



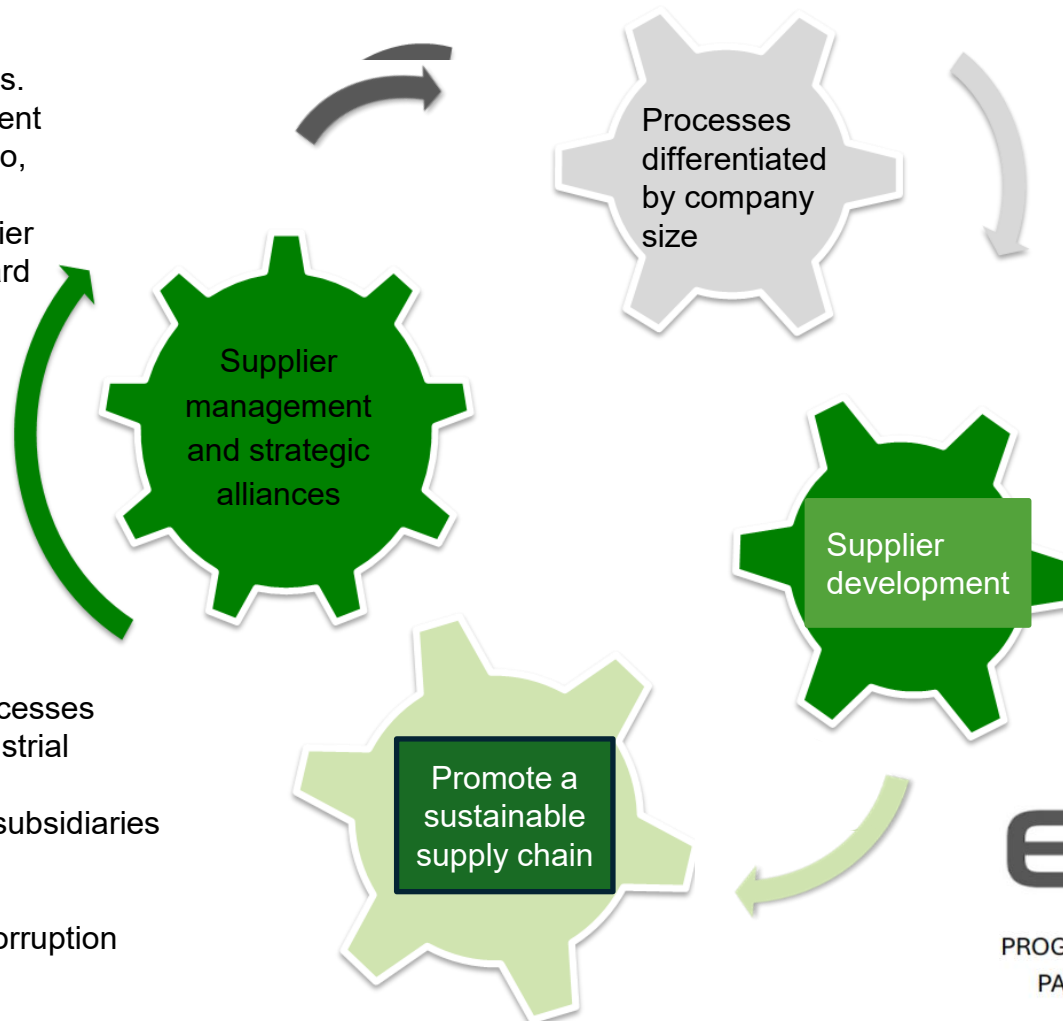
+ferreycorp

ELEVA PROGRAM



Supplier Strategy

- Development of strong relationships based on fair negotiations.
- Focus on quality, delivery times, prices, security, and ESG variables.
- Digital tools to support management (digital classification, Looker Studio, Fiori).
- Development of standards (supplier code of conduct, corporate standard for the development of non-commercial suppliers, etc.)
- Buyer Network.



- Payment to MYPEs within 30 days.
- Approval differentiated by company size.
- Differentiated training programs for MYPEs, medium-sized businesses, and large enterprises.
- Separate supplier file.

- External and internal training and programs.

- Supply chain management processes aligned with the Dow Jones Industrial Average.
- Standard approvals across all subsidiaries that include ESG criteria.
- Supplier risk matrix.
- Contracts with ESG and anti-corruption clauses.

ELEVA

PROGRAMA DE CRECIMIENTO Y DESARROLLO
PARA PROVEEDORES FERREYCORP

Ferreycorp

JUNTOS CREAMOS
DESARROLLO



Supplier Development Supplier Branding



PROGRAMA DE CRECIMIENTO Y DESARROLLO
PARA PROVEEDORES FERREYCORP

“ELEVA is our supplier development program that drives the growth and competitiveness of our value chain by promoting responsible and sustainable practices. Through training, internal and external programs, and differentiated processes based on company size, we strengthen capabilities, foster innovation, and build long-term relationships that contribute to a more resilient and sustainable supply chain.”



Supplier Development Virtual Sessions and Videos



Agreement signed with the Lima Chamber of Commerce
Sustainable Suppliers Diploma

The program focuses on three key areas:

1. Environment
 - Climate Change
 - Resource Availability
 - Risk and Opportunity Monitoring
2. Social
 - Health and Well-being
 - Inclusion and Diversity
 - Skills for the Future
3. Governance
 - Governance Strategy
 - Risk and Opportunity Monitoring
 - Supply Chain



Animated video.
Presentation of the strategy,
standards, tools, and major projects
related to supplier management.
60% participation of significant
suppliers.



Video Ecodriving para proveedores de la corporación Ferreycorp

This initiative seeks to raise
awareness among drivers so they
can drive efficiently, saving fuel and
combating climate change.

ELEVA

PROGRAMA DE DESARROLLO
DE PROVEEDORES FERREYCORP



Supplier Development Internal and External Virtual Sessions 2024



Virtual workshops taught by in-house staff in various areas:

- Waste management and the circular economy
- Introduction to sustainability
- Environmental and climate management
- Compliance and due diligence system
- Main obligations of the employer in labor management
- Service excellence
- Approvals

CONFERENCIA GRATUITA

**HERRAMIENTAS FINANCIERAS
ÚTILES PARA TU EMPRESA**

Mejora la gestión de tus **finanzas** con herramientas básicas, con el fin de **maximizar tu rentabilidad**. Además, conoce más del **factoring electrónico** que te permitirá adelantar la cobranza de tus facturas en 24 horas.

Fecha: Lunes 21 de octubre
Horario: 9 a.m. – 10:15 a.m.
Vía Google Meet (se adjunta link)

¡TE ESPERAMOS!



Virtual workshops – taught by external experts (BCP)

- Cash Flow
- Sales Margin
- Business Expenses vs. Personal Expenses
- Electronic Factoring: What Is It?
- Benefits
- Affiliation Process

ELEVA

PROGRAMA DE DESARROLLO
DE PROVEEDORES FERREYCORP



Supplier Development External Programs 2022 to 2024 (263)



Reporte GRI

International
recognition of good
sustainability
practices

21/22/23/24

108 empresas

TEA \$	TEA S/.
9.02%	11.22%

Financiamiento BCP

Factoring with
preferential rates
for our suppliers

2024

45 empresas afiliadas



Programa Score

OIT initiative implemented
through the Ministry of
Labor. It seeks to
strengthen the capacities
of Mypes and improve their
productivity and
sustainable practices.

25 empresas



ES HOY

2022 CO.DIGITAL
2023 DIAGNOSIS
SEAL OF
COMMITMENT TO
MYPES

CO.DIGITAL
31 empresas



Provee Pyme

Productive Coordination
Platform with Large
Companies. An initiative of
the Peruvian SME
Association in partnership
with CONFIEP and the
OIT.
22/23/24

54 empresas