



Earnings Presentation

Fourth Quarter 2025



Today's speakers



Mariela García Figari de Fabbri
CEO



Patricia Gastelumendi
CFO



Milagros Benavides
Head of Investor Relations



Agenda – Conference Call 4Q'25

- **Overview 4Q'25 and 2025: Financial Results**
- **Q&A session**

Please note that this call may include certain forward-looking statements. These statements relate to expectations, beliefs, projections and other matters that are not historical facts and are, therefore, subject to risks and uncertainties that might affect future results.

Robust Growth and exceptional returns

2025 Market Performance

+33% | Stock Price Growth (Closing: S/ 3.9)
7.95% | Dividend Yield
46.8% | Total Shareholder Return (TSR)

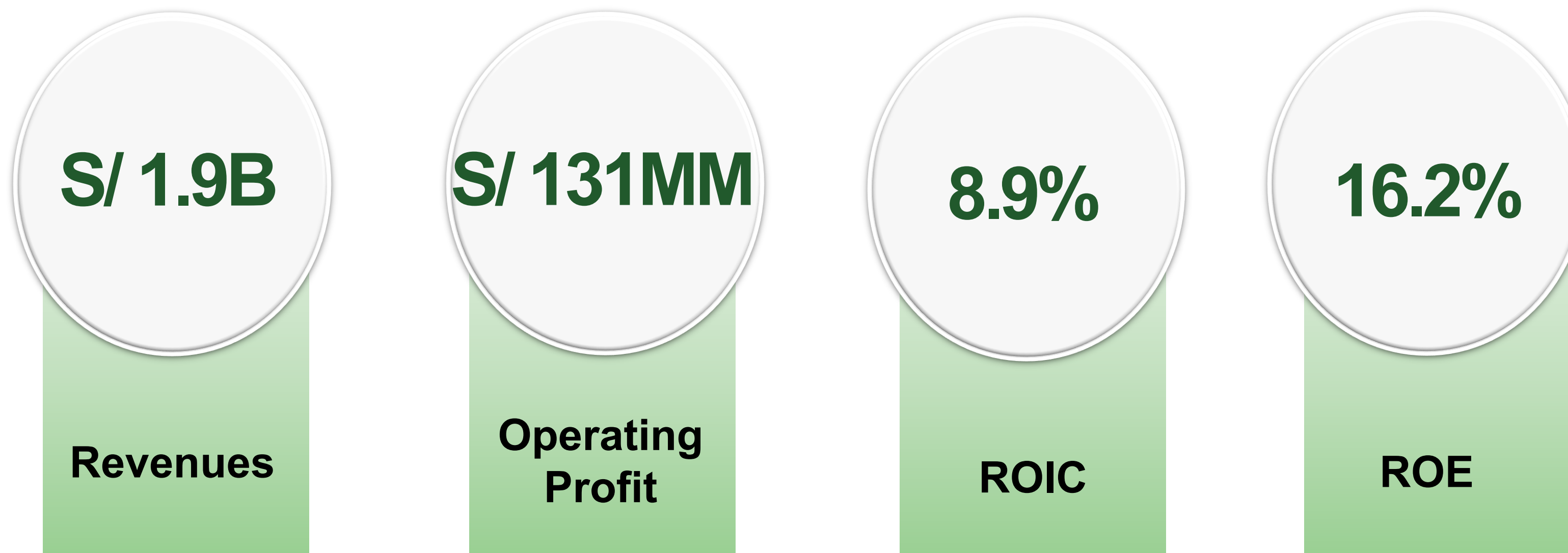
Dividend Payment

