



Earnings Presentation Fourth Quarter 2025





Today's speakers



Mariela García Figari de Fabbri
CEO



Patricia Gastelumendi
CFO



Milagros Benavides
Head of Investor Relations

Agenda – Conference Call 4Q'25

- Overview 4Q'25 and 2025: Financial Results
- Q&A session

Please note that this call may include certain forward-looking statements. These statements relate to expectations, beliefs, projections and other matters that are not historical facts and are, therefore, subject to risks and uncertainties that might affect future results.



Robust Growth and exceptional returns

2025 Market Performance

+33% | Stock Price Growth (Closing: S/ 3.9)
7.95% | Dividend Yield
46.8% | Total Shareholder Return (TSR)

Dividend Payment

In November, the Board declared a new cash **dividend payment of S/ 100 million**, also on account of 2025 earnings. This dividend, equivalent to **S/ 0.1057 per share**, is scheduled for disbursement in January 2026 and represents a dividend yield of 3.06%



KEY TAKEAWAYS

Fourth Quarter 2025

S/ 1.9B

Revenues

S/ 131MM

Operating
Profit

8.9%

ROIC

16.2%

ROE

- Increased sales in business lines of CAT construction and infrastructure machinery, as well as CAT and allied equipment for underground mining.
- Enhanced efficiencies in SG&A expenses.

**2026: Election year
Election day - April 12th**

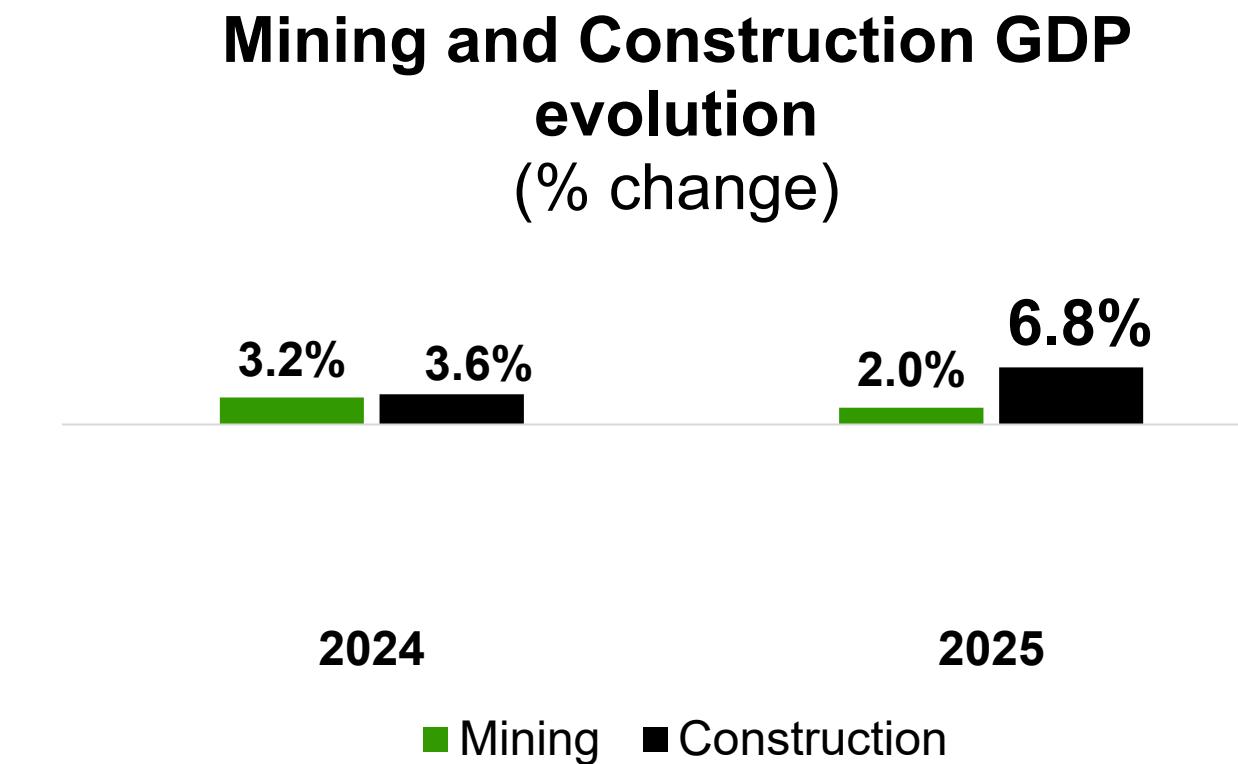
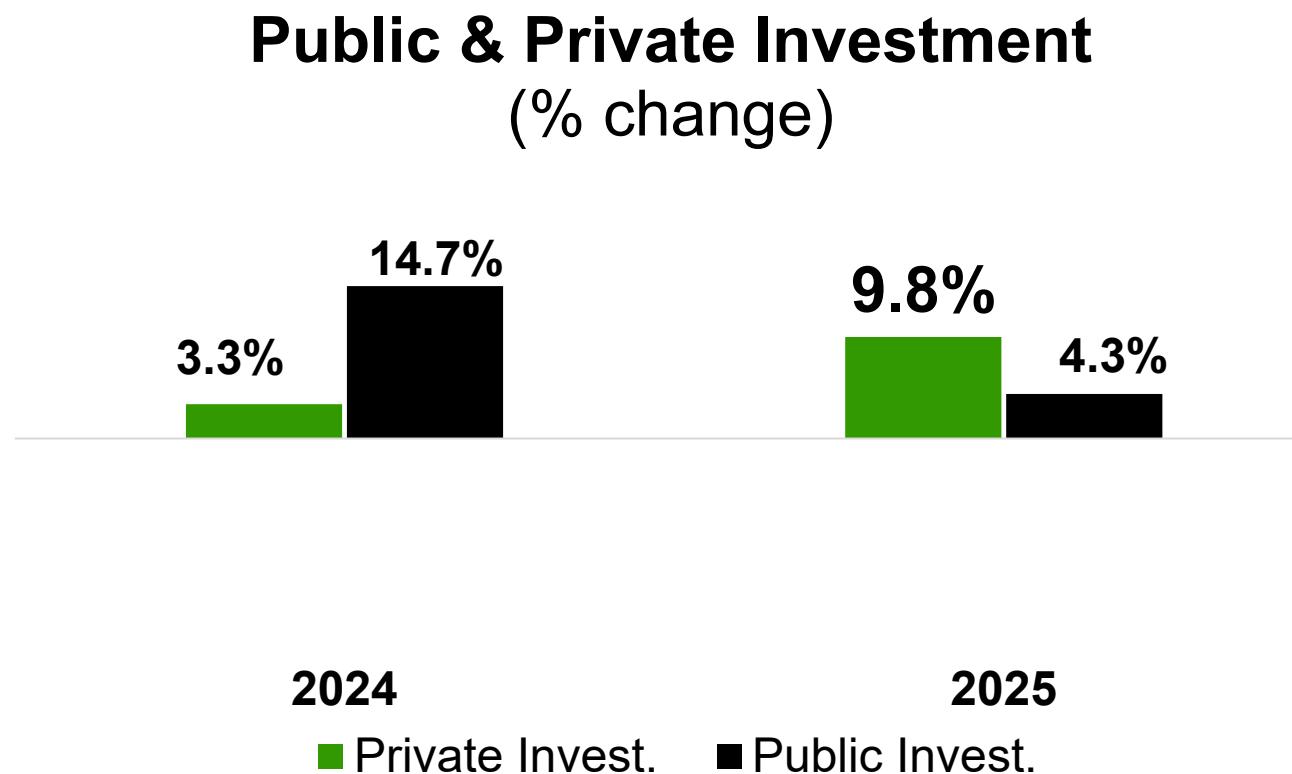
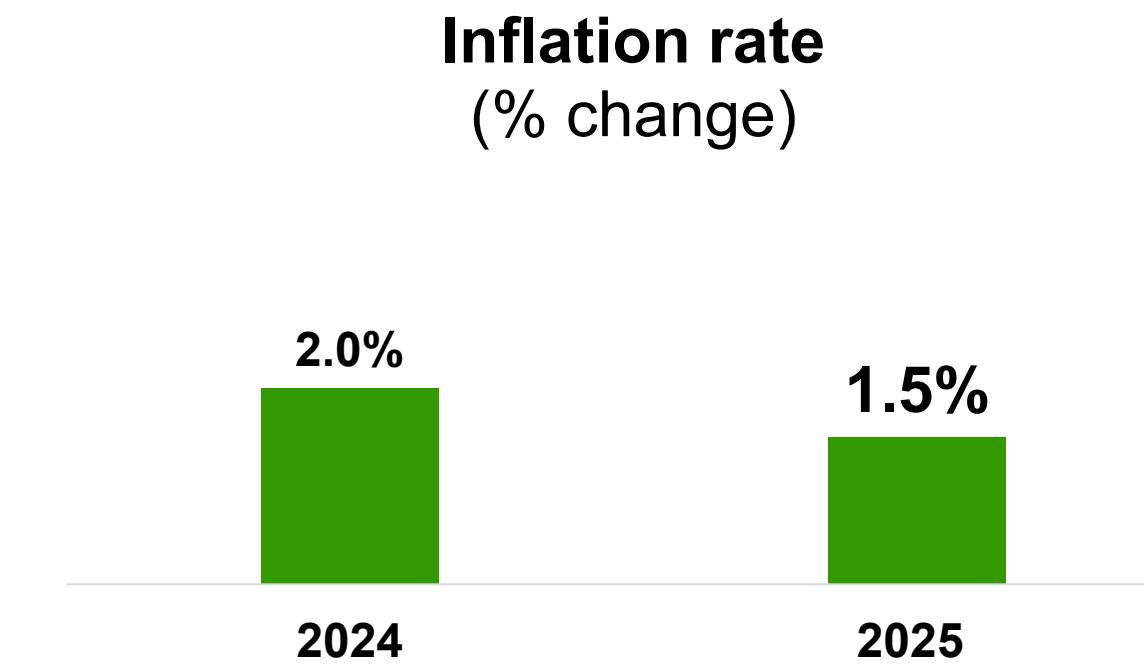
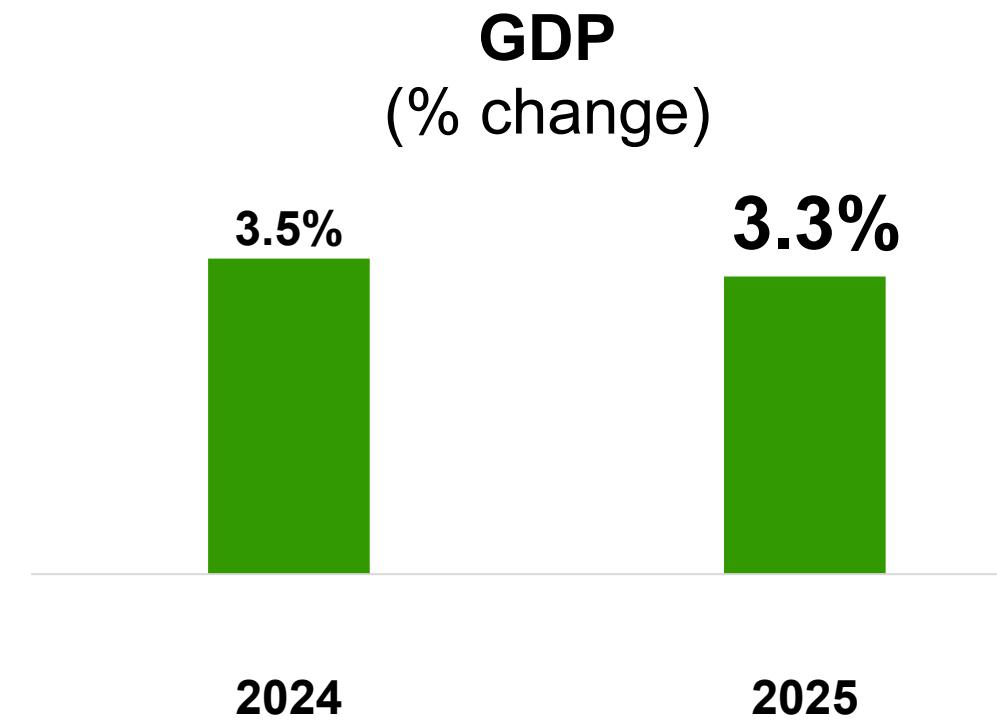
+30 presidential candidates

New bicameral structure





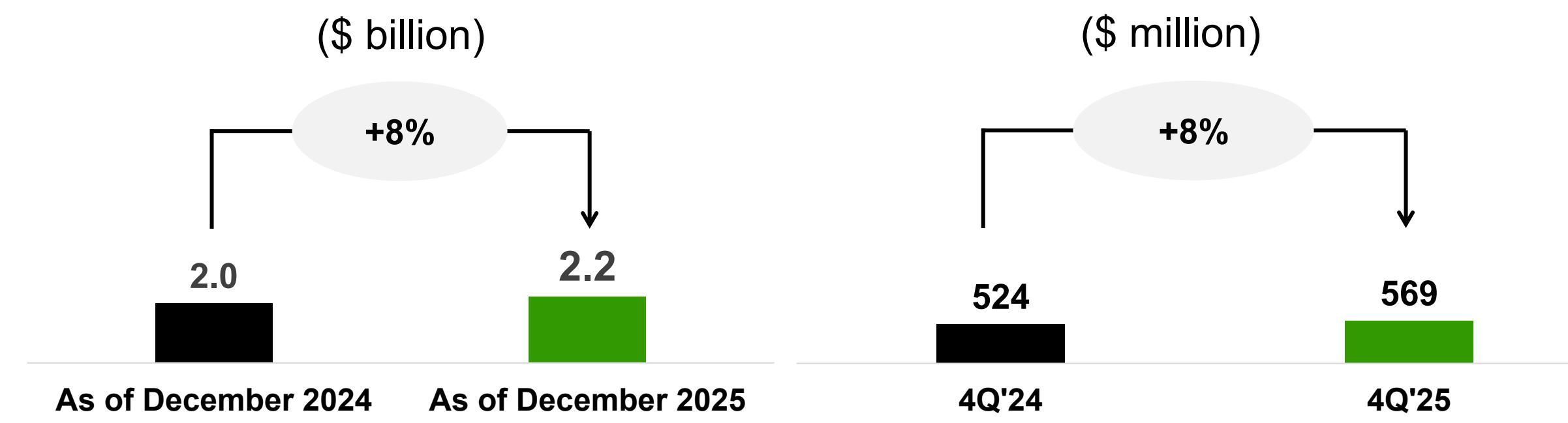
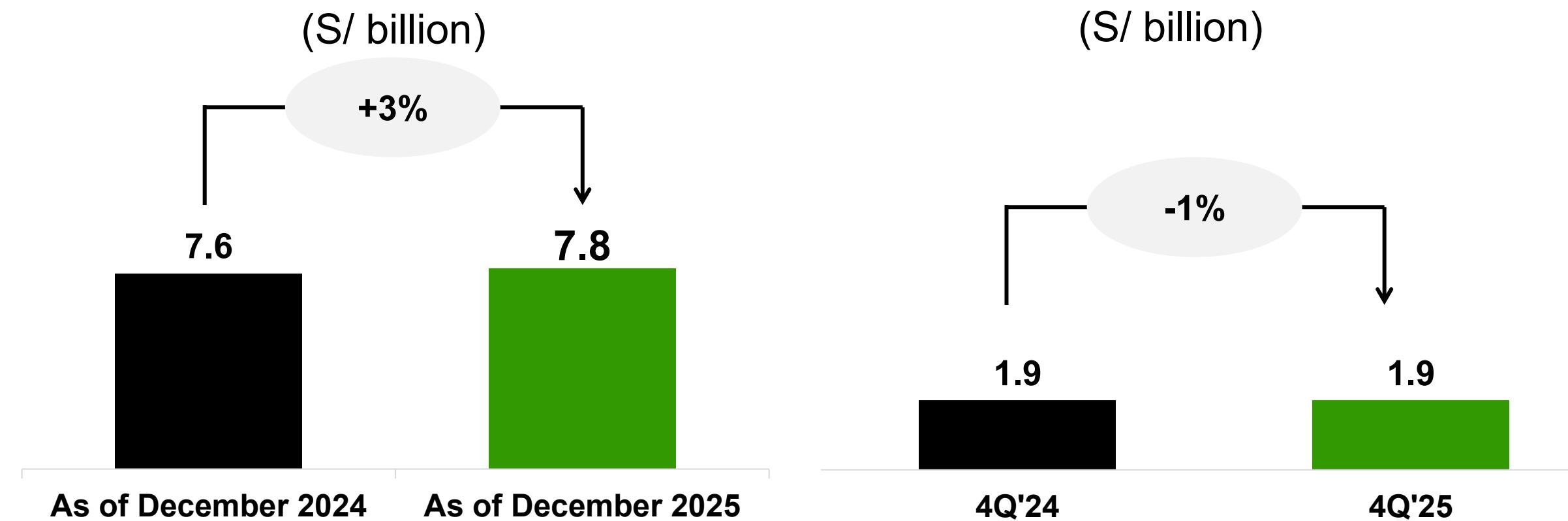
Peru: Macroeconomic overview





