



Ferreycorp

Earnings Presentation
Third Quarter 2023

October 2023



HIGHLIGHTS

Advanced Dividends' payment

- The Board of Directors, in a session held on September 27 2023, agreed an advance dividend payment of S/ 100 million, which corresponds to fiscal year 2023 results.
- This is equivalent of a cash dividend of S/ 0.1068 per share.
- It was paid yesterday, October 26th.

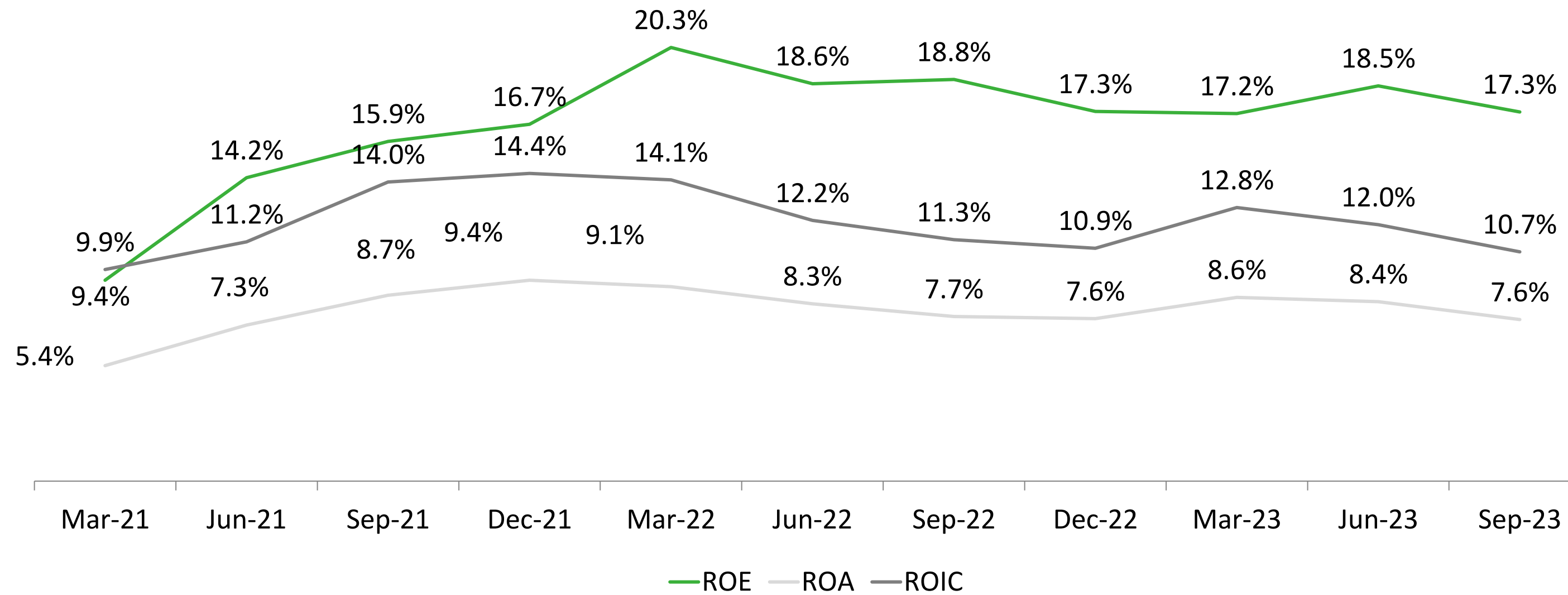
Ferreycorp

JUNTOS CREAMOS
DESARROLLO



INTRODUCTION

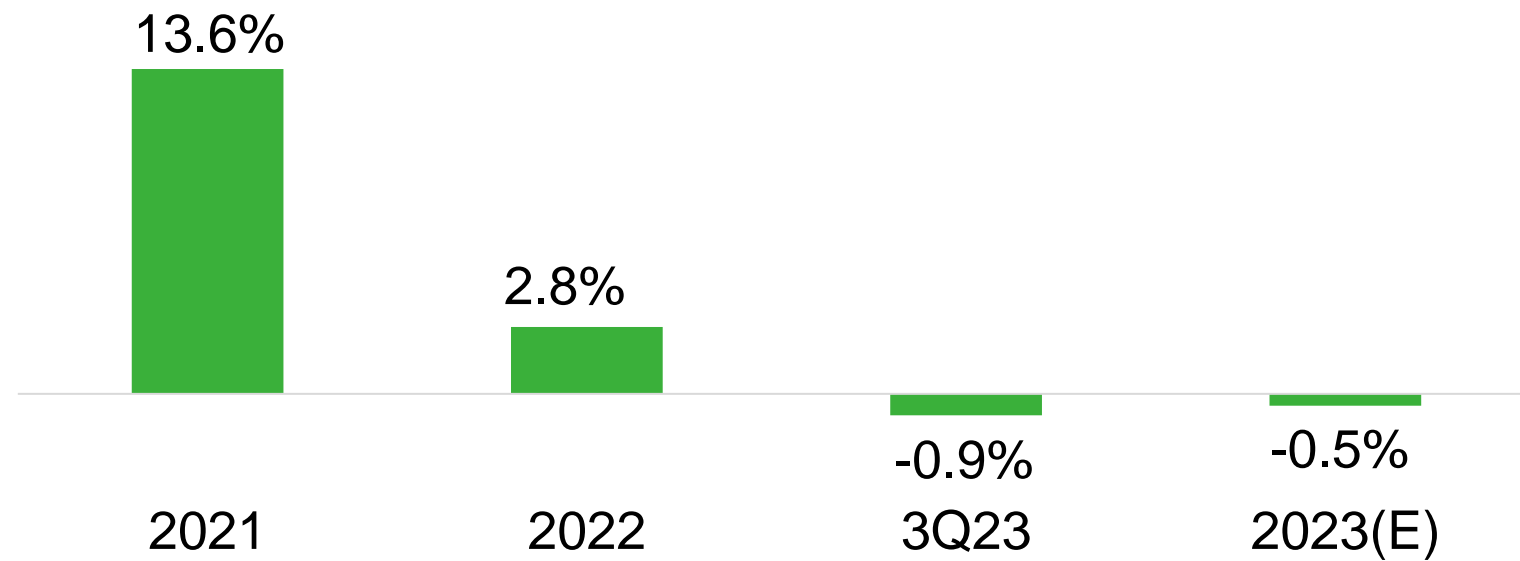
Ferreycorp Profit Ratios



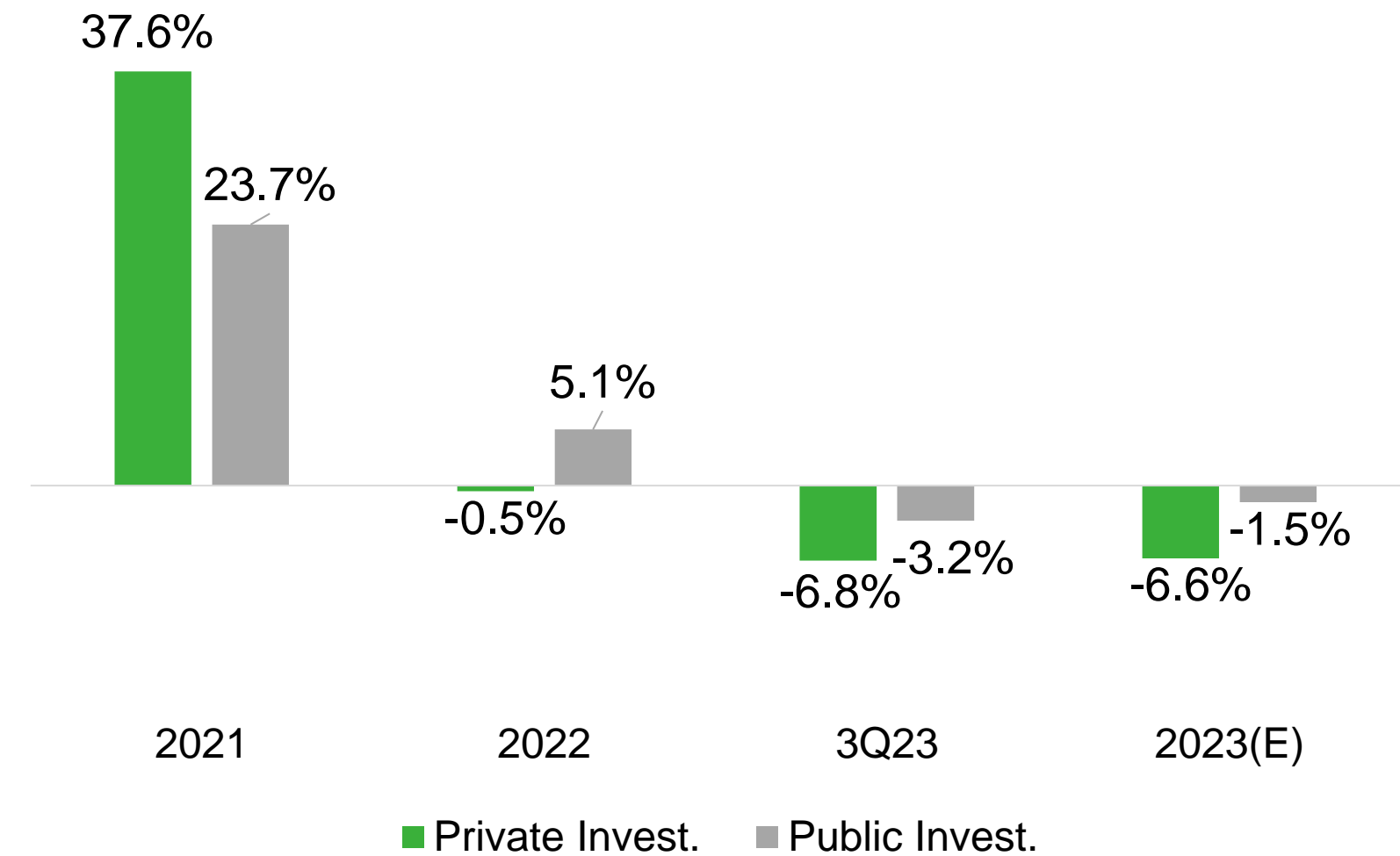


INTRODUCTION

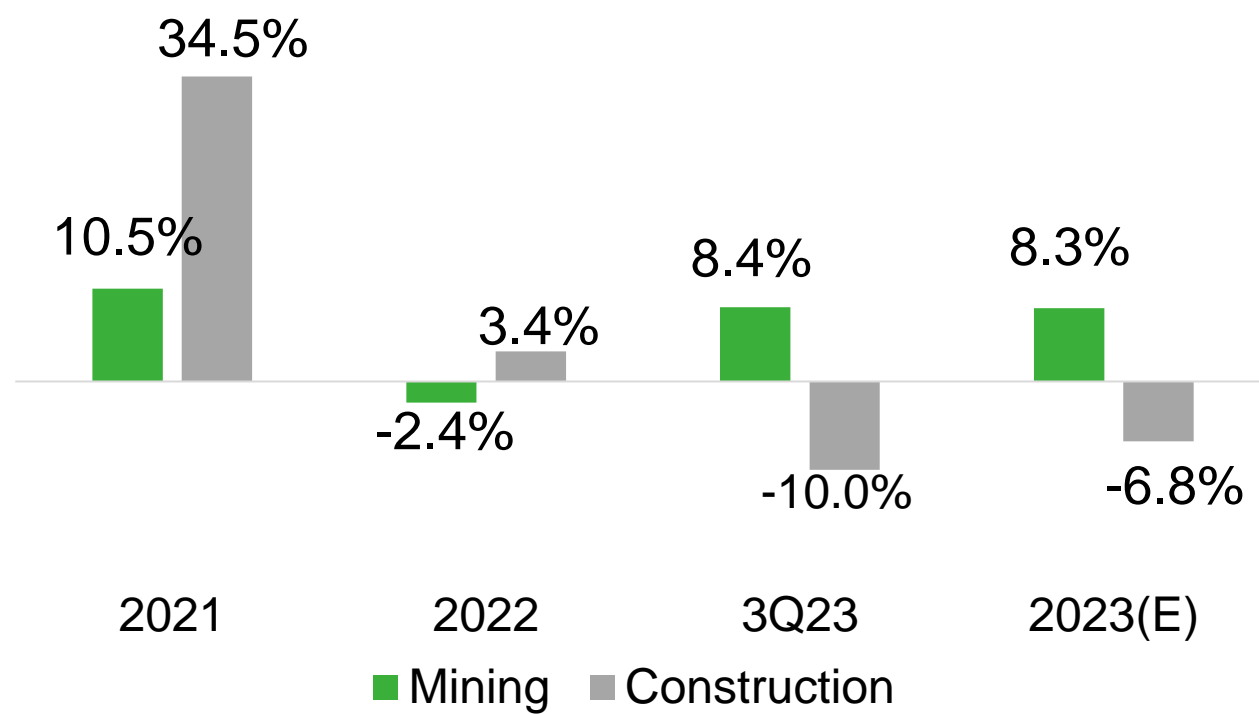
GDP (Var %)



Public & Private Investment (Var %)



Mining and Construction GDP evolution (Var %)



Private investment affected in 2023 by business confidence.