In November, the Board declared a new cash **dividend payment of S/ 100 million**, also on account of 2025 earnings. This dividend, equivalent to **S/ 0.1057 per share**, is scheduled for disbursement in January 2026 and represents a dividend yield of 3.06%



KEY TAKEAWAYS

Fourth Quarter 2025



- Increased sales in business lines of CAT construction and infrastructure machinery, as well as CAT and allied equipment for underground mining.
- Enhanced efficiencies in SG&A expenses.



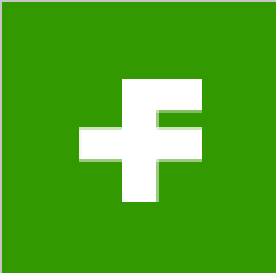
Peru: Macroeconomic overview

2026: Election year
Election day - April 12th

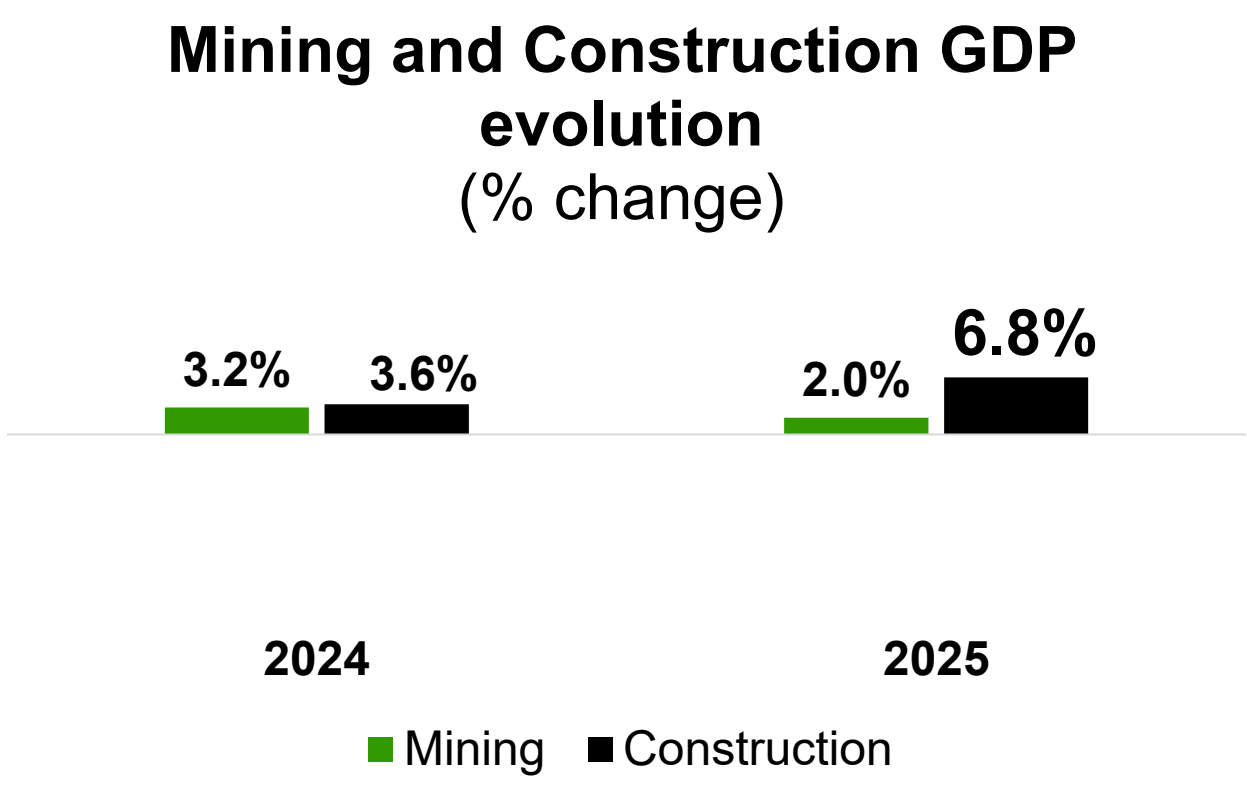
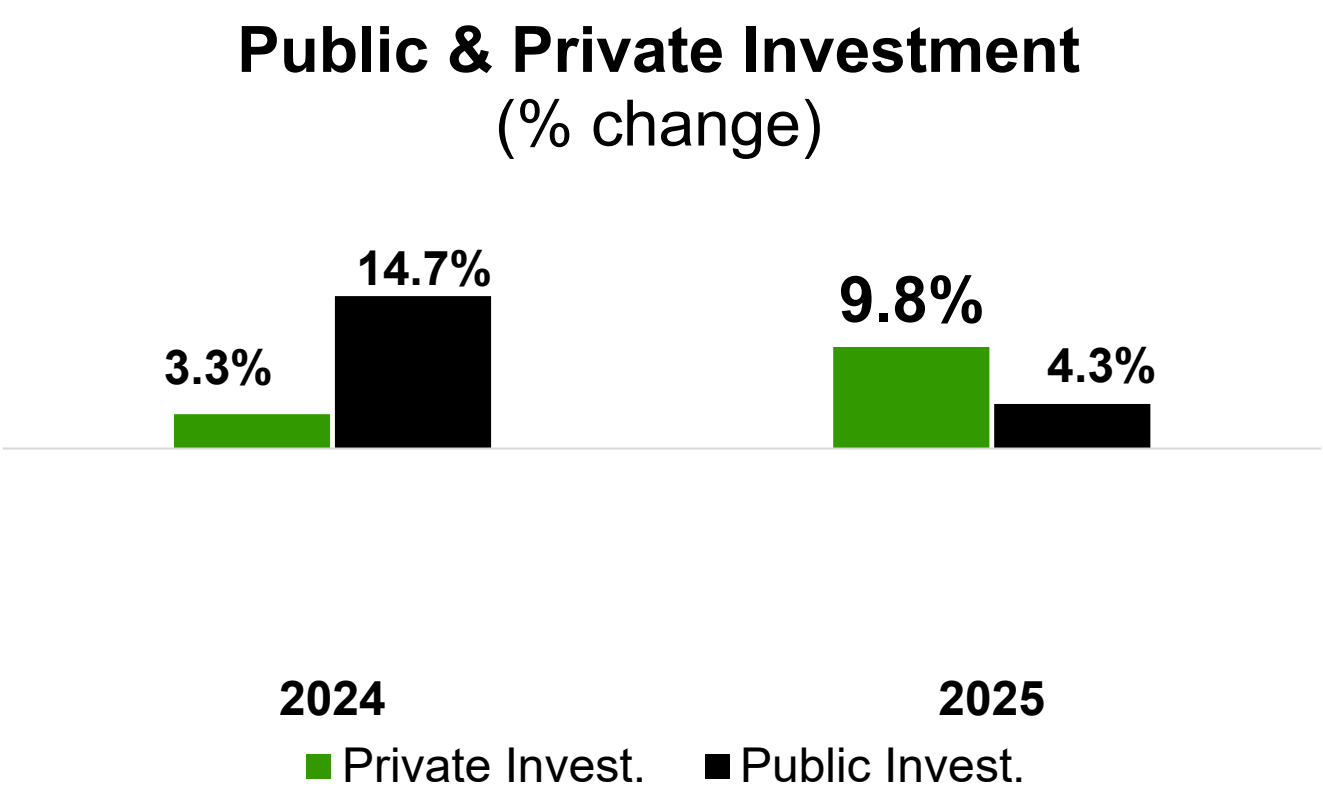
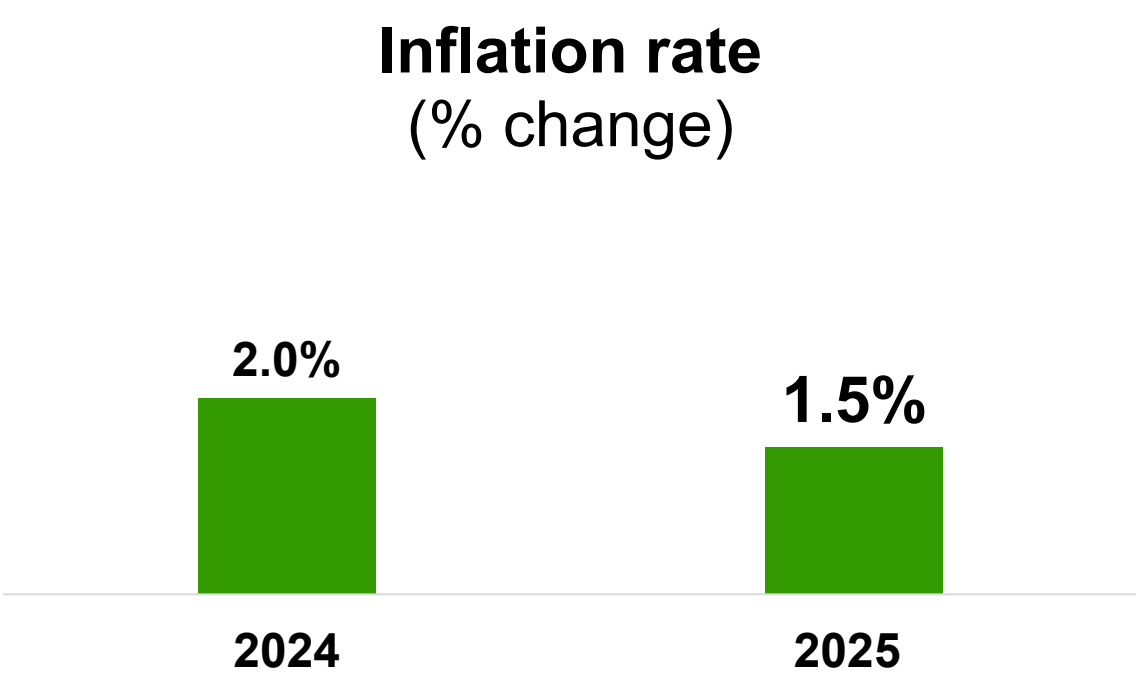
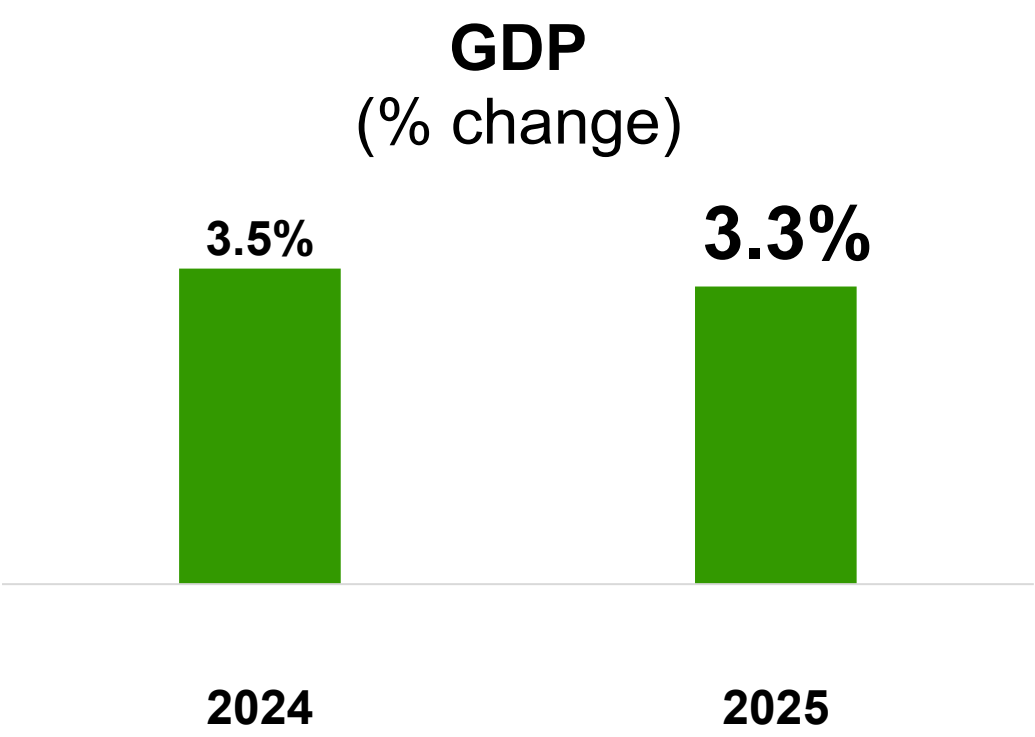
+30 presidential candidates

New bicameral structure





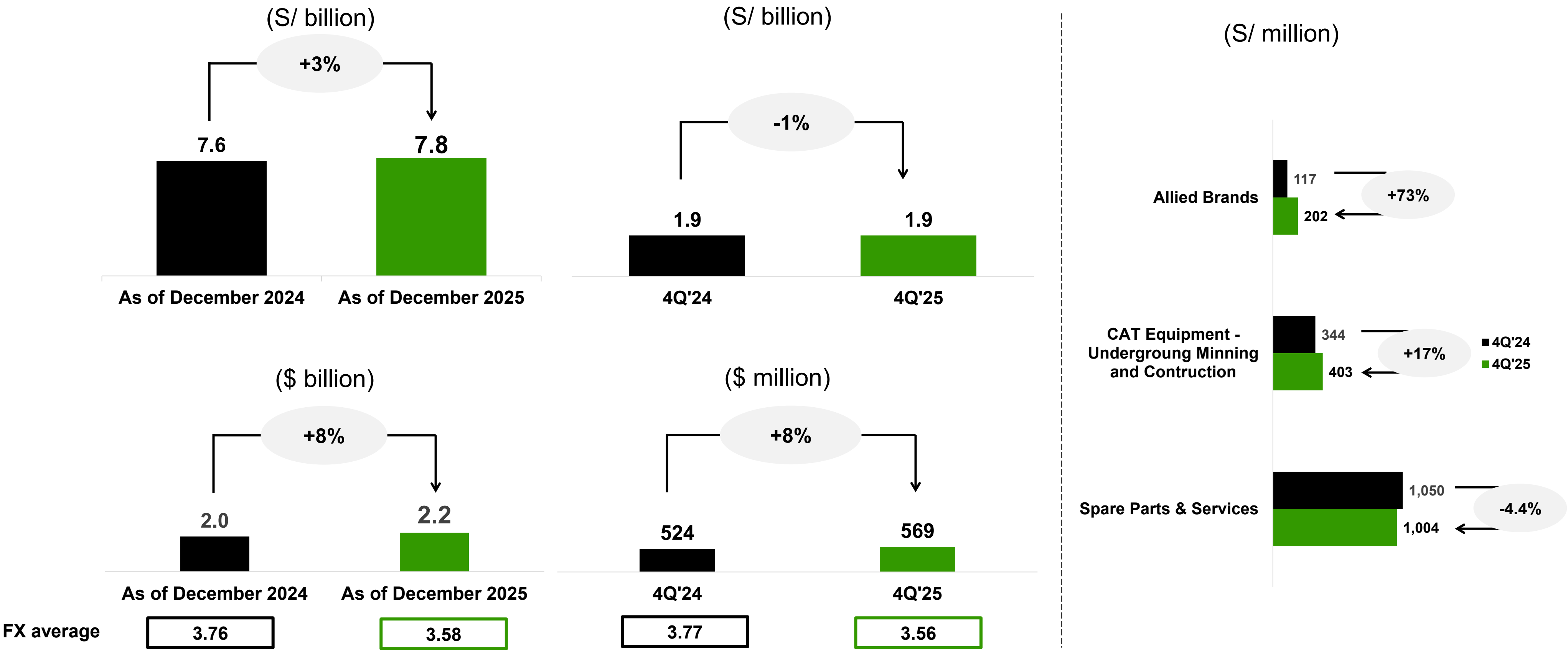
Peru: Macroeconomic overview





About the company: Financial Highlights

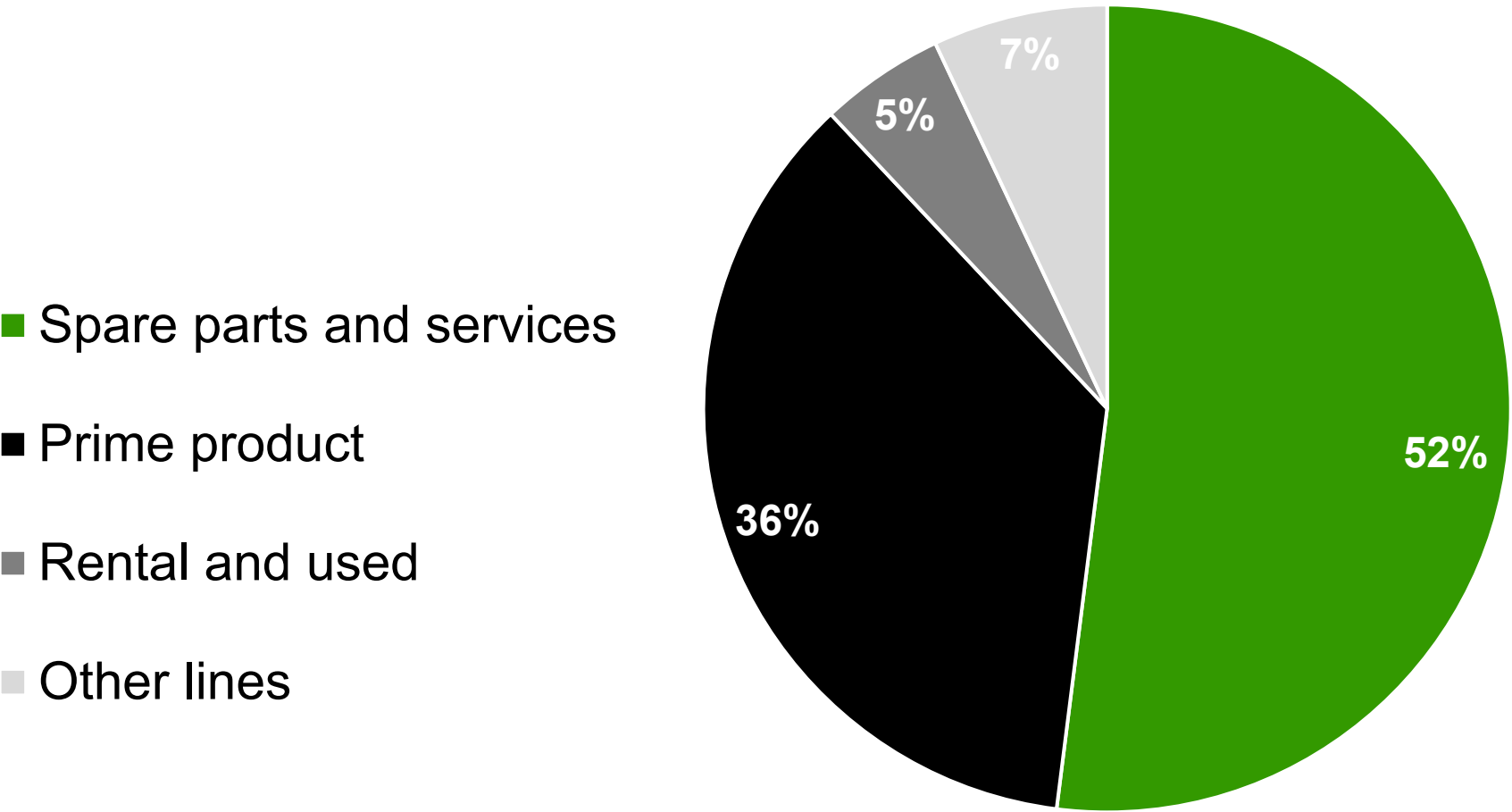
Consolidated Sales



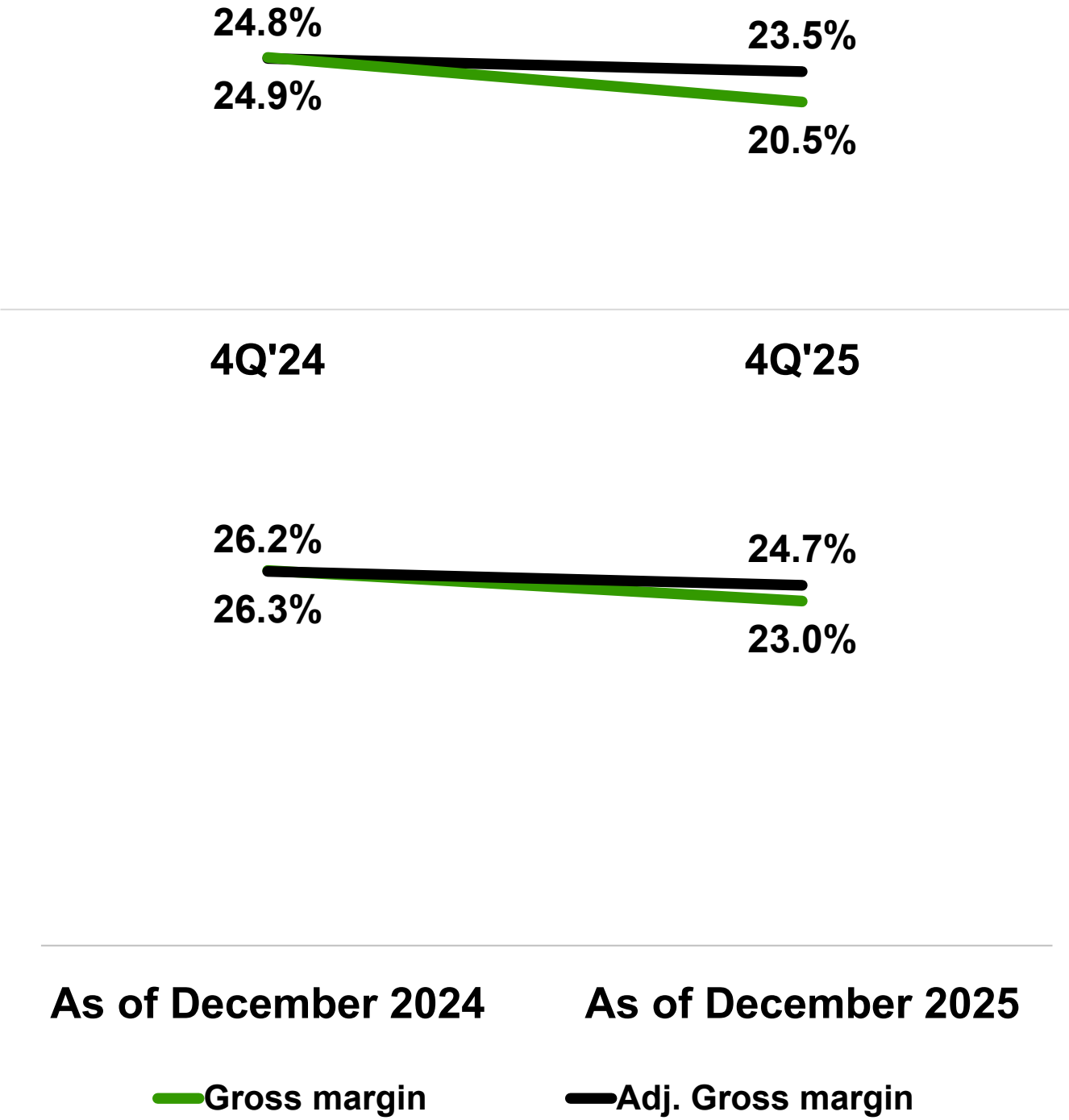


About the company: Financial Highlights

Share by line of business – 4Q'25
(% change)



Gross Margin
(%)

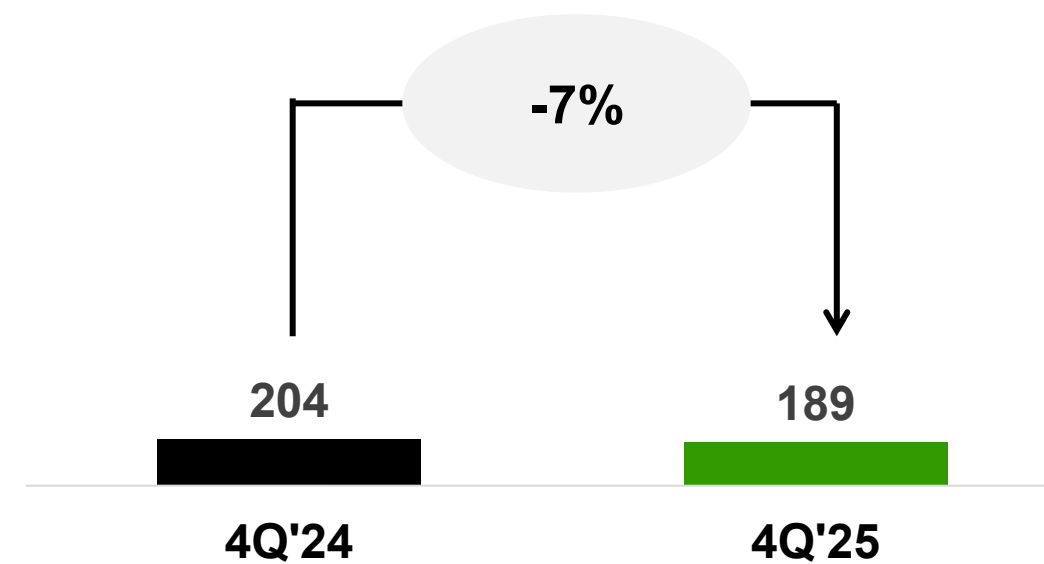
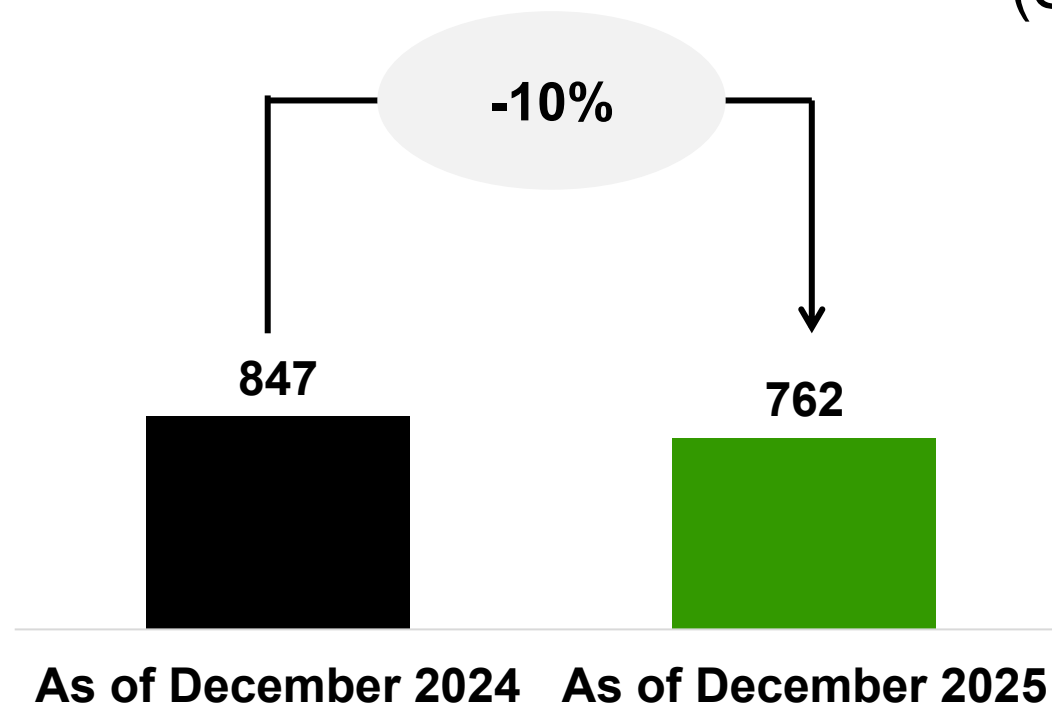




About the company: Financial Highlights

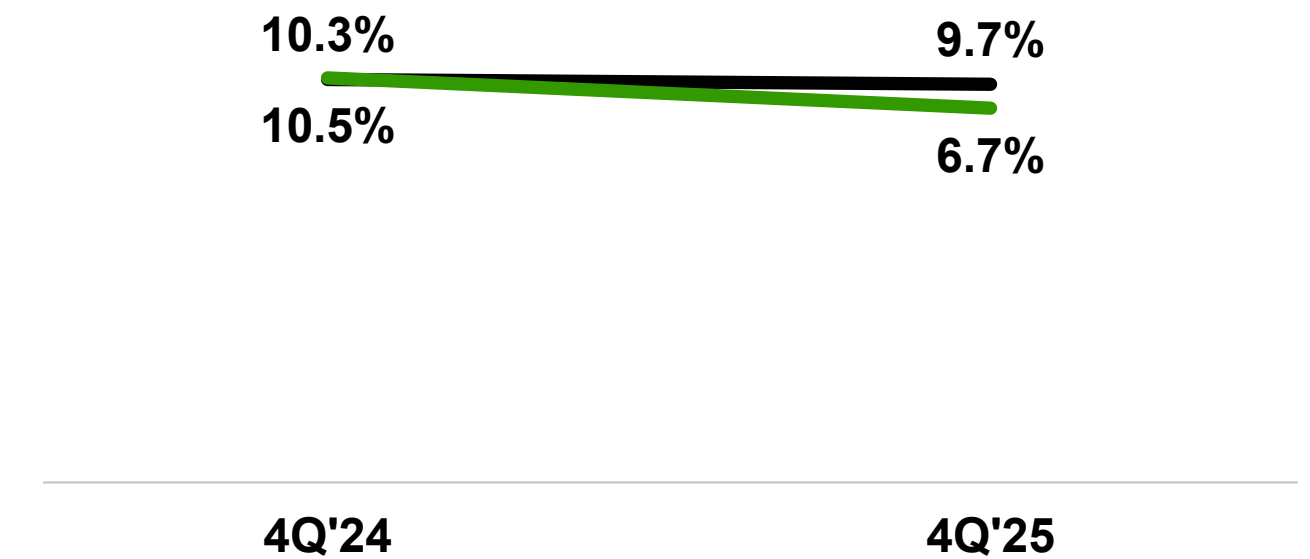
Adjusted Operating Profit

(S/ million)



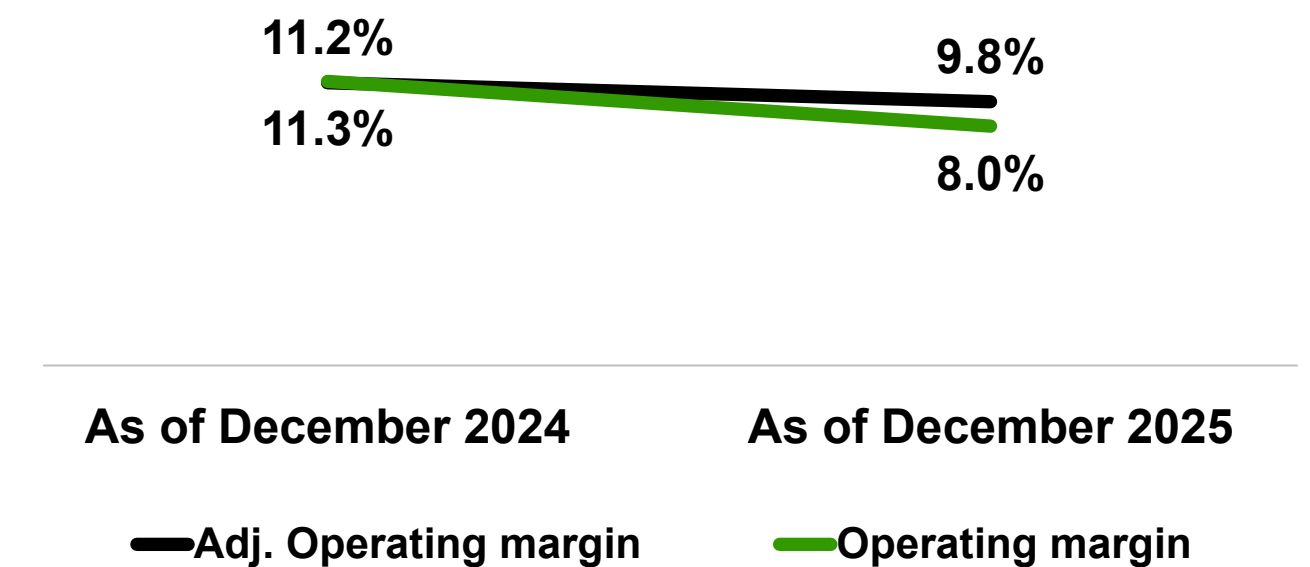
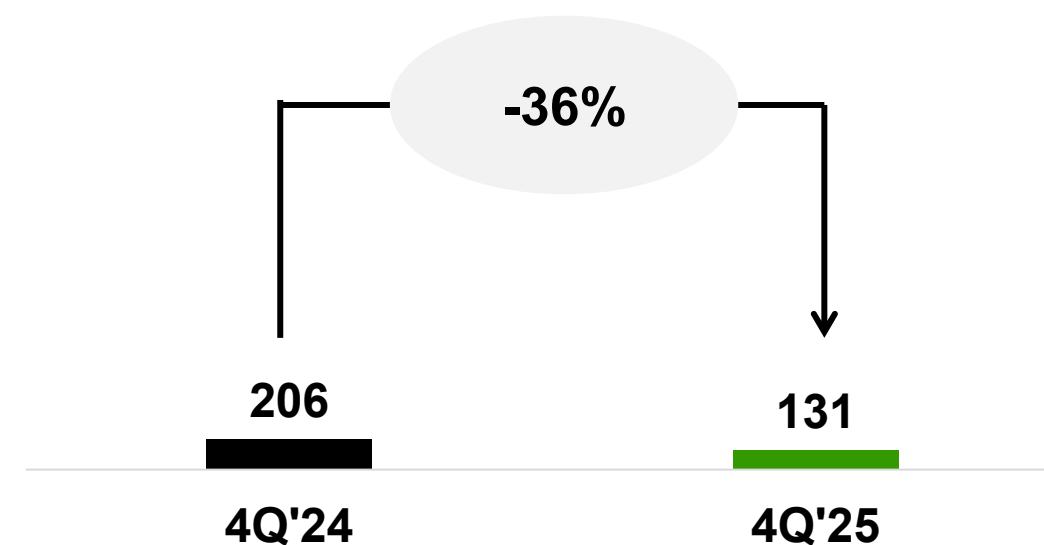
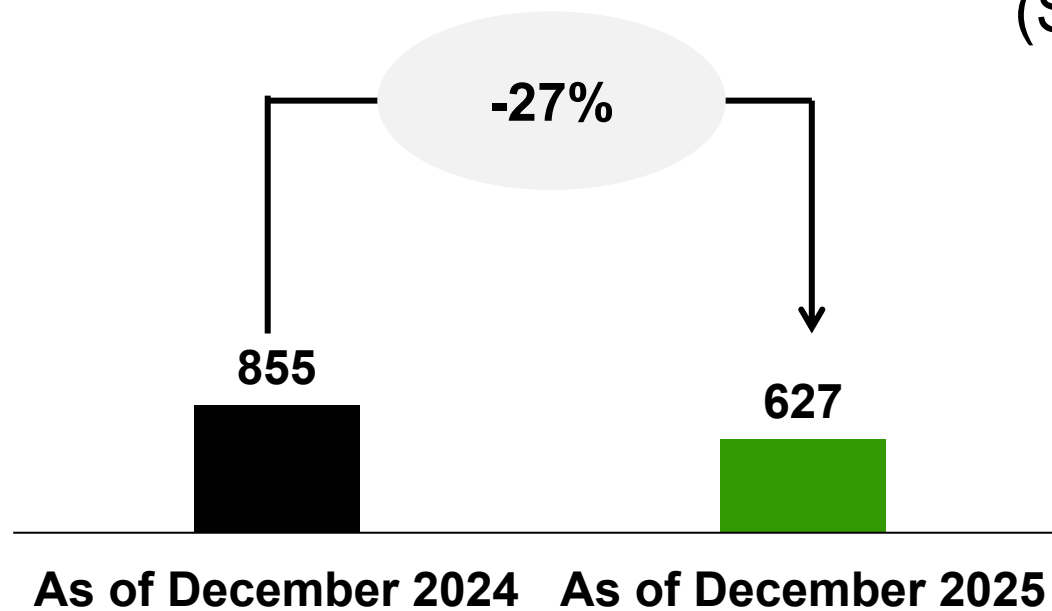
Operating Margin

(%)



Operating Profit

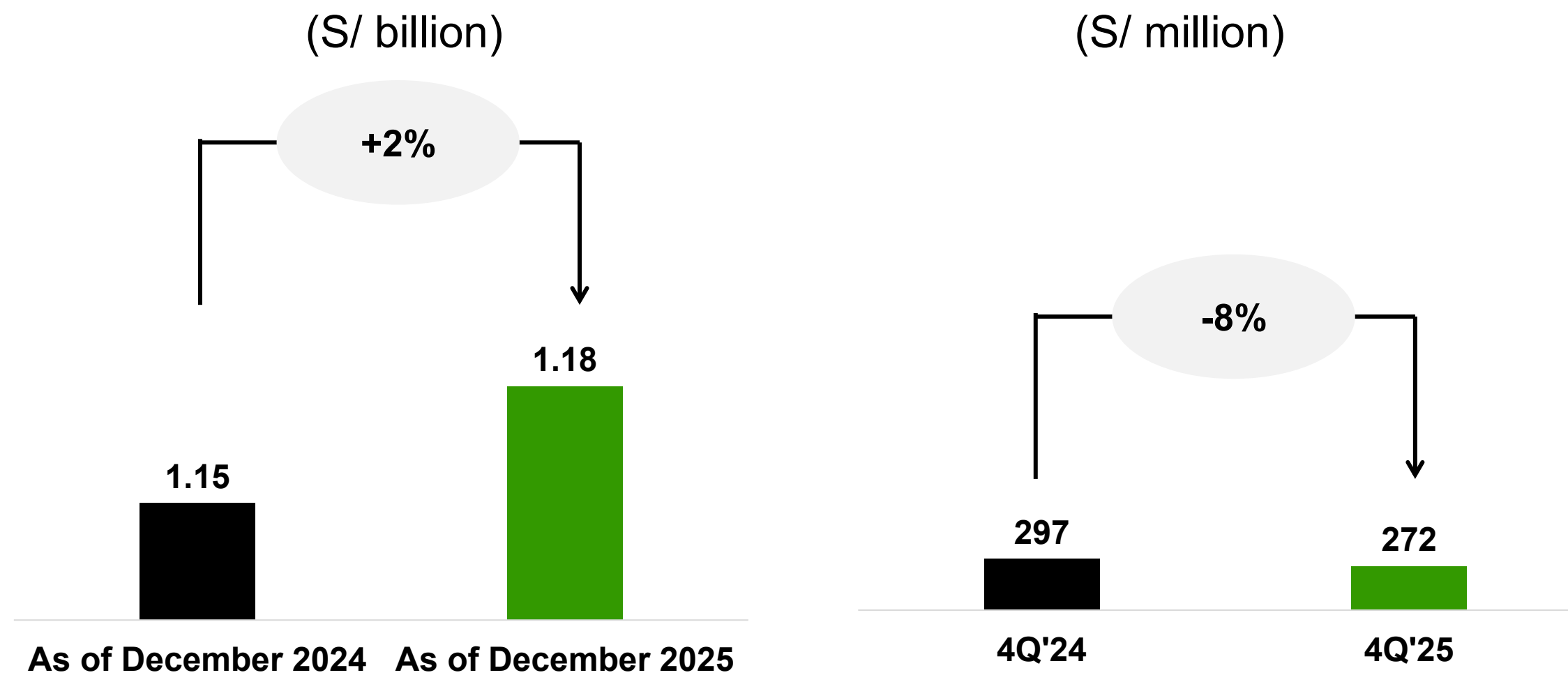
(S/ million)





About the company: Financial Highlights

SG&A

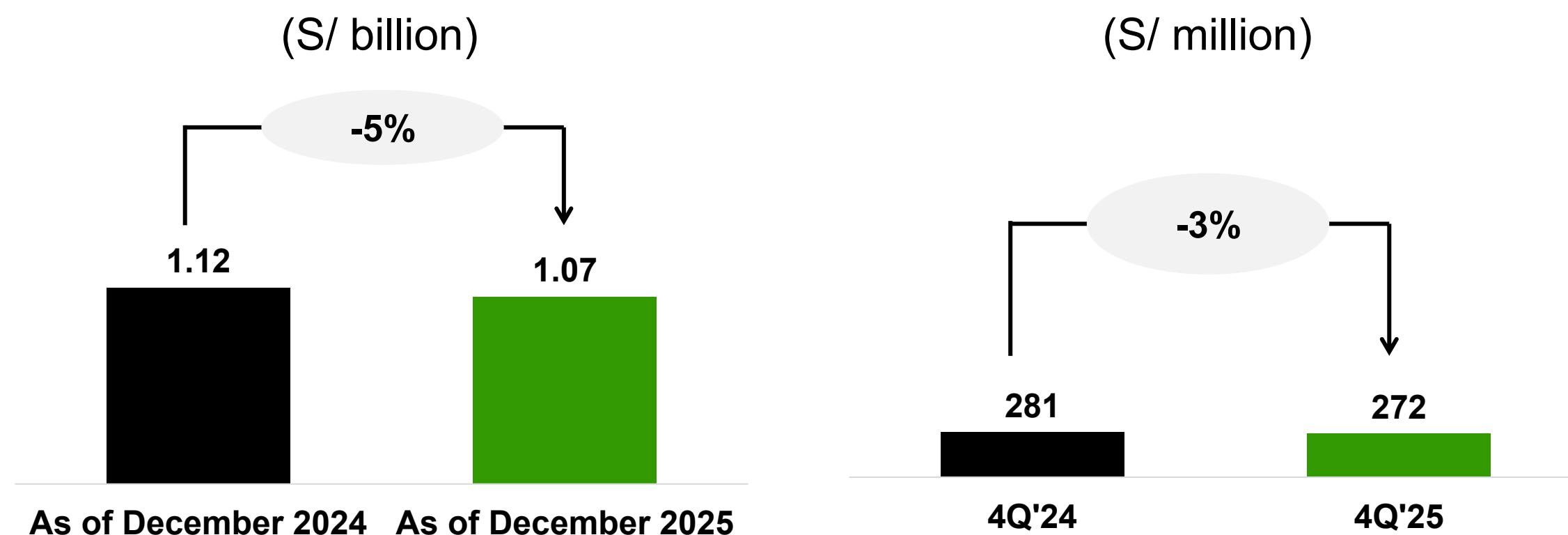


- As of December 2025, **SG&A represented 15.2% of sales**, reflecting a slight improvement **compared to last year's 15.3%**.



About the company: Financial Highlights

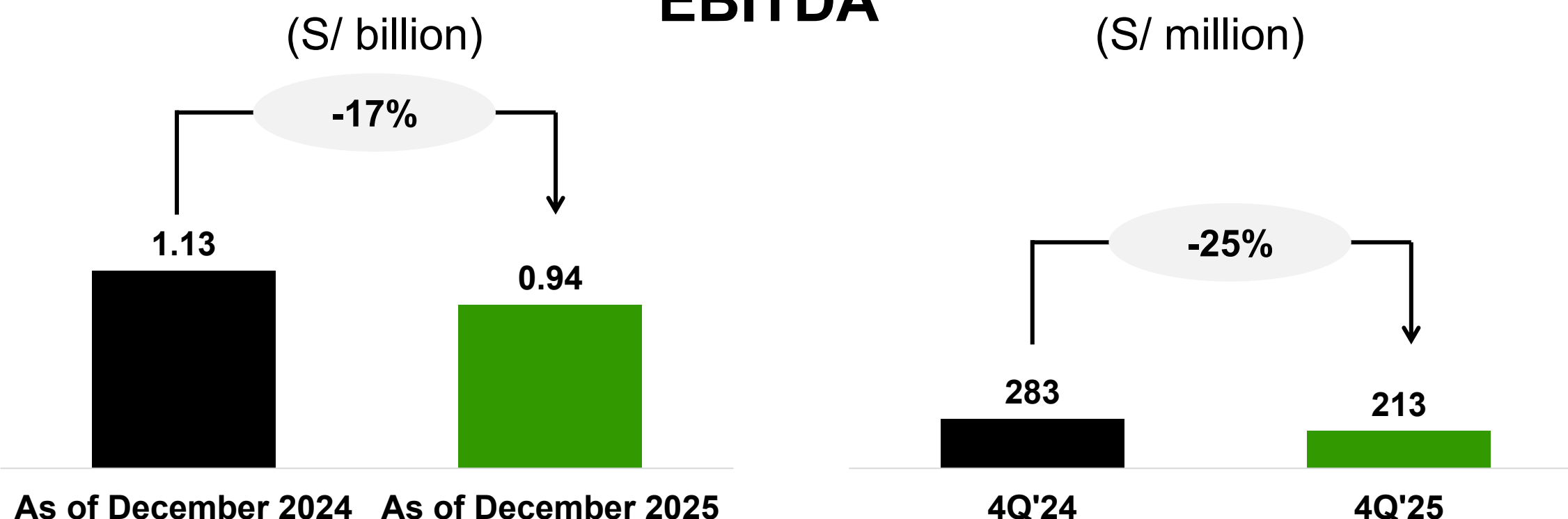
Adjusted EBITDA



EBITDA Margin (%)