About the company: Financial Highlights

Consolidated Sales



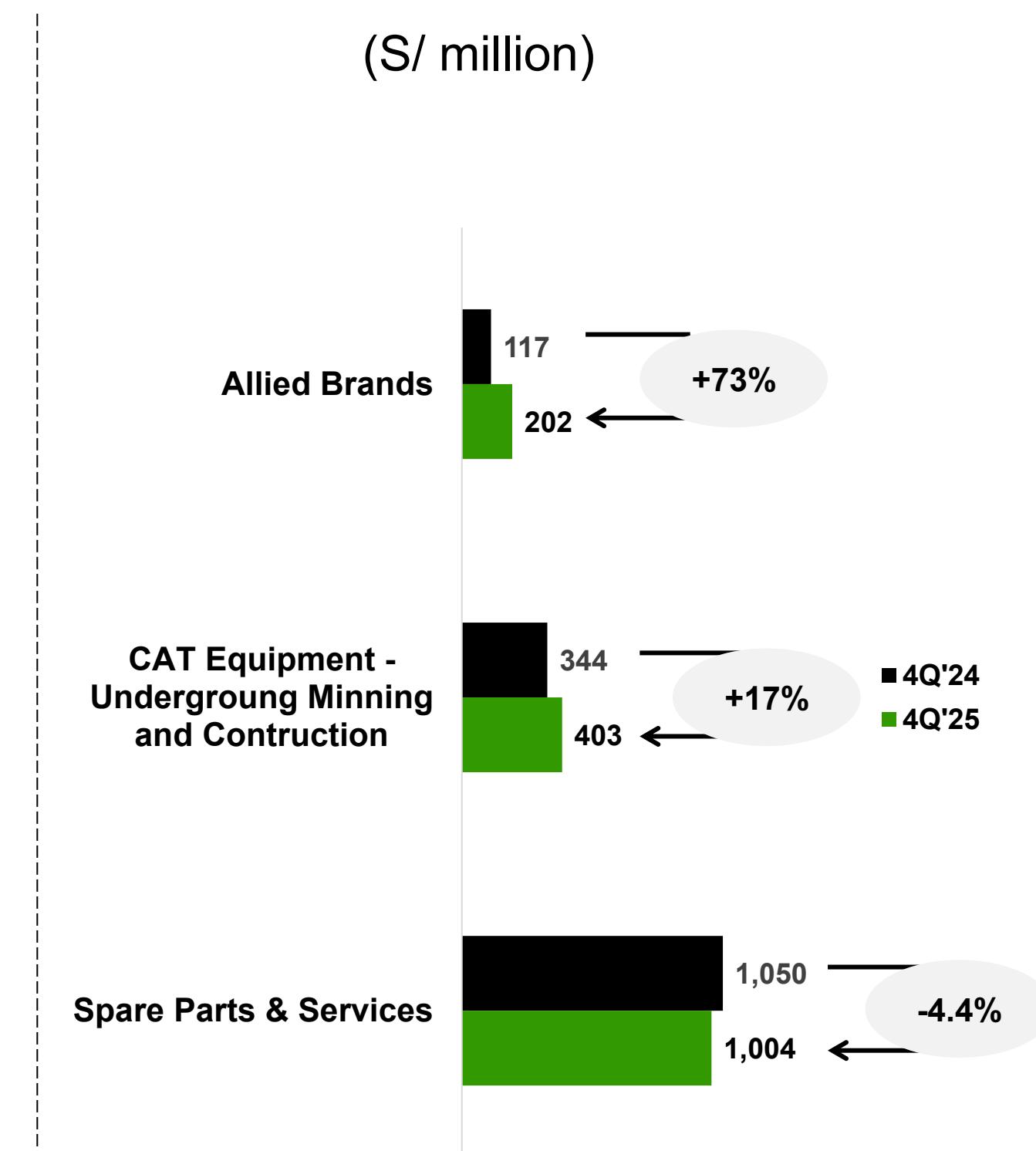
FX average

3.76

3.58

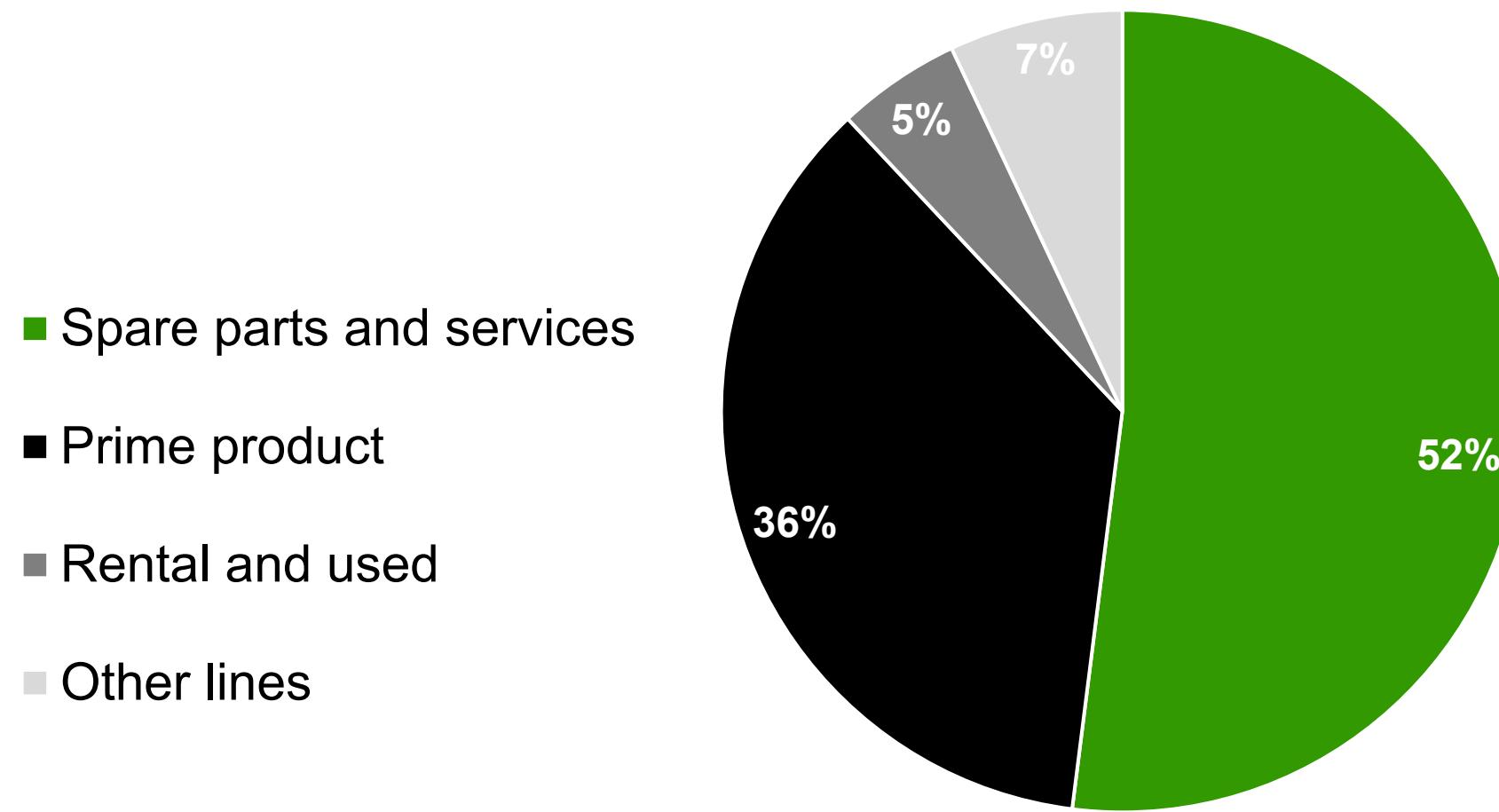
3.77

3.56

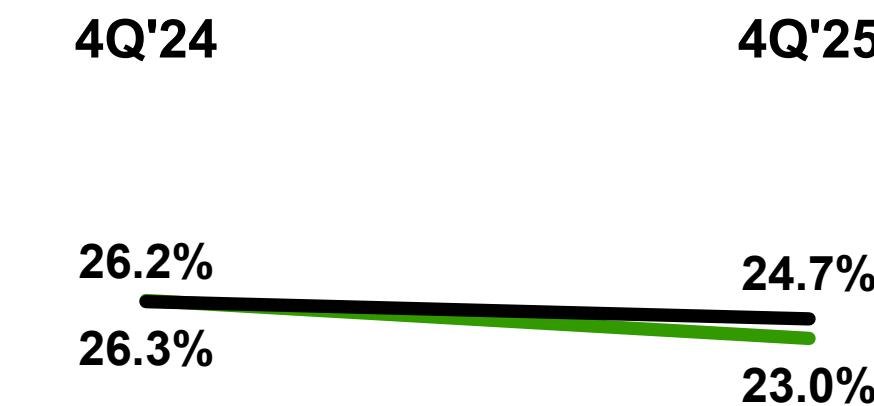
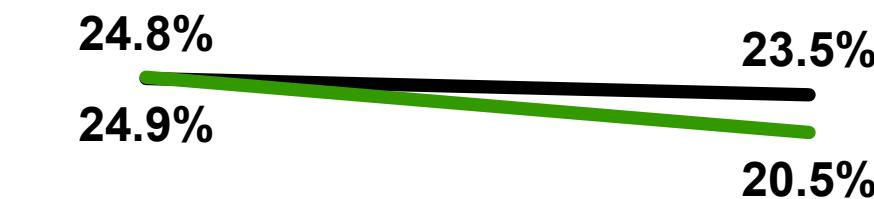


About the company: Financial Highlights

Share by line of business – 4Q'25 (% change)

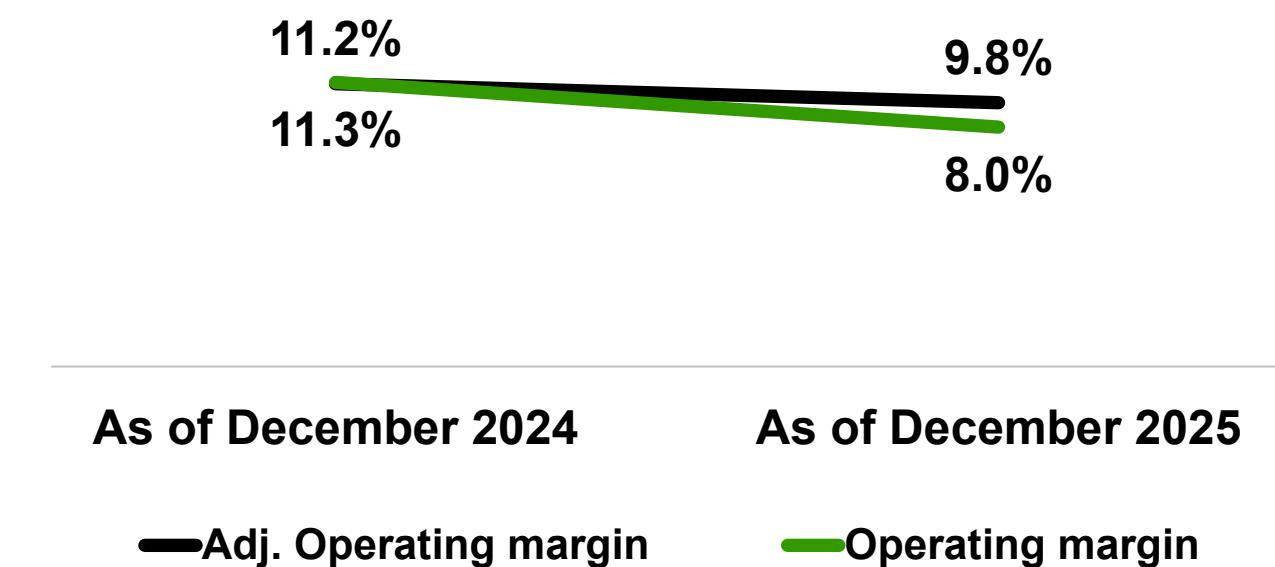
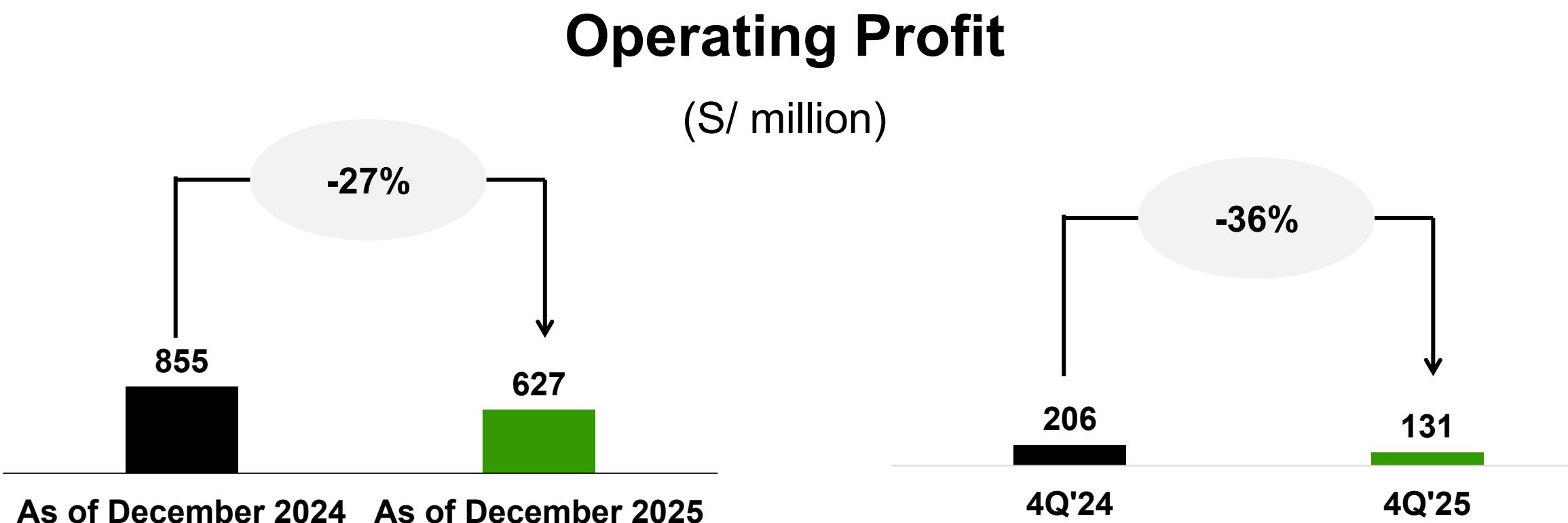
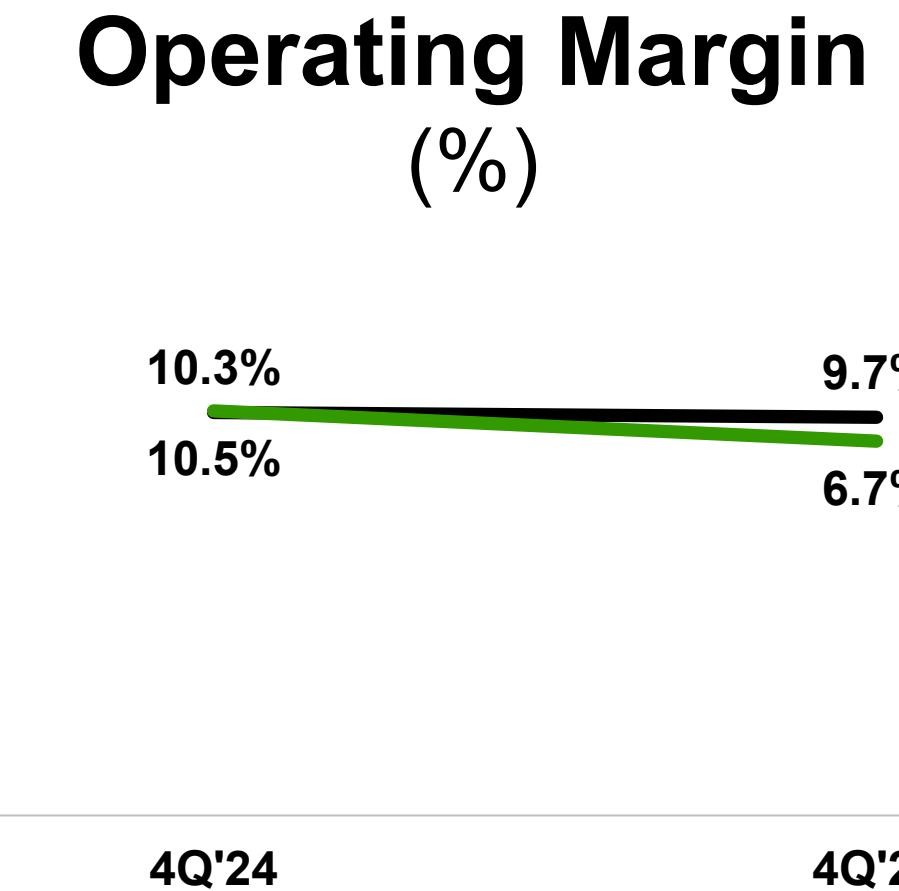
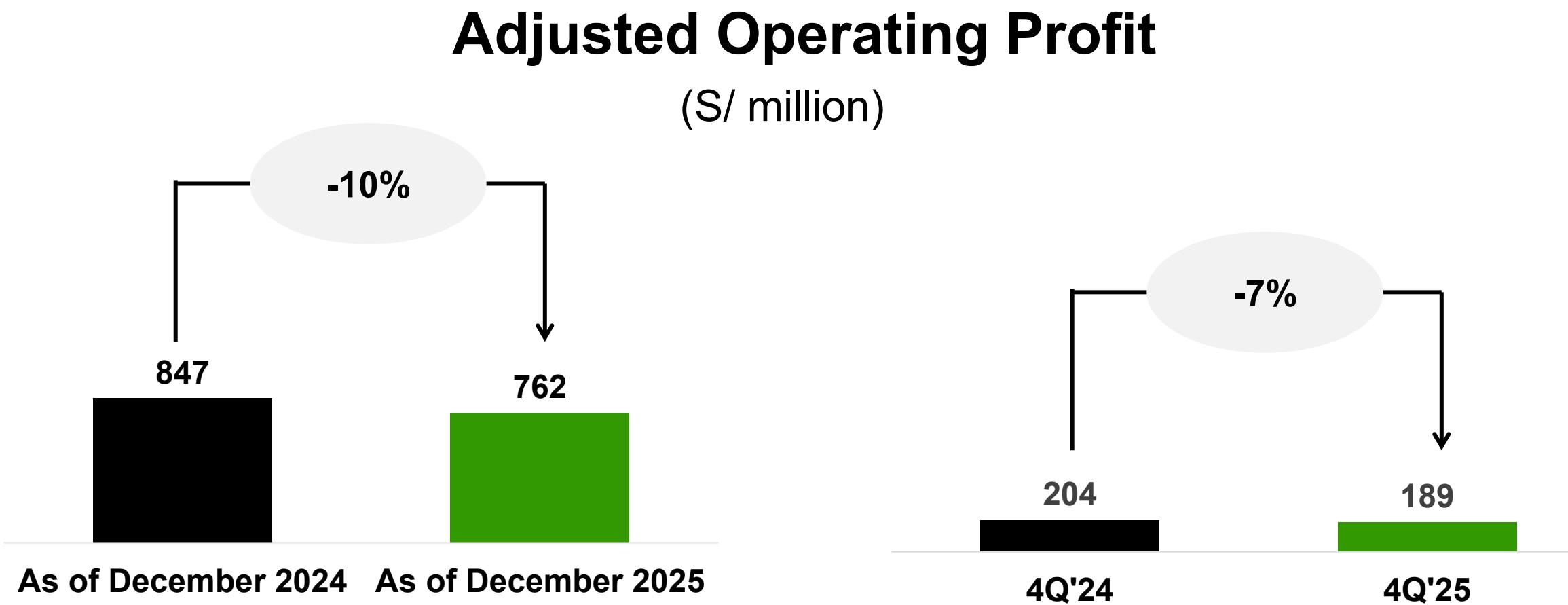


