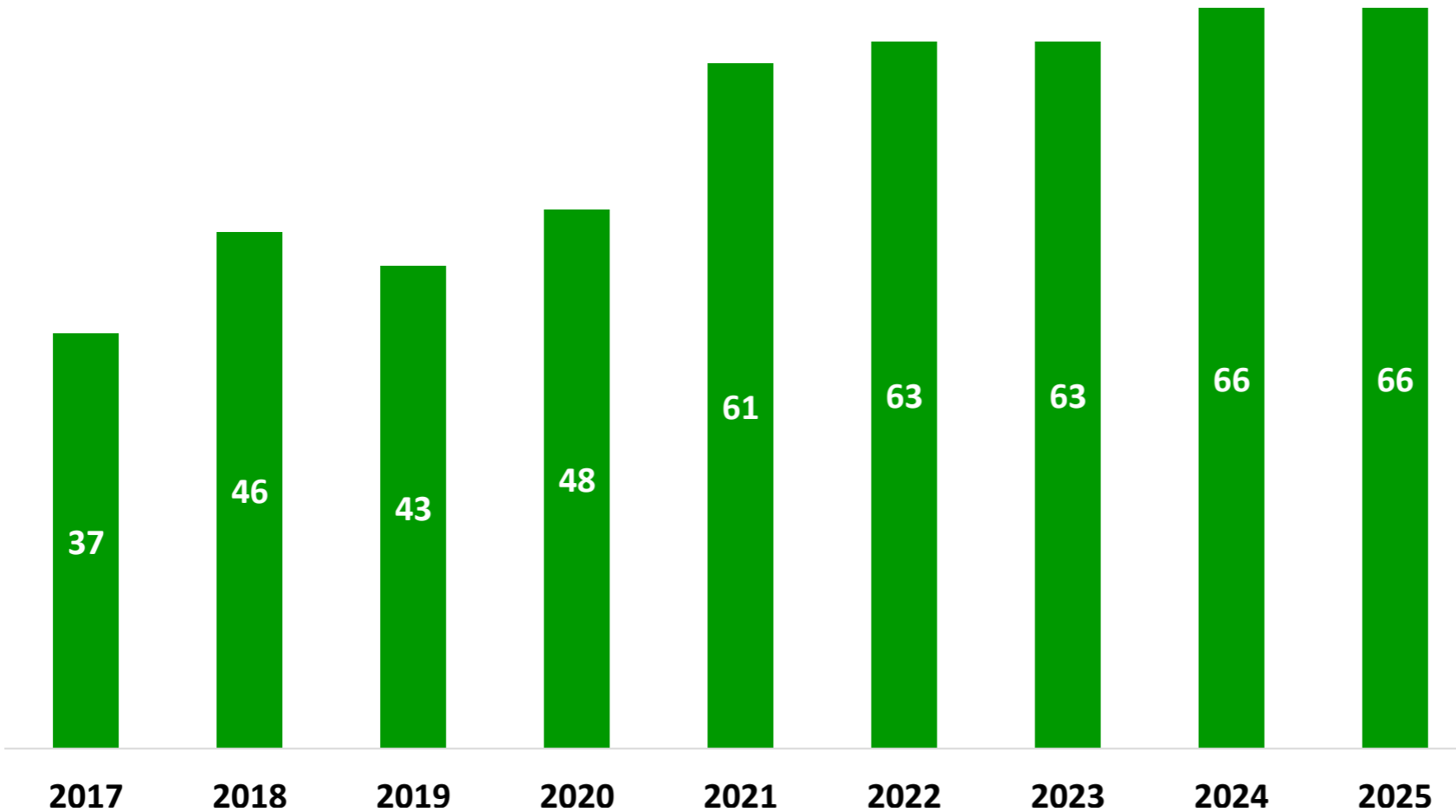


Ferreycorp's Sustainable Management seeks to positively impact its stakeholders and is aligned with the United Nations Sustainable Development Goals





Results of Ferreycorp's commitment to the Dow Jones Sustainability Index ESG criteria



Ferreycorp