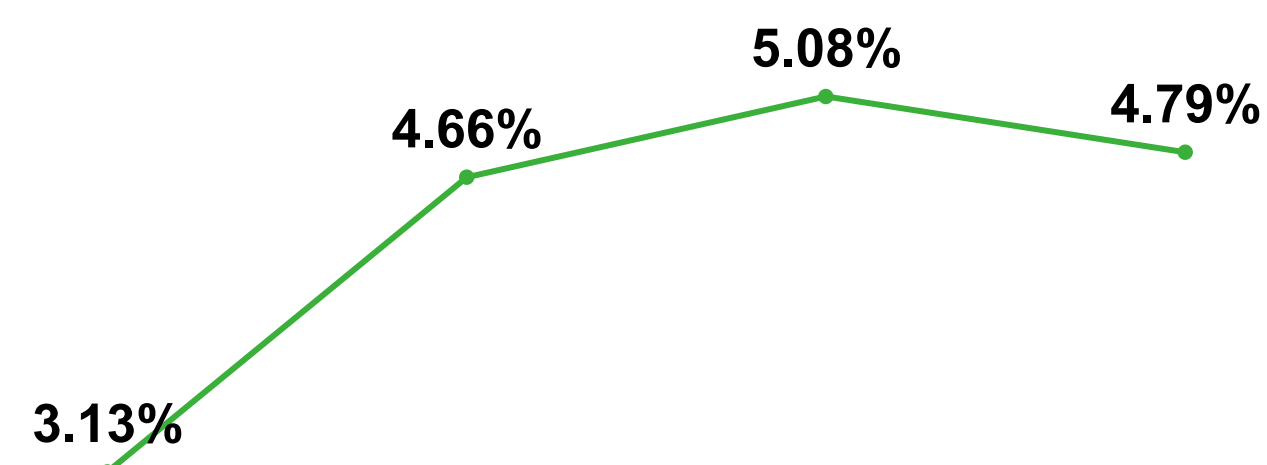


EBITDA





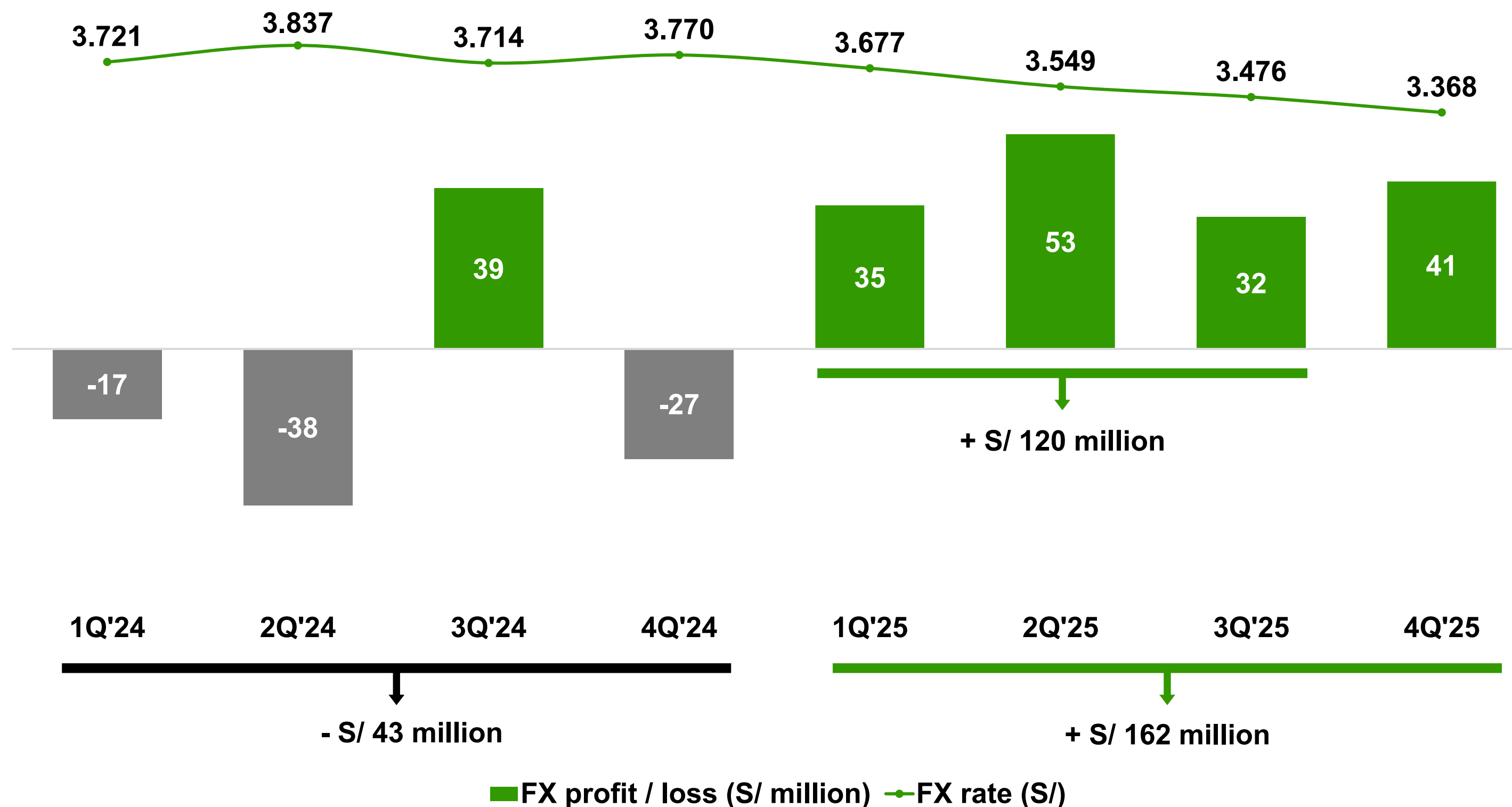
Average debt expenditure (%)

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EVOLUTION OF EXCHANGE RATES

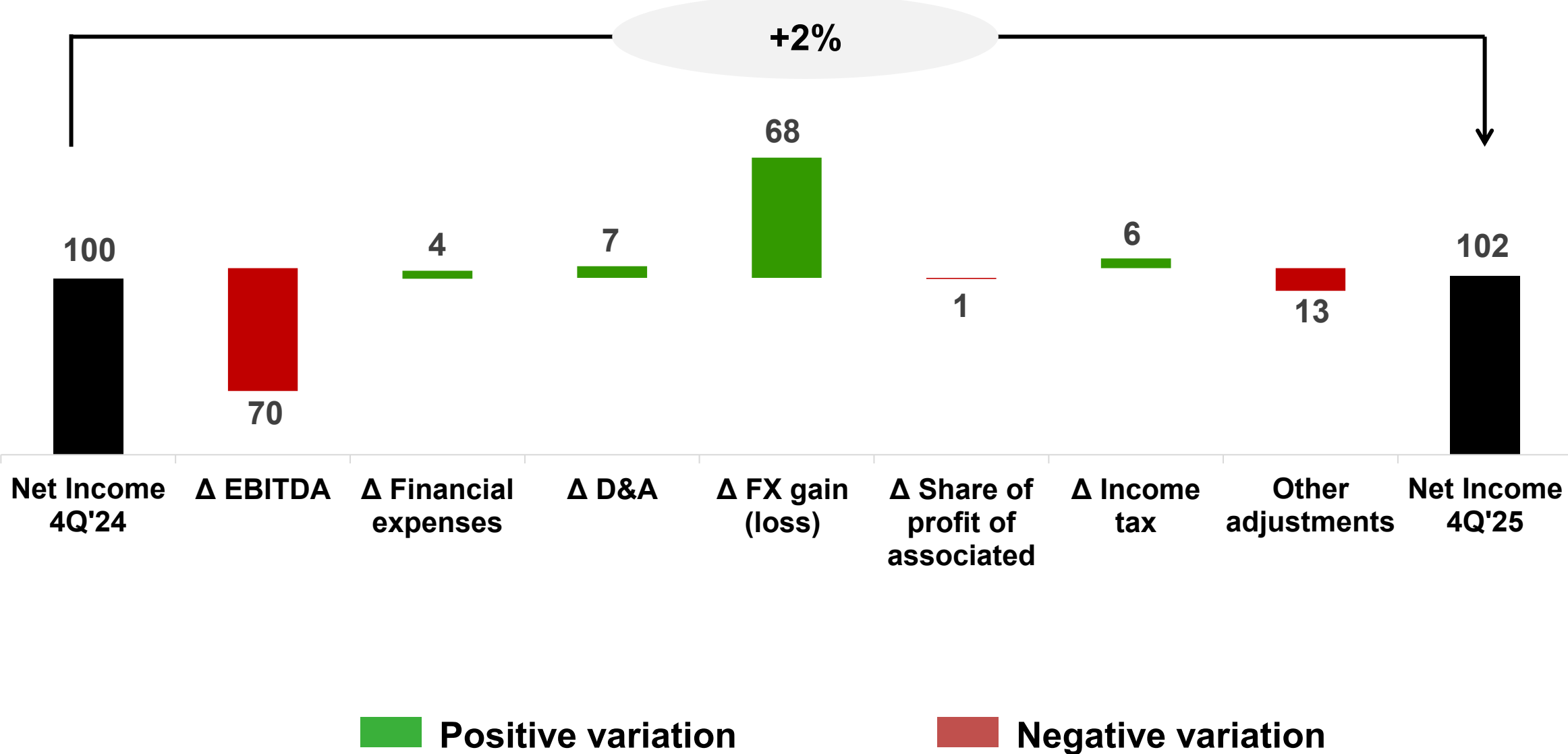
FX Rates and FX Impact (S/ and S/ million)



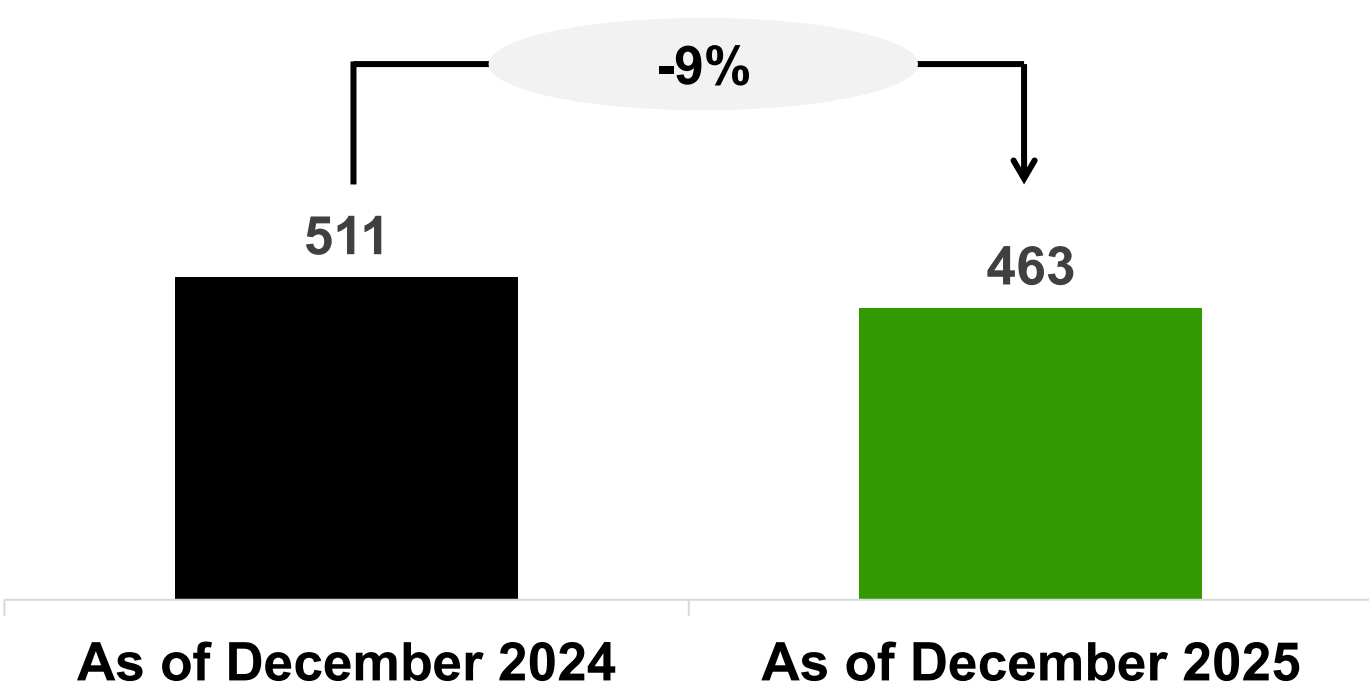


NET PROFIT

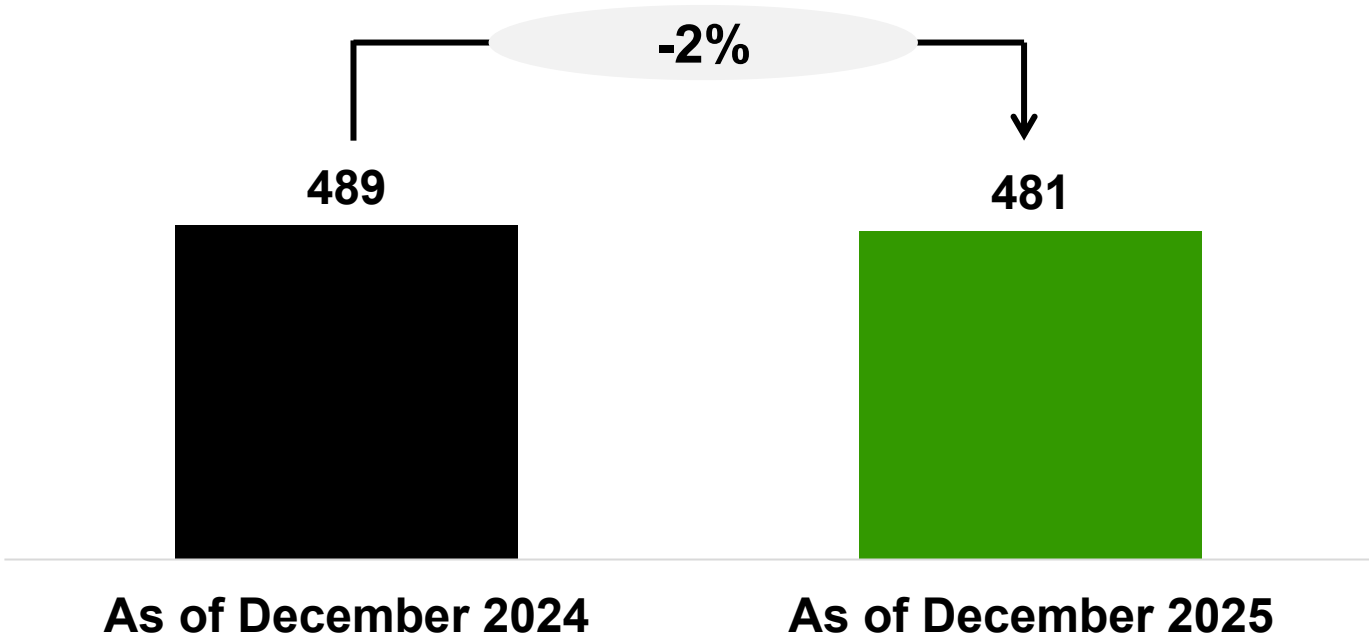
Net Profit (S/ million)



Adjusted Net Profit (S/ million)



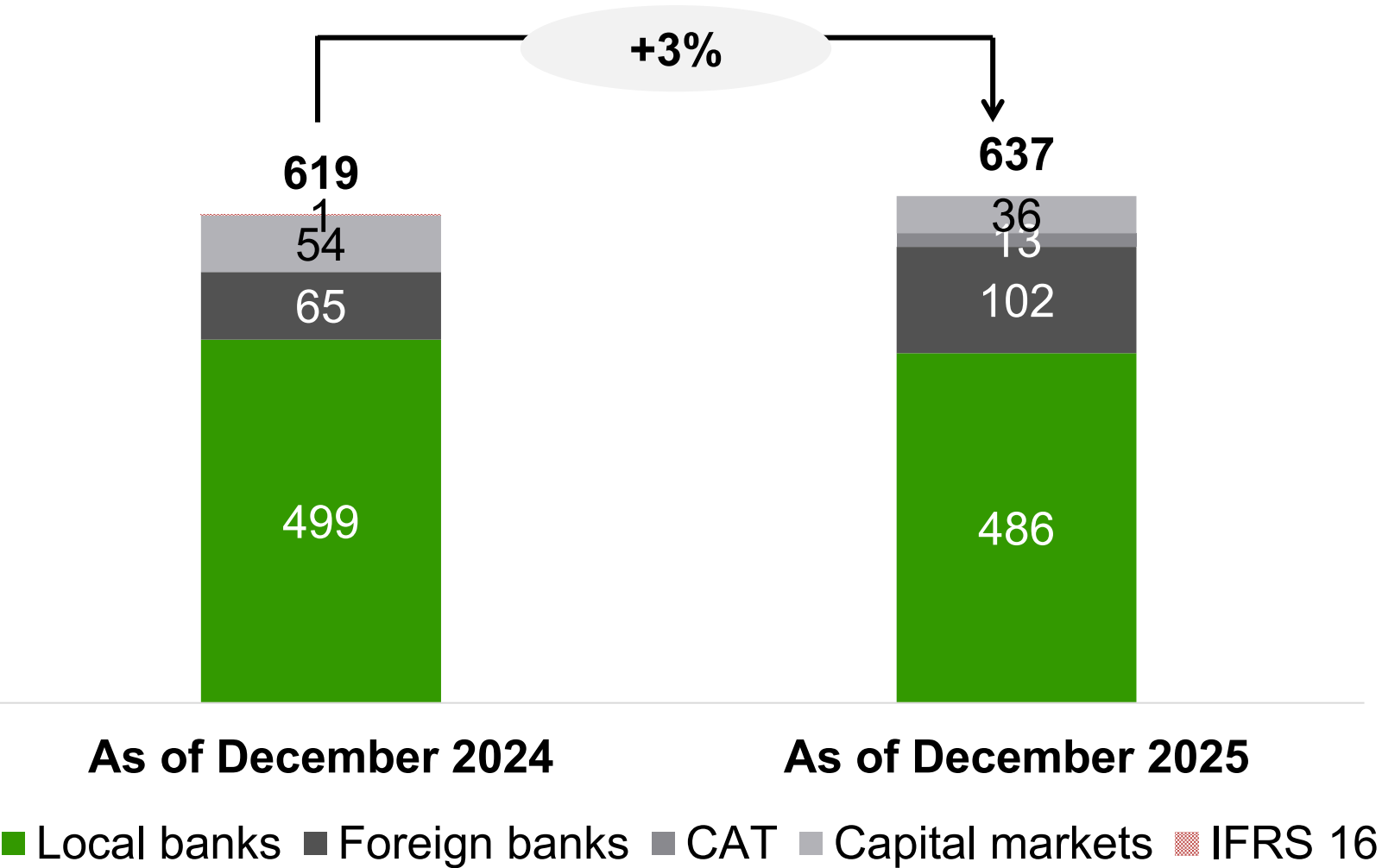
Net Profit (S/ million)



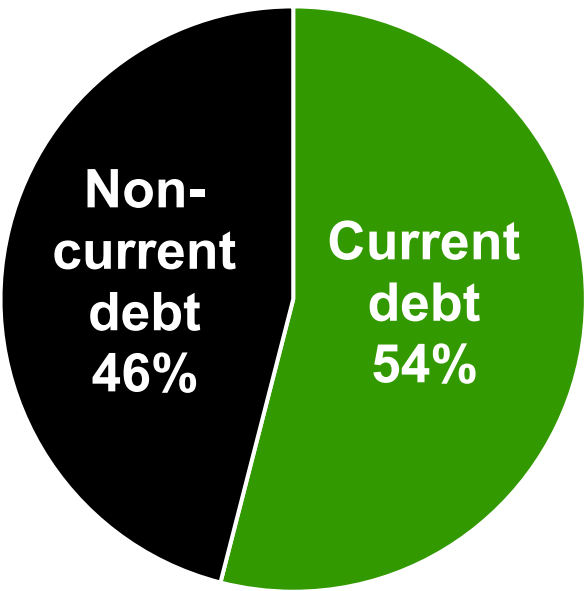
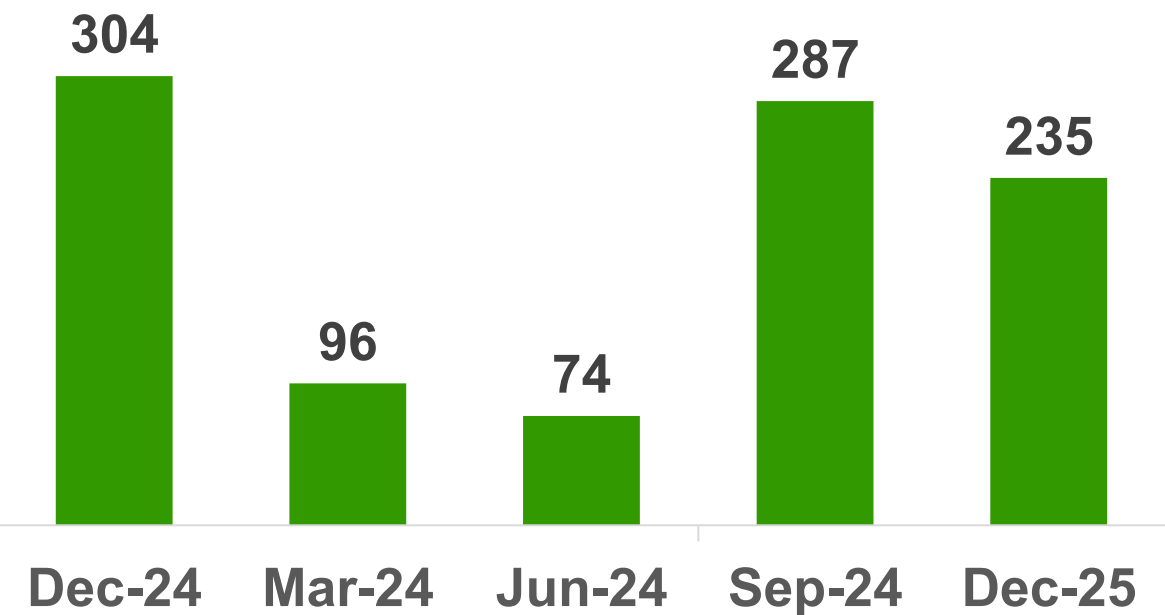


CASH GENERATION & LIABILITY MANAGEMENT

Debt composition
(\$ million)



Free Cash Flow
(S/. million)



As of December 2025

2.06

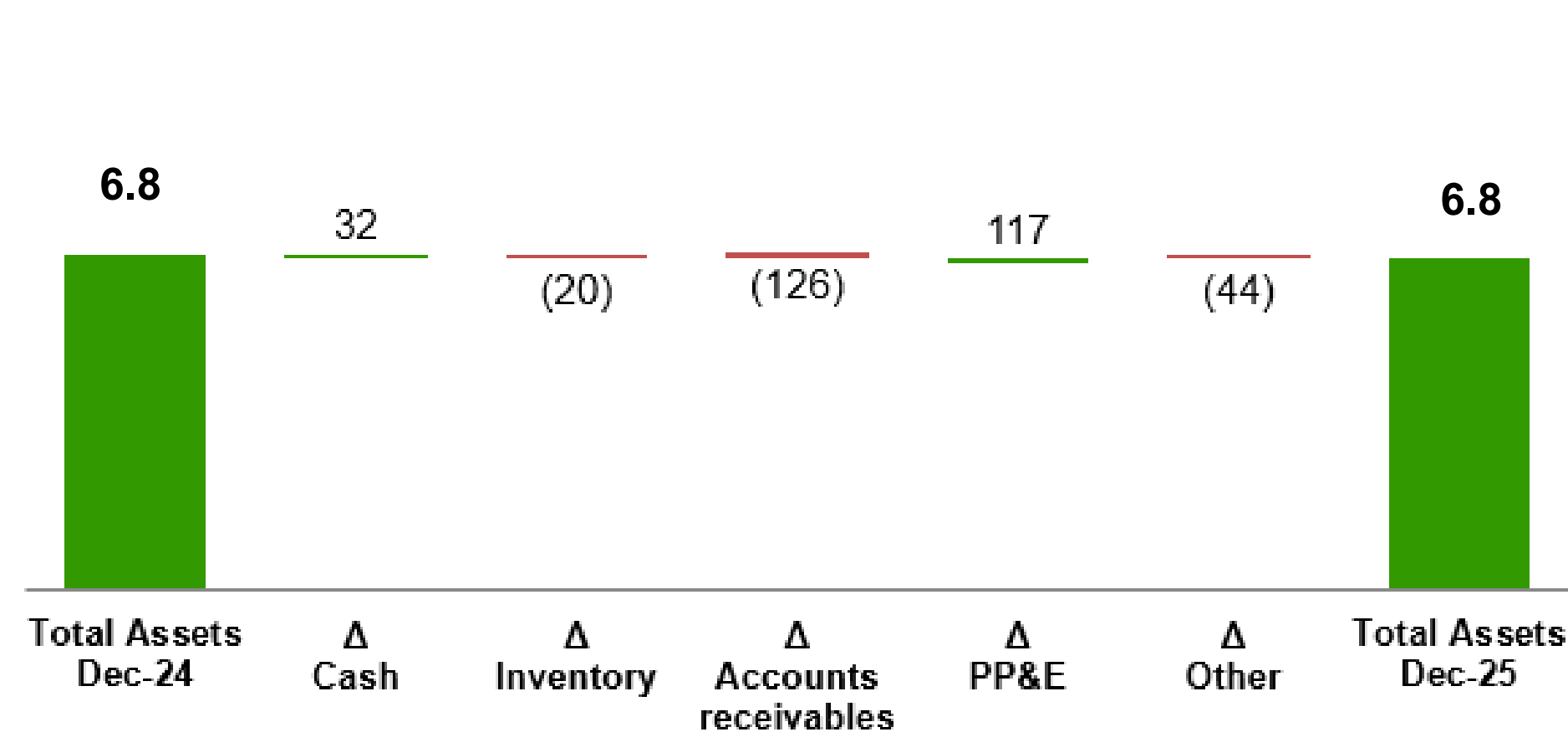
Leverage ratio (Net debt / EBITDA)

1.59

Debt / EBITDA ratio

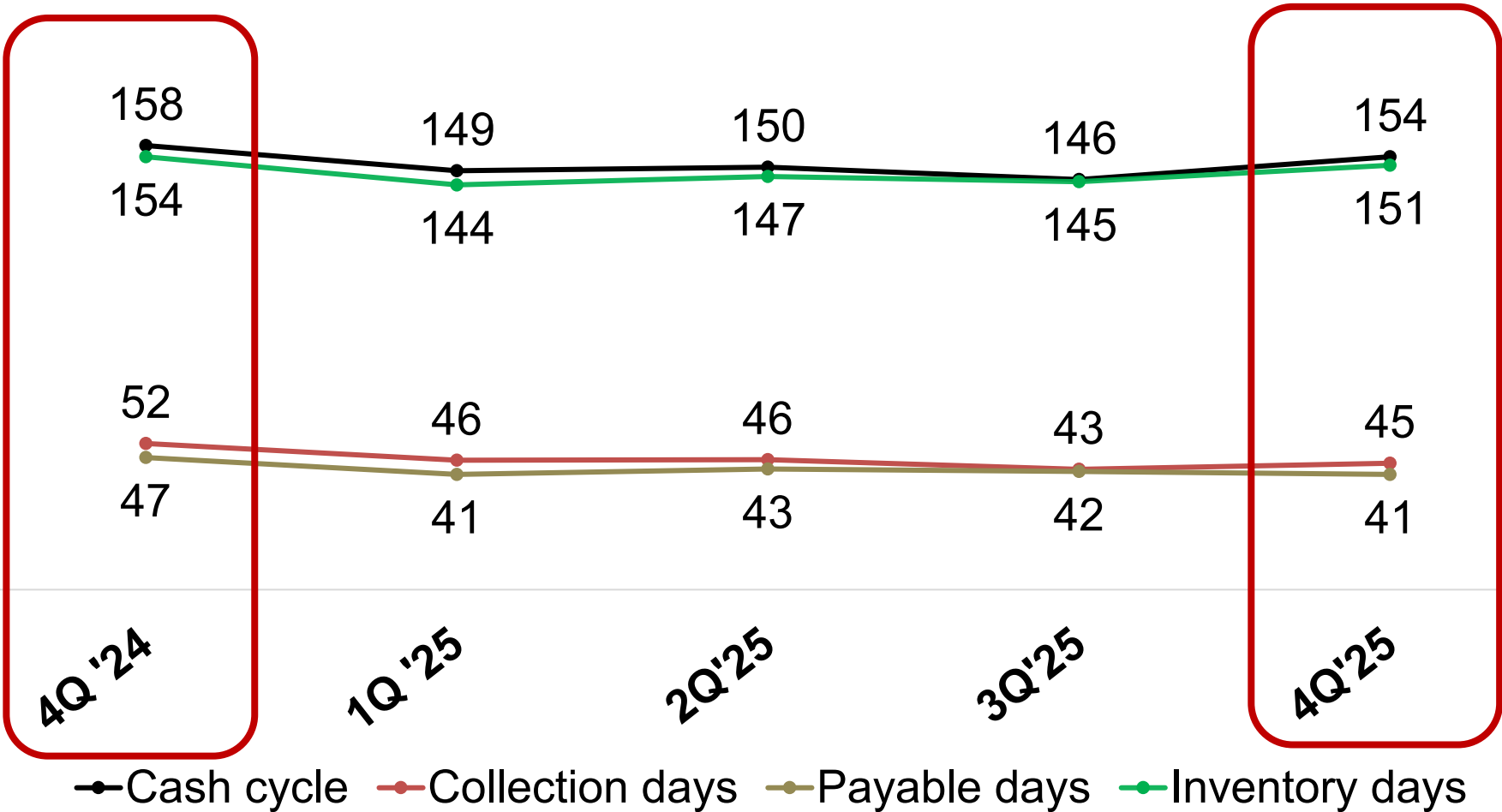
+ TOTAL ASSETS AND CASH CYCLE

STATE OF FINANCIAL POSITION
(S/ million)



■ Positive variation
■ Negative variation

CASH CONVERSION CYCLE
(Days)



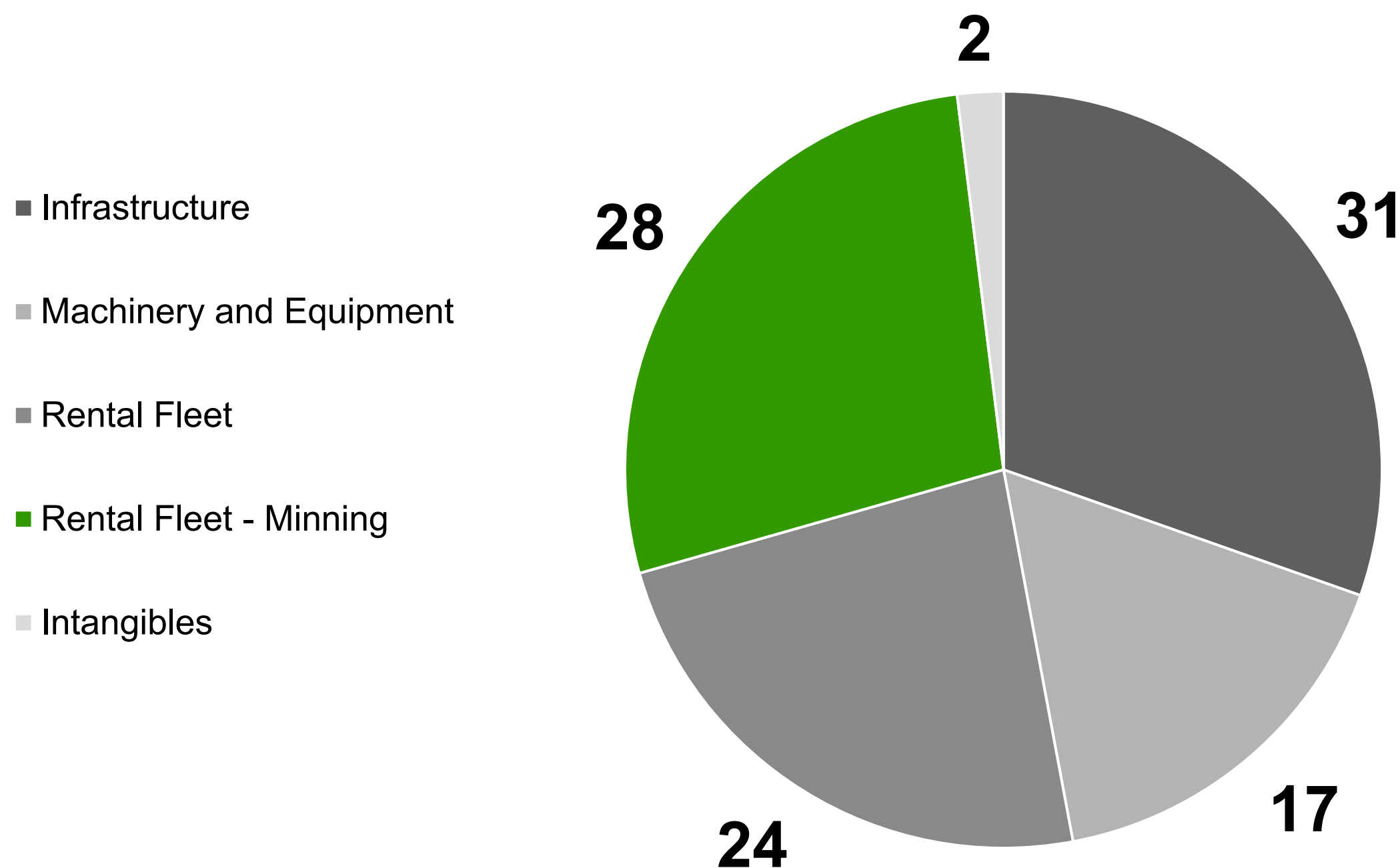
1.14

Asset turnover ratio



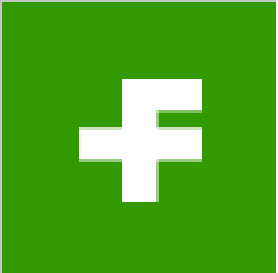
CAPEX

CAPEX (\$ million)



102 MM

- Investment in intangible assets reached **\$2 million dollars as of December 2025**
- Capital Expenditures on Infrastructure include the effect originated by the application of the NIIF16



+ferreycorp



+ferreycorp