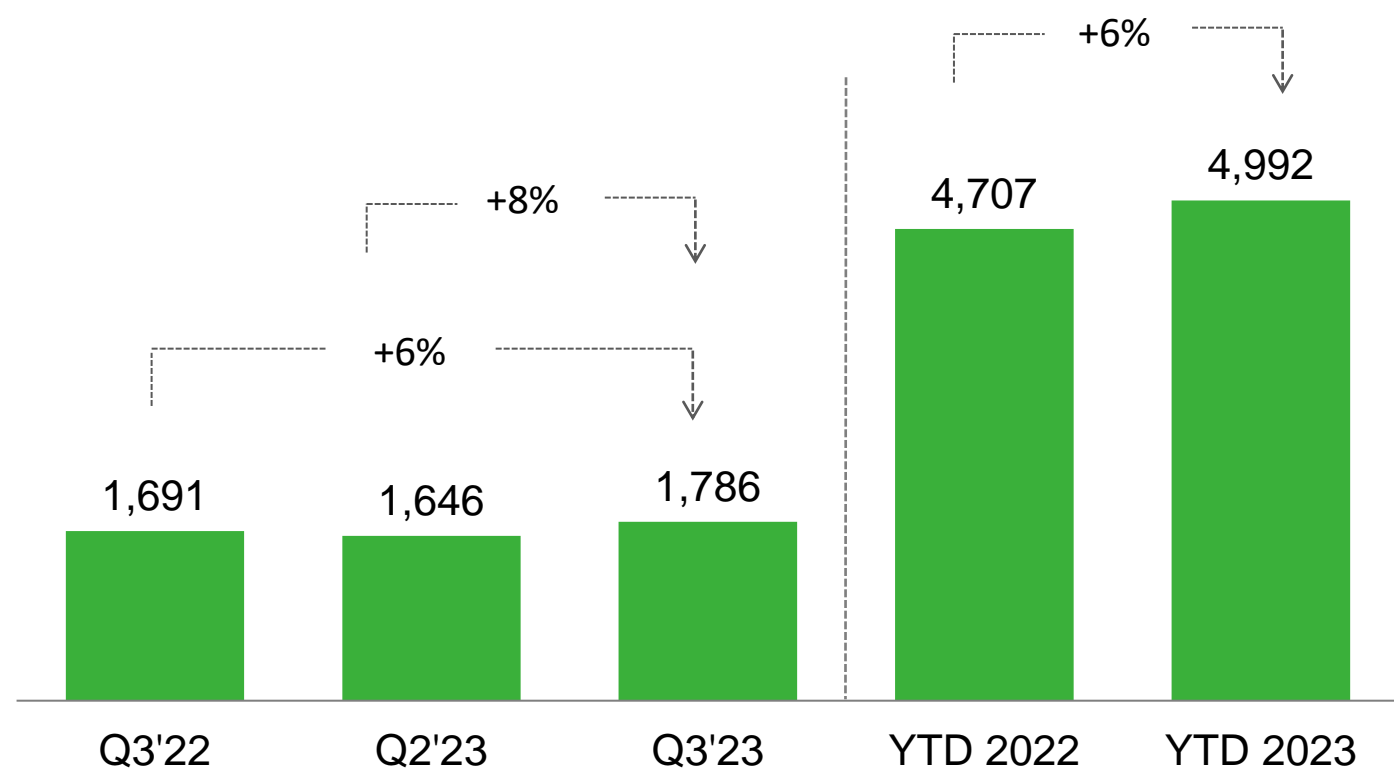
Sources: Central Bank Inflation Report as of June 2023 & Apoyo Consultoría



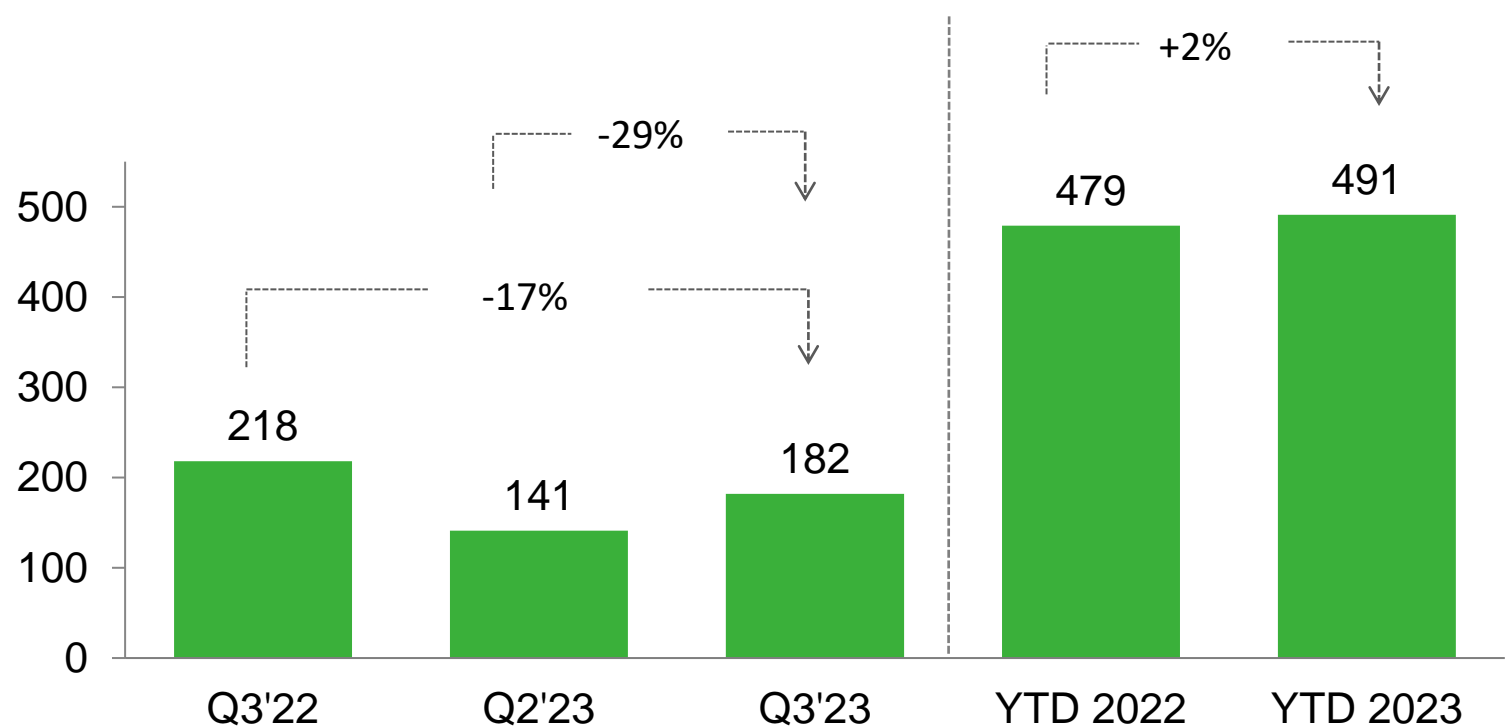
FINANCIAL HIGHLIGHTS

Million Soles (S/ mm)