Gross Margin (%)





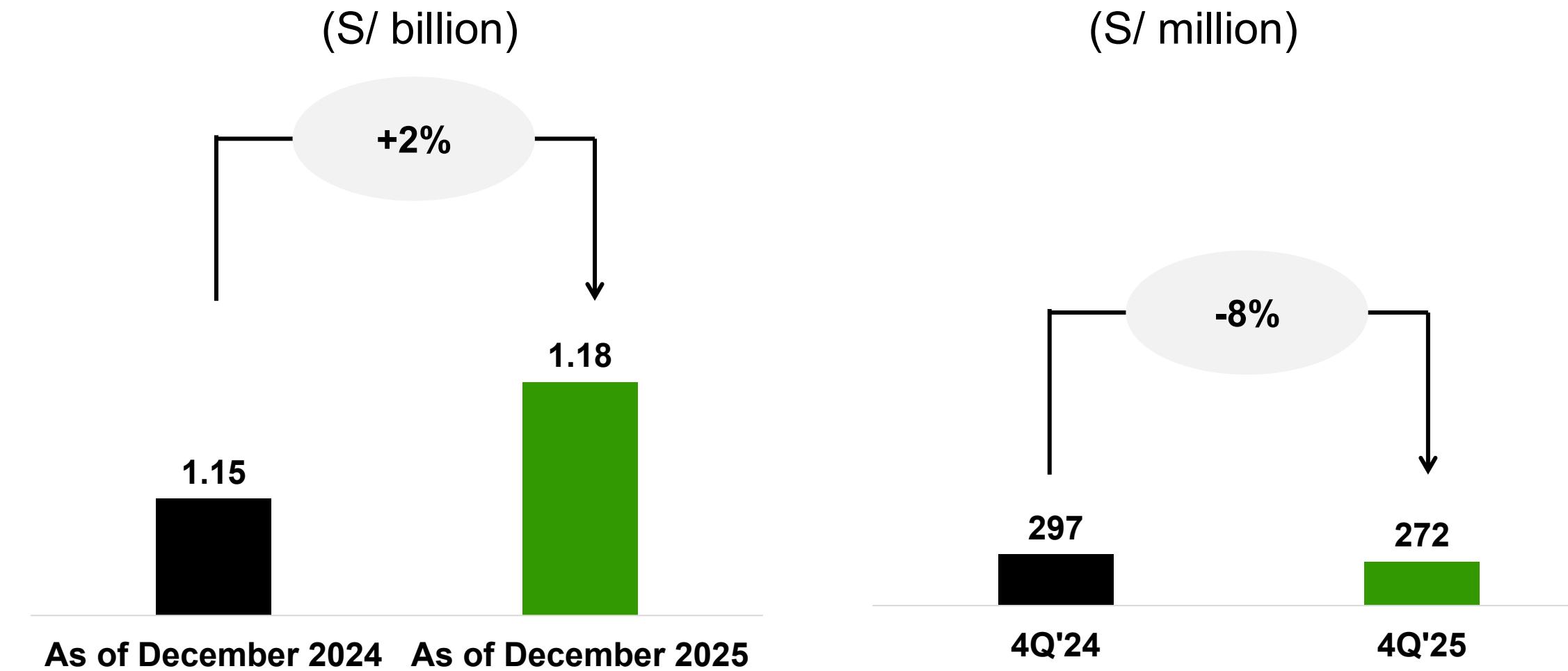
About the company: Financial Highlights





About the company: Financial Highlights

SG&A

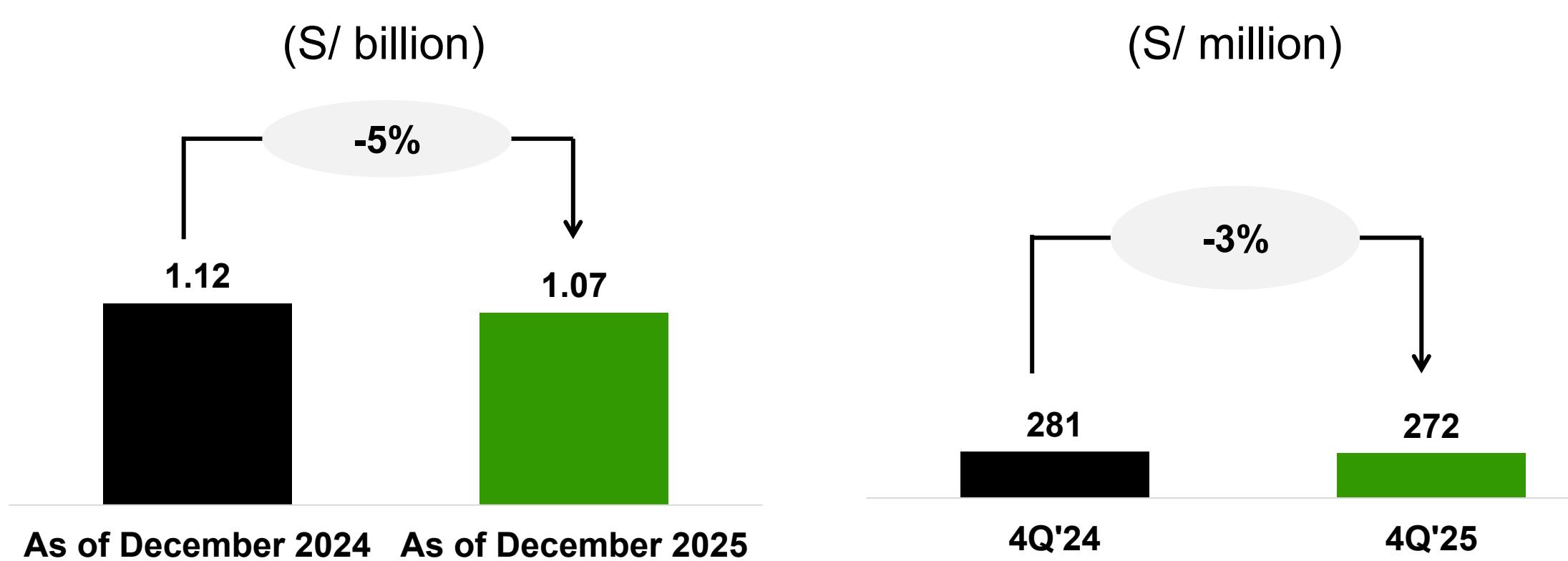


- As of December 2025, **SG&A represented 15.2% of sales**, reflecting a slight improvement **compared to last year's 15.3%**.

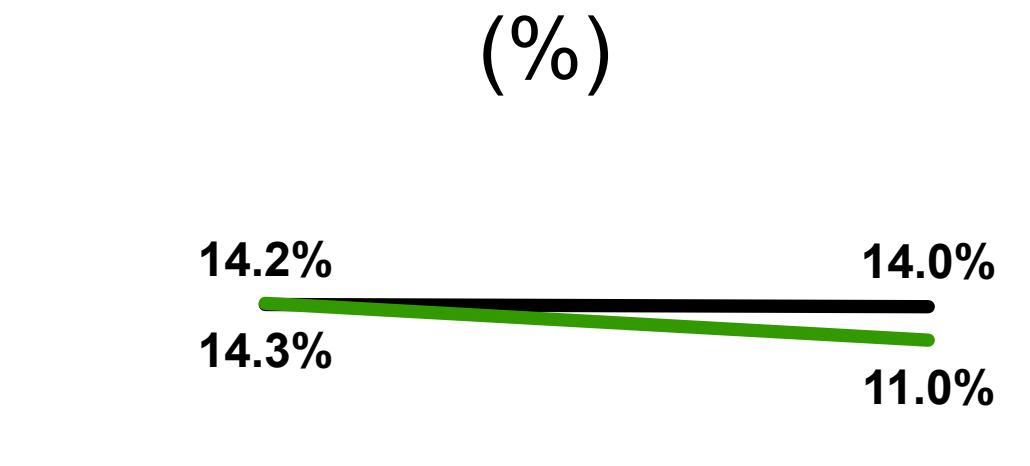


About the company: Financial Highlights

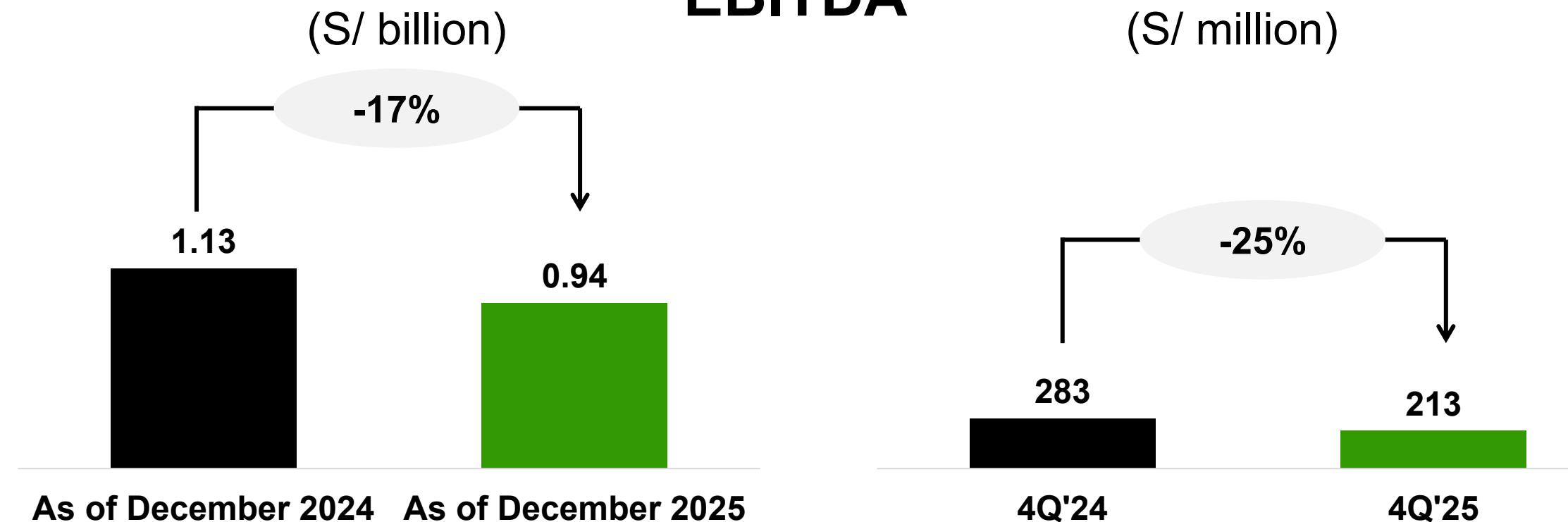
Adjusted EBITDA



EBITDA Margin



EBITDA



As of December 2024 As of December 2025

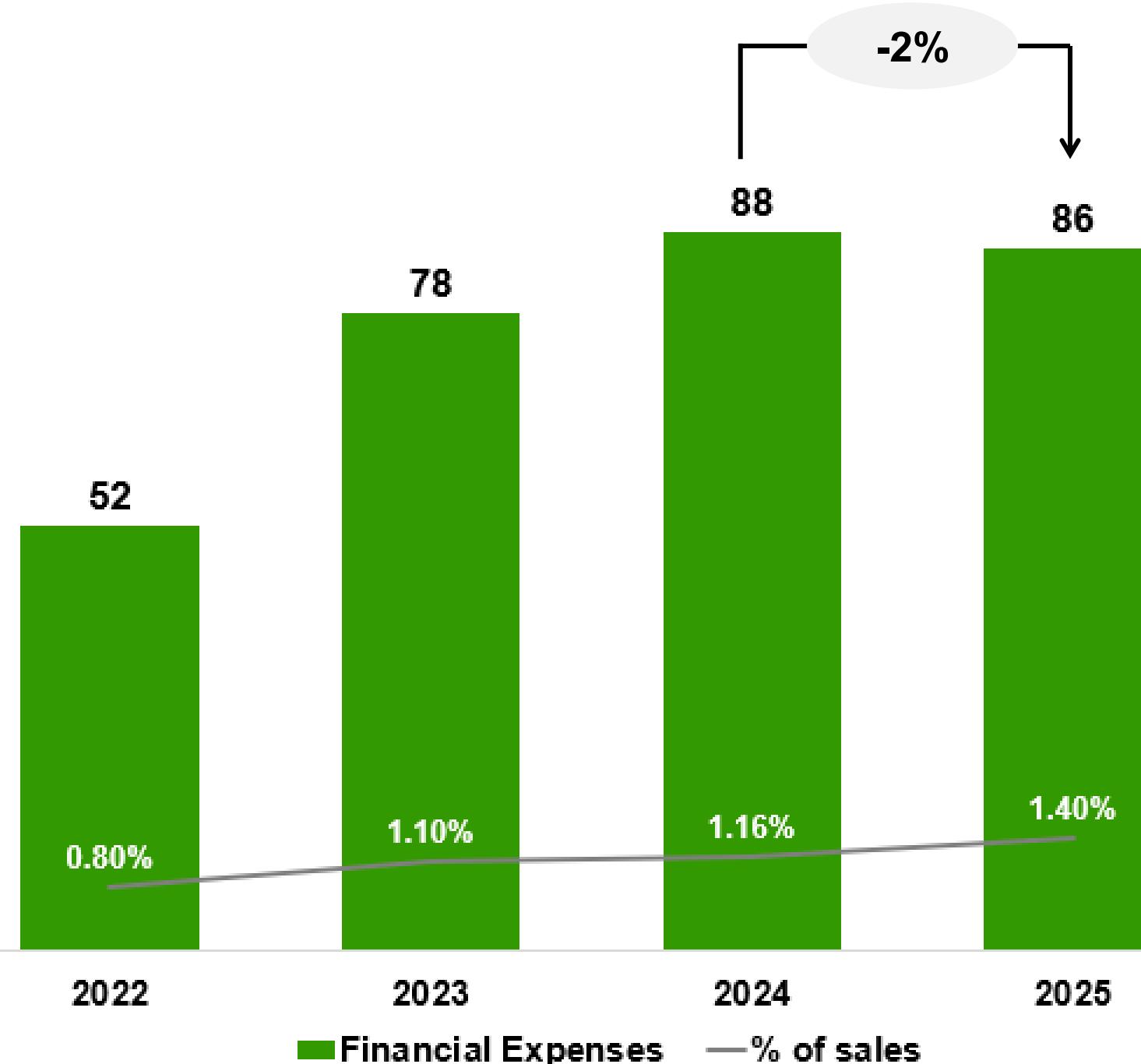
—Adj. EBITDA margin

—EBITDA margin

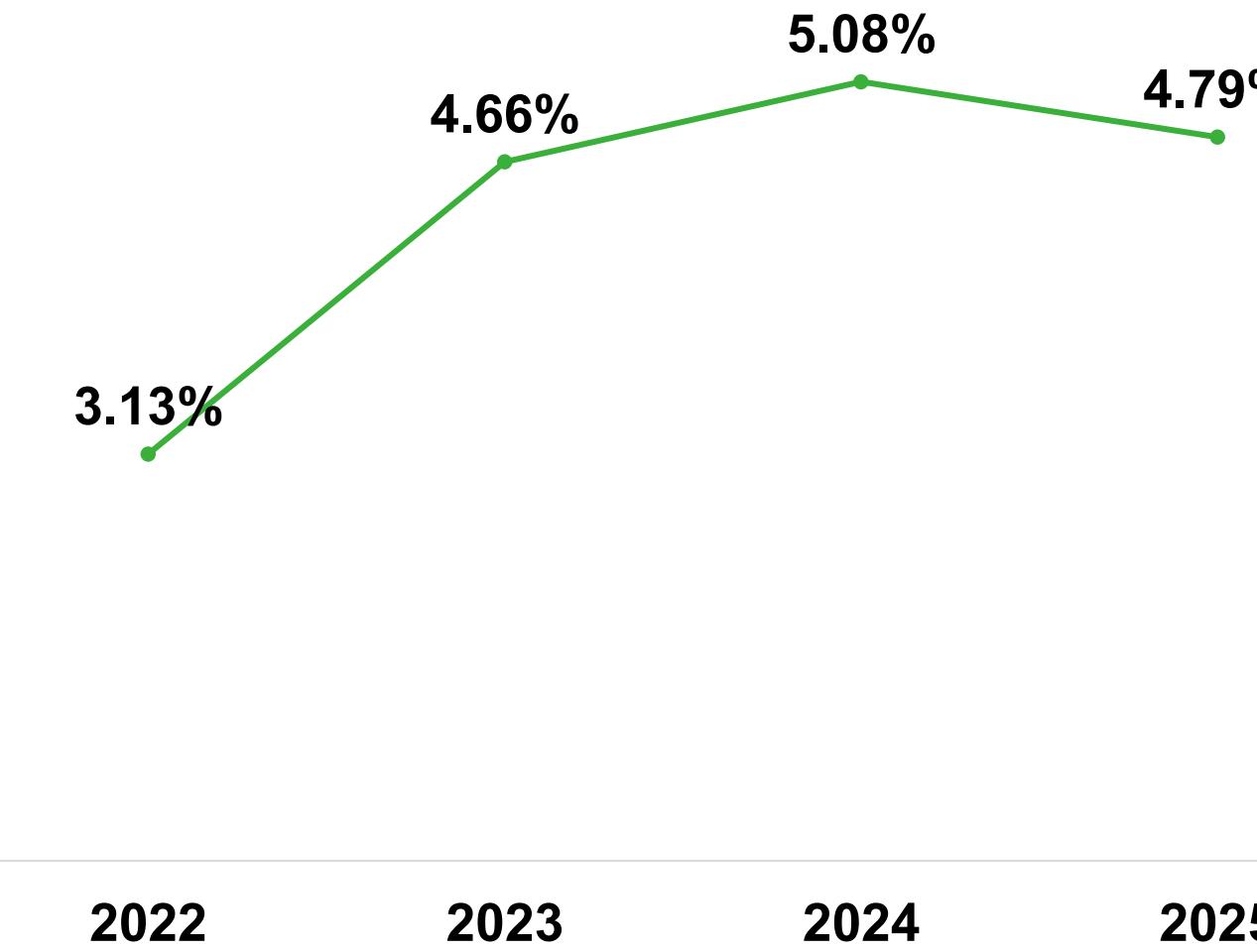


Financial Expenses

Financial expenses (S/. million and %)



Average debt expenditure (%)

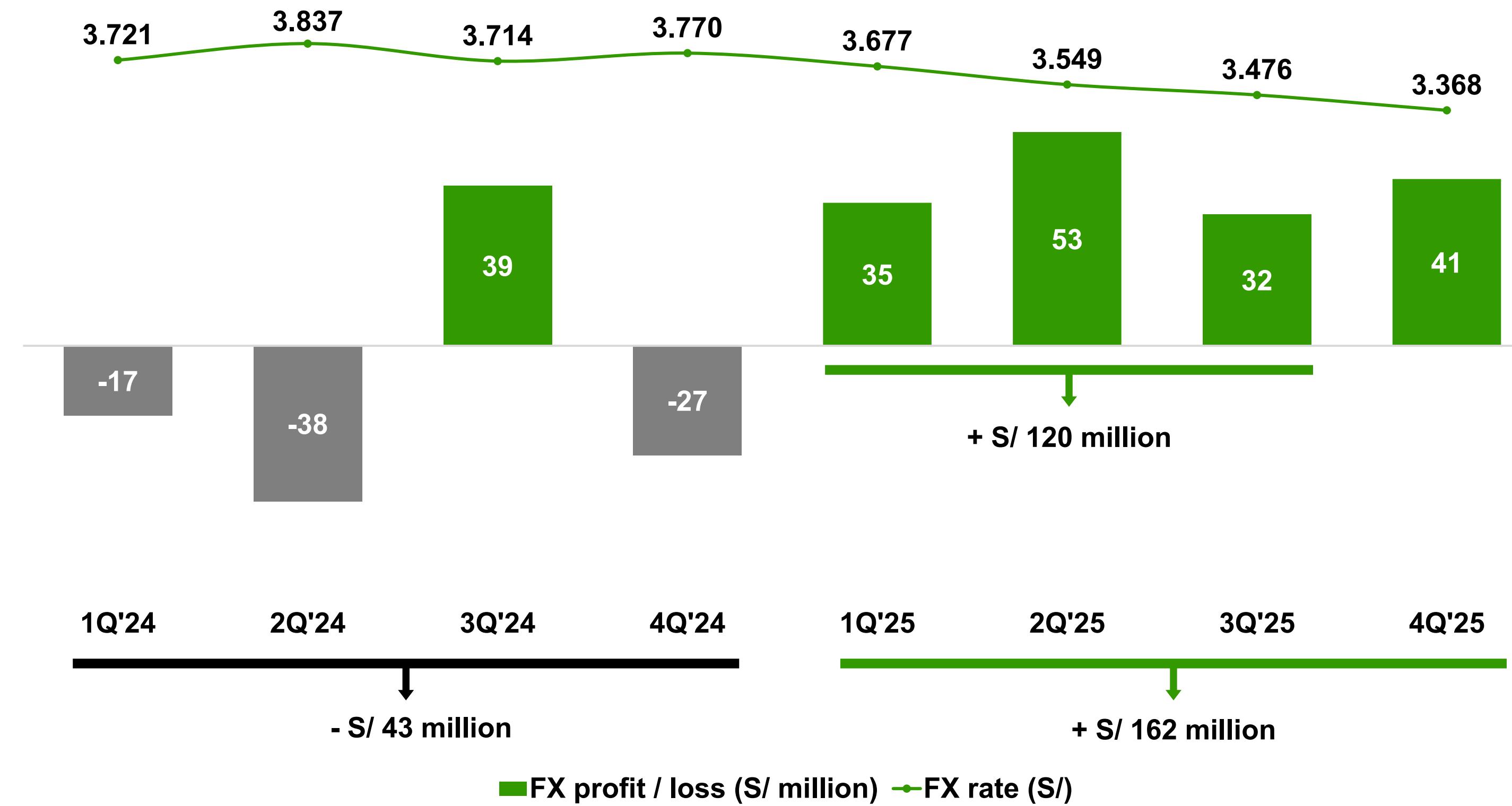


	4Q'24	4Q'25
Average Short-term interest rate	5.49%	4.68%
Average Medium-term interest rate	4.49%	4.92%



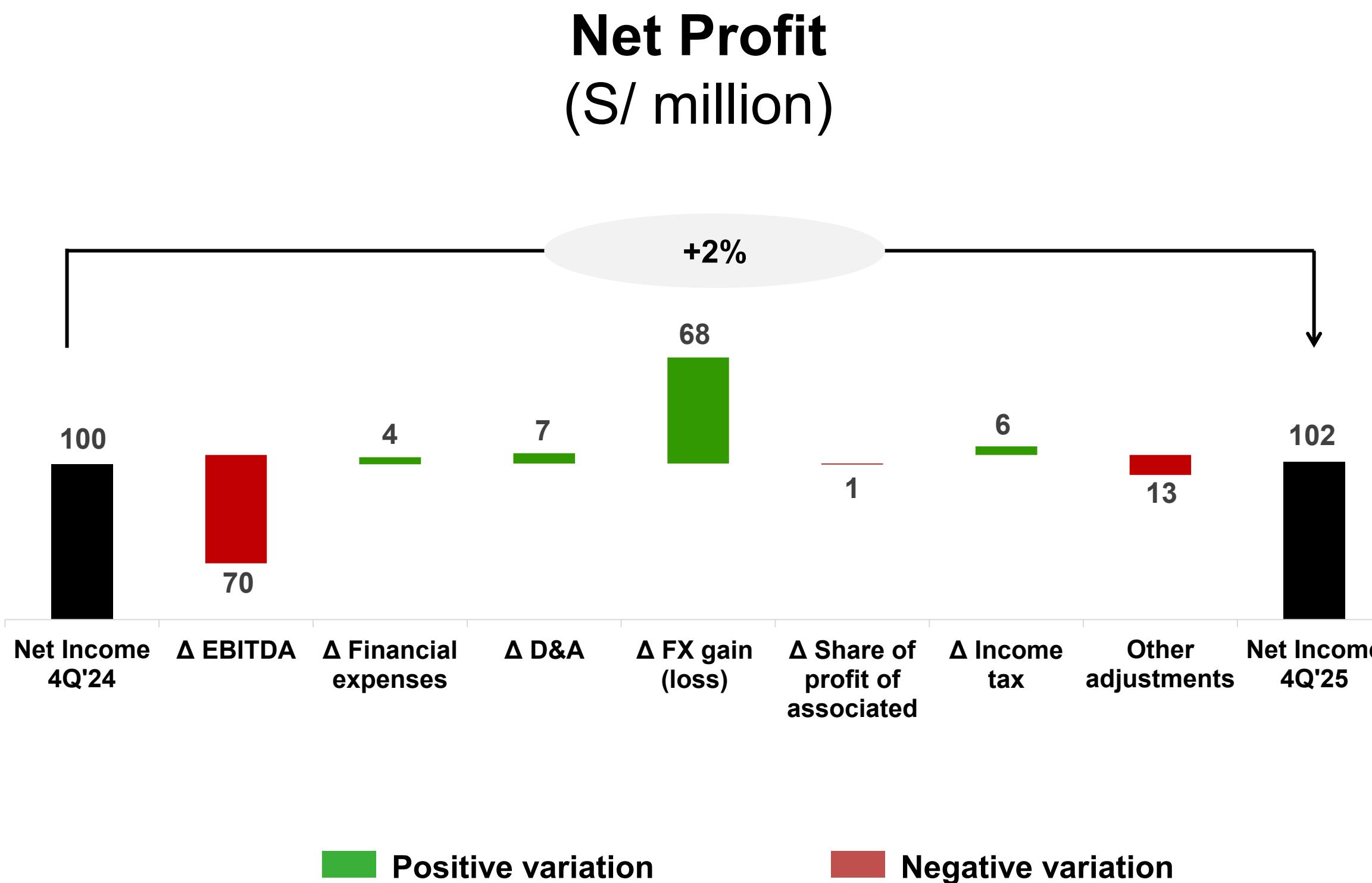
EVOLUTION OF EXCHANGE RATES

FX Rates and FX Impact (S/ and S/ million)

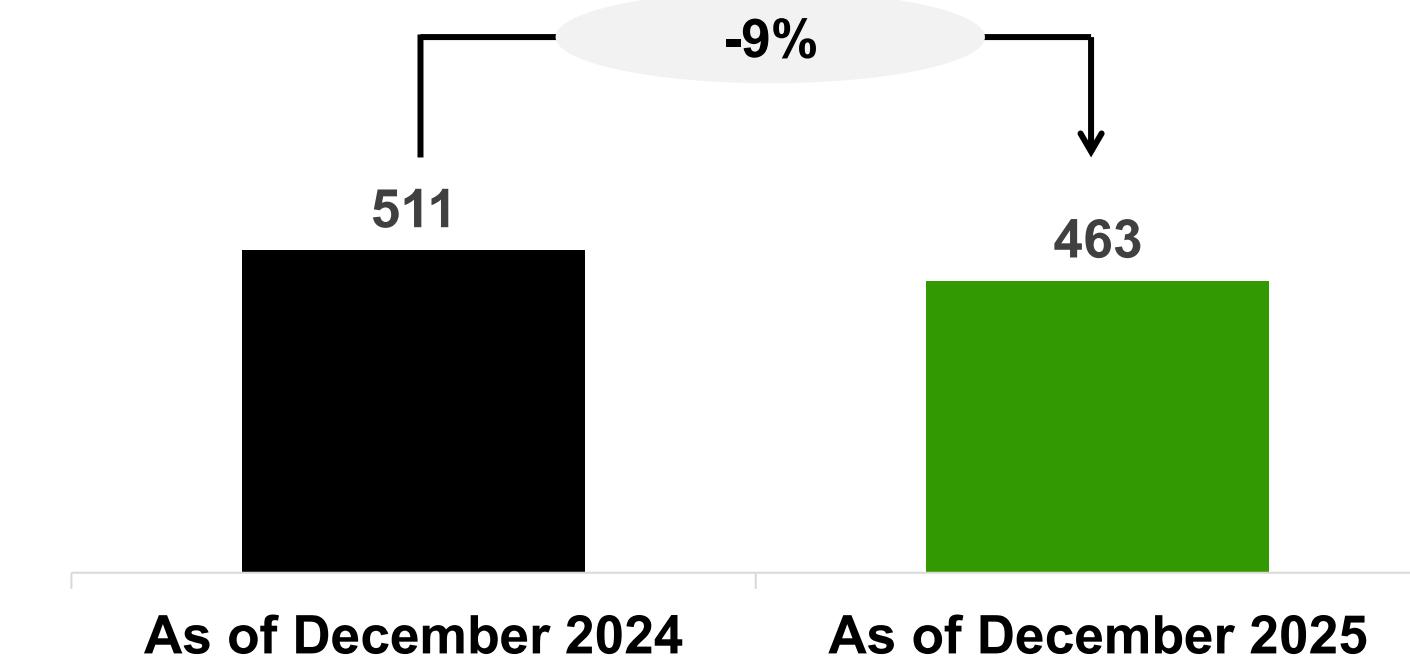




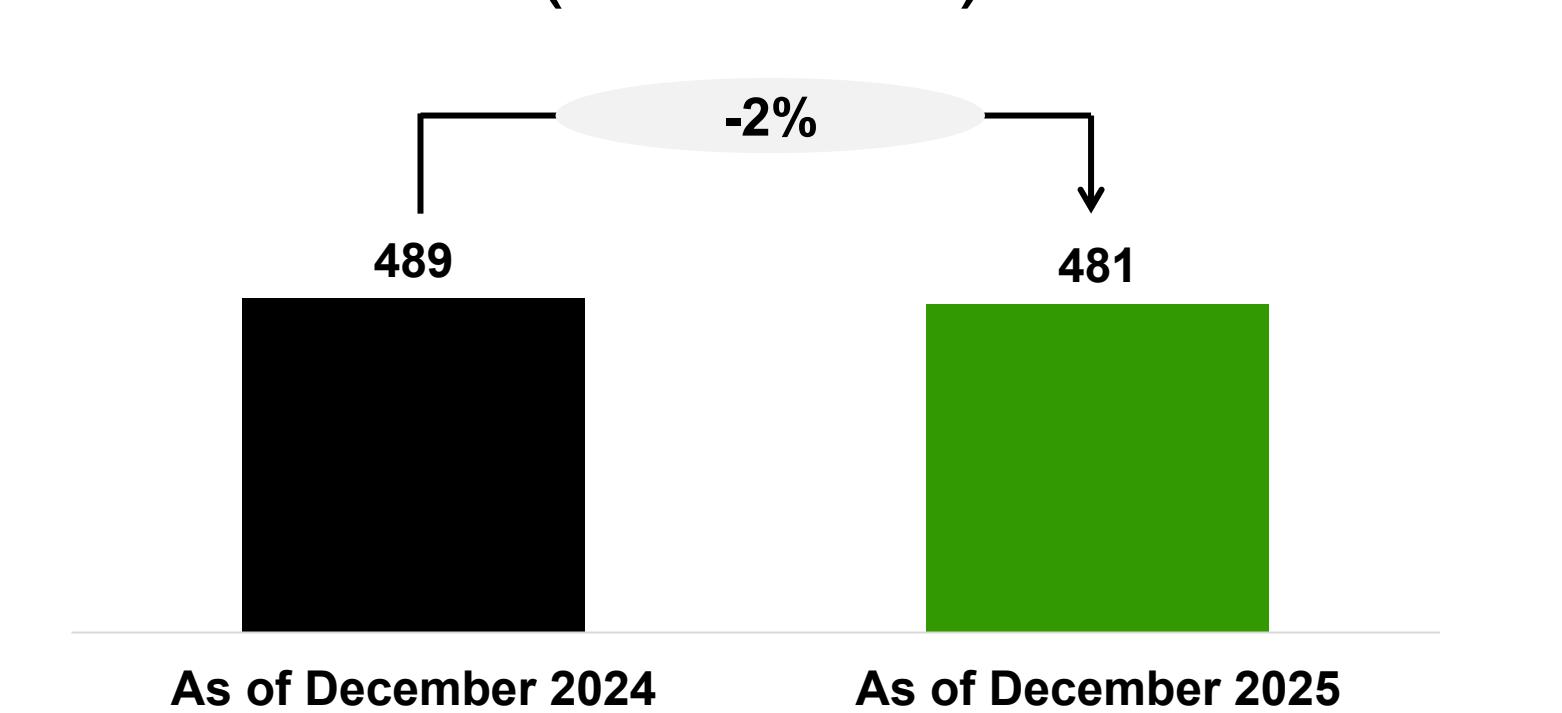
NET PROFIT



Adjusted Net Profit (S/ million)



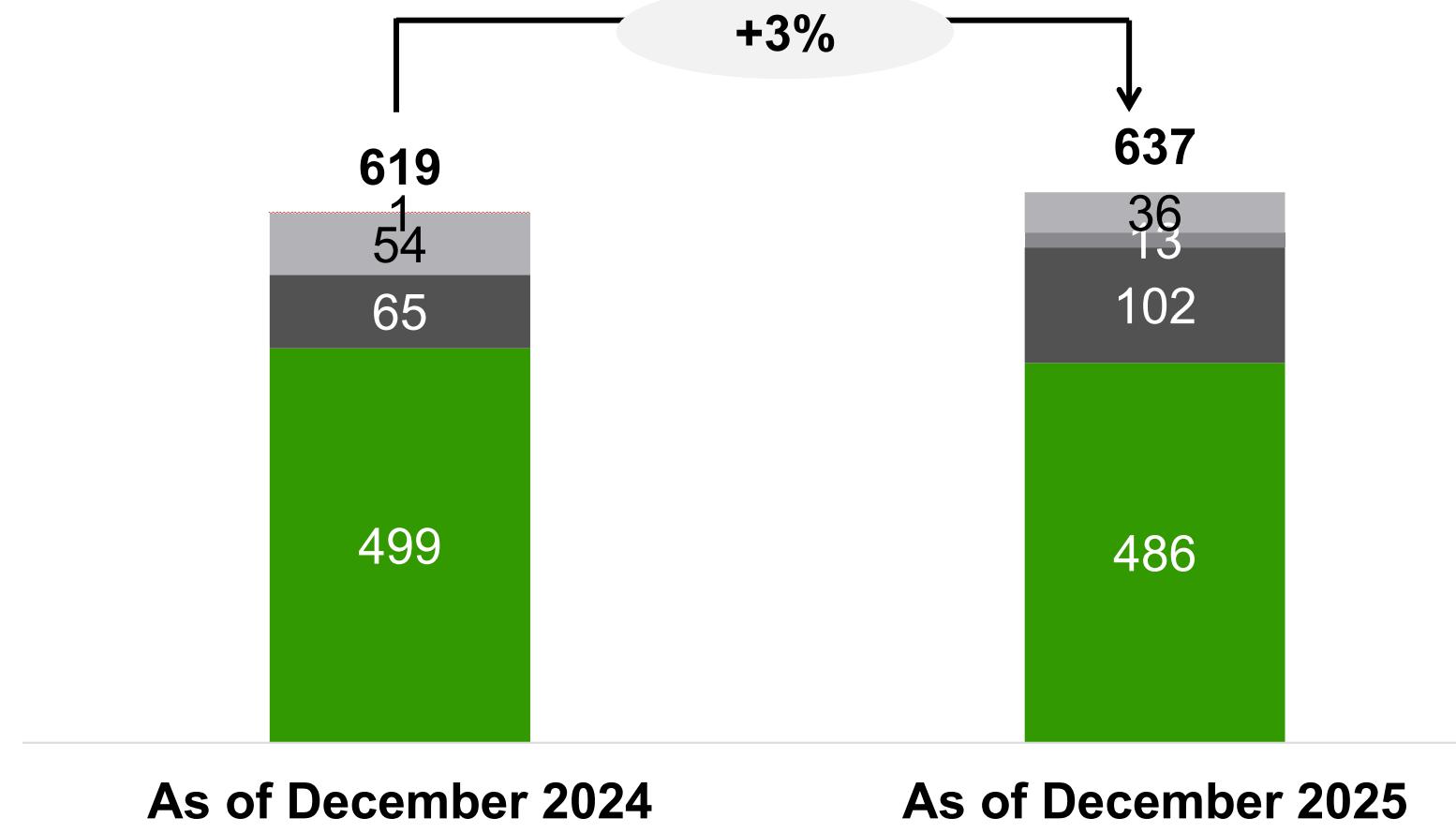
Net Profit (S/ million)



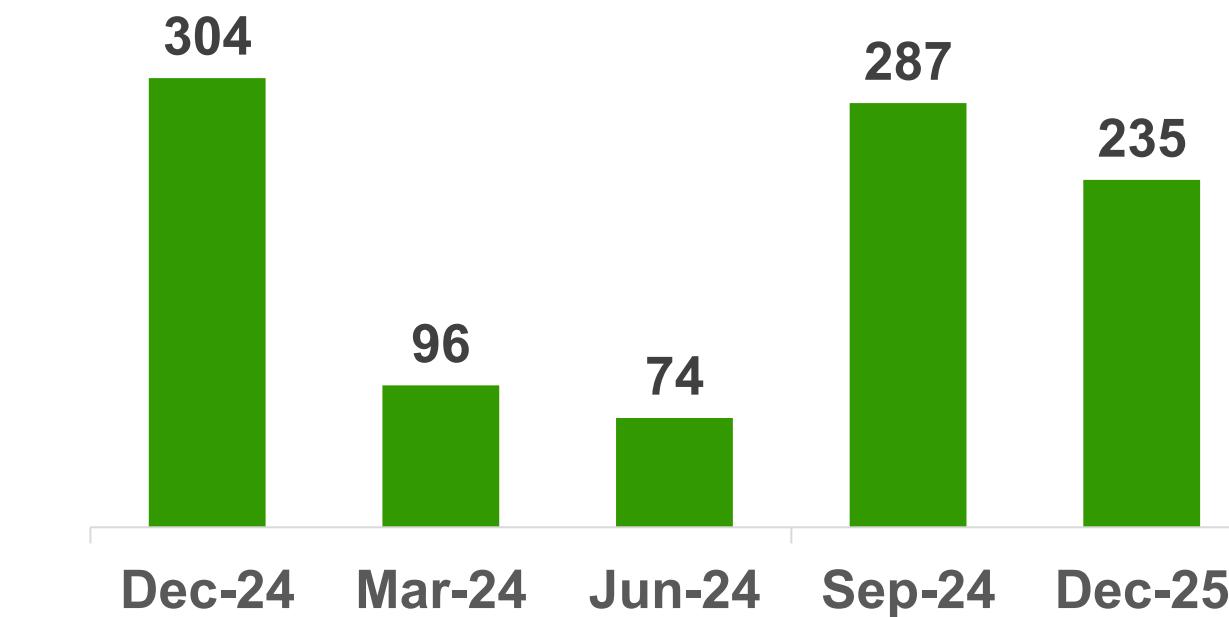


CASH GENERATION & LIABILITY MANAGEMENT

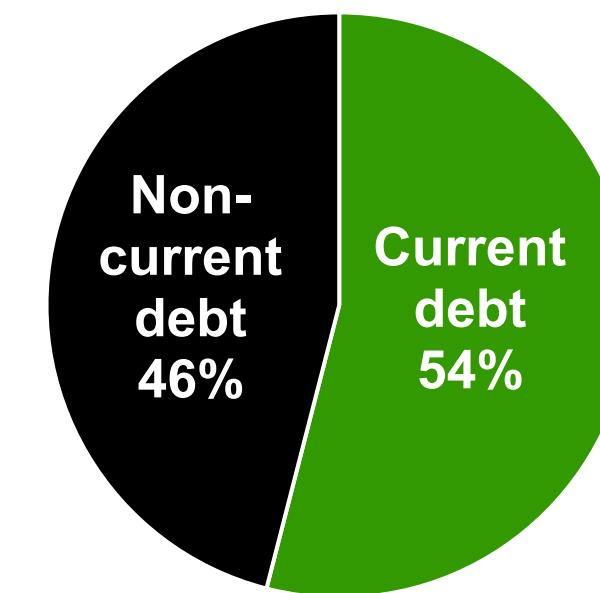
Debt composition (\$ million)



Free Cash Flow (S/. million)



■ Local banks ■ Foreign banks ■ CAT ■ Capital markets ■ IFRS 16



As of December 2025

2.06

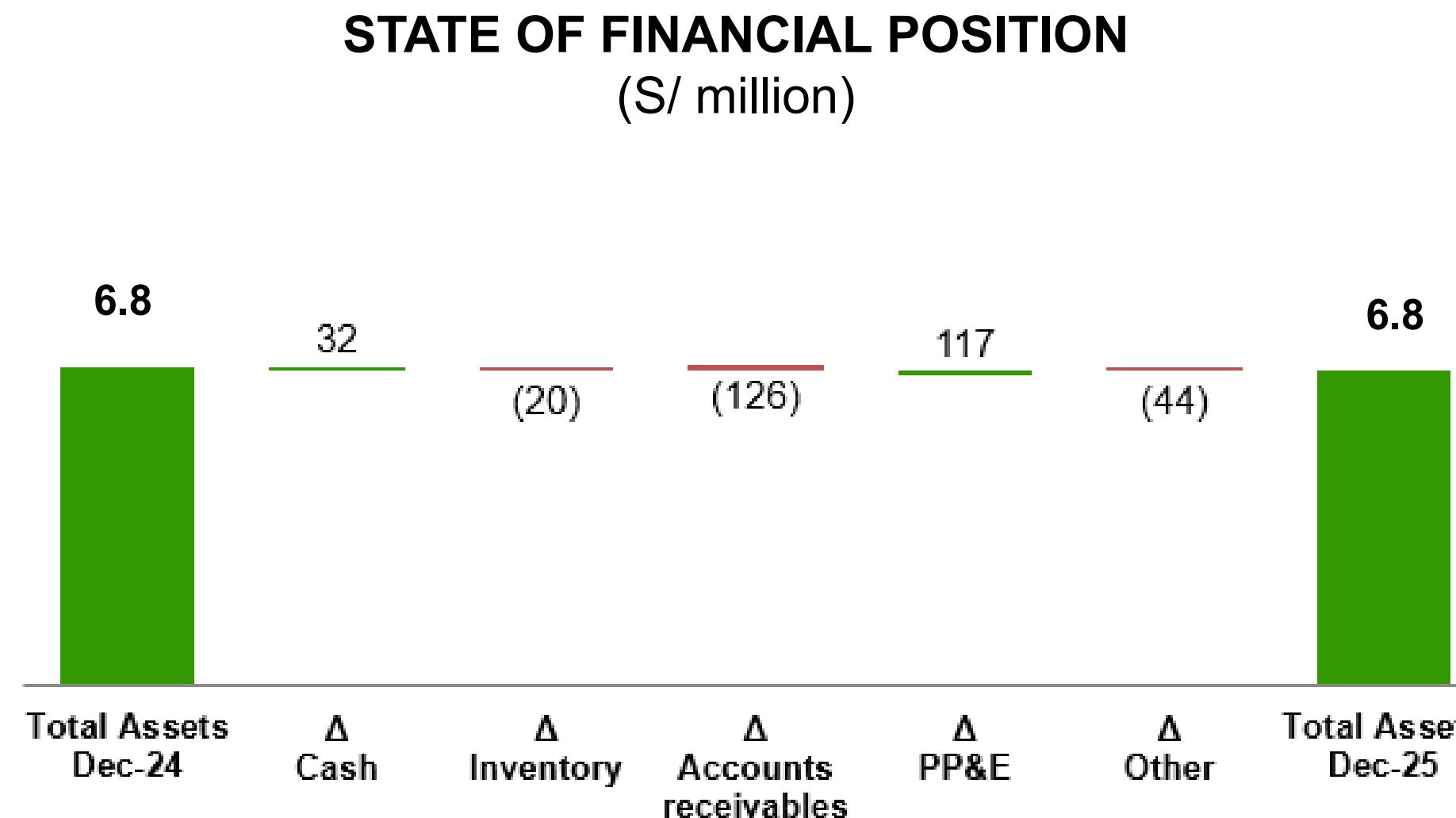
Leverage ratio (Net debt / EBITDA)

1.59

Debt / EBITDA ratio

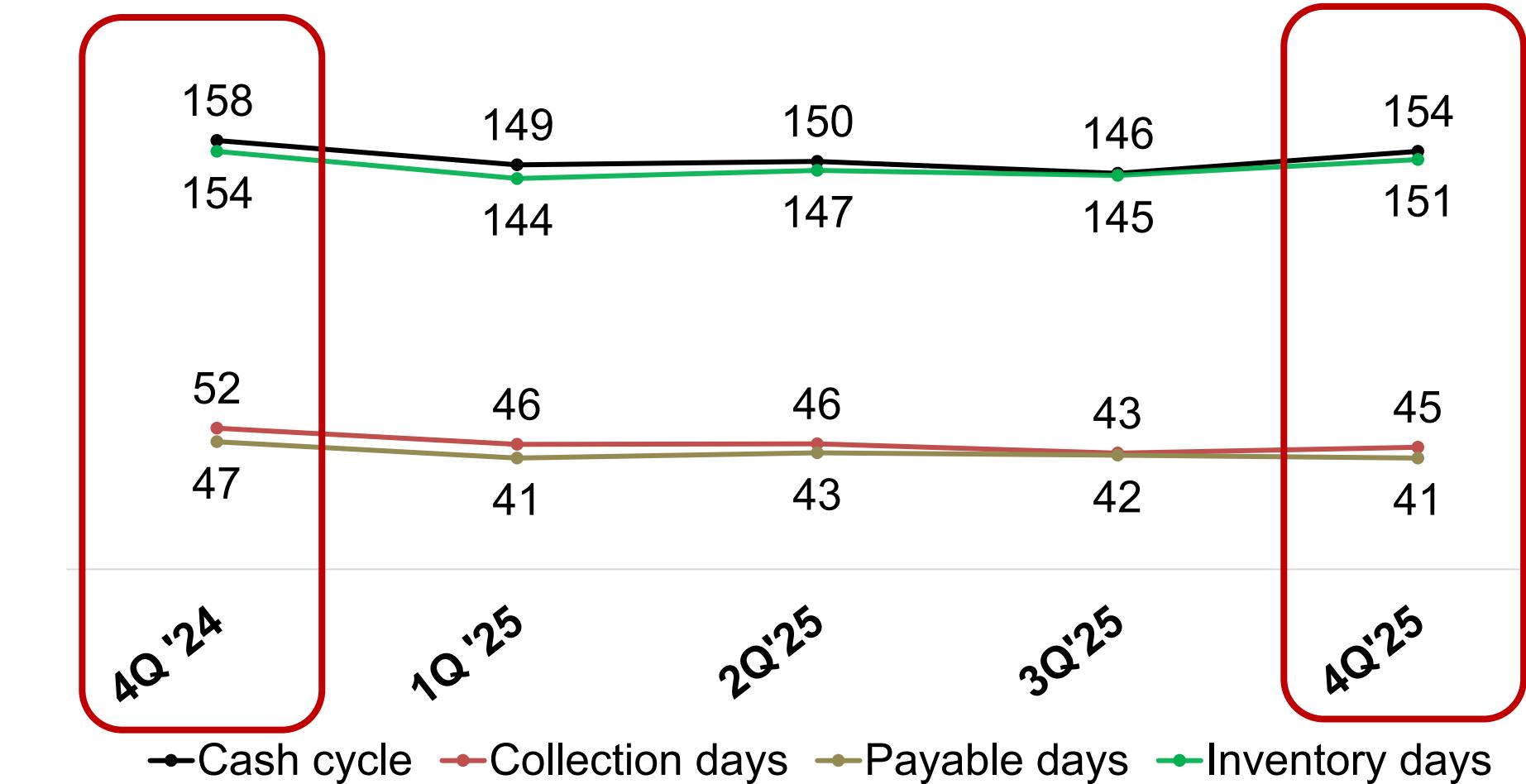


TOTAL ASSETS AND CASH CYCLE



- Positive variation
- Negative variation

CASH CONVERSION CYCLE (Days)



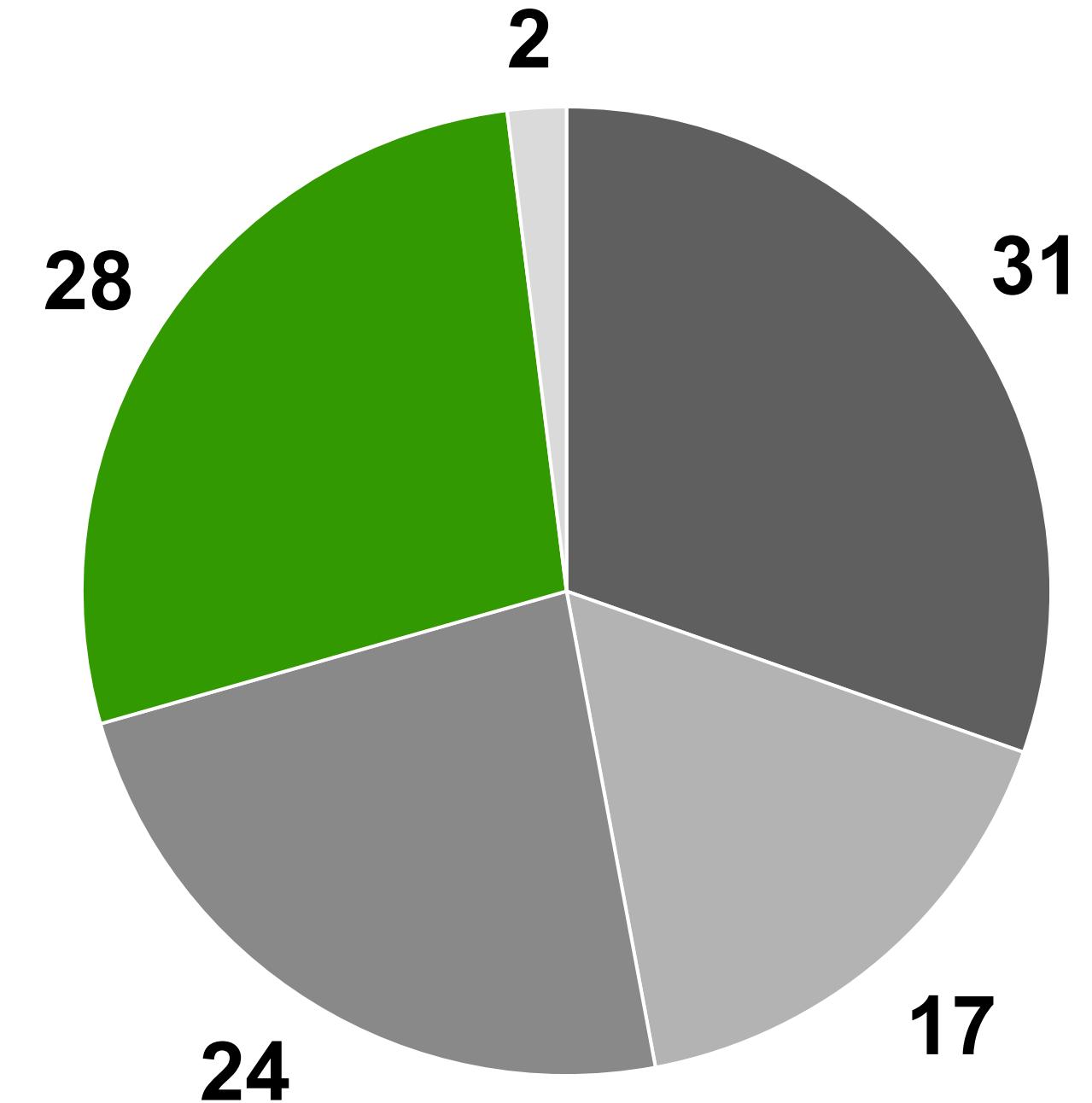
1.14

Asset turnover ratio

16

CAPEX
(\$ million)

- Infrastructure
- Machinery and Equipment
- Rental Fleet
- Rental Fleet - Mining
- Intangibles

**102 MM**

- Investment in intangible assets reached **\$2 million dollars as of December 2025**
- Capital Expenditures on Infrastructure include the effect originated by the application of the NIIF16



Ferreycorp



Ferreycorp