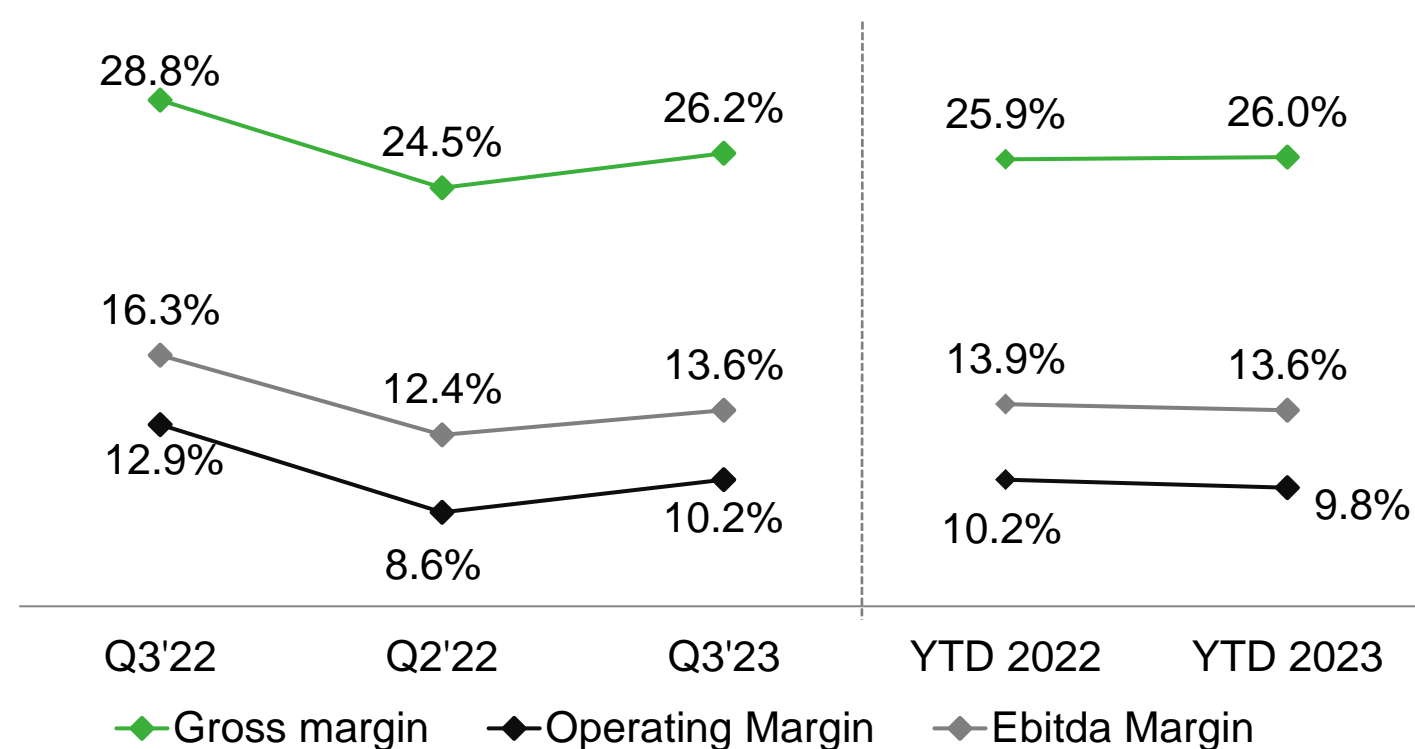
SALES



OPERATING PROFIT



MARGINS



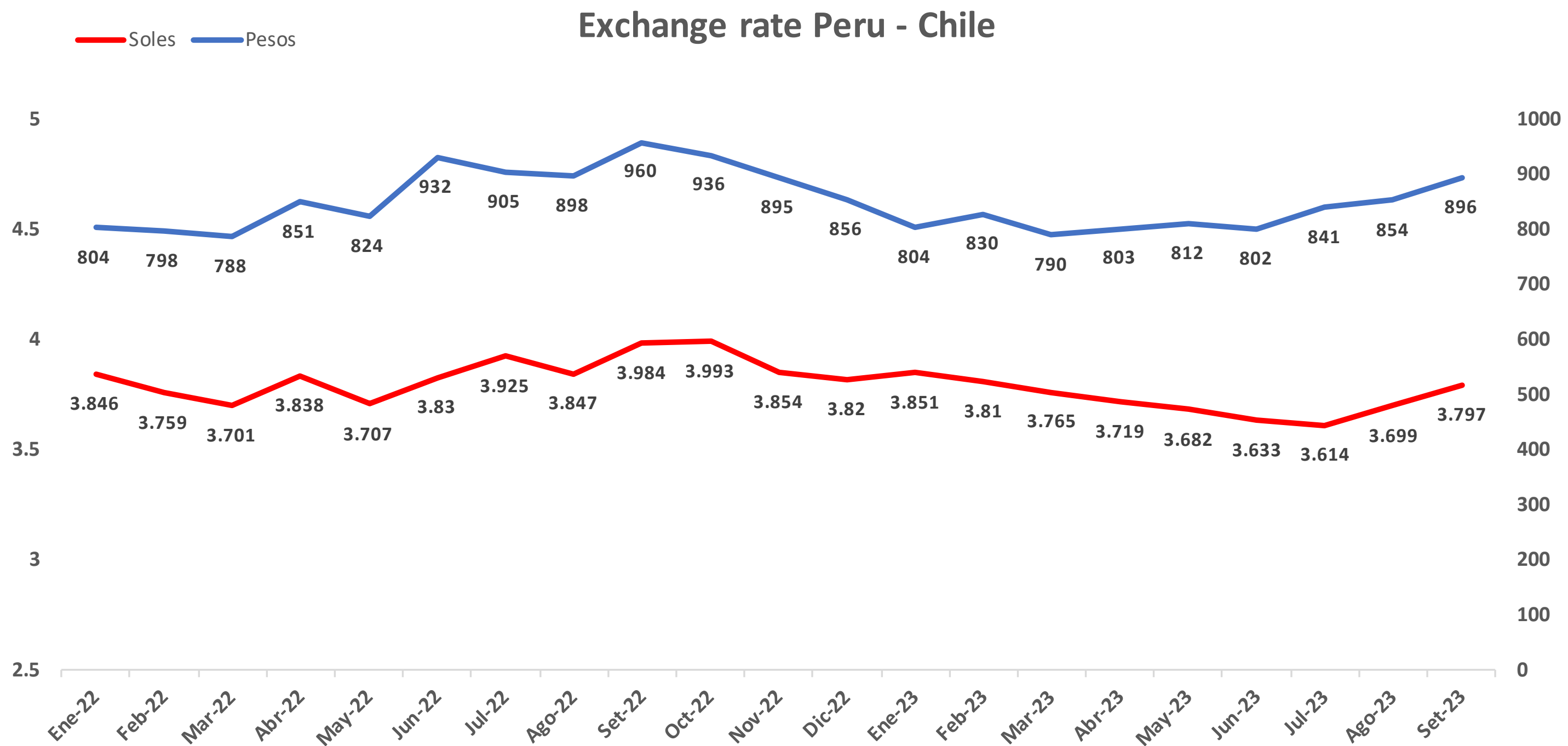
Gross Margin Adj. 3Q 2022 = 27.1%, 3Q 2023 = 26.7%

Operating Margin Adj. 3Q 2022 = 11.3% ; 3Q 2023 = 10.7%

Ebitda Margin Adj 3Q 2022 = 14.7% ; 3Q 2023 = 14.1%



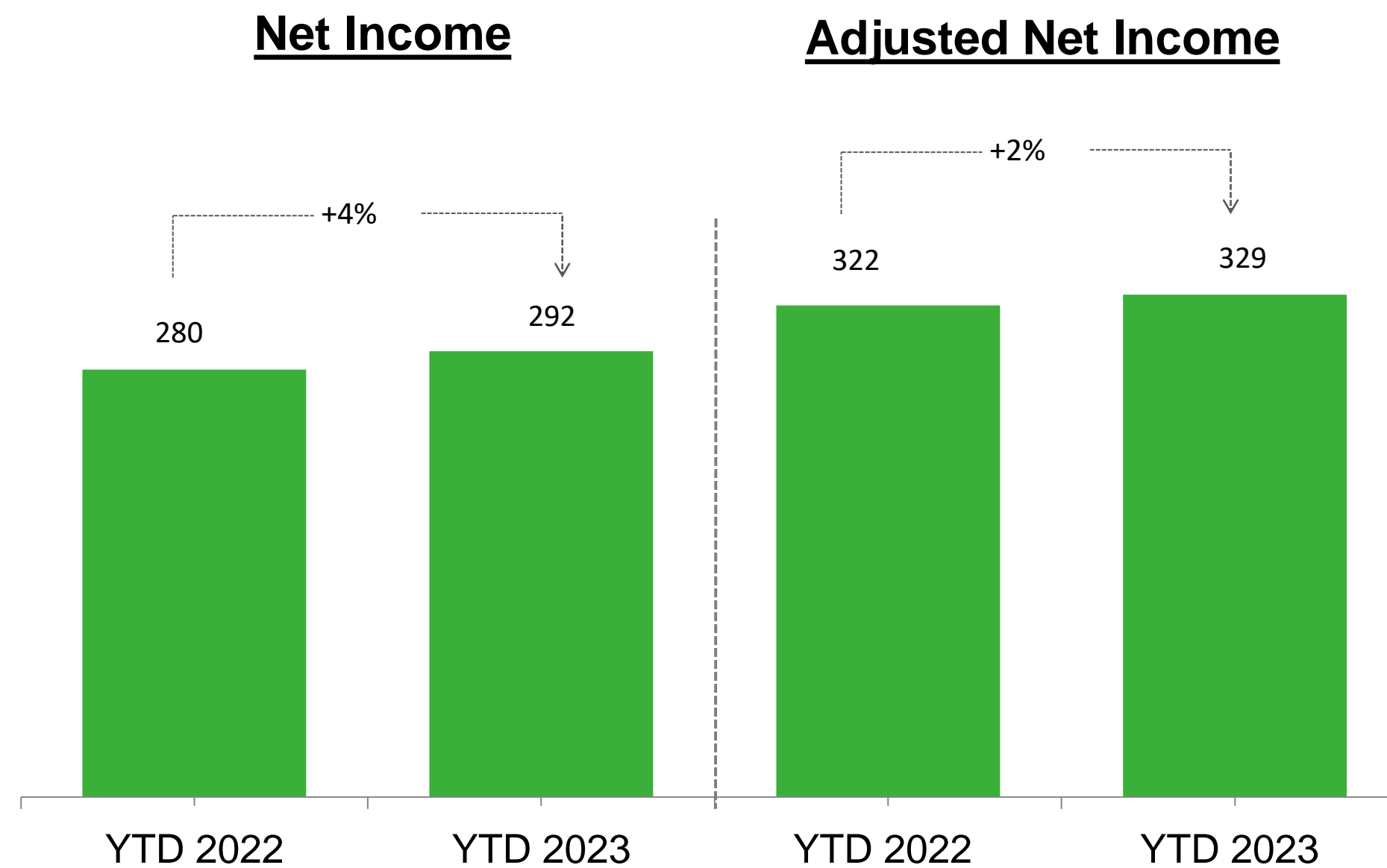
EVOLUTION OF EXCHANGE RATES





FINANCIAL HIGHLIGHTS – NET INCOME

Million Soles (S/ mm)

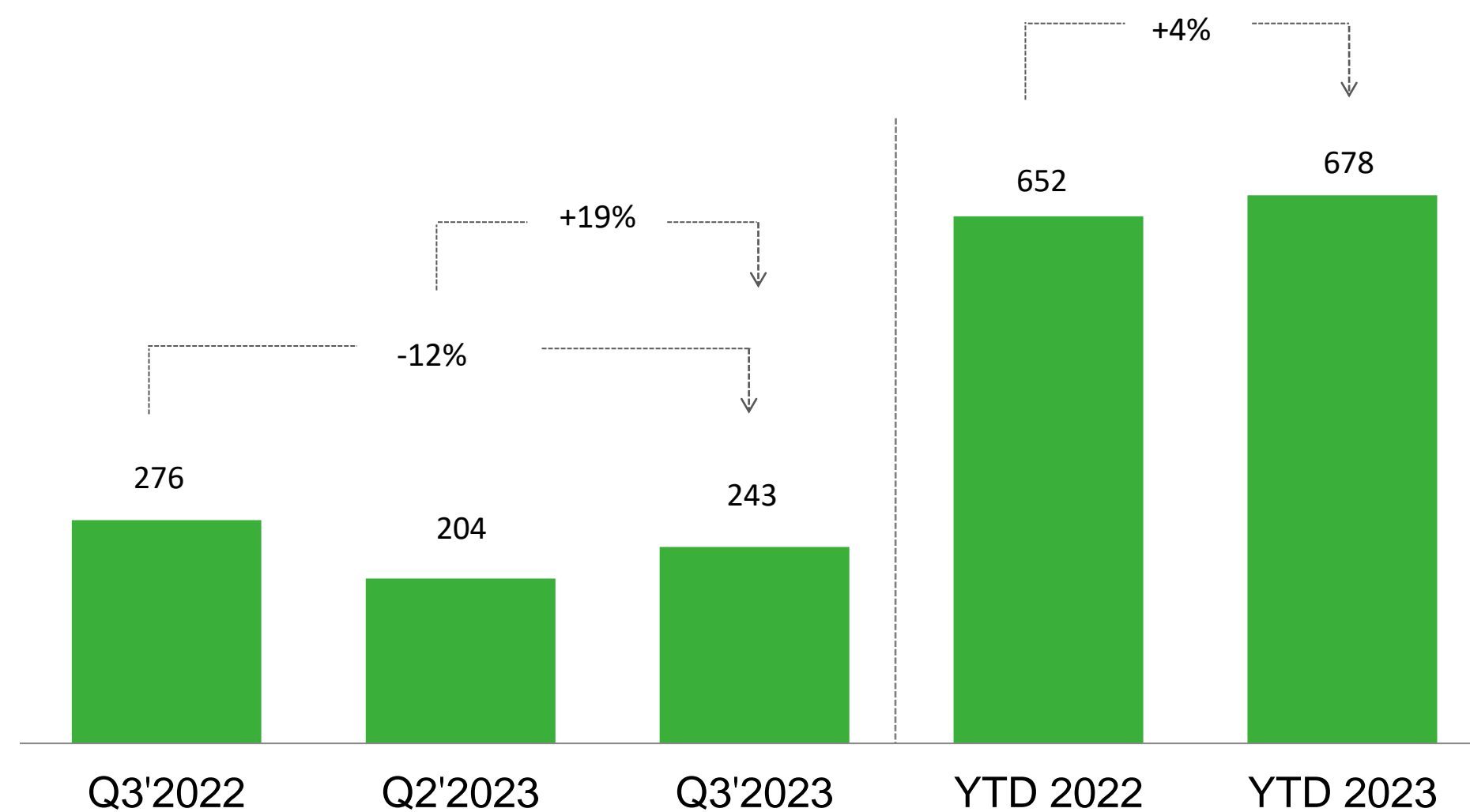




FINANCIAL HIGHLIGHTS - EBITDA

Million Soles (S/ mm)

EBITDA

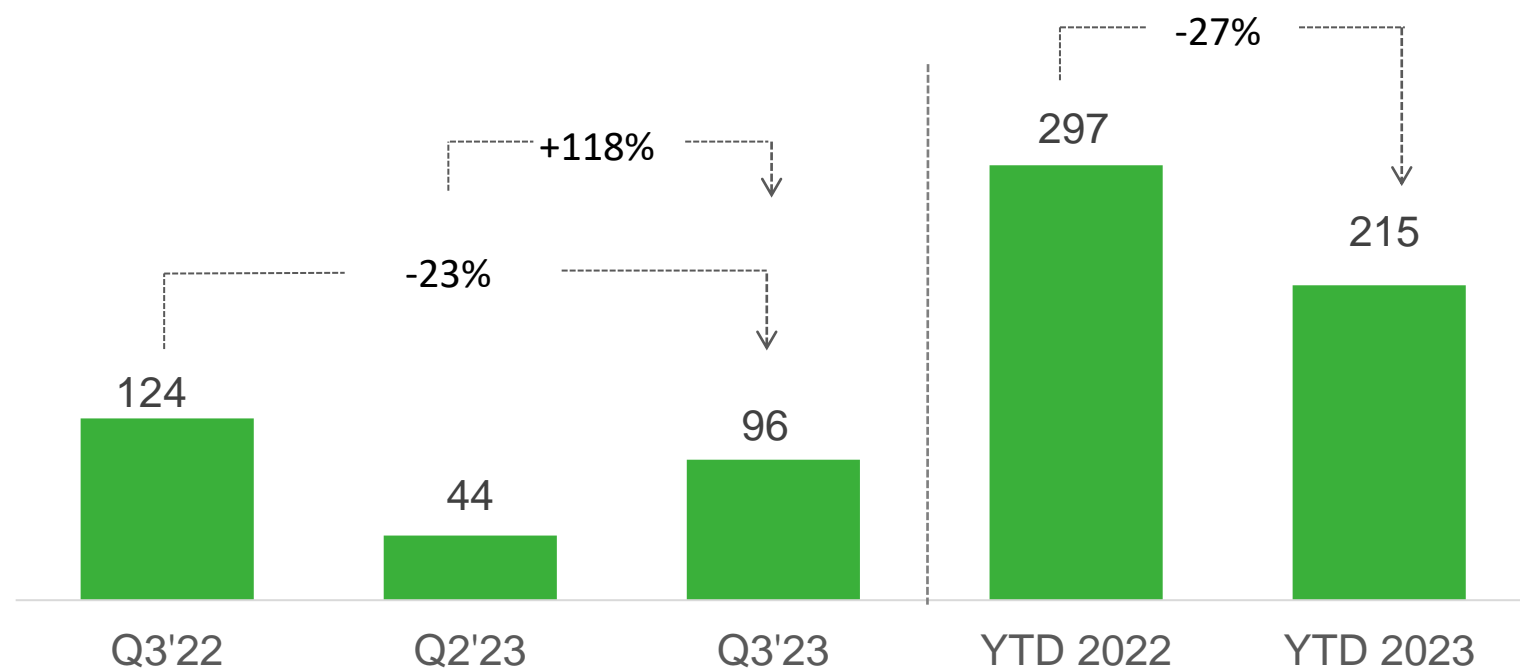




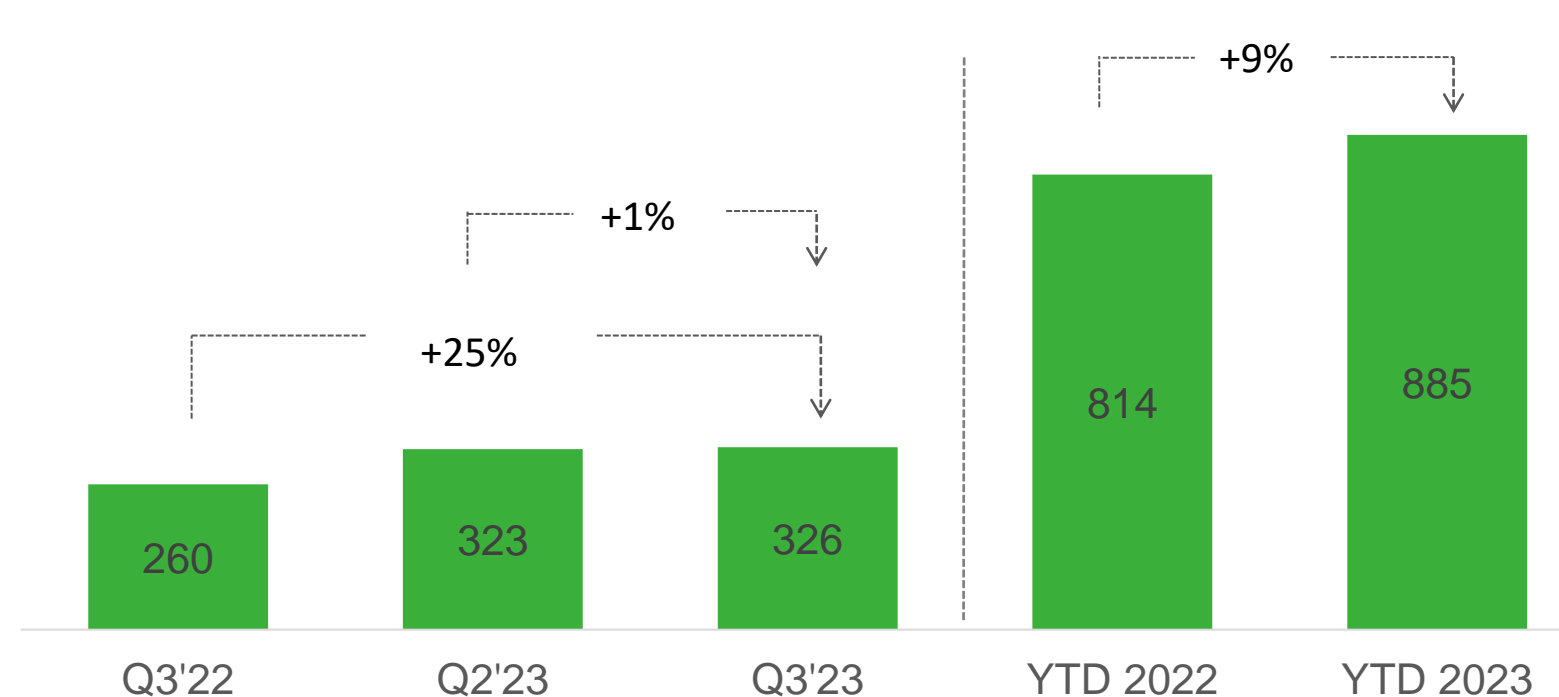
SALES BY BUSINESS LINES

Million Soles (S/ mm)

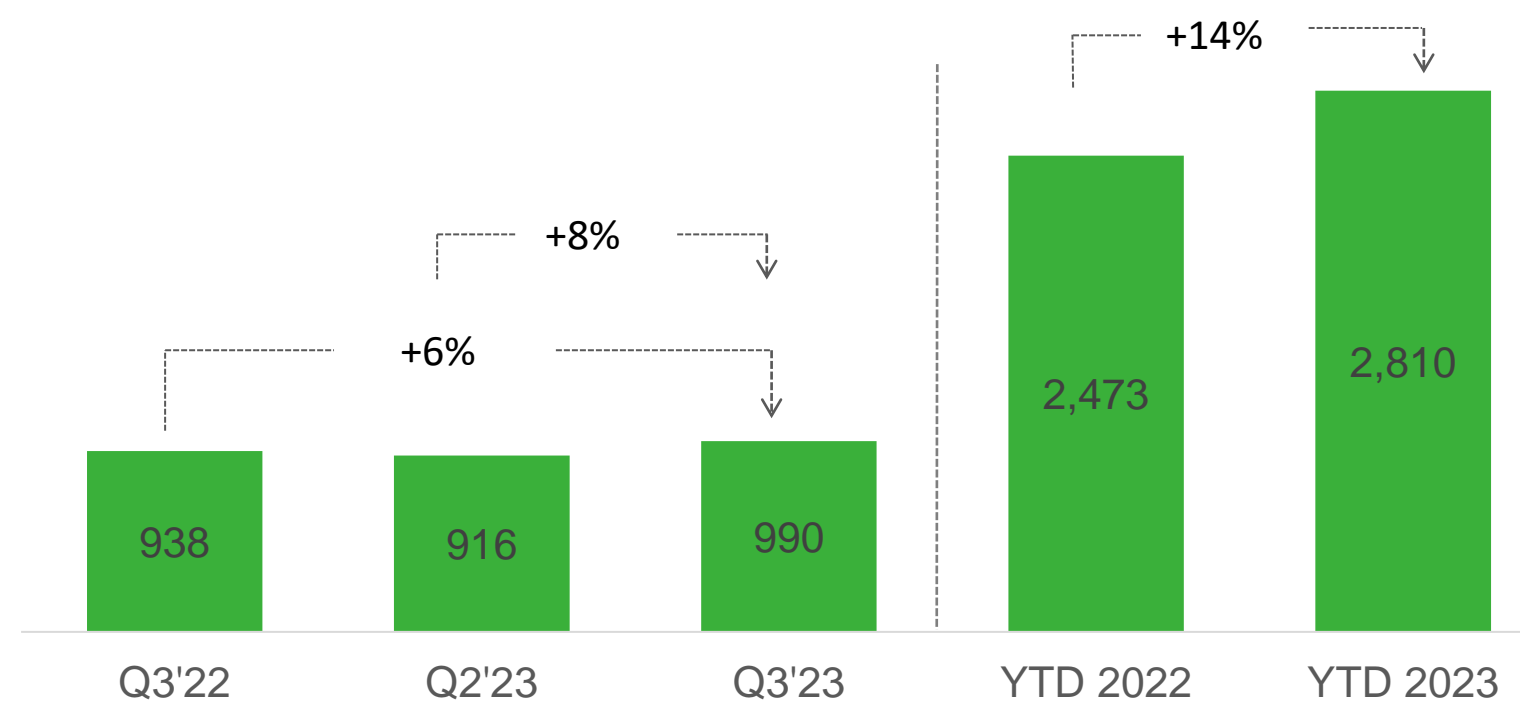
CAT MINING EQUIPMENT



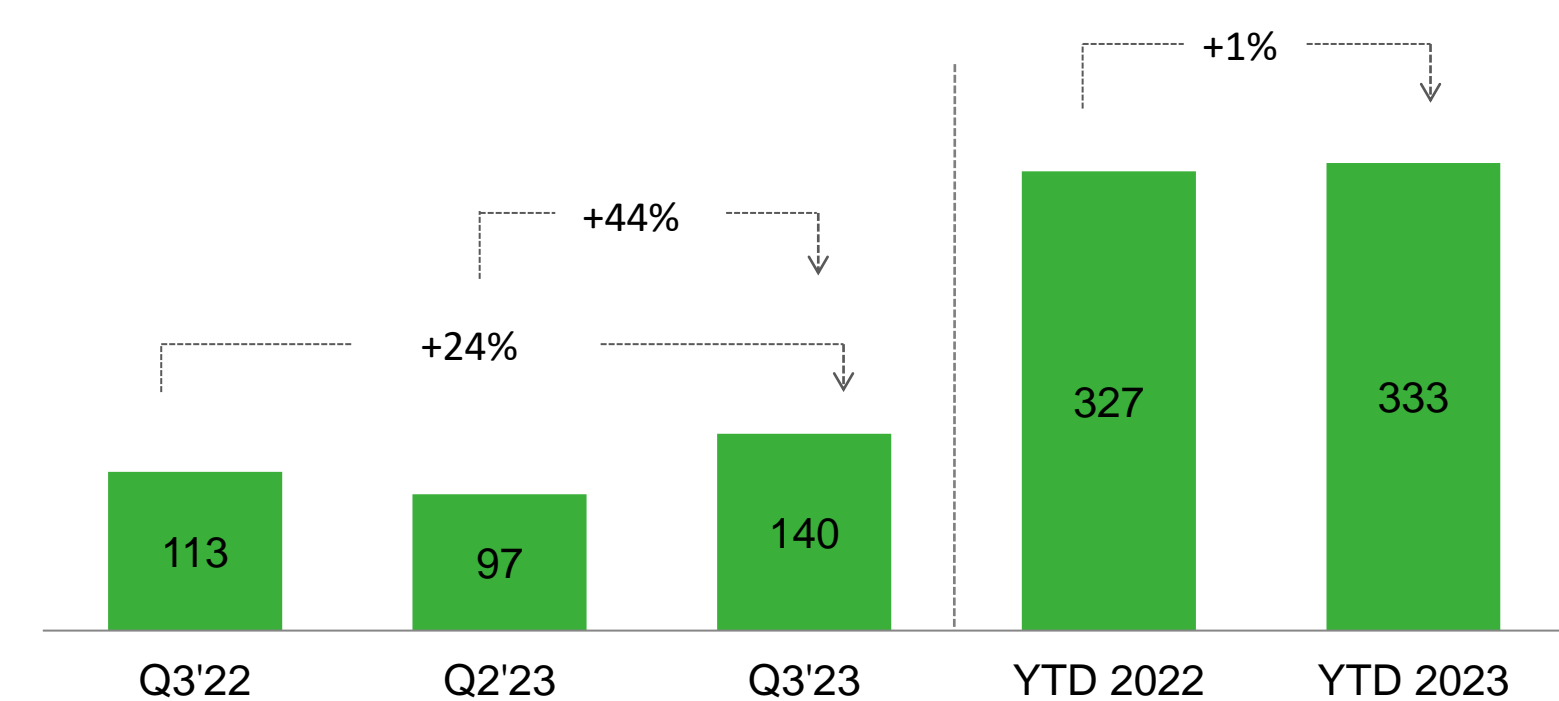
CAT MACHINES AND ENGINES



SPARE PARTS AND SERVICES



RENTAL AND USED





FINANCIAL HIGHLIGHTS

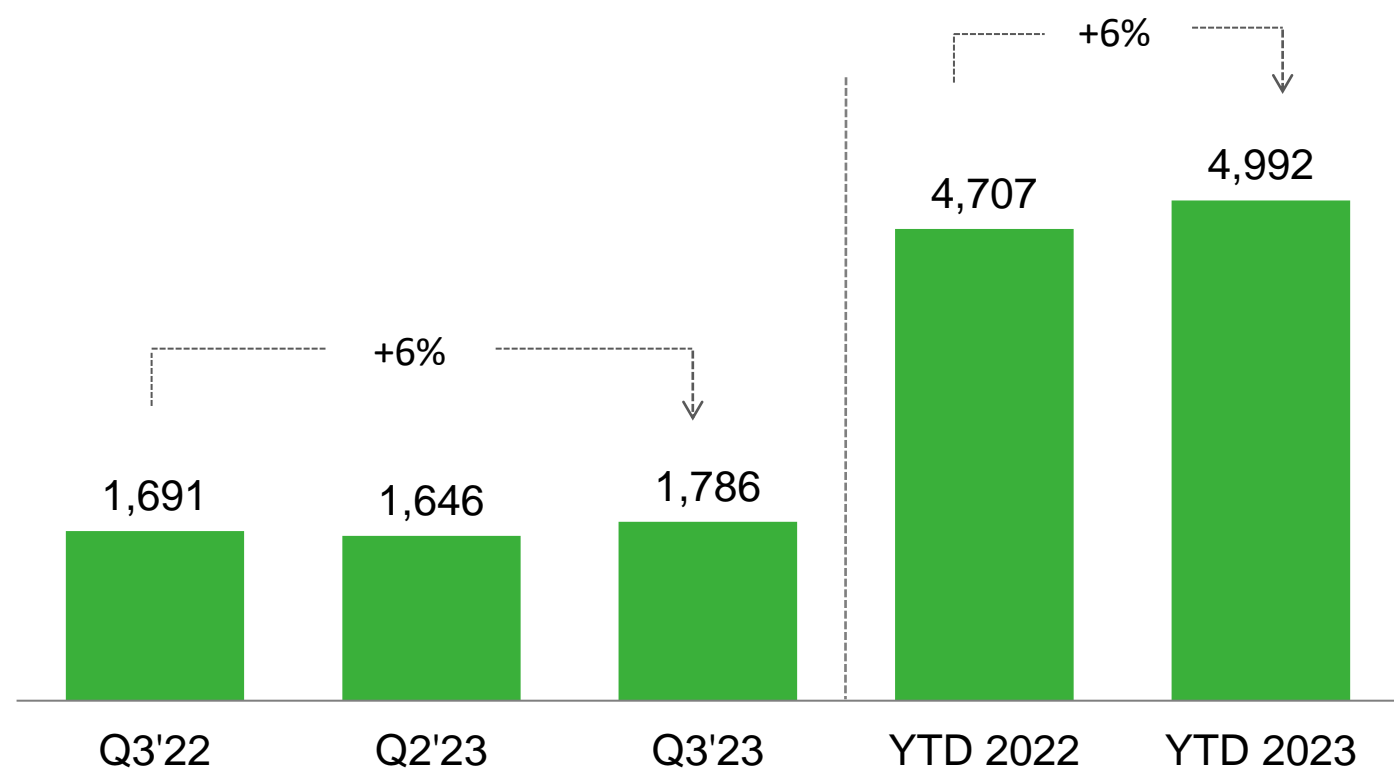
Million Soles (S/ mm)

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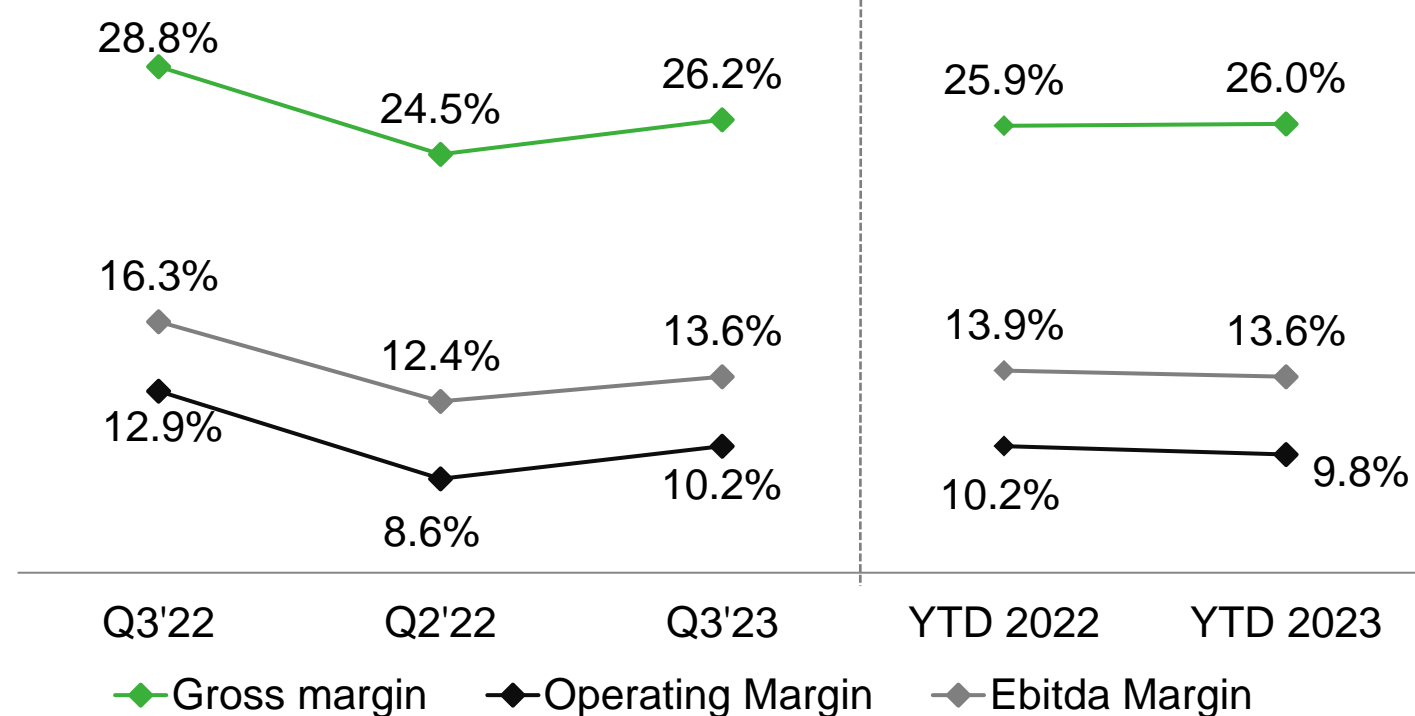
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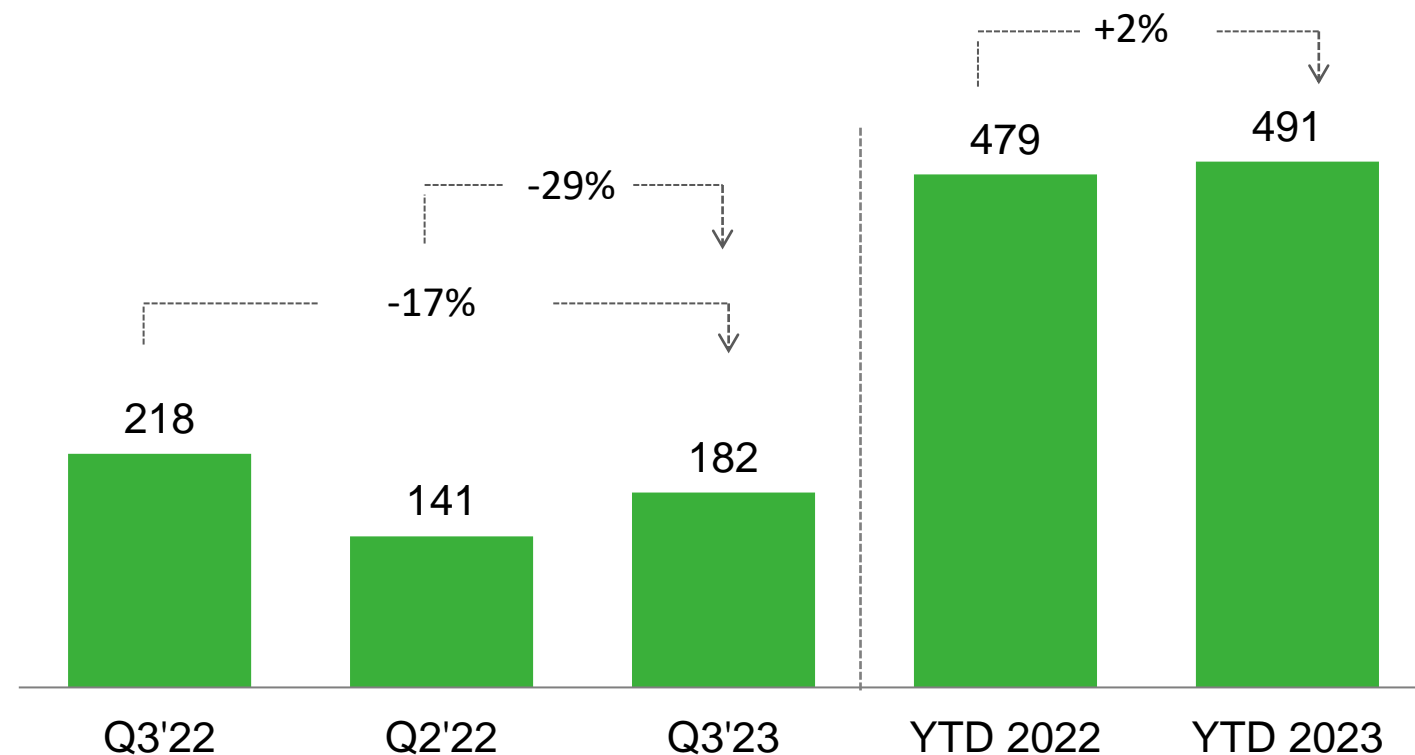
SALES



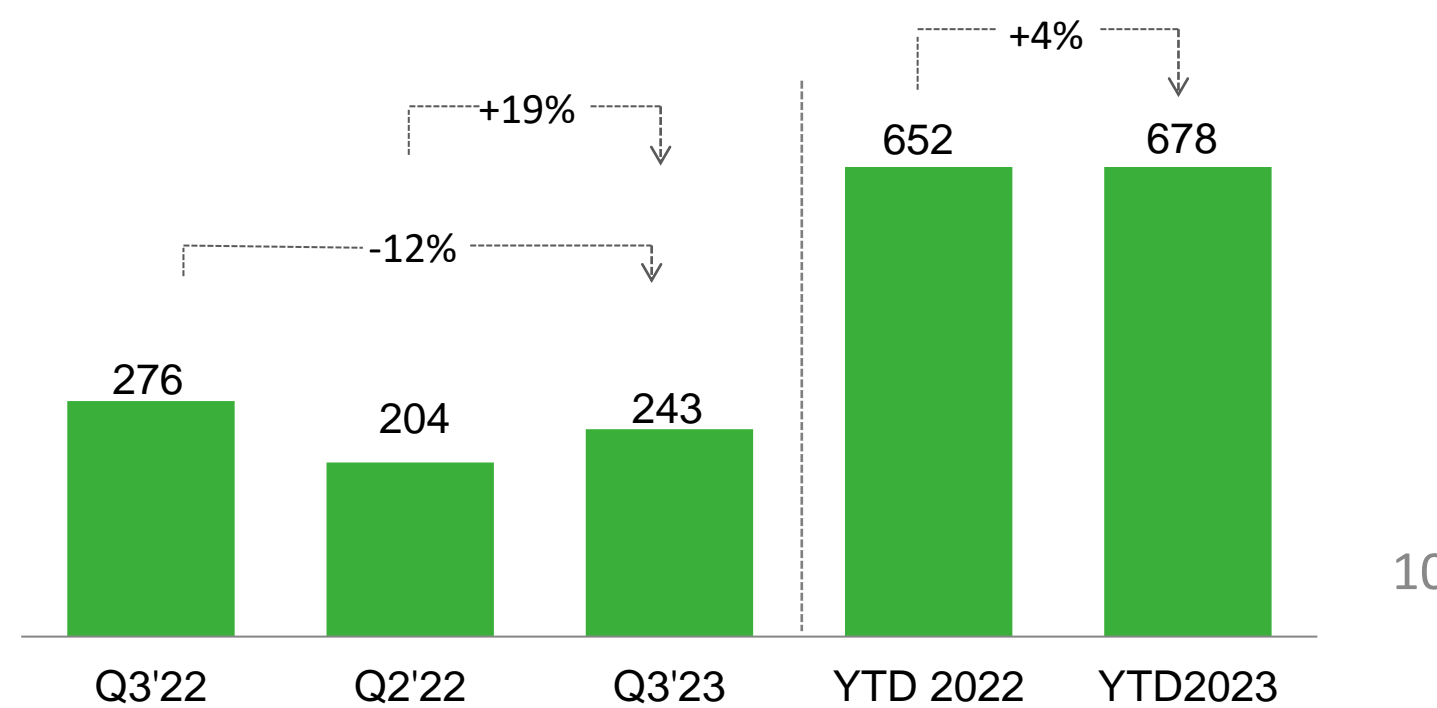
MARGINS



OPERATING PROFIT



EBITDA

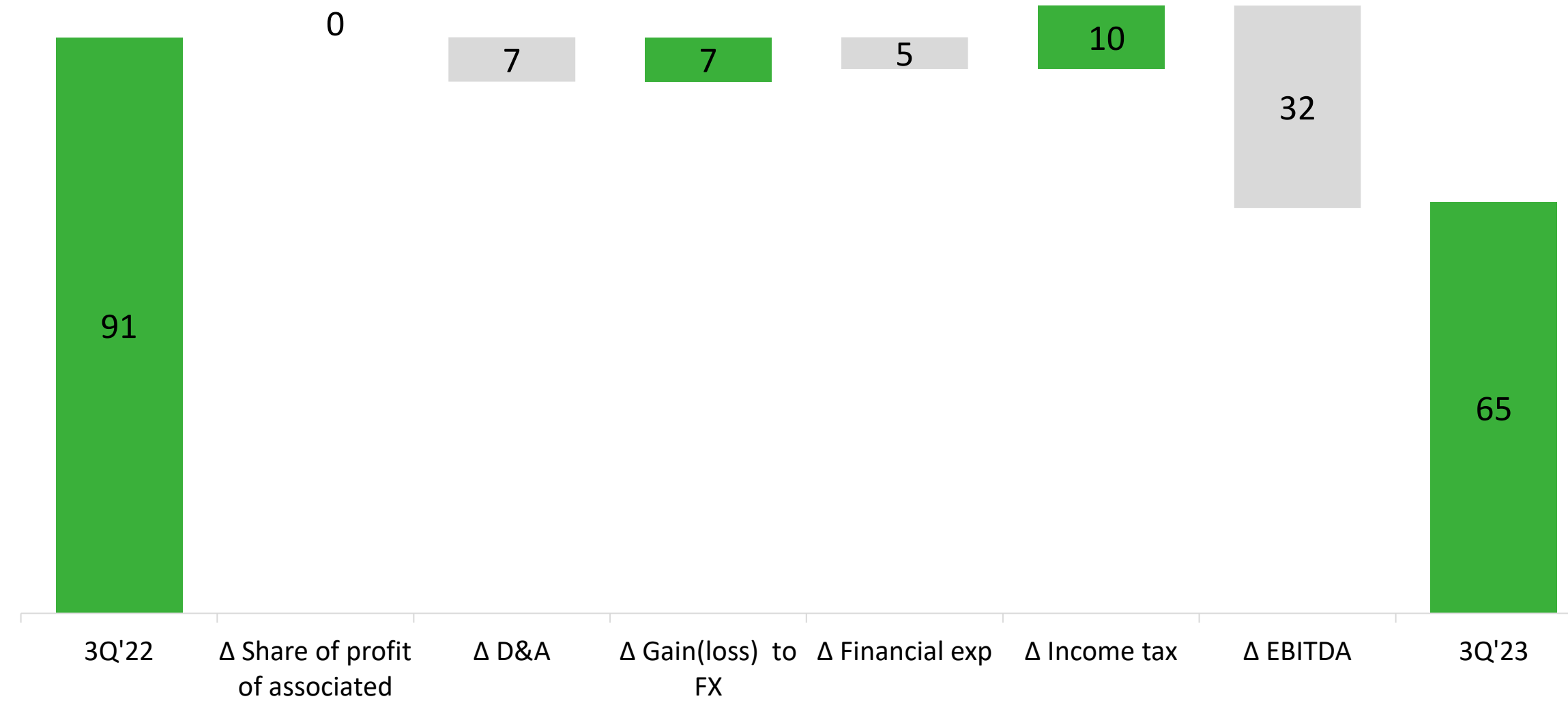




NET INCOME

Million Soles (S/ mm)

NET INCOME 3Q23



Positive variations

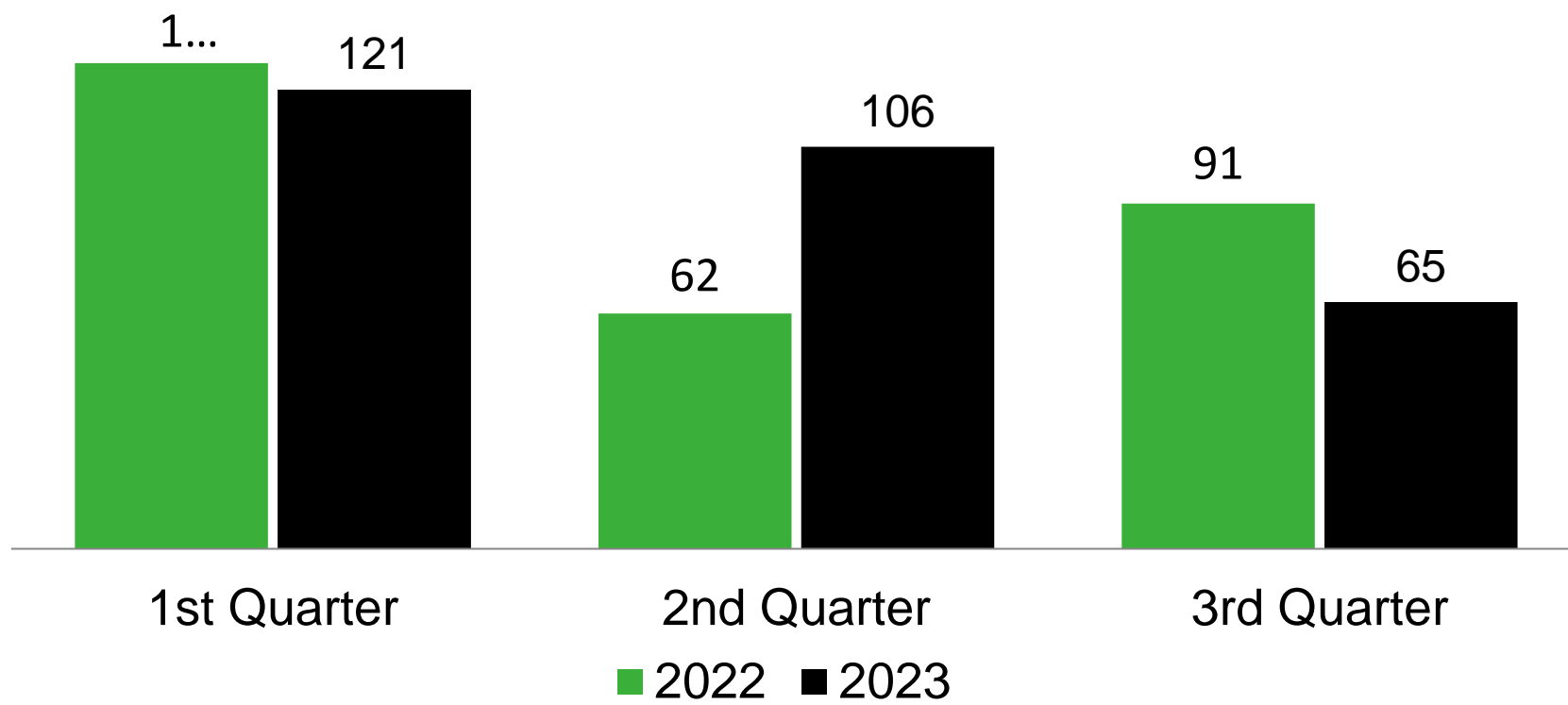
Negative variations



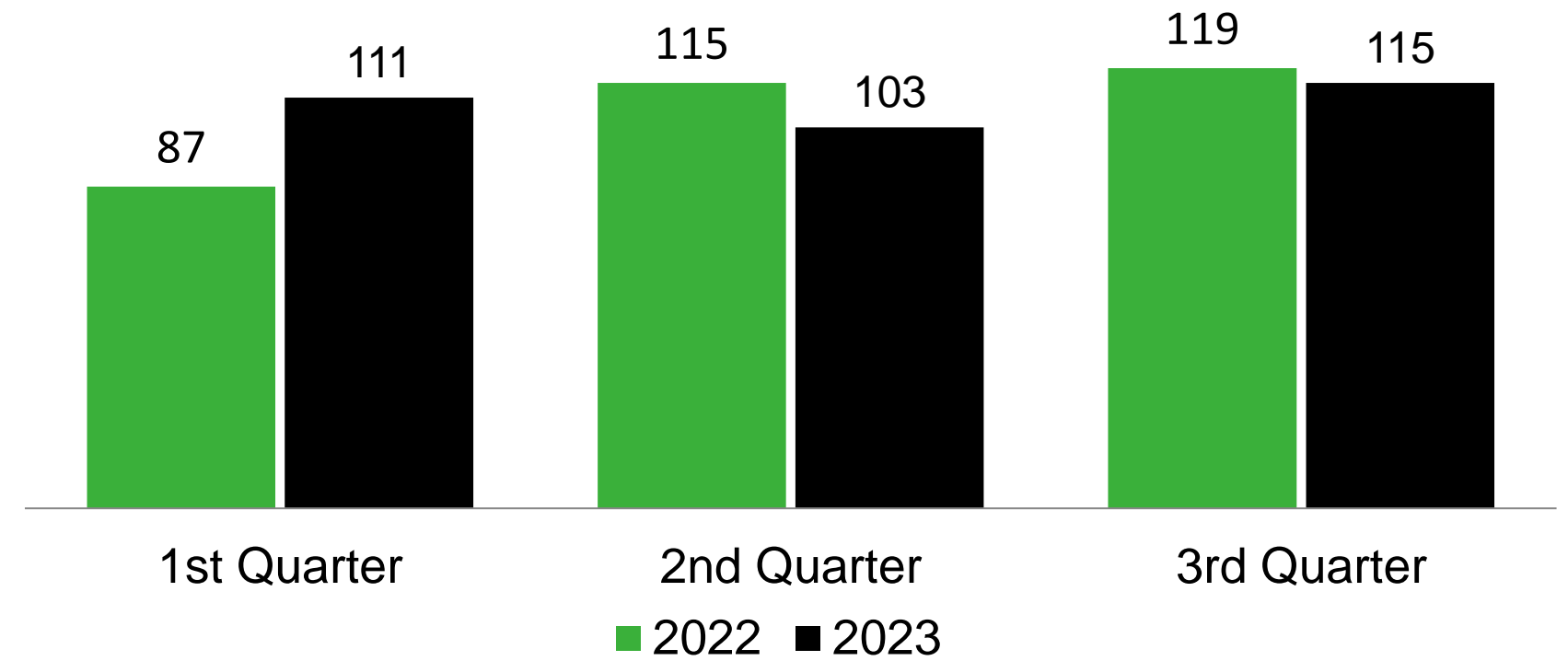
FINANCIAL HIGHLIGHTS – NET INCOME

Million Soles (S/ mm)

Net Income



Adjusted Net Income



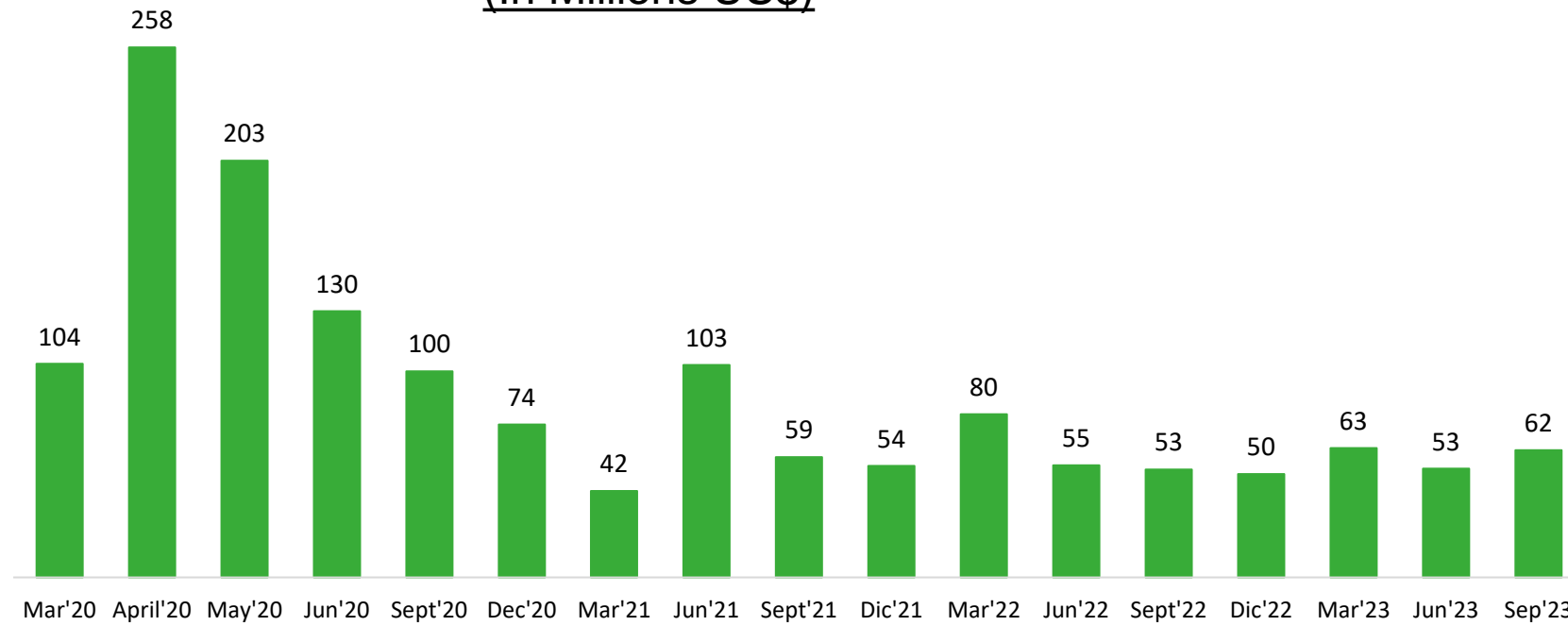


CASH GENERATION AND LIABILITY MANAGEMENT

In Millions Dollars (US\$ mm)

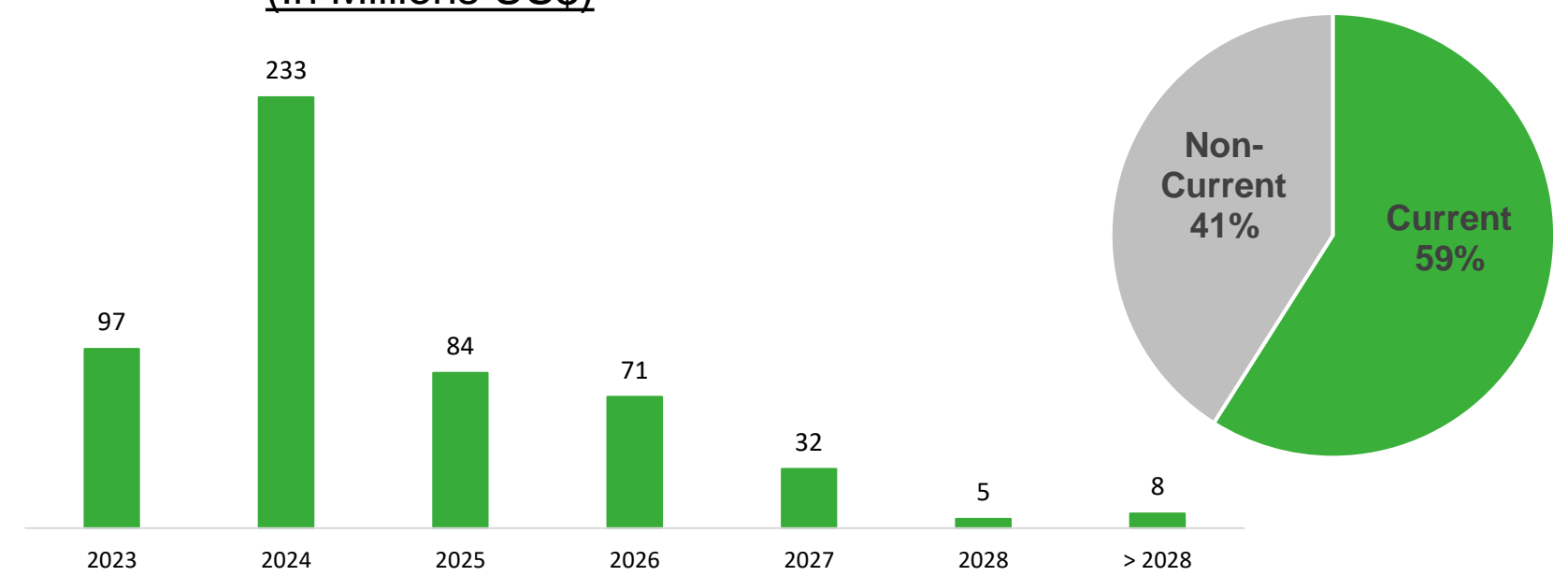
Cash Balance

(In Millions US\$)



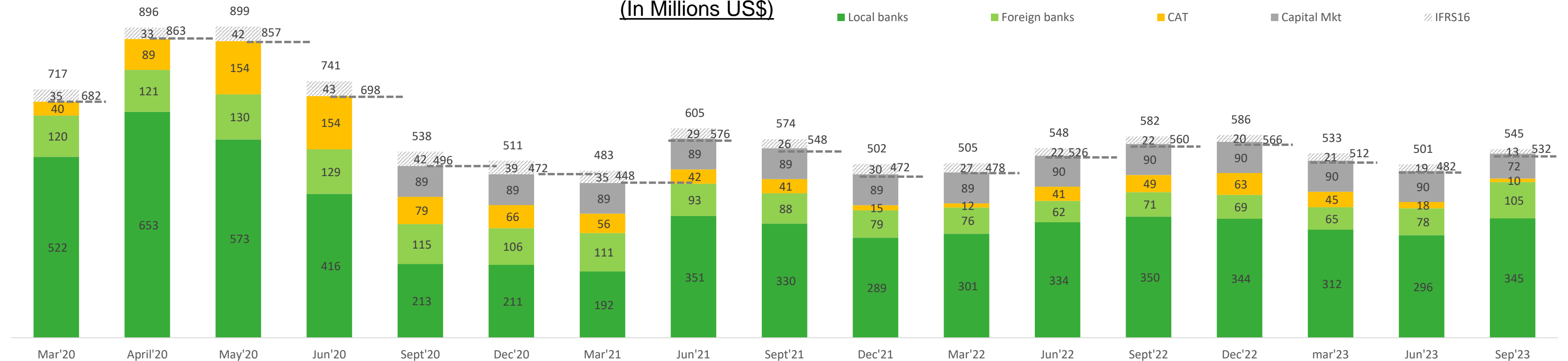
Debt Maturity and Profile

(In Millions US\$)



Debt Evolution

(In Millions US\$)

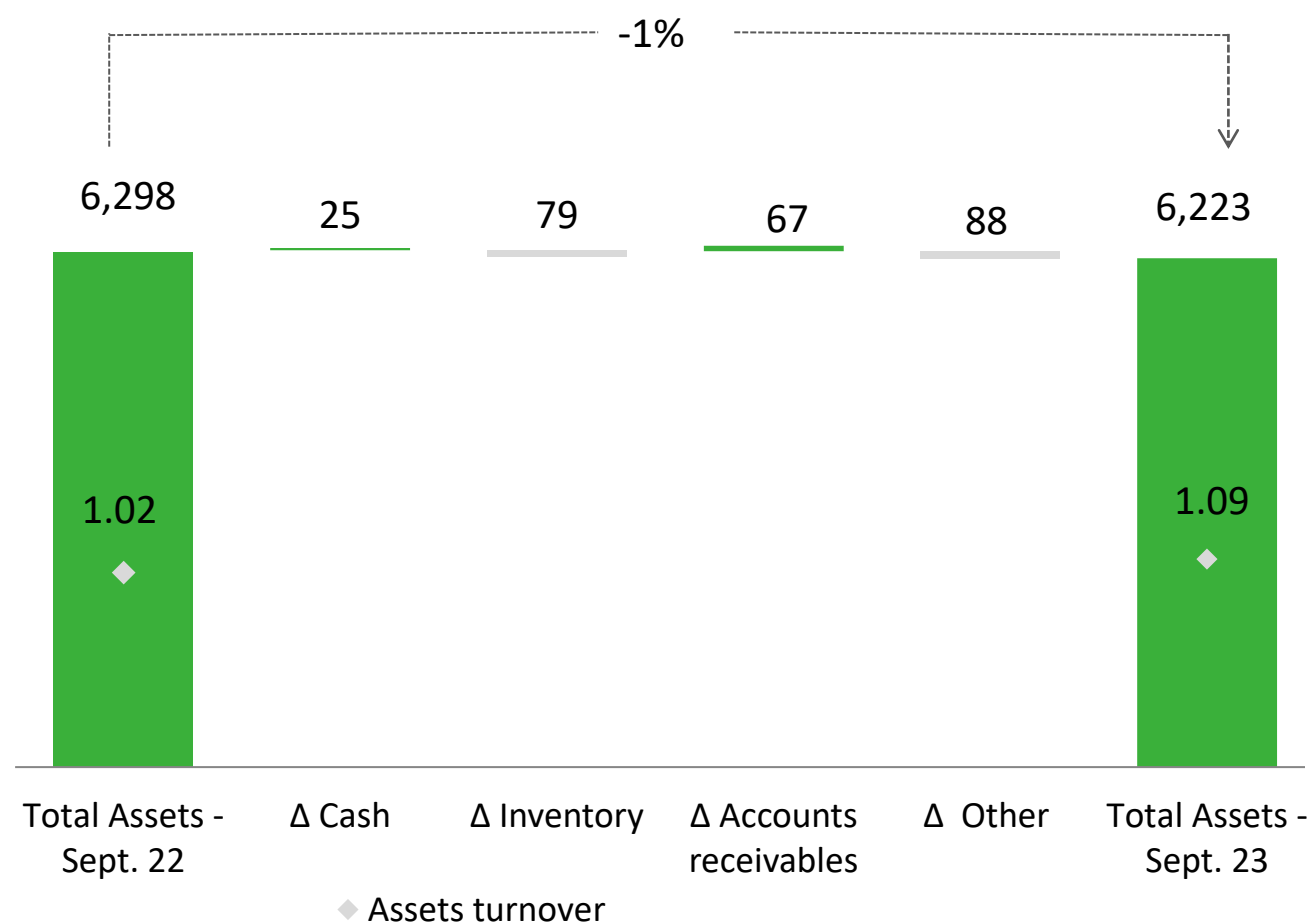




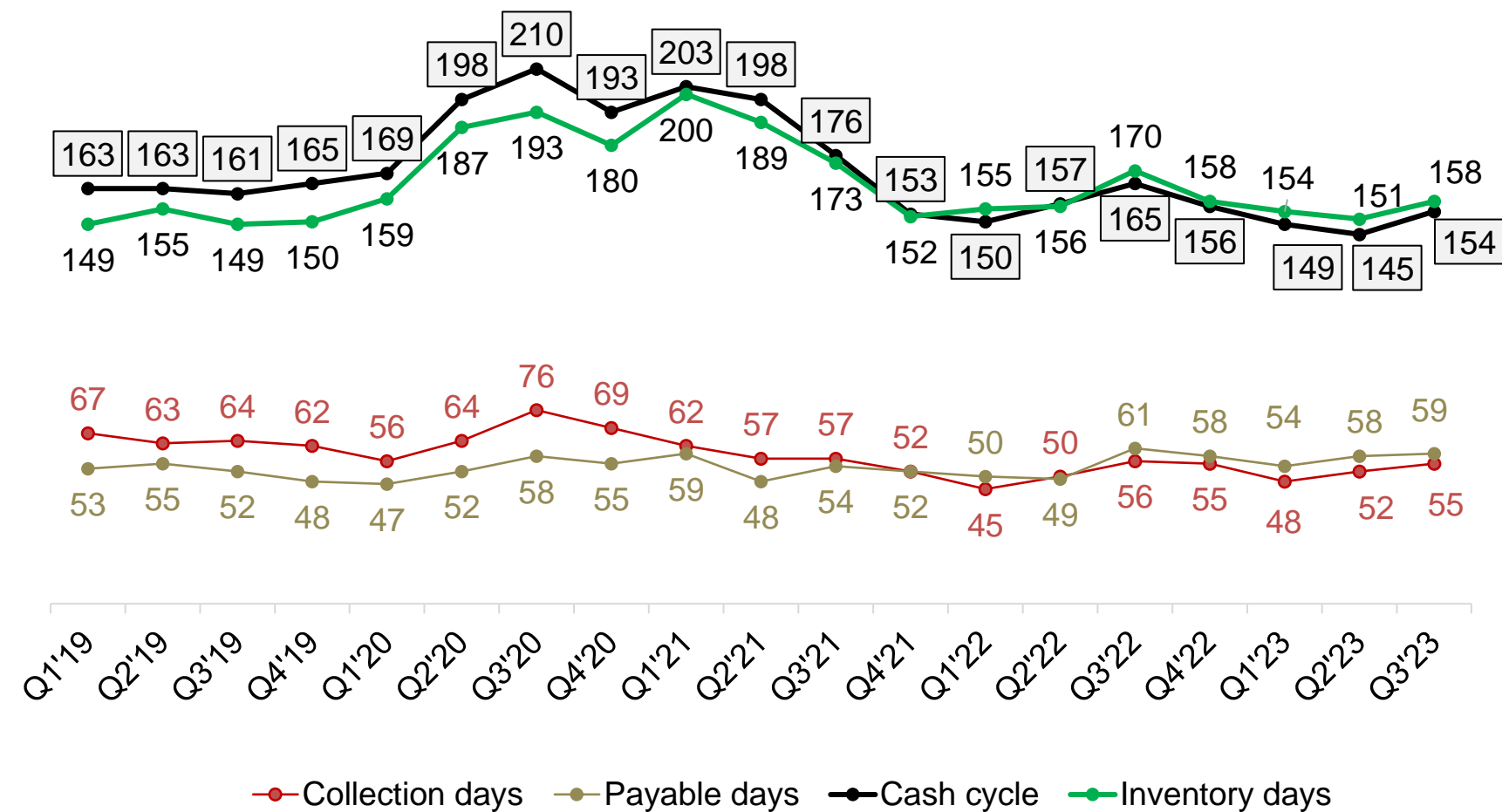
TOTAL ASSETS AND CASH CYCLE

Million Soles (S/ mm)

STATE OF FINANCIAL POSITION



CASH CYCLE



Positive variations

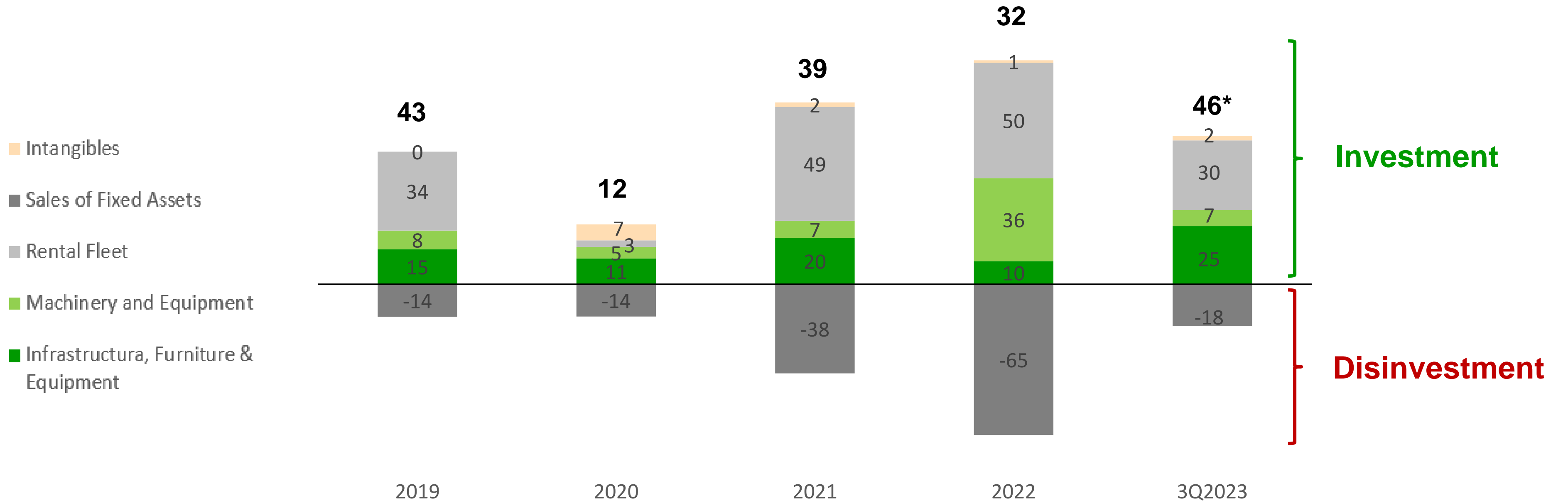
Negative variations





CAPEX

In millions US\$



- Investment in intangible assets reached US\$ **1.7 million** dollars as of September 2023

* **Disclaimer:** Capital Expenditures on Infrastructure include the effect originated by the application of the NIIF16

+ferreycorp

+Ferreyros CAT

UNIMAQ CAT THE RENTAL STORE

Orvisa CAT

GENTRAC CAT

GENERAL DE EQUIPOS CAT

SOLTRAK +

TREX +

MOTORED +

FORBIS LOGISTICS +

FARGO LINE +

SITECH

+Ferrenenergy